

# **TEXAS INSTRUMENTS**

## 2021 Annual Report

Notice of 2022 Annual Meeting  
and Proxy Statement

# To our shareholders, colleagues, customers and partners

## Our long-standing passion and ambitions

For decades, Texas Instruments has operated with a passion to create a better world by making electronics more affordable through semiconductors. With each generation, technology has become more reliable, more affordable and lower in power, with semiconductors used by a growing number of customers and markets.

Our passion continues to be alive today, as we help customers develop electronics and new applications, particularly in industrial and automotive markets. Our founders had the foresight to know that passion alone was not enough and that building a great company required a special culture to thrive for the long term. For many years, we've run our business with three overarching ambitions in mind. First, we will act like owners who will own the company for decades. Second, we will adapt and succeed in a world that's ever changing. And third, we will be a company that we're personally proud to be a part of and would want as our neighbor. When we're successful in achieving these ambitions, our employees, customers, communities and shareholders all win.

## Our commitment to being a good corporate citizen

We take great pride in our commitment to being a good corporate citizen, which impacts our communities and the world in two ways. First, our ambitions guide how we run our business and are foundational to ensuring that we operate in a sustainable, socially thoughtful and environmentally responsible manner. Central to these ambitions is a belief that in order for all stakeholders to benefit, the company must grow stronger over the long term. Second, semiconductors will play a critical role in creating a better world and helping to reduce the impact on the environment. With our ambitions guiding our decision-making for the long term and our products helping to create a better world, we are confident that our collective efforts will be impactful and long-lasting.

## Our objective and strategy

As engineers, we're fortunate to work on exciting technology which helps our customers innovate to create a better world. Technology is the foundation of our company, but ultimately, our objective and the best metric to measure progress and generate long-term value for owners is the growth of free cash flow per share. Our strategy to maximize free cash per share growth has three elements: first, a great business model that's focused on analog and embedded processing products and built around four sustainable competitive advantages; second, discipline in allocating capital to the best opportunities; lastly, a focus on efficiency, which means more output for every dollar spent.

## Strengthening our competitive advantages

Our business model is built around four sustainable competitive advantages that, in combination, provide tangible benefits and are difficult to replicate. These competitive advantages are manufacturing and technology, a broad portfolio of analog and embedded products, reach of our market channels, and diverse and long-lived positions. We continued to make progress in 2021, investing to strengthen and leverage these advantages for the long term.

We believe owning our own manufacturing, process and packaging technology provides us with lower costs and greater control of our supply chain, which will be of growing strategic importance. In addition to our existing 300-millimeter wafer fabrication plants (or "fabs"), which include DMOS6 (Dallas, Texas) and RFAB1 (Richardson, Texas), in 2021 we continued to expand our internal manufacturing capacity roadmap for the long term.

- We continued construction of our next 300-millimeter fab, RFAB2 (Richardson, Texas), which will start production in the second half of 2022.
- We purchased a 300-millimeter fab in Lehi, Utah, which is expected to begin production in early 2023.
- We announced plans to begin construction in 2022 on our next 300-millimeter fabs in Sherman, Texas. This site has the potential for up to four fabs to support customers' demand in the coming decades.

Together, these investments are designed to strengthen our manufacturing and technology competitive advantage.

*Note: Free cash flow (non-GAAP) = Cash flow from operations less capital expenditures. See page 20 in the 10-K for reconciliation.*

Additionally, we continued to make progress on strengthening and extending our reach of market channels by building closer direct relationships with our customers. This activity builds on prior multiyear investments in our sales and applications team, TI.com, business processes and logistics – all with the goal of building closer direct relationships with our customers. In 2021, we averaged about two-thirds of our business transacting directly and left the year close to 70%, up from about one-third of our business in 2019. In addition, we're focused on making it easier for our customers to buy online. We expanded the reach of our TI.com e-commerce channel by offering a localized online experience in many countries, with attractive convenience features such as local currency, payment methods, invoicing and importer of record. Our investments to extend our reach of market channels is providing us better insight and knowledge of customers' needs and design trends. Ultimately, this is translating into market share gains by providing us access to more customers and more of their design projects, allowing us the opportunity to sell more TI products.

## **2021 performance**

In 2021, despite the ongoing global challenges related to the pandemic and resulting supply chain disruptions, TI maintained a focus on keeping our employees safe, keeping our factories running, adding incremental capacity to help meet customer demand and giving back to our communities when needs continued to be great. We strengthened our competitive advantages, grew revenue 27% and maintained a strong balance sheet. Additionally, consistent with our commitment to return free cash flow to owners, we increased our dividend 13% again in 2021.

I continue to be proud of how TIers adapted and performed in 2021. We have learned through the decades that challenging years are when our ambitions are most critical in guiding our decisions and when TIers rise to the challenge.

## **Looking ahead**

It is a privilege to get to pursue our passion of creating a better world by making electronics more affordable through semiconductors.

We will remain focused on the belief that long-term growth of free cash flow per share is the ultimate measure to generate value. To achieve this, we will invest to strengthen our competitive advantages, be disciplined in capital allocation and stay diligent in our pursuit of efficiencies.

You can count on us to stay true to our ambitions: to think like owners for the long term, adapt and succeed in a world that's ever changing and behave in a way that makes our stakeholders proud. When we're successful, our employees, customers, communities and shareholders all win.



**Rich Templeton**  
Chairman, president and CEO

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## TABLE OF CONTENTS

### **Form 10-K**

#### **PART I**

Item 1. Business	2
Item 1A. Risk factors	9
Item 1B. Unresolved staff comments	14
Item 2. Properties	15
Item 3. Legal proceedings	15
Item 4. Mine safety disclosures	15

#### **PART II**

Item 5. Market for Registrant's common equity, related stockholder matters and issuer purchases of equity securities	16
Item 6. (Reserved)	16
Item 7. Management's discussion and analysis of financial condition and results of operations	17
Item 7A. Quantitative and qualitative disclosures about market risk	22
Item 8. Financial statements and supplementary data	23
Item 9. Changes in and disagreements with accountants on accounting and financial disclosure	56
Item 9A. Controls and procedures	56
Item 9B. Other information	58
Item 9C. Disclosure regarding foreign jurisdictions that prevent inspections	58

#### **PART III**

Item 10. Directors, executive officers and corporate governance	58
Item 11. Executive compensation	58
Item 12. Security ownership of certain beneficial owners and management and related stockholder matters	59
Item 13. Certain relationships and related transactions, and director independence	59
Item 14. Principal accountant fees and services	59

#### **PART IV**

Item 15. Exhibits, financial statement schedules	60
Notice regarding forward-looking statements	61
Signatures	63

### **Proxy statement**

Notice of annual meeting of stockholders	1
Table of contents	2
Voting procedures, quorum and attendance requirements	3
Important governance update	4
Election of directors	4
Board organization	14
Director compensation	19
Executive compensation	22
Audit Committee report	50
Proposal to ratify appointment of independent registered public accounting firm	51
Stockholder proposal	52
Additional information	54
Notice regarding forward-looking statements	60
Directions and other annual meeting information	61
Appendix A (Non-GAAP reconciliations)	A-1

### **Other information**

Comparison of total shareholder return	1
Notice regarding forward-looking statements	1

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**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION**

Washington, D.C. 20549

**FORM 10-K**

**ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the fiscal year ended December 31, 2021

**TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission File Number 001-03761

**TEXAS INSTRUMENTS INCORPORATED**

(Exact Name of Registrant as Specified in Its Charter)

Delaware  
(State of Incorporation)

75-0289970  
(I.R.S. Employer Identification No.)

12500 TI Boulevard, Dallas, Texas  
(Address of principal executive offices)

75243  
(Zip Code)

Registrant's telephone number, including area code 214-479-3773

Securities registered pursuant to Section 12(b) of the Act:

Title of each class	Trading Symbol(s)	Name of each exchange on which registered
Common Stock, par value \$1.00	TXN	The Nasdaq Global Select Market

Securities registered pursuant to Section 12(g) of the Act: None

Indicate by check mark if the Registrant is a well-known seasoned issuer, as defined in Rule 405 of the Securities Act.  
Yes  No

Indicate by check mark if the Registrant is not required to file reports pursuant to Section 13 or Section 15(d) of the Act.  
Yes  No

Indicate by check mark whether the Registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the Registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the Registrant has submitted electronically every Interactive Data File required to be submitted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the Registrant was required to submit such files). Yes  No

Indicate by check mark whether the Registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, a smaller reporting company, or an emerging growth company. See the definitions of "large accelerated filer," "accelerated filer," "smaller reporting company," and "emerging growth company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer	<input checked="" type="checkbox"/>	Accelerated filer	<input type="checkbox"/>
Non-accelerated filer	<input type="checkbox"/>	Smaller reporting company	<input type="checkbox"/>
Emerging growth company	<input type="checkbox"/>		

If an emerging growth company, indicate by check mark if the Registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act

Indicate by check mark whether the registrant has filed a report on and attestation to its management's assessment of the effectiveness of its internal control over financial reporting under Section 404(b) of the Sarbanes-Oxley Act (15 U.S.C. 7262(b)) by the registered public accounting firm that prepared or issued its audit report.

Indicate by check mark whether the Registrant is a shell company (as defined in Rule 12b-2 of the Act). Yes  No

The aggregate market value of voting stock held by non-affiliates of the Registrant was approximately \$177,340,424,753 as of June 30, 2021.

923,547,062 (Number of shares of common stock outstanding as of January 25, 2022)

Part III hereof incorporates information by reference to the Registrant's proxy statement for the 2022 annual meeting of stockholders.

# PART I

## ITEM 1. Business

We design and make semiconductors that we sell to electronics designers and manufacturers all over the world. Our operations began in 1930, and we are incorporated in Delaware. With headquarters in Dallas, Texas, we have design, manufacturing or sales operations in more than 30 countries. Our two reportable segments are Analog and Embedded Processing, and we report the results of our remaining business activities in Other. In 2021, we generated \$18.34 billion of revenue.

For decades, we have operated with a passion to create a better world by making electronics more affordable through semiconductors. We were pioneers in the transition from vacuum tubes to transistors and then to integrated circuits. As each generation became more reliable, more affordable and lower in power, semiconductors were used by a growing number of customers and markets. This passion is alive today as we help our customers develop electronics and new applications, particularly in industrial and automotive markets.

For many years, we have run our business with three overarching ambitions in mind. First, we will act like owners who will own the company for decades. Second, we will adapt and succeed in a world that is ever changing. And third, we will be a company that we are personally proud to be a part of and that we would want as our neighbor. Our ambitions are foundational to ensuring that we operate in a sustainable, socially thoughtful and environmentally responsible manner. When we are successful in achieving these ambitions, our employees, customers, communities and shareholders all win.

As engineers, we are fortunate to work on exciting technology which helps our customers innovate to create a better world. Technology is the foundation of our company, but ultimately, our objective and the best metric to measure progress and generate long-term value for owners is the growth of free cash flow per share.

Our strategy to maximize free cash flow per share growth has three elements:

The first element of our strategy is a business model that is focused on analog and embedded processing products and built around four competitive advantages. This business model is the result of a series of strategic decisions made over the years and that continue today. The four sustainable competitive advantages are a strong foundation of manufacturing and technology, a broad portfolio of analog and embedded processing products, the reach of our market channels, and diversity and longevity of our products, markets and customer positions. In combination, these four competitive advantages provide tangible benefits, are difficult to replicate and ultimately separate us from our best peers. Together, these competitive advantages help position TI in a unique class of companies capable of generating and returning significant amounts of cash for our owners. We make our investments with an eye towards long-term strengthening and leveraging of these advantages.

The second element of our strategy to maximize free cash flow per share growth is disciplined allocation of capital. This spans how we select R&D projects, develop new capabilities like TI.com, invest in new manufacturing capacity or how we think about acquisitions and returning cash to our owners. Over a 10-year period from 2012 to 2021, we allocated \$79 billion, which reinforces the importance of discipline in capital allocation. The largest allocation over this period was to drive organic growth, which includes investments in R&D, sales and marketing, capital expenditures and working capital for inventory. In this period we allocated just over \$8 billion to capital expenditures, and in the years ahead this amount will increase, as we expect it to be the largest driver of long-term free cash flow growth. Beyond that, we also allocated capital to dividends and share repurchases. Dividends are designed to appeal to a broad set of investors, and share repurchases are made with the goal of the accretive capture of future free cash flow for long-term investors. Lastly, for inorganic growth, we allocate to acquisitions that meet our financial and strategic objectives.

The third element of our strategy is efficiency, which we think of as constantly striving for more output for every dollar spent. This is about getting our investments in the most impactful areas to maximize the growth of long-term free cash flow per share; it is not just about optimizing cost-cutting to get to the last dollar of expense. We bring this philosophy of efficiency and continuous improvement to all areas of the company, and this focus on efficiency contributes to revenue growth, improved gross margins, disciplined R&D and SG&A expense, free cash flow margins and ultimately to free cash flow per share growth.



We believe that our business model with the combined effect of our four competitive advantages sets TI apart from our peers and will for a long time to come. We will invest to strengthen our competitive advantages, be disciplined in capital allocation and stay diligent in our pursuit of efficiencies. Finally, we will remain focused on the belief that long-term growth of free cash flow per share is the ultimate measure to generate value.

## **Product information**

Semiconductors are electronic components that serve as the building blocks inside modern electronic systems and equipment. Semiconductors, generally known as “chips,” combine multiple transistors to form a complete electronic circuit. We have a diverse product portfolio that is used to accomplish many different things, such as converting and amplifying signals, interfacing with other devices, managing and distributing power, processing data, canceling noise and improving signal resolution. This broad portfolio includes approximately 80,000 products that are integral to almost every type of electronic equipment.

Our segments represent groups of similar products that are combined on the basis of similar design and development requirements, product characteristics, manufacturing processes and distribution channels. Our segments also reflect how management allocates resources and measures results.

### Analog

Our Analog segment generated \$14.05 billion of revenue in 2021. Analog semiconductors change real-world signals, such as sound, temperature, pressure or images, by conditioning them, amplifying them and often converting them to a stream of digital data that can be processed by other semiconductors, such as embedded processors. Analog semiconductors are also used to manage power in all electronic equipment by converting, distributing, storing, discharging, isolating and measuring electrical energy, whether the equipment is plugged into a wall or using a battery. As the digitization of electronics continues, there is a growing need and opportunity for analog chips to provide the power to run devices and the critical interfaces with human beings, the real world and other electronic devices. Our Analog products are used in many markets, particularly industrial, automotive and personal electronics.

Sales of our Analog products generated about 77% of our revenue in 2021.

Our Analog segment includes the following major product lines: Power and Signal Chain.

#### *Power*

Power includes products that help customers manage power in electronic systems. Our broad portfolio is designed to manage power requirements across different voltage levels, including battery-management solutions, DC/DC switching regulators, AC/DC and isolated controllers and converters, power switches, linear regulators, voltage references and lighting products.

#### *Signal Chain*

Signal Chain includes products that sense, condition and measure real-world signals to allow information to be transferred or converted for further processing and control. Our Signal Chain products include amplifiers, data converters, interface products, motor drives, clocks, logic and sensing products.

### Embedded Processing

Our Embedded Processing segment generated \$3.05 billion of revenue in 2021. Embedded Processing products are the digital “brains” of many types of electronic equipment. They are designed to handle specific tasks and can be optimized for various combinations of performance, power and cost, depending on the application. Our devices vary from simple, low-cost microcontrollers used in applications such as electric toothbrushes to highly specialized, complex devices such as motor control. Our Embedded Processing products are used in many markets, particularly industrial and automotive.

An important characteristic of our Embedded Processing products is that our customers often invest their own research and development (R&D) to write software that operates on our products. This investment tends to increase the length of our customer relationships because many customers prefer to reuse software from one product generation to the next.

Sales of Embedded Processing products generated about 17% of our revenue in 2021.

Our Embedded Processing segment includes microcontrollers, digital signal processors (DSPs) and applications processors. Microcontrollers are self-contained systems with a processor core, memory and peripherals that are designed to control a set of specific tasks for electronic equipment. DSPs perform mathematical computations almost instantaneously to process or improve digital data. Applications processors are designed for specific computing activity.

### Other

We report the results of our remaining business activities in Other, which includes operating segments that do not meet the quantitative thresholds for individually reportable segments and cannot be aggregated with other operating segments. Other generated \$1.25 billion of revenue in 2021 and includes revenue from DLP<sup>®</sup> products (primarily used to project high-definition images), calculators and certain custom semiconductors known as application-specific integrated circuits (ASICs).

In Other, we also include items that are not used in evaluating the results of or in allocating resources to our segments. Examples of these items include acquisition, integration and restructuring charges, as well as certain corporate-level items, such as litigation expenses, environmental costs and gains and losses from other activities, including asset dispositions.

## Markets for our products

The table below lists the major markets for our products in 2021 and the estimated percentage of our 2021 revenue that the market represented. The chart also lists, in declining order of our revenue, the sectors within each market.

<b>Market</b>	<b>Sector</b>
<b>Industrial</b> (41% of TI revenue)	Factory automation & control Building automation Grid infrastructure Medical Aerospace & defense Test & measurement Appliances Pro audio, video & signage Motor drives Power delivery Retail automation & payment Industrial transport Lighting
<b>Automotive</b> (21% of TI revenue)	Infotainment & cluster Advanced driver assistance systems (ADAS) Passive safety Hybrid, electric & powertrain systems Body electronics & lighting
<b>Personal electronics</b> (24% of TI revenue)	Mobile phones Portable electronics PC & notebooks Connected peripherals & printers Home theater & entertainment TV Tablets Wearables (non-medical) Data storage Gaming
<b>Communications equipment</b> (6% of TI revenue)	Wireless infrastructure Wired networking Broadband fixed line access Datacom module
<b>Enterprise systems</b> (6% of TI revenue)	Data center & enterprise computing Enterprise projectors Enterprise machine
<b>Other (calculators and other)</b> (2% of TI revenue)	

## **Market characteristics**

### Competitive landscape

Despite recent consolidation, the analog and embedded processing markets remain highly fragmented. As a result, we face significant global competition from dozens of large and small companies, including both broad-based suppliers and niche suppliers. Our competitors also include emerging companies, particularly in Asia.

We believe that competitive performance in the semiconductor market generally depends on several factors, including the breadth of a company's product line, the strength and reach of its channels to market, technological innovation, product development execution, technical support, customer service, quality, reliability, price and manufacturing capacity and capabilities. In addition, manufacturing process and package technologies that provide differentiated levels of performance and a structural cost advantage are competitive factors for our analog products, and customers' prior investments in software development is a competitive factor for our embedded processing products.

### Market cycle

The "semiconductor cycle" refers to the ebb and flow of supply and demand and the building and depleting of inventories. The semiconductor market historically has been characterized by periods of tight supply caused by strengthening demand and/or insufficient manufacturing capacity, followed by periods of surplus inventory caused by weakening demand and/or excess manufacturing capacity. These are typically referred to as upturns and downturns in the semiconductor cycle. Semiconductor cycles are affected by the significant time and money required to build and maintain semiconductor manufacturing facilities.

### Seasonality

Our revenue is subject to some seasonal variation. Historically, our sequential revenue growth rate tends to be weaker in the first and fourth quarters when compared with the second and third quarters.

### **Customers, sales and distribution**

We sell our products to over 100,000 customers. Our customer base is diverse, with more than 40% of our revenue derived from customers outside our largest 100.

We market and sell our products through direct sales channels, including our website and broad sales and applications team, and, to a lesser extent, through distributors. Over the past several years, we have been investing in new capabilities to build closer direct customer relationships. For example, in 2021 about two-thirds of our revenue was direct, and transactions on TI.com grew to about 10% of our revenue, as customers valued the convenience of purchasing online. Closer direct relationships with our customers help to strengthen our reach of market channel advantage and give us access to more customers and more of their design projects, leading to opportunities to sell more of our products into each design. Additionally, broader and deeper access gives us better insight and knowledge of customer needs.

Our investments in new and improved capabilities to directly support our customers include website and e-commerce enhancements as well as inventory consignment programs and order fulfillment services. We expanded the reach of our TI.com e-commerce channel by offering a localized online experience in many countries, with convenience features such as immediate availability, local currency, payment methods, invoicing and importer of record. In addition to doing business directly with TI, we offer customers the option of using a single worldwide distributor and a few region-specific distributors for order fulfillment.

### **Manufacturing**

Semiconductor manufacturing begins with a sequence of photolithographic and chemical processing steps that fabricate a number of semiconductor devices on a thin silicon wafer. Each device on the wafer is packaged and tested. The entire process takes place in highly specialized facilities that require substantial investments.

We own and operate semiconductor manufacturing facilities in North America, Asia, Japan and Europe. These include both wafer fabrication and assembly/test facilities.

We invest in manufacturing technologies and do most of our manufacturing in-house. This strategic decision to make manufacturing and technology a core competitive advantage provides us with tangible benefits of lower manufacturing costs and greater control of our supply chain. We have focused on creating a competitive manufacturing structural cost advantage by investing in our advanced 300-millimeter capacity. An unpackaged chip built on a 300-millimeter wafer costs about 40% less than an unpackaged chip built on a 200-millimeter wafer.

We continue to invest to strengthen our competitive advantage in manufacturing and technology as part of our long-term capacity planning. Progress and investments include:

- continuing construction of RFAB2 (Richardson, Texas), our next 300-millimeter wafer fabrication facility, to begin production in the second half of 2022;
- purchasing a 300-millimeter wafer fabrication facility in Lehi, Utah, to support analog and embedded processing manufacturing, which is expected to begin production in early 2023; and
- planning construction on our next two 300-millimeter wafer fabrication facilities in Sherman, Texas, to begin in 2022. This North Texas site has the potential for up to four fabrication facilities to meet demand over time, as semiconductor growth in electronics, particularly in industrial and automotive markets, is expected to continue well into the future. Production is expected to begin in 2025.

Together, these investments are designed to strengthen our manufacturing and technology competitive advantage, provide us with lower costs and greater control of our supply chain, and support growth over the next 10 to 15 years.

We assess and are careful to address potential health, safety, and environmental risks presented by our operations, including our manufacturing operations. We care for our environment and work to prevent pollution and the potential risks related to climate change by implementing practices such as recycling and reusing materials, controlling harmful emissions, and properly handling hazardous and restricted substances.

We expect to continue to maintain sufficient internal manufacturing capacity to meet the majority of our production needs and to obtain manufacturing equipment to support new technology developments and revenue growth. To supplement our manufacturing capacity and maximize our responsiveness to customer demand, we selectively use the capacity of outside suppliers, commonly known as foundries, and subcontractors. In 2021, we sourced about 20% of our total wafers from external foundries and about 40% of our assembly/test services from subcontractors.

## **Inventory**

Our objectives for inventory are to maintain high levels of customer service, maintain stable and competitive lead times, minimize inventory obsolescence and improve manufacturing asset utilization. To meet these objectives and to allow greater flexibility in periods of high demand, our strategy is to build ahead of demand our broad-based products that are used across a diverse set of applications and customers and have low risk of obsolescence. Inventory levels will vary based on market conditions and seasonality.

## **Raw materials**

We purchase materials, parts and supplies from a number of suppliers. In some cases we purchase such items from sole-source suppliers. The materials, parts and supplies essential to our business are generally available at present, and we believe that such materials, parts and supplies will be available in the foreseeable future.

## **Intellectual property**

We own many patents and have many patent applications pending in the United States and other countries in fields relating to our business. We have developed a strong, broad-based patent portfolio and continually add patents to that portfolio. We also have license agreements, which vary in duration, involving rights to our portfolio or those of other companies. We do not consider our business materially dependent upon any one patent or patent license.

## Information about our executive officers

The following is an alphabetical list of the names and ages of the executive officers of the company and the positions or offices with the company held by each person named:

Name	Age	Position
Ahmad S. Bahai	59	Senior Vice President
Kyle M. Flessner	51	Senior Vice President
Mark S. Gary	47	Senior Vice President
Haviv Ilan	53	Director, Executive Vice President and Chief Operating Officer
Hagop H. Kozanian	39	Senior Vice President
Rafael R. Lizardi	49	Senior Vice President and Chief Financial Officer
Mark T. Roberts	46	Senior Vice President
Amichai Ron	44	Senior Vice President
Richard K. Templeton	63	Director, Chairman of the Board, President and Chief Executive Officer
Cynthia Hoff Trochu	58	Senior Vice President, Secretary and General Counsel
Darla H. Whitaker	56	Senior Vice President
Christine A. Witzsche	37	Senior Vice President

The term of office of these officers is from the date of their election until their successor shall have been elected and qualified. All have been employees of the company for more than five years. Messrs. Templeton, Ilan and Lizardi and Meses. Trochu and Whitaker have served as executive officers of the company for more than five years. Messrs. Bahai, Flessner and Kozanian became executive officers of the company in 2018. Mr. Ron became an executive officer in 2019. Mr. Gary became an executive officer in 2020. Mr. Roberts and Ms. Witzsche became executive officers in 2021.

## Human capital management

At December 31, 2021, we had about 31,000 employees worldwide. Of those, about 87% were in Sales, R&D or manufacturing. Our objective for human capital management is to recruit, develop and retain the best talent possible. As a technology and manufacturing company, our success is grounded in having strong engineering talent and a reliable factory workforce. We have a promote-from-within culture and offer training and rotation programs that provide the opportunity to quickly gain experience in different areas. In 2021, our turnover rate was 9.7%.

It is important that our employees represent a mix of experiences and backgrounds in order to make our company stronger, more innovative and more inclusive. Inclusion is one of our core values, and we have programs in place to promote diversity and inclusion. We encourage you to review our Corporate Citizenship Report for more information. Nothing in the Corporate Citizenship Report shall be deemed incorporated by reference into this report.

## Available information

Our internet address is [www.ti.com](http://www.ti.com). Information on our website is not part of this report. We make available free of charge through our Investor Relations website our reports on Forms 10-K, 10-Q and 8-K, and amendments to those reports, as soon as reasonably practicable after they are filed with the Securities and Exchange Commission. Also available through the TI Investor Relations website are reports filed by our directors and executive officers on Forms 3, 4 and 5, and amendments to those reports.

Available on our website at [www.ti.com/corporategovernance](http://www.ti.com/corporategovernance): (i) our Corporate Governance Guidelines; (ii) charters for the Audit, Compensation, and Governance and Stockholder Relations Committees of our board of directors; (iii) our code of conduct; and (iv) our Code of Ethics for TI Chief Executive Officer and Senior Finance Officers. Stockholders may request copies of these documents free of charge by writing to Texas Instruments Incorporated, Attention: Investor Relations, P.O. Box 660199, MS 8657, Dallas, Texas, 75266-0199.

## ITEM 1A. Risk factors

You should read the following risk factors in conjunction with the factors discussed elsewhere in this and other of our filings with the Securities and Exchange Commission (SEC) and in materials incorporated by reference into these filings. These risk factors are intended to highlight certain factors that may affect our financial condition and results of operations and are not meant to be an exhaustive discussion of risks that apply to TI, a company with broad international operations. Like many companies, we are susceptible to a potential downturn associated with macroeconomic weakness, which may affect our performance and the performance of our customers. Similarly, the price of our securities is subject to volatility due to fluctuations in general market conditions, actual financial results that do not meet our and/or the investment community's expectations, changes in our and/or the investment community's expectations for our future results, dividends or share repurchases, and other factors, many of which are beyond our control.

### **Risks related to our business and industry**

#### The extent to which the COVID-19 pandemic will adversely affect our business, results of operations and financial condition is uncertain.

The global spread of the coronavirus (COVID-19) has created significant uncertainty and economic disruption, both near-term and potentially long-term. We have modified, and might further modify, our business practices in response to the COVID-19 pandemic, related third-party responses, including from government authorities and our suppliers, customers and distributors, and the economic and social ramifications of the disease and societal responses across the markets in which TI operates. The extent to which the COVID-19 pandemic will continue to affect our business, results of operation and financial condition is difficult to predict and depends on numerous evolving factors including: the duration and scope of the pandemic; government, social, business and other actions that have been and will be taken in response to the pandemic; and the effect of the pandemic on short- and long-term general economic conditions. We have experienced, and continue to experience, short- or long-term constrained supply or volatility in customer demand, which could materially and adversely affect our business and financial results.

#### Our global operations subject us to risks associated with domestic or international political, social, economic or other conditions.

We have facilities in more than 30 countries. About 90% of our revenue comes from shipments to locations outside the United States; shipments of products to China-based customers represent about 25% of our revenue. Certain countries where we operate have experienced, and other countries may experience, trade tension that affects global trade and macroeconomic conditions through the enactment of tariffs, import or export restrictions, trade embargoes and sanctions, restrictions on cross-border investment and other trade barriers. Trade tensions impact our ability to deliver products and product support into China, cause Chinese customers to seek alternate suppliers and could otherwise adversely affect our operations and financial results.

We are exposed to political, social and economic conditions, security risks, terrorism or other hostile acts, health conditions and epidemics, labor conditions, climate change risks and possible disruptions in transportation, communications and information technology networks of the various countries in which we operate. In addition, our global operations expose us to periods when the U.S. dollar significantly fluctuates in relation to the non-U.S. currencies in which we transact business. The remeasurement of non-U.S. dollar transactions can have an adverse effect on our results of operations and financial condition.

We face substantial competition that requires us to respond rapidly to product development and pricing pressures.

We face intense technological and pricing competition in the markets in which we operate. We expect this competition will continue to increase from large competitors and from small competitors serving niche markets, and also from emerging companies, particularly in Asia, that sell products into the same markets in which we operate. For example, we may face increased competition as a result of China actively promoting and reshaping its domestic semiconductor industry through policy changes and investment. These actions, in conjunction with trade tensions, may restrict us from participating in the China market or may prevent us from competing effectively. Certain competitors possess sufficient financial, technical and management resources to develop and market products that may compete favorably against our products, and consolidation among our competitors may allow them to compete more effectively. The price and product development pressures that result from competition may lead to reduced profit margins and lost business opportunities in the event that we are unable to match the price declines or cost efficiencies, or meet the technological, product, support, software or manufacturing advancements of our competitors.

Changes in expected demand for our products could have a material adverse effect on our results of operations.

Our customers include companies in a wide range of end markets and sectors within those markets. If demand in one or more sectors within our end markets declines or the rate of growth slows, our results of operations may be adversely affected. The cyclical nature of the semiconductor market occasionally leads to significant and rapid increases and decreases in product demand. Additionally, the loss or significant curtailment of purchases by one or more of our large customers, including curtailments due to a change in the design or manufacturing sourcing policies or practices of these customers, the timing of customer or distributor inventory adjustments, changes in demand for customer products, or trade restrictions, may adversely affect our results of operations and financial condition.

Our results of operations also might suffer because of a general decline in customer demand resulting from, for example: uncertainty regarding the stability of global credit and financial markets; natural events, epidemics or domestic or international political, social, economic or other conditions; breaches of customer information technology systems that disrupt customer operations; or a customer's inability to access credit markets and other sources of needed liquidity.

Our ability to match inventory and production with the product mix needed to fill orders may affect our ability to meet a quarter's revenue forecast. Due to strong demand, our manufacturing lead times for some products are longer than normal, and lead times might continue to extend. We manufacture products with the intent to provide high levels of customer service. Our manufacturing forecasts are based on multiple assumptions, and if inaccurate, could cause us to hold inadequate, excess or obsolete inventory that would reduce our profit margins and adversely affect our results of operations and financial condition.

Our operating results and our reputation could be adversely affected by cybersecurity events, breaches, disruptions or other incidents relating to our information technology systems.

Breaches, disruptions or other incidents relating to our information technology systems or the systems of our customers, vendors and other third parties could be caused by factors such as computer viruses, system failures, restricted network access, unauthorized access, terrorism, employee malfeasance, or human error. These events could, among other things, compromise our information technology networks; result in corrupt or lost data or the unauthorized release of our, our customers' or our suppliers' confidential or proprietary information; cause a disruption to our manufacturing and other operations; result in the release of personal data; or cause us to incur costs associated with increased protection, remediation, regulatory inquiries or penalties, or claims for damages, any of which could adversely affect our operating results and our reputation. Cybersecurity or other threats to our information technology systems or the systems of our customers, vendors and other third parties are frequent and constantly evolving, thereby increasing the difficulty of defending against them.



Our ability to successfully implement strategic, business and organizational changes could affect our business plans and results of operations.

From time to time, we undertake strategic, business and organizational changes, including acquisitions, divestitures and restructuring actions, to support or carry out our objectives. For example, the purchase of our 300-millimeter semiconductor factory in Lehi, Utah in 2021. If we do not successfully implement these changes, our business plans and operating results could be adversely affected. We may not achieve or sustain the expected growth, cost savings or other benefits of strategic, business and organizational changes, and charges associated with these actions could differ materially in amount and timing from our expectations.

Our results of operations could be affected by natural events in the locations in which we operate.

We have manufacturing, data and design facilities and other operations in locations subject to natural occurrences such as severe weather, geological events or epidemics that could disrupt operations. Climate change might exacerbate these occurrences or cause natural disasters to occur with greater frequency. A natural disaster that results in a prolonged disruption, particularly where we have principal manufacturing and design operations, as listed in the Properties section in Item 2, may adversely affect our results and financial condition.

Rapid technological change in markets we serve requires us to develop new technologies and products.

Rapid technological change in markets we serve could contribute to shortened product life cycles and a decline in average selling prices of our products. Our results of operations depend in part upon our ability to successfully develop, manufacture and market innovative products in a timely and cost-effective manner. We make significant investments in research and development to improve existing technology and products, develop new products to meet changing customer demands, and improve our production processes. In some cases, we might not realize a return or the expected return on our investments because they are generally made before commercial viability can be assured. Further, projects that are commercially viable may not contribute to our operating results until at least a few years after they are completed.

We face supply chain and manufacturing risks.

We rely on third parties to supply us with goods and services in a cost-effective and timely manner. Our access to needed goods and services may be adversely affected by potential disputes with suppliers or disruptions in our own or suppliers' operations as a result of, for example: quality excursions; uncertainty regarding the stability of global credit and financial markets; domestic or international political, social, economic and other conditions; natural events or epidemics in the locations in which our suppliers operate; or limited or delayed access to and high costs of key materials, natural resources, services and utilities. Additionally, a breach or other incident relating to our suppliers' information technology systems could result in a release of confidential or proprietary information. If our suppliers are unable to access credit markets and other sources of needed liquidity, we may be unable to obtain needed supplies, collect accounts receivable or access needed technology.

In particular, our manufacturing processes and critical manufacturing equipment, and those of our suppliers, require that certain key materials, natural resources, services and utilities be available. Suppliers of these items have and might continue to extend lead times, limit supply or increase prices due to factors beyond our control. Limited or delayed access to and high costs of key materials, natural resources, services and utilities could adversely affect our results of operations. Our products contain materials that are subject to conflict minerals reporting requirements. Our relationships with customers and suppliers may be adversely affected if we are unable to describe our products as conflict-free. Additionally, our costs may increase if one or more of our customers demand that we change the sourcing of materials we cannot identify as conflict-free.

Our inability to timely implement new manufacturing technologies or install manufacturing equipment could adversely affect our results of operations. We have made and will continue to make significant investments in manufacturing capacity, and we might not realize our expected return on those investments. We subcontract a portion of our wafer fabrication and assembly and testing of our products, and we depend on third parties to provide advanced logic manufacturing process technology development. We do not have long-term contracts with all of these suppliers, and the number of alternate suppliers is limited. Reliance on these suppliers involves risks, including possible shortages of capacity in periods of high demand, suppliers' inability to develop and deliver advanced logic manufacturing process technology in a timely, cost-effective, and appropriate manner, the possibility of suppliers' imposition of increased costs on us and the unauthorized disclosure or use of our intellectual property.

Our results of operations and our reputation could be affected by warranty claims, product liability claims, product recalls or legal proceedings.

Claims based on warranty, product liability, epidemic or delivery failures, or other grounds relating to our products, software, manufacturing, services, designs, communications or cybersecurity could lead to significant expenses as we defend the claims or pay damage awards or settlements. In the event of a claim, we would also incur costs if we decide to compensate the affected customer or end consumer. Any such claims may also cause us to write off the value of related inventory. We maintain product liability insurance, but there is no guarantee that such insurance will be available or adequate to protect against all such claims. In addition, it is possible for a customer to recall a product containing a TI part, for example, with respect to products used in automotive applications or handheld electronics, which may cause us to incur costs and expenses relating to the recall. Any of these events could adversely affect our results of operations, financial condition and reputation.

Our results of operations could be adversely affected by distributors' promotion of competing product lines or our distributors' financial performance.

In 2021, about one-third of our revenue was generated from sales of our products through distributors. Our distributors carry competing product lines, and our sales could be affected if semiconductor distributors promote competing products over our products. Moreover, our results of operations could be affected if our distributors suffer financial difficulties that result in their inability to pay amounts owed to us. Disputes with current or former distributors could be disruptive or harmful to our business.

Our margins vary.

Our profit margins vary due to a number of factors, which may include customer demand and shipment volume; our manufacturing processes; product mix; inventory levels; tariffs; freight costs; and new accounting pronouncements or changes in existing accounting practices or standards. In addition, we operate in a highly competitive market environment that might adversely affect pricing for our products. Because we own much of our manufacturing capacity, a significant portion of our operating costs is fixed. In general, these fixed costs do not decline with reductions in customer demand or factory loadings, and can adversely affect profit margins as a result.

Our continued success depends in part on our ability to retain and recruit a sufficient number of qualified employees in a competitive environment.

Our continued success depends in part on the retention and recruitment of skilled personnel, as well as the effective management of succession for key employees. Skilled and experienced personnel in our industry, including engineering, management, marketing, technical and staff personnel, are in high demand and competition for their talents is intense. There can be no assurance that we will be able to successfully retain and recruit the key engineering, management and technical personnel that we require to execute our business strategy. Our ability to recruit internationally or deploy employees to various locations may be limited by immigration laws and policies, including changes to, or the administration or interpretation of, those laws and policies.

## Legal and regulatory risks

Our operations could be affected by the complex laws, rules and regulations to which our business is subject.

We are subject to complex laws, rules and regulations affecting our domestic and international operations relating to, for example, the environment and climate change; safety; health; trade; bribery and corruption; financial reporting; tax; data privacy and protection; labor and employment; competition; market access; epidemics; intellectual property ownership and infringement; and the movement of currency. Compliance with these laws, rules and regulations may be onerous and expensive and could restrict our ability to manufacture or ship our products and operate our business. If we do not comply or if we become subject to enforcement activity, we could be subject to fines, penalties or other legal liability. Furthermore, should these laws, rules and regulations be amended or expanded, or new ones enacted, we could incur materially greater compliance costs or restrictions on our ability to manufacture our products and operate our business.

Increased focus from government authorities, investors, customers and other key stakeholders on environmental, social and governance (ESG) matters has led to new and more stringent reporting standards and disclosure requirements. As the nature, scope and complexity of ESG reporting, diligence and disclosure requirements expand, we might have to undertake costly efforts to control, assess and report on ESG metrics.

Some of these complex laws, rules and regulations – for example, those related to environmental, safety and health requirements – may particularly affect us in the jurisdictions in which we manufacture products, especially if such laws and regulations: require the use of abatement equipment beyond what we currently employ; require the addition or elimination of a material or process to or from our current manufacturing processes; or impose costs, fees or reporting requirements on the direct or indirect use of energy, natural resources, or materials or gases used or emitted into the environment in connection with the manufacture of our products. A substitute for a prohibited material or process might not be available, or might not be available at reasonable cost.

Our results of operations could be affected by changes in tax-related matters.

We have facilities in more than 30 countries and as a result are subject to taxation and audit by a number of taxing authorities. Tax rates vary among the jurisdictions in which we operate. If our tax rate increases, our results of operations could be adversely affected. A number of factors could cause our tax rate to increase, including a change in the jurisdictions in which our profits are earned and taxed; a change in the mix of profits from those jurisdictions; changes in available tax credits or deductions, including for amounts relating to stock compensation; changes in applicable tax rates; changes in tariff regulations or surcharges; changes in accounting principles; or adverse resolution of audits by taxing authorities. We have deferred tax assets on our balance sheet. Changes in applicable tax laws and regulations or in our business performance could affect our ability to realize those deferred tax assets, which could also affect our results of operations.

In addition, we are subject to laws and regulations in various jurisdictions that determine how much profit has been earned and when it is subject to taxation in that jurisdiction. These laws and regulations can be complex and subject to interpretation. Changes in these laws and regulations, including those that align with the Organisation for Economic Cooperation and Development's Base Erosion and Profit Shifting recommendations, could affect the locations where we are deemed to earn income, which could in turn affect our results of operations. Each quarter we forecast our tax expense based on our forecast of our performance for the year. If that performance forecast changes, our forecasted tax expense will change.

Our performance depends in part on our ability to enforce our intellectual property rights and to maintain freedom of operation.

Access to worldwide markets depends in part on the continued strength of our intellectual property portfolio in all jurisdictions where we conduct business. There can be no assurance that, as our business evolves, we will obtain the necessary intellectual property rights, or that we will be able to independently develop the technology, software or know-how necessary to conduct our business or that we can do so without infringing the intellectual property rights of others. To the extent that we have to rely on technology from others for which a license is required, there can be no assurance that we will be able to obtain such a license at all or on terms we consider reasonable. We, directly and indirectly, face infringement claims from third parties, including non-practicing entities that have acquired patents to pursue enforcement actions against other companies. We also face infringement claims where we or our customers make, use or sell products and where the intellectual property laws may be less established or less predictable. These assertions, whether or not of any merit, expose us to claims for damages and/or injunctions from third parties, as well as claims for indemnification by our customers in instances where we have a contractual or other legal obligation to indemnify them against damages resulting from infringement claims.

We actively enforce and protect our own intellectual property rights. However, our efforts cannot prevent all misappropriation or improper use of our protected technology and information, including, for example, third parties' use of our patented or copyrighted technology, or our trade secrets in their products without the right to do so, or third parties' sale of counterfeit products bearing our trademark. The risk of unfair copying or cloning may impede our ability to sell our products. The laws of countries where we operate may not protect our intellectual property rights to the same extent as U.S. laws.

## **Risks related to our financing activities and other risks**

Our debt could affect our operations and financial condition.

From time to time, we issue debt securities with various interest rates and maturities. While we believe we will have the ability to service this debt, our ability to make principal and interest payments when due depends upon our future performance, which will be subject to general economic conditions, industry cycles, and business and other factors affecting our operations, including our other risk factors, many of which are beyond our control. In addition, our obligation to make principal and interest payments could divert funds that otherwise might be invested in our operations or returned to shareholders, or could cause us to raise funds by, for example, issuing new debt or equity or selling assets.

Our results of operations and liquidity could be affected by changes in the financial markets.

We maintain bank accounts, a portfolio of investments, access to one or more multiyear revolving credit agreements and the ability to issue debt to support the financing needs of the company. Our ability to fund our operations, invest in our business, make strategic acquisitions, service our debt obligations and meet our cash return objectives depends upon continuous access to our bank and investment accounts, and may depend on access to our bank credit lines that support commercial paper borrowings and provide additional liquidity through short-term bank loans. If we are unable to access these accounts and credit lines (for example, due to instability in the financial markets), our results of operations and financial condition could be adversely affected and our ability to access the capital markets or redeem our investments could be restricted.

Material impairments of our goodwill could adversely affect our results of operations.

We have a significant amount of goodwill on our consolidated balance sheet. Charges associated with impairments of goodwill could adversely affect our financial condition and results of operations.

## **ITEM 1B. Unresolved staff comments**

Not applicable.

## ITEM 2. Properties

Our principal executive offices are located at 12500 TI Boulevard, Dallas, Texas. The following table indicates the general location of our principal manufacturing and design operations and the reportable segments that make major use of them. Except as otherwise indicated, we own these facilities.

	Analog	Embedded Processing
North Texas (Dallas, Richardson and Sherman)	X	X
Lehi, Utah	X	X
Houston, Texas		X
Tucson, Arizona	X	
Santa Clara, California	X	
South Portland, Maine	X	
Chengdu, China †	X	X
Shanghai, China *	X	X
Freising, Germany	X	X
Bangalore, India †	X	X
Aizu, Japan	X	X
Miho, Japan	X	X
Kuala Lumpur, Malaysia †	X	X
Melaka, Malaysia †	X	
Aguascalientes, Mexico *	X	
Baguio, Philippines †	X	X
Pampanga (Clark), Philippines †	X	X
Taipei, Taiwan †	X	X

\* Leased.

† Portions of the facilities are leased and owned. This may include land leases.

Our facilities in the United States contained approximately 14.9 million square feet at December 31, 2021, of which approximately 0.3 million square feet were leased. Our facilities outside the United States contained approximately 10.2 million square feet at December 31, 2021, of which approximately 1.5 million square feet were leased.

At the end of 2021, we occupied substantially all of the space in our facilities.

Leases covering our currently occupied leased facilities expire at varying dates, generally within the next five years. We believe our current properties are suitable and adequate for their intended purpose.

## ITEM 3. Legal proceedings

We are involved in various inquiries and proceedings that arise in the ordinary course of our business. We believe that the amount of our liability, if any, will not have a material adverse effect upon our financial condition, results of operations or liquidity.

## ITEM 4. Mine safety disclosures

Not applicable.

## PART II

### ITEM 5. Market for Registrant's common equity, related stockholder matters and issuer purchases of equity securities

TI common stock is quoted on The Nasdaq Global Select Market under the ticker symbol TXN. At December 31, 2021, we had 12,151 stockholders of record.

The following table contains information regarding our purchases of our common stock during the fourth quarter of 2021.

Period	Total Number of Shares Purchased	Average Price Paid per Share	Total Number of Shares Purchased as Part of Publicly Announced Plans or Programs (a)	Approximate Dollar Value of Shares that May Yet Be Purchased Under the Plans or Programs (a)
October 1, 2021 through October 31, 2021	109,100	\$ 187.94	109,100	\$ 10.23 billion
November 1, 2021 through November 30, 2021	364,797	190.55	351,373	10.16 billion
December 1, 2021 through December 31, 2021	314,834	190.89	314,834	10.10 billion
Total	<u>788,731 (b)</u>	\$ 190.33 (b)	<u>775,307</u>	\$ 10.10 billion (c)

- (a) All open-market purchases during the quarter were made under the authorization from our board of directors to purchase up to \$12.0 billion of additional shares of TI common stock announced September 20, 2018.
- (b) In addition to open-market purchases, 13,424 shares of common stock were surrendered by employees to satisfy tax withholding obligations in connection with the vesting of restricted stock units.
- (c) As of December 31, 2021, this amount consisted of the remaining portion of the \$12.0 billion authorized in September 2018. No expiration date has been specified for this authorization.

### ITEM 6. (Reserved)

No longer required per the amendments to Regulation S-K that eliminate Item 301.

## ITEM 7. Management's discussion and analysis of financial condition and results of operations

### Overview

We design, make and sell semiconductors to electronics designers and manufacturers all over the world. Technology is the foundation of our company, but ultimately, our objective and the best metric to measure progress and generate long-term value for owners is the growth of free cash flow per share.

Our strategy to maximize free cash flow per share growth has three elements:

1. A great business model that is focused on analog and embedded processing products and built around four sustainable competitive advantages. The four sustainable competitive advantages are powerful in combination and provide tangible benefits:
  - i. A strong foundation of manufacturing and technology that provides lower costs and greater control of our supply chain.
  - ii. A broad portfolio of analog and embedded processing products that offers more opportunity per customer and more value for our investments.
  - iii. The reach of our market channels that gives access to more customers and more of their design projects, leading to the opportunity to sell more of our products into each design and gives us better insight and knowledge of customer needs.
  - iv. Diversity and longevity of our products, markets and customer positions that provide less single point dependency and longer returns on our investments.Together, these competitive advantages help position TI in a unique class of companies capable of generating and returning significant amounts of cash for our owners. We make our investments with an eye towards long-term strengthening and leveraging of these advantages.
2. Discipline in allocating capital to the best opportunities. This spans how we select R&D projects, develop new capabilities like TI.com, invest in new manufacturing capacity or how we think about acquisitions and returning cash to our owners.
3. Efficiency, which means constantly striving for more output for every dollar spent.

We believe that our business model with the combined effect of our four competitive advantages sets TI apart from our peers and will for a long time to come. We will invest to strengthen our competitive advantages, be disciplined in capital allocation and stay diligent in our pursuit of efficiencies. Finally, we will remain focused on the belief that long-term growth of free cash flow per share is the ultimate measure to generate value.

Management's discussion and analysis of financial condition and results of operations (MD&A) should be read in conjunction with the financial statements and the related notes that appear elsewhere in this document. In the following discussion of our results of operations:

- Our segments represent groups of similar products that are combined on the basis of similar design and development requirements, product characteristics, manufacturing processes and distribution channels, and how management allocates resources and measures results. See Note 1 to the financial statements for more information regarding our segments.
- When we discuss our results:
  - Unless otherwise noted, changes in our revenue are attributable to changes in customer demand, which are evidenced by fluctuations in shipment volumes.
  - New products do not tend to have a significant impact on our revenue in any given period because we sell such a large number of products.
  - From time to time, our revenue and gross profit are affected by changes in demand for higher-priced or lower-priced products, which we refer to as changes in the "mix" of products shipped.
  - Because we own much of our manufacturing capacity, a significant portion of our operating cost is fixed. When factory loadings decrease, our fixed costs are spread over reduced output and, absent other circumstances, our profit margins decrease. Conversely, as factory loadings increase, our fixed costs are spread over increased output and, absent other circumstances, our profit margins increase.

- For an explanation of free cash flow and the term “annual operating tax rate,” see the Non-GAAP financial information section.
- All dollar amounts in the tables are stated in millions of U.S. dollars.

Our results of operations provides details of our financial results for 2021 and 2020 and year-to-year comparisons between 2021 and 2020. Discussion of 2019 items and year-to-year comparisons between 2020 and 2019 that are not included in this Form 10-K can be found in “Management’s discussion and analysis of financial condition and results of operations” in Part II, Item 7 of the Company’s Annual Report on Form 10-K for the year ended December 31, 2020.

The coronavirus (COVID-19) pandemic and its effects are impacting and will likely continue to impact market conditions and business operations across industries worldwide, including at TI. Therefore, we remain cautious about how the economy might behave for the next few years and continue to monitor potential impact on our operations.

## **Results of operations**

Our strategic focus is on analog and embedded processing products sold into six end markets: industrial, automotive, personal electronics, communications equipment, enterprise systems and other. While all end markets represent good opportunities, we place additional strategic emphasis on designing and selling those products into the industrial and automotive markets, which we believe represent the best growth opportunities. Gross margin of 67.5% reflected the quality of our product portfolio, as well as the efficiency of our manufacturing strategy, including the benefit of 300-millimeter production.

Our focus on analog and embedded processing allows us to generate strong cash flow from operations. Our cash flow from operations of \$8.76 billion underscored the strength of our business model. Free cash flow was \$6.29 billion and represented 34.3% of revenue. During 2021, we returned \$4.41 billion to shareholders through dividends and stock repurchases. Over the same period, our dividend represented 62% of free cash flow, underscoring its sustainability.

### Details of financial results – 2021 compared with 2020

Revenue of \$18.34 billion increased \$3.88 billion, or 27%, due to higher revenue from Analog and, to a lesser extent, Embedded Processing.

Gross profit of \$12.38 billion was up \$3.11 billion, or 34%, primarily due to higher revenue. As a percentage of revenue, gross profit increased to 67.5% from 64.1%.

Operating expenses (R&D and SG&A) were \$3.22 billion compared with \$3.15 billion.

Acquisition charges were \$142 million compared with \$198 million and were non-cash.

Restructuring charges/other was \$54 million due to integration charges at our Lehi, Utah, manufacturing facility partially offset by gains on sales of assets, compared with \$24 million due to an Embedded Processing action in 2020.

Operating profit was \$8.96 billion, or 48.8% of revenue, compared with \$5.89 billion, or 40.8% of revenue.

Other income and expense (OI&E) was \$143 million of income compared with \$313 million of income, which decreased primarily due to lower royalty income. See Note 11 to the financial statements.

Our provision for income taxes was \$1.15 billion compared with \$422 million. This increase was due to higher income before income taxes and lower discrete tax benefits compared to 2020, which included a \$249 million benefit from the settlement of a depreciation-related uncertain tax position.



Our annual operating tax rate, which does not include discrete tax items, was 14% in both periods. We use “annual operating tax rate” to describe the estimated annual effective tax rate. Our effective tax rate, which includes discrete tax items, was 13% in 2021 compared with 7% in 2020. See Note 4 to the financial statements for a reconciliation of the U.S. statutory corporate tax rate to our effective tax rate.

Net income was \$7.77 billion compared with \$5.60 billion. EPS was \$8.26 compared with \$5.97.

## Segment results – 2021 compared with 2020

### *Analog (includes Power and Signal Chain product lines)*

	2021	2020	Change
Revenue	\$ 14,050	\$ 10,886	29 %
Operating profit	7,393	4,912	51 %
Operating profit % of revenue	52.6%	45.1%	

Analog revenue increased in both product lines, led by Signal Chain. Operating profit increased primarily due to higher revenue and associated gross profit.

### *Embedded Processing (includes microcontrollers and processors)*

	2021	2020	Change
Revenue	\$ 3,049	\$ 2,570	19 %
Operating profit	1,174	743	58 %
Operating profit % of revenue	38.5%	28.9%	

Embedded Processing revenue increased. Operating profit increased primarily due to higher revenue and associated gross profit.

### *Other (includes DLP<sup>®</sup> products, calculators and custom ASIC products)*

	2021	2020	Change
Revenue	\$ 1,245	\$ 1,005	24 %
Operating profit *	393	239	64 %
Operating profit % of revenue	31.6%	23.8%	

\* Includes acquisition charges and restructuring charges/other

Other revenue increased \$240 million, and operating profit increased \$154 million.

## **Financial condition**

At the end of 2021, total cash (cash and cash equivalents plus short-term investments) was \$9.74 billion, an increase of \$3.17 billion from the end of 2020.

Accounts receivable were \$1.70 billion, an increase of \$287 million compared with the end of 2020. Days sales outstanding at the end of 2021 were 32 compared with 31 at the end of 2020.

Inventory was \$1.91 billion, a decrease of \$45 million from the end of 2020. Days of inventory at the end of 2021 were 116 compared with 123 at the end of 2020.

## **Liquidity and capital resources**

Our primary source of liquidity is cash flow from operations. Additional sources of liquidity are cash and cash equivalents, short-term investments and access to debt markets. We also have a variable rate, revolving credit facility. As of December 31, 2021, our credit facility was undrawn, and we had no commercial paper outstanding. Cash flows from operating activities for 2021 were \$8.76 billion, an increase of \$2.62 billion due to higher net income and lower cash used for working capital.

Investing activities for 2021 used \$4.10 billion compared with \$922 million in 2020. Capital expenditures were \$2.46 billion compared with \$649 million in 2020 and were primarily for semiconductor manufacturing equipment and facilities in both periods, including the purchase of our 300-millimeter semiconductor factory in Lehi, Utah, during 2021. As we continue to invest to strengthen our competitive advantage in manufacturing and technology as part of our long-term capacity planning, we expect our capital expenditures to be higher than historical levels. Short-term investments used cash of \$1.65 billion in 2021 compared with \$241 million in 2020.

Financing activities for 2021 used \$3.14 billion compared with \$4.55 billion in 2020. In 2021, we received net proceeds of \$1.50 billion from the issuance of fixed-rate, long-term debt and retired maturing debt of \$550 million. In 2020, we received net proceeds of \$1.50 billion from the issuance of fixed-rate, long-term debt and retired maturing debt of \$500 million. Dividends paid in 2021 were \$3.89 billion compared with \$3.43 billion in 2020, reflecting an increased dividend rate. We used \$527 million to repurchase 2.9 million shares of our common stock compared with \$2.55 billion used in 2020 to repurchase 23.4 million shares. Employee exercises of stock options provided cash proceeds of \$377 million compared with \$470 million in 2020.

We had \$4.63 billion of cash and cash equivalents and \$5.11 billion of short-term investments as of December 31, 2021. We believe we have the necessary financial resources and operating plans to fund our working capital needs, capital expenditures, dividend and debt-related payments and other business requirements for at least the next 12 months.

### Non-GAAP financial information

This MD&A includes references to free cash flow and ratios based on that measure. These are financial measures that were not prepared in accordance with generally accepted accounting principles in the United States (GAAP). Free cash flow was calculated by subtracting capital expenditures from the most directly comparable GAAP measure, cash flows from operating activities (also referred to as cash flow from operations).

We believe that free cash flow and the associated ratios provide insight into our liquidity, our cash-generating capability and the amount of cash potentially available to return to shareholders, as well as insight into our financial performance. These non-GAAP measures are supplemental to the comparable GAAP measures.

Reconciliation to the most directly comparable GAAP measures is provided in the table below.

	For Years Ended December 31,	
	2021	2020
Cash flow from operations (GAAP)	\$ 8,756	\$ 6,139
Capital expenditures	(2,462)	(649)
Free cash flow (non-GAAP)	<u>\$ 6,294</u>	<u>\$ 5,490</u>
Revenue	<u>\$ 18,344</u>	<u>\$ 14,461</u>
Cash flow from operations as a percentage of revenue (GAAP)	47.7%	42.5%
Free cash flow as a percentage of revenue (non-GAAP)	34.3%	38.0%

This MD&A also includes references to an annual operating tax rate, a non-GAAP term we use to describe the estimated annual effective tax rate, a GAAP measure that by definition does not include discrete tax items. We believe the term annual operating tax rate helps differentiate from the effective tax rate, which includes discrete tax items.

## **Critical accounting estimates**

Our accounting policies are more fully described in Note 2 of the consolidated financial statements. As disclosed in Note 2, the preparation of consolidated financial statements in conformity with U.S. GAAP requires management to make estimates and assumptions about future events that affect the amounts reported in the financial statements and accompanying notes. However, based on facts and circumstances inherent in developing estimates and assumptions, management believes it is unlikely that applying other estimates and assumptions would have a material impact on the financial statements. We consider the following accounting policies to be those that are most important to the portrayal of our financial condition and that require a higher degree of judgment.

### Income taxes

In determining net income for financial statement purposes, we must make certain estimates and judgments in the calculation of tax provisions and the resultant tax liabilities and in the recoverability of deferred tax assets that arise from temporary differences between the tax and financial statement recognition of revenue and expense.

In the ordinary course of global business, there may be many transactions and calculations where the ultimate tax outcome is uncertain. The calculation of tax liabilities involves dealing with uncertainties in the interpretation and application of complex tax laws, and significant judgment is necessary to (i) determine whether, based on the technical merits, a tax position is more likely than not to be sustained and (ii) measure the amount of tax benefit that qualifies for recognition. We recognize potential liabilities for anticipated tax audit issues in the United States and other tax jurisdictions based on an estimate of the ultimate resolution of whether, and the extent to which, additional taxes will be due. Although we believe the estimates are reasonable, no assurance can be given that the final outcome of these matters will not be different from what is reflected in the historical income tax provisions and accruals.

As part of our financial process, we must assess the likelihood that our deferred tax assets can be recovered. If recovery is not likely, the provision for taxes must be increased by recording a reserve in the form of a valuation allowance for the deferred tax assets that are estimated not to be ultimately recoverable. Our judgment regarding future recoverability of our deferred tax assets may change due to various factors, including changes in U.S. or international tax laws and changes in market conditions and their impact on our assessment of taxable income in future periods. These changes, if any, may require adjustments to the valuation allowances and an accompanying reduction or increase in net income in the period when such determinations are made.

### Inventory valuation allowances

Inventory is valued net of allowances for unsalable or obsolete raw materials, work in process and finished goods. Statistical allowances are determined quarterly for raw materials and work in process based on historical disposals of inventory for salability and obsolescence reasons. For finished goods, quarterly statistical allowances are determined by comparing inventory levels of individual parts to historical shipments, current backlog and estimated future sales in order to identify inventory considered unlikely to be sold. A specific allowance for each material type will be carried if there is a significant event not captured by the statistical allowance, such as an end-of-life part or demand with imminent risk of cancellation. Allowances are also calculated quarterly for instances where inventoried costs for individual products are in excess of the net realizable value for those products. Actual future write-offs of inventory for salability and obsolescence reasons may differ from estimates and calculations used to determine valuation allowances due to changes in customer demand, customer negotiations, technology shifts and other factors.

## **Commitments and contingencies**

See Note 10 to the financial statements for a discussion of our commitments and contingencies.

## ITEM 7A. Quantitative and qualitative disclosures about market risk

### Foreign exchange risk

The U.S. dollar is our functional currency for financial reporting. Our non-U.S. entities own assets or liabilities denominated in U.S. dollars or other currencies, and exchange rate fluctuations in those jurisdictions may impact our effective tax rate.

Our balance sheet also reflects amounts remeasured from non-U.S. dollar currencies. Because most of the aggregate non-U.S. dollar balance sheet exposure is hedged by forward currency exchange contracts, which are based on year-end 2021 balances and currency exchange rates, a hypothetical 10% plus or minus fluctuation in non-U.S. currency exchange rates relative to the U.S. dollar would result in a pretax currency exchange gain or loss of approximately \$1 million.

We use these forward currency exchange contracts to reduce the earnings impact that exchange rate fluctuations may have on our non-U.S. dollar net balance sheet exposures. As of December 31, 2021, we had forward currency exchange contracts outstanding with a notional value of \$313 million to hedge net balance sheet exposures (including \$127 million to sell Japanese yen, \$82 million to sell British pounds and \$42 million to sell euros). Similar hedging activities existed at year-end 2020.

### Interest rate risk

We have the following potential exposure to changes in interest rates: (i) the effect of changes in interest rates on the fair value of our investments in cash equivalents and short-term investments, which could produce a gain or a loss; and (ii) the effect of changes in interest rates on the fair value of our debt.

As of December 31, 2021, a hypothetical 100 basis point increase in interest rates would decrease the fair value of our investments in cash equivalents and short-term investments by about \$15 million and decrease the fair value of our long-term debt by \$715 million. Because interest rates on our long-term debt are fixed, changes in interest rates would not affect the cash flows associated with long-term debt.

### Equity risk

Long-term investments at year-end 2021 include the following:

- *Investments in mutual funds* – includes mutual funds that were selected to generate returns that offset changes in certain liabilities related to deferred compensation arrangements. The mutual funds hold a variety of debt and equity investments.
- *Investments in venture capital funds* – includes investments in limited partnerships (accounted for under either the equity method or at cost with adjustments to observable market changes or impairments).
- *Equity investments* – includes non-marketable (non-publicly traded) equity securities.

Investments in mutual funds are stated at fair value. Changes in prices of the mutual fund investments are expected to offset related changes in certain deferred compensation liabilities. Non-marketable equity securities and certain venture capital funds are stated at cost minus impairment, if any, plus or minus changes resulting from qualifying observable price changes. Investments in the remaining venture capital funds are stated using the equity method. See Note 6 to the financial statements for details of equity and other long-term investments.

We also utilize total return swaps to economically hedge exposure to changes in liabilities related to the equity market risks of certain deferred compensation arrangements with employees. Gains or losses from changes in the fair value of these total return swaps generally offset the related losses or gains on the deferred compensation liabilities.

## **ITEM 8. Financial statements and supplementary data**

List of financial statements:

- Income for each of the three years in the period ended December 31, 2021
- Comprehensive income for each of the three years in the period ended December 31, 2021
- Balance sheets as of December 31, 2021 and 2020
- Cash flows for each of the three years in the period ended December 31, 2021
- Stockholders' equity for each of the three years in the period ended December 31, 2021
- Reports of independent registered public accounting firm (PCAOB ID: 42)

Schedules have been omitted because the required information is not present or not present in amounts sufficient to require submission of the schedule or because the information required is included in the consolidated financial statements or the notes thereto.

## Consolidated Statements of Income

(In millions, except per-share amounts)	For Years Ended December 31,		
	2021	2020	2019
Revenue	\$ 18,344	\$ 14,461	\$ 14,383
Cost of revenue (COR)	5,968	5,192	5,219
Gross profit	12,376	9,269	9,164
Research and development (R&D)	1,554	1,530	1,544
Selling, general and administrative (SG&A)	1,666	1,623	1,645
Acquisition charges	142	198	288
Restructuring charges/other	54	24	(36)
Operating profit	8,960	5,894	5,723
Other income (expense), net (OI&E)	143	313	175
Interest and debt expense	184	190	170
Income before income taxes	8,919	6,017	5,728
Provision for income taxes	1,150	422	711
Net income	\$ 7,769	\$ 5,595	\$ 5,017
Earnings per common share (EPS):			
Basic	\$ 8.38	\$ 6.05	\$ 5.33
Diluted	\$ 8.26	\$ 5.97	\$ 5.24
Average shares outstanding:			
Basic	923	921	936
Diluted	936	933	952

A portion of net income is allocated to unvested restricted stock units (RSUs) on which we pay dividend equivalents. Diluted EPS is calculated using the following:

Net income	\$ 7,769	\$ 5,595	\$ 5,017
Income allocated to RSUs	(33)	(27)	(31)
Income allocated to common stock for diluted EPS	\$ 7,736	\$ 5,568	\$ 4,986

See accompanying notes.

**Consolidated Statements of Comprehensive Income**

(In millions)	For Years Ended December 31,		
	2021	2020	2019
Net income	\$ 7,769	\$ 5,595	\$ 5,017
Other comprehensive income (loss)			
Net actuarial losses of defined benefit plans:			
Adjustments, net of tax effect of (\$56), \$3 and (\$37)	175	(41)	88
Recognized within net income, net of tax effect of (\$8), (\$9) and (\$13)	29	29	38
Prior service credit of defined benefit plans:			
Recognized within net income, net of tax effect of \$0, \$0 and \$0	(1)	(1)	—
Other comprehensive income (loss), net of taxes	203	(13)	126
Total comprehensive income	\$ 7,972	\$ 5,582	\$ 5,143

See accompanying notes.

## Consolidated Balance Sheets

(In millions, except par value)

	December 31,	
	2021	2020
<b>Assets</b>		
Current assets:		
Cash and cash equivalents	\$ 4,631	\$ 3,107
Short-term investments	5,108	3,461
Accounts receivable, net of allowances of (\$8) and (\$11)	1,701	1,414
Raw materials	245	180
Work in process	1,067	964
Finished goods	598	811
Inventories	1,910	1,955
Prepaid expenses and other current assets	335	302
Total current assets	13,685	10,239
Property, plant and equipment at cost	7,858	5,781
Accumulated depreciation	(2,717)	(2,512)
Property, plant and equipment	5,141	3,269
Goodwill	4,362	4,362
Deferred tax assets	263	343
Capitalized software licenses	85	122
Overfunded retirement plans	392	246
Other long-term assets	748	770
Total assets	\$ 24,676	\$ 19,351
<b>Liabilities and stockholders' equity</b>		
Current liabilities:		
Current portion of long-term debt	\$ 500	\$ 550
Accounts payable	653	415
Accrued compensation	775	767
Income taxes payable	121	134
Accrued expenses and other liabilities	520	524
Total current liabilities	2,569	2,390
Long-term debt	7,241	6,248
Underfunded retirement plans	79	131
Deferred tax liabilities	87	90
Other long-term liabilities	1,367	1,305
Total liabilities	11,343	10,164
Stockholders' equity:		
Preferred stock, \$25 par value. Shares authorized – 10; none issued	—	—
Common stock, \$1 par value. Shares authorized – 2,400; shares issued – 1,741	1,741	1,741
Paid-in capital	2,630	2,333
Retained earnings	45,919	42,051
Treasury common stock at cost		
Shares: 2021 – 817; 2020 – 821	(36,800)	(36,578)
Accumulated other comprehensive income (loss), net of taxes (AOCI)	(157)	(360)
Total stockholders' equity	13,333	9,187
Total liabilities and stockholders' equity	\$ 24,676	\$ 19,351

See accompanying notes.



## Consolidated Statements of Cash Flows

(In millions)	For Years Ended December 31,		
	2021	2020	2019
<b>Cash flows from operating activities</b>			
Net income	\$ 7,769	\$ 5,595	\$ 5,017
Adjustments to net income:			
Depreciation	755	733	708
Amortization of acquisition-related intangibles	142	198	288
Amortization of capitalized software	57	61	54
Stock compensation	230	224	217
Gains on sales of assets	(57)	(4)	(23)
Deferred taxes	15	(137)	81
Increase (decrease) from changes in:			
Accounts receivable	(287)	(340)	133
Inventories	45	46	216
Prepaid expenses and other current assets	57	(79)	265
Accounts payable and accrued expenses	33	63	(93)
Accrued compensation	7	63	(15)
Income taxes payable	(20)	(181)	(193)
Changes in funded status of retirement plans	62	(9)	29
Other	(52)	(94)	(35)
Cash flows from operating activities	<u>8,756</u>	<u>6,139</u>	<u>6,649</u>
<b>Cash flows from investing activities</b>			
Capital expenditures	(2,462)	(649)	(847)
Proceeds from asset sales	75	4	30
Purchases of short-term investments	(10,124)	(5,786)	(3,444)
Proceeds from short-term investments	8,478	5,545	2,309
Other	(62)	(36)	32
Cash flows from investing activities	<u>(4,095)</u>	<u>(922)</u>	<u>(1,920)</u>
<b>Cash flows from financing activities</b>			
Proceeds from issuance of long-term debt	1,495	1,498	1,491
Repayment of debt	(550)	(500)	(750)
Dividends paid	(3,886)	(3,426)	(3,008)
Stock repurchases	(527)	(2,553)	(2,960)
Proceeds from common stock transactions	377	470	539
Other	(46)	(36)	(42)
Cash flows from financing activities	<u>(3,137)</u>	<u>(4,547)</u>	<u>(4,730)</u>
Net change in cash and cash equivalents	1,524	670	(1)
Cash and cash equivalents at beginning of period	3,107	2,437	2,438
Cash and cash equivalents at end of period	<u>\$ 4,631</u>	<u>\$ 3,107</u>	<u>\$ 2,437</u>

See accompanying notes.

## Consolidated Statements of Stockholders' Equity

(In millions, except per-share amounts)

	Common Stock	Paid-in Capital	Retained Earnings	Treasury Common Stock	AOCI
Balance, December 31, 2018	\$ 1,741	\$ 1,950	\$ 37,906	\$(32,130)	\$ (473)
<b>2019</b>					
Net income	—	—	5,017	—	—
Dividends declared and paid (\$3.21 per share)	—	—	(3,008)	—	—
Common stock issued for stock-based awards	—	(55)	—	594	—
Stock repurchases	—	—	—	(2,960)	—
Stock compensation	—	217	—	—	—
Other comprehensive income (loss), net of taxes	—	—	—	—	126
Dividend equivalents on RSUs	—	—	(17)	—	—
Other	—	(2)	—	1	—
Balance, December 31, 2019	1,741	2,110	39,898	(34,495)	(347)
<b>2020</b>					
Net income	—	—	5,595	—	—
Dividends declared and paid (\$3.72 per share)	—	—	(3,426)	—	—
Common stock issued for stock-based awards	—	—	—	470	—
Stock repurchases	—	—	—	(2,553)	—
Stock compensation	—	224	—	—	—
Other comprehensive income (loss), net of taxes	—	—	—	—	(13)
Dividend equivalents on RSUs	—	—	(16)	—	—
Other	—	(1)	—	—	—
Balance, December 31, 2020	1,741	2,333	42,051	(36,578)	(360)
<b>2021</b>					
Net income	—	—	7,769	—	—
Dividends declared and paid (\$4.21 per share)	—	—	(3,886)	—	—
Common stock issued for stock-based awards	—	67	—	310	—
Stock repurchases	—	—	—	(532)	—
Stock compensation	—	230	—	—	—
Other comprehensive income (loss), net of taxes	—	—	—	—	203
Dividend equivalents on RSUs	—	—	(15)	—	—
Balance, December 31, 2021	\$ 1,741	\$ 2,630	\$ 45,919	\$(36,800)	\$ (157)

See accompanying notes.

## Notes to financial statements

### 1. Description of business, including segment and geographic area information

We design, make and sell semiconductors to electronics designers and manufacturers all over the world. We have two reportable segments, Analog and Embedded Processing, each of which represents groups of similar products that are combined on the basis of similar design and development requirements, product characteristics, manufacturing processes and distribution channels.

- Analog semiconductors change real-world signals, such as sound, temperature, pressure or images, by conditioning them, amplifying them and often converting them to a stream of digital data that can be processed by other semiconductors, such as embedded processors. Analog semiconductors are also used to manage power in all electronic equipment by converting, distributing, storing, discharging, isolating and measuring electrical energy, whether the equipment is plugged into a wall or using a battery. Our Analog segment consists of two major product lines: Power and Signal Chain.
- Embedded Processing products are the digital “brains” of many types of electronic equipment. They are designed to handle specific tasks and can be optimized for various combinations of performance, power and cost, depending on the application.

We report the results of our remaining business activities in Other. Other includes operating segments that do not meet the quantitative thresholds for individually reportable segments and cannot be aggregated with other operating segments. Other includes DLP<sup>®</sup> products, calculators and custom ASIC products.

In Other, we also include items that are not used in evaluating the results of or in allocating resources to our segments. Examples of these items include acquisition, integration and restructuring charges (see Note 11); and certain corporate-level items, such as litigation expenses, environmental costs, insurance settlements, and gains and losses from other activities, including asset dispositions. We allocate the remainder of our expenses associated with corporate activities to our operating segments based on specific methodologies, such as percentage of operating expenses or headcount.

Our centralized manufacturing and support organizations, such as facilities, procurement and logistics, provide support to our operating segments, including those in Other. Costs incurred by these organizations, including depreciation, are charged to the segments on a per-unit basis. Consequently, depreciation expense is not an independently identifiable component within the segments' results and, therefore, is not provided.

With the exception of goodwill, we do not identify or allocate assets by operating segment, nor does the chief operating decision maker evaluate operating segments using discrete asset information. We have no material intersegment revenue. The accounting policies of the segments are consistent with those described in the summary of significant accounting policies and practices.

## Segment information

	For Years Ended December 31,		
	2021	2020	2019
<b>Revenue:</b>			
Analog	\$ 14,050	\$ 10,886	\$ 10,223
Embedded Processing	3,049	2,570	2,943
Other	1,245	1,005	1,217
Total revenue	<u>\$ 18,344</u>	<u>\$ 14,461</u>	<u>\$ 14,383</u>
<b>Operating profit:</b>			
Analog	\$ 7,393	\$ 4,912	\$ 4,477
Embedded Processing	1,174	743	907
Other	393	239	339
Total operating profit	<u>\$ 8,960</u>	<u>\$ 5,894</u>	<u>\$ 5,723</u>

## Geographic area information

The following geographic area information includes revenue, based on product shipment destination, and property, plant and equipment, based on physical location. The geographic revenue information does not necessarily reflect end demand by geography because our products tend to be shipped to the locations where our customers manufacture their products.

	For Years Ended December 31,		
	2021	2020	2019
<b>Revenue:</b>			
United States	\$ 1,906	\$ 1,547	\$ 1,827
Asia (a)	12,185	9,541	8,650
Europe, Middle East and Africa	2,802	2,249	2,707
Japan	959	734	796
Rest of world	492	390	403
Total revenue	<u>\$ 18,344</u>	<u>\$ 14,461</u>	<u>\$ 14,383</u>

- (a) Revenue from products shipped into China was \$10.0 billion, \$8.0 billion and \$7.2 billion in 2021, 2020 and 2019, respectively, which includes shipments to customers that manufacture in China and then export end products to their customers around the world, as well as distributors that transship inventory through China to service other countries.

	December 31,	
	2021	2020
<b>Property, plant and equipment:</b>		
United States	\$ 3,648	\$ 2,036
Asia (a)	1,292	1,005
Europe, Middle East and Africa	47	52
Japan	139	165
Rest of world	15	11
Total property, plant and equipment	<u>\$ 5,141</u>	<u>\$ 3,269</u>

- (a) Property, plant and equipment at our two sites in the Philippines was \$370 million and \$333 million as of December 31, 2021 and 2020, respectively. Property, plant and equipment at our sites in China was \$570 million and \$370 million as of December 31, 2021 and 2020, respectively.

## *Major customer*

One of our end customers accounted for 9%, 10% and 8% of revenue in 2021, 2020 and 2019, respectively, recognized primarily in our Analog segment. No end customer accounted for 10% or more of revenue in 2021 or 2019.

## 2. Basis of presentation and significant accounting policies and practices

### *Basis of presentation*

The consolidated financial statements have been prepared in accordance with accounting principles generally accepted in the United States (GAAP). The basis of these financial statements is comparable for all periods presented herein.

The consolidated financial statements include the accounts of all subsidiaries. All intercompany balances and transactions have been eliminated in consolidation. All dollar and share amounts in the financial statements and tables in these notes, except per-share amounts, are presented in millions unless otherwise indicated. We have reclassified certain amounts in the prior periods' financial statements to conform to the 2021 presentation.

The preparation of financial statements requires the use of estimates from which final results may vary.

### *Significant accounting policies and practices*

#### Revenue recognition

We generate revenue primarily from the sale of semiconductor products, either directly to a customer or to a distributor, and recognize revenue when control is transferred. Control is considered transferred when title and risk of loss pass, when the customer becomes obligated to pay and, where required, when the customer has accepted the products. This transfer generally occurs at a point in time upon shipment or delivery to the customer or distributor, depending upon the terms of the sales order. Payment for sales to customers and distributors is generally due on our standard commercial terms. For sales to distributors, payment is not contingent upon resale of the products.

Revenue from sales of our products that are subject to inventory consignment agreements is recognized at a point in time, when the customer or distributor pulls product from consignment inventory that we store at designated locations. Delivery and transfer of control occur at that point, when title and risk of loss transfers and the customer or distributor becomes obligated to pay for the products pulled from inventory. Until the products are pulled for use or sale by the customer or distributor, we retain control over the products' disposition, including the right to pull back or relocate the products.

The revenue recognized is adjusted based on allowances, which are prepared on a portfolio basis using a most likely amount methodology based on analysis of historical data and contractual terms. These allowances, which are not material, generally include adjustments for pricing arrangements, product returns, incentives and credit losses. We recognize shipping fees, if any, received from customers in revenue. We include the related shipping and handling costs in cost of revenue. The majority of our customers pay these fees directly to third parties.

#### Advertising costs

We expense advertising and other promotional costs as incurred. This expense was \$27 million, \$28 million and \$30 million in 2021, 2020 and 2019, respectively.

#### Income taxes

We account for income taxes using an asset and liability approach. We record the amount of taxes payable or refundable for the current year and the deferred tax assets and liabilities for future tax consequences related to events that have been recognized in the financial statements or tax returns. We record a valuation allowance when it is more likely than not that some or all of the deferred tax assets will not be realized.

### Other assessed taxes

Some transactions require us to collect taxes such as sales, value-added and excise taxes from our customers. These transactions are presented in our Consolidated Statements of Income on a net (excluded from revenue) basis.

### Leases

We determine if an arrangement is a lease at inception. Leases are included in other long-term assets, accrued expenses and other liabilities, and other long-term liabilities on our Consolidated Balance Sheets.

Lease assets represent our right to use underlying assets for the lease term, and lease liabilities represent our obligations to make lease payments over the lease term. On the commencement date, leases are evaluated for classification, and assets and liabilities are recognized based on the present value of lease payments over the lease term. We use our incremental borrowing rate based on the information available at commencement in determining the present value of lease payments. Operating lease expense is generally recognized on a straight-line basis over the lease term. Our lease values include options to extend or not to terminate the lease when it is reasonably certain that we will exercise such options.

We have agreements with lease and non-lease components, which are accounted for as a single lease component. Leases with an initial lease term of 12 months or less are not recorded on the balance sheet; we recognize lease expense for these leases on a straight-line basis over the lease term.

### Earnings per share (EPS)

We use the two-class method for calculating EPS because the restricted stock units (RSUs) we grant are participating securities containing non-forfeitable rights to receive dividend equivalents. Under the two-class method, a portion of net income is allocated to RSUs and excluded from the calculation of income allocated to common stock.

Computation and reconciliation of earnings per common share are as follows:

	For Years Ended December 31,								
	2021			2020			2019		
	Net Income	Shares	EPS	Net Income	Shares	EPS	Net Income	Shares	EPS
<b>Basic EPS:</b>									
Net income	\$7,769			\$5,595			\$5,017		
Income allocated to RSUs	(33)			(27)			(32)		
Income allocated to common stock	<u>\$7,736</u>	<u>923</u>	<u>\$ 8.38</u>	<u>\$5,568</u>	921	\$ 6.05	<u>\$4,985</u>	936	\$ 5.33
Dilutive effect of stock compensation plans		13			12			16	
<b>Diluted EPS:</b>									
Net income	\$7,769			\$5,595			\$5,017		
Income allocated to RSUs	(33)			(27)			(31)		
Income allocated to common stock	<u>\$7,736</u>	<u>936</u>	<u>\$ 8.26</u>	<u>\$5,568</u>	<u>933</u>	<u>\$ 5.97</u>	<u>\$4,986</u>	<u>952</u>	<u>\$ 5.24</u>

Potentially dilutive securities representing 3 million, 4 million and 6 million shares of common stock that were outstanding in 2021, 2020 and 2019 respectively, were excluded from the computation of diluted earnings per common share during these periods because their effect would have been anti-dilutive.

### Investments

We present investments on our Consolidated Balance Sheets as cash equivalents, short-term investments or other long-term assets. See Note 6 for additional information.

- *Cash equivalents and short-term investments* – The primary objectives of our cash equivalent and short-term investment activities are to preserve capital and maintain liquidity while generating appropriate returns. We consider investments in available-for-sale debt securities with maturities of 90 days or less from the date of our investment to be cash equivalents. We consider investments in available-for-sale debt securities with maturities beyond 90 days from the date of our investment as being available for use in current operations and include them in short-term investments.
- *Other long-term assets* – Long-term investments, which are included within other long-term assets on our Consolidated Balance Sheets, consist of mutual funds, venture capital funds and non-marketable equity securities.

#### Inventories

Inventories are stated at the lower of cost or estimated net realizable value. Cost is generally computed on a currently adjusted standard cost basis, which approximates cost on a first-in, first-out basis. Standard cost is based on the normal utilization of installed factory capacity. Cost associated with underutilization of capacity is expensed as incurred. Inventory held at consignment locations is included in our finished goods inventory.

We review inventory quarterly for salability and obsolescence. A statistical allowance is provided for inventory considered unlikely to be sold. The statistical allowance is based on an analysis of historical disposal activity, historical customer shipments, as well as estimated future sales. A specific allowance for each material type will be carried if there is a significant event not captured by the statistical allowance. We write off inventory in the period in which disposal occurs.

#### Property, plant and equipment; acquisition-related intangibles; and other capitalized costs

Property, plant and equipment are stated at cost and depreciated over their estimated useful lives using the straight-line method. Our cost basis includes certain assets acquired in business combinations that were initially recorded at fair value as of the date of acquisition. Leasehold improvements are amortized using the straight-line method over the shorter of the remaining lease term or the estimated useful lives of the improvements. We amortize acquisition-related intangibles on a straight-line basis over the estimated economic life of the assets. Capitalized software licenses generally are amortized on a straight-line basis over the term of the license. Fully depreciated or amortized assets are written off against accumulated depreciation or amortization.

#### Impairments of long-lived assets

We regularly review whether facts or circumstances exist that indicate the carrying values of property, plant and equipment or other long-lived assets, including intangible assets, are impaired. We assess the recoverability of assets by comparing the projected undiscounted net cash flows associated with those assets to their respective carrying amounts. Any impairment charge is based on the excess of the carrying amount over the fair value of those assets. Fair value is determined by available market valuations, if applicable, or by discounted cash flows.

#### Goodwill

Goodwill is reviewed for impairment annually in the fourth quarter or more frequently if certain impairment indicators arise. We perform a qualitative assessment to determine if it is more likely than not that the fair value of a reporting unit is less than its carrying value, including goodwill. If, as a result of the qualitative assessment, we determine that it is more likely than not that the fair value of a reporting unit is less than its carrying value, then we perform the quantitative goodwill impairment test. See Note 11 for additional information.

#### Foreign currency

The functional currency for our non-U.S. subsidiaries is the U.S. dollar. Accounts recorded in currencies other than the U.S. dollar are remeasured into the functional currency. Current assets (except inventories), deferred taxes, other long-term assets, current liabilities and long-term liabilities are remeasured at exchange rates in effect at the end of each reporting period. Property, plant and equipment with associated depreciation and inventories are valued at historical exchange rates. Revenue and expense accounts other than depreciation for each month are calculated at the appropriate daily rate of exchange. Currency exchange gains and losses from remeasurement are credited or charged to OI&E.

### Derivatives and hedging

We use derivative financial instruments to manage exposure to foreign exchange risk. These instruments are primarily forward foreign currency exchange contracts, which are used as economic hedges to reduce the earnings impact that exchange rate fluctuations may have on our non-U.S. dollar net balance sheet exposures. Gains and losses from changes in the fair value of these forward foreign currency exchange contracts are credited or charged to OI&E. We do not apply hedge accounting to our foreign currency derivative instruments.

We are exposed to variability in compensation charges related to certain deferred compensation obligations to employees. We use total return swaps to economically hedge this exposure and offset the related compensation expense, recognizing changes in the value of the swaps and the related deferred compensation liabilities in SG&A.

In connection with the issuance of long-term debt, we may use financial derivatives such as treasury-rate lock agreements that are recognized in AOCI and amortized over the life of the related debt.

The results of these derivative transactions were not material. We do not use derivatives for speculative or trading purposes.

### 3. Stock compensation

We have stock options outstanding to participants under long-term incentive plans. The option price per share may not be less than the fair market value of our common stock on the date of the grant. The options have a 10-year term, generally vest ratably over four years and continue to vest after the option recipient retires.

We also have RSUs outstanding to participants under long-term incentive plans. Each RSU represents the right to receive one share of TI common stock, issued on the vesting date, which is generally four years after the date of grant. RSUs continue to vest after the recipient retires. Holders of RSUs receive an annual cash payment equivalent to the dividends paid on our common stock. The fair value per share of RSUs is generally determined based on the closing price of our common stock on the date of grant.

We have options and RSUs outstanding to non-employee directors under director compensation plans. The plans generally provide for annual grants of stock options and RSUs, a one-time grant of RSUs to each new non-employee director and the issuance of TI common stock upon the distribution of stock units credited to director deferred compensation accounts.

We also have an employee stock purchase plan (ESPP) under which options are offered to all eligible employees in amounts based on a percentage of the employee's compensation, subject to a cap. Under the plan, the option price per share is 85% of the fair market value on the exercise date. As of December 31, 2021, 33 million shares remain available for future issuance under this plan.

Total stock compensation expense recognized is as follows:

	For Years Ended December 31,		
	2021	2020	2019
COR	\$ 21	\$ 21	\$ 21
R&D	67	68	66
SG&A	134	135	130
Restructuring charges/other	8	—	—
Total	<u>\$ 230</u>	<u>\$ 224</u>	<u>\$ 217</u>

These amounts include expenses related to non-qualified stock options, RSUs and stock options offered under our ESPP and are net of estimated forfeitures.

We recognize compensation expense for non-qualified stock options and RSUs on a straight-line basis over the minimum service period required for vesting of the award, adjusting for estimated forfeitures based on historical activity. Awards issued to employees who are retirement eligible or nearing retirement eligibility are expensed on an accelerated basis. Options issued under our ESPP are expensed over a three-month period.



As of December 31, 2021, total future compensation related to equity awards not yet recognized in our Consolidated Statements of Income was \$271 million, which we expect to recognize over a weighted average period of 1.7 years.

### *Fair value methods and assumptions*

We account for all awards granted under our various stock compensation plans at fair value.

We estimate the fair values for non-qualified stock options using the Black-Scholes-Merton option-pricing model with the following weighted average assumptions:

	For Years Ended December 31,		
	2021	2020	2019
Weighted average grant date fair value, per share	\$ 40.78	\$ 25.55	\$ 22.08
Weighted average assumptions used:			
Expected volatility	32%	26%	26%
Expected lives (in years)	6.7	6.8	7.1
Risk-free interest rates	0.72%	1.53%	2.66%
Expected dividend yields	2.41%	2.76%	2.95%

We use market-based measures of implied volatility to determine expected volatility on all options granted. We determine expected lives of options based on the historical option exercise experience of our option holders using a rolling 10-year average.

Expected dividend yields are based on the annualized approved quarterly dividend rate and the current market price of our common stock at the time of grant. No assumption for a future dividend rate change is included unless there is an approved plan to change the dividend in the near term.

### *Long-term incentive and director compensation plans*

Stock option and RSU transactions under our long-term incentive and director compensation plans are as follows:

	Stock Options		RSUs	
	Shares	Weighted Average Exercise Price per Share	Shares	Weighted Average Grant Date Fair Value per Share
Outstanding grants, December 31, 2020	28	\$ 79.69	5	\$ 100.80
<b>Granted</b>	<b>3</b>	<b>169.52</b>	<b>1</b>	<b>176.08</b>
<b>Stock options exercised/RSUs vested</b>	<b>(6)</b>	<b>65.89</b>	<b>(2)</b>	<b>81.31</b>
<b>Outstanding grants, December 31, 2021 (a)</b>	<b>25</b>	<b>91.58</b>	<b>4</b>	<b>124.80</b>

(a) Forfeited and expired shares were not material.

	For Years Ended December 31,		
	2021	2020	2019
Weighted average grant date fair value per share for RSUs	\$ 176.08	\$ 130.59	\$ 106.58
Total grant date fair value of shares vested for RSUs	\$ 115	\$ 110	\$ 125
Aggregate intrinsic value of options exercised	\$ 611	\$ 681	\$ 819

As of December 31, 2021, 37 million shares remain available for future issuance under these plans.

Summarized information about stock options outstanding as of December 31, 2021, is as follows:

Exercise Price Range	Stock Options Outstanding		
	Number Outstanding (Shares)	Weighted Average Remaining Contractual Life (Years)	Weighted Average Exercise Price per Share
\$ 28.13 to 193.58	25	5.5	\$ 91.58

	Options Fully Vested and Expected to Vest (a)	Options Exercisable
Options outstanding (shares)	25	16
Weighted average remaining contractual life (in years)	5.5	4.2
Weighted average exercise price per share	\$ 90.97	\$ 69.43
Intrinsic value	\$ 2,408	\$ 1,952

- (a) Includes effects of expected forfeitures. Excluding the effects of expected forfeitures, the aggregate intrinsic value of stock options outstanding was \$2.42 billion.

#### *Effect on shares outstanding and treasury shares*

Treasury shares were acquired in connection with the board-authorized stock repurchase program. As of December 31, 2021, \$10.10 billion of stock repurchase authorizations remain, and no expiration date has been specified.

Our practice is to issue shares of common stock from treasury shares upon exercise of stock options, distribution of director deferred compensation and vesting of RSUs. The following table reflects the changes in our treasury shares:

	For Years Ended December 31,		
	2021	2020	2019
Balance, January 1	821	809	796
Repurchases	3	23	27
Shares issued	(7)	(11)	(14)
Balance, December 31	817	821	809

The effects on cash flows are as follows:

	For Years Ended December 31,		
	2021	2020	2019
Proceeds from common stock transactions (a)	\$ 377	\$ 470	\$ 539
Tax benefit realized from stock compensation	\$ 175	\$ 195	\$ 224
Reduction to deferred tax asset	(39)	(44)	(49)
Excess tax benefit for stock compensation	\$ 136	\$ 151	\$ 175

- (a) Net of taxes paid for employee shares withheld of \$53 million, \$53 million and \$52 million in 2021, 2020 and 2019, respectively.

#### 4. Income taxes

Income before income taxes is comprised of the following components:

	For Years Ended December 31,		
	2021	2020	2019
U.S.	\$ 7,998	\$ 5,210	\$ 4,915
Non-U.S.	921	807	813
Total	\$ 8,919	\$ 6,017	\$ 5,728

Provision for income taxes is comprised of the following components:

	For Years Ended December 31,								
	2021			2020			2019		
	Current	Deferred	Total	Current	Deferred	Total	Current	Deferred	Total
U.S. federal	\$ 948	\$ (23)	\$ 925	\$ 357	\$ (122)	\$ 235	\$ 483	\$ 25	\$ 508
Non-U.S.	169	38	207	192	(15)	177	135	56	191
U.S. state	18	—	18	10	—	10	12	—	12
Total	\$ 1,135	\$ 15	\$ 1,150	\$ 559	\$ (137)	\$ 422	\$ 630	\$ 81	\$ 711

Principal reconciling items from the U.S. statutory income tax rate to the effective tax rate (provision for income taxes as a percentage of income before income taxes) are as follows:

	For Years Ended December 31,		
	2021	2020	2019
U.S. statutory income tax rate	21.0%	21.0%	21.0%
U.S. tax benefit for foreign derived intangible income	(6.1)	(6.1)	(4.9)
U.S. excess tax benefit for stock compensation	(1.5)	(2.5)	(3.1)
U.S. R&D tax credit	(0.9)	(1.3)	(1.4)
Impact of changes in uncertain tax positions	(0.2)	(4.0)	(0.1)
Other	0.6	(0.1)	0.9
Effective tax rate	12.9%	7.0%	12.4%

The earnings represented by non-cash operating assets, such as fixed assets and inventory, will continue to be permanently reinvested outside the United States. Provisions of the U.S. Tax Cuts and Jobs Act (the Tax Act), such as the one-time tax on indefinitely reinvested earnings and the global intangible low-taxed income (GILTI) tax for years beginning in 2018, eliminate any additional U.S. taxation resulting from repatriation of earnings of non-U.S. subsidiaries to the United States. Consequently, no U.S. tax provision has been made for the future remittance of these earnings. However, withholding or distribution taxes in certain non-U.S. jurisdictions will be incurred upon repatriation of available cash to the United States. A provision has been made for deferred taxes on these undistributed earnings to the extent that repatriation of the available cash to the United States is expected to result in a tax liability. As of December 31, 2021, we have no basis differences that would result in material unrecognized deferred tax liabilities.

We have made an allowable policy election to account for the effects of GILTI as a component of income tax expense in the period in which the tax is incurred.

The primary components of deferred tax assets and liabilities are as follows:

	December 31,	
	2021	2020
<b>Deferred tax assets:</b>		
Accrued expenses	\$ 209	\$ 180
Deferred loss and tax credit carryforwards	207	207
Stock compensation	110	106
Inventories and related reserves	74	105
Retirement costs for defined benefit and retiree health care	—	44
Other	40	3
Total deferred tax assets, before valuation allowance	<u>640</u>	<u>645</u>
Valuation allowance	<u>(188)</u>	<u>(179)</u>
Total deferred tax assets, after valuation allowance	<u>452</u>	<u>466</u>
<b>Deferred tax liabilities:</b>		
Property, plant and equipment	(197)	(116)
International earnings	(38)	(44)
Retirement costs for defined benefit and retiree health care	(15)	—
Acquisition-related intangibles and fair-value adjustments	(12)	(40)
Other	(14)	(13)
Total deferred tax liabilities	<u>(276)</u>	<u>(213)</u>
Net deferred tax asset	<u>\$ 176</u>	<u>\$ 253</u>

The deferred tax assets and liabilities based on tax jurisdictions are presented on our Consolidated Balance Sheets as follows:

	December 31,	
	2021	2020
Deferred tax assets	\$ 263	\$ 343
Deferred tax liabilities	(87)	(90)
Net deferred tax asset	<u>\$ 176</u>	<u>\$ 253</u>

We make an ongoing assessment regarding the realization of U.S. and non-U.S. deferred tax assets. This assessment is based on our evaluation of relevant criteria, including the existence of deferred tax liabilities that can be used to absorb deferred tax assets, taxable income in prior carryback years and expectations for future taxable income. Valuation allowances increased \$9 million in 2021, decreased \$1 million in 2020 and increased \$8 million in 2019. These changes had no impact to net income in 2021, 2020 or 2019.

We have no material tax loss carryforwards as of December 31, 2021.

Cash payments made for income taxes, net of refunds, were \$1.20 billion, \$720 million and \$570 million in 2021, 2020 and 2019, respectively.

### *Uncertain tax positions*

We operate in a number of tax jurisdictions, and our income tax returns are subject to examination by tax authorities in those jurisdictions who may challenge any item on these tax returns. Because the matters challenged by authorities are typically complex, their ultimate outcome is uncertain. Before any benefit can be recorded in our financial statements, we must determine that it is “more likely than not” that a tax position will be sustained by the appropriate tax authorities. We recognize accrued interest related to uncertain tax positions and penalties as components of OI&E.

The changes in the total amounts of uncertain tax positions are as follows:

	2021	2020	2019
Balance, January 1	\$ 89	\$ 303	\$ 286
Additions based on tax positions related to the current year	2	3	3
Additions for tax positions of prior years	7	35	63
Reductions for tax positions of prior years	(6)	(249)	(41)
Settlements with tax authorities	(23)	—	(8)
Expiration of the statute of limitations for assessing taxes	—	(3)	—
Balance, December 31	<u>\$ 69</u>	<u>\$ 89</u>	<u>\$ 303</u>
Interest income (expense) recognized in the year ended December 31	<u>\$ (5)</u>	<u>\$ 39</u>	<u>\$ 9</u>
Interest payable as of December 31	<u>\$ 13</u>	<u>\$ 8</u>	<u>\$ 44</u>

The liability for uncertain tax positions is a component of other long-term liabilities on our Consolidated Balance Sheets.

All of the \$69 million and \$89 million liabilities for uncertain tax positions as of December 31, 2021 and 2020, respectively, are comprised of positions that, if recognized, would lower the effective tax rate. If these liabilities are ultimately realized, \$2 million of existing deferred tax assets in 2020 would also be realized. Reductions for tax positions of prior years in 2020 include a \$249 million tax benefit for the effective settlement of a depreciation-related uncertain tax position. Accrued interest of \$46 million related to this uncertain tax position was reversed and included in OI&E.

As of December 31, 2021, the statute of limitations remains open for U.S. federal tax returns for 2017 and following years. Certain tax treaty procedures for relief from double taxation remain pending for U.S. federal tax returns for the years 2011 through 2020.

In non-U.S. jurisdictions, the years open to audit represent the years still open under the statute of limitations. With respect to major jurisdictions outside the United States, our subsidiaries are no longer subject to income tax audits for years before 2012.

## 5. Financial instruments and risk concentration

### *Financial instruments*

We hold derivative financial instruments such as forward foreign currency exchange contracts, the fair value of which was not material as of December 31, 2021. Our forward foreign currency exchange contracts outstanding as of December 31, 2021, had a notional value of \$313 million to hedge our non-U.S. dollar net balance sheet exposures, including \$127 million to sell Japanese yen, \$82 million to sell British pounds and \$42 million to sell euros.

Our investments in cash equivalents, short-term investments and certain long-term investments, as well as our deferred compensation liabilities, are carried at fair value. Our postretirement plan assets are carried at fair value or net asset value per share. The carrying values for other current financial assets and liabilities, such as accounts receivable and accounts payable, approximate fair value due to the short maturity of such instruments. As of December 31, 2021, the carrying value of long-term debt, including the current portion, was \$7.74 billion, and the estimated fair value was \$8.38 billion. The estimated fair value is measured using broker-dealer quotes, which are Level 2 inputs. See Note 6 for a description of fair value and the definition of Level 2 inputs.

## *Risk concentration*

We are subject to counterparty risks from financial institutions, customers and issuers of debt securities. Financial instruments that could subject us to concentrations of credit risk are primarily cash deposits, cash equivalents, short-term investments and accounts receivable. To manage our credit risk exposure, we place cash investments in investment-grade debt securities and limit the amount of credit exposure to any one issuer. We also limit counterparties on cash deposits and financial derivative contracts to financial institutions with investment-grade ratings.

Concentrations of credit risk with respect to accounts receivable are limited due to our large number of customers and their dispersion across different industries and geographic areas. We maintain allowances for expected returns, disputes, adjustments, incentives and credit losses. These allowances are deducted from accounts receivable on our Consolidated Balance Sheets.

Accounts receivable allowances changed to reflect amounts charged (credited) to operating results by (\$3) million, \$3 million and (\$11) million in 2021, 2020 and 2019, respectively.

## 6. Valuation of debt and equity investments and certain liabilities

### *Investments measured at fair value*

Money market funds, available-for-sale debt investments and mutual funds are stated at fair value, which is generally based on market prices or broker quotes. See *Fair-value considerations*. Unrealized gains and losses from available-for-sale debt securities are recorded as an increase or decrease, net of taxes, in AOCI on our Consolidated Balance Sheets, and any credit losses on available-for-sale debt securities are recorded as an allowance for credit losses with an offset recognized in OI&E in our Consolidated Statements of Income.

Our mutual funds hold a variety of debt and equity investments intended to generate returns that offset changes in certain deferred compensation liabilities. We record changes in the fair value of these mutual funds and the related deferred compensation liabilities in SG&A.

### *Other investments*

Our other investments include equity-method investments and non-marketable equity investments, which are not measured at fair value. These investments consist of interests in venture capital funds and other non-marketable equity securities. Gains and losses from equity-method investments are recognized in OI&E based on our ownership share of the investee's financial results.

Non-marketable equity securities are measured at cost with adjustments for observable changes in price or impairments. Gains and losses on non-marketable equity investments are recognized in OI&E.

Details of our investments are as follows:

	December 31, 2021			December 31, 2020		
	Cash and Cash Equivalents	Short-Term Investments	Long-Term Investments	Cash and Cash Equivalents	Short-Term Investments	Long-Term Investments
<b>Measured at fair value:</b>						
Money market funds	\$ 1,824	\$ —	\$ —	\$ 886	\$ —	\$ —
Corporate obligations	1,060	1,070	—	256	257	—
U.S. government and agency securities	642	3,388	—	1,340	3,054	—
Non-U.S. government and agency securities	300	650	—	—	150	—
Mutual funds	—	—	16	—	—	18
<b>Total</b>	<b>3,826</b>	<b>5,108</b>	<b>16</b>	<b>2,482</b>	<b>3,461</b>	<b>18</b>
<b>Other measurement basis:</b>						
Equity-method investments	—	—	42	—	—	27
Non-marketable equity investments	—	—	4	—	—	4
Cash on hand	805	—	—	625	—	—
<b>Total</b>	<b>\$ 4,631</b>	<b>\$ 5,108</b>	<b>\$ 62</b>	<b>\$ 3,107</b>	<b>\$ 3,461</b>	<b>\$ 49</b>

As of December 31, 2021 and 2020, unrealized gains and losses associated with our available-for-sale investments were not material. We did not recognize any credit losses related to available-for-sale investments in 2021, 2020 or 2019. All of our debt securities classified as available for sale as of December 31, 2021, have maturities within one year.

In 2021, 2020 and 2019, the proceeds from sales, redemptions and maturities of short-term available-for-sale investments were \$8.48 billion, \$5.29 billion and \$2.31 billion, respectively. Gross realized gains and losses from these sales were not material.

In 2020, we entered into total return swaps to economically hedge the variability of certain deferred compensation obligations to employees. As a result, in 2020, we received proceeds of \$253 million from the sale of investments in mutual funds that were previously being utilized to offset this exposure.

### *Fair-value considerations*

We measure and report certain financial assets and liabilities at fair value on a recurring basis. Fair value is defined as the price that would be received to sell an asset or paid to transfer a liability (an exit price) in the principal or most advantageous market for the asset or liability in an orderly transaction between market participants on the measurement date.

The three-level hierarchy described below indicates the extent and level of judgment used to estimate fair-value measurements.

- *Level 1* – Uses unadjusted quoted prices that are available in active markets for identical assets or liabilities as of the reporting date.
- *Level 2* – Uses inputs other than Level 1 that are either directly or indirectly observable as of the reporting date through correlation with market data, including quoted prices for similar assets and liabilities in active markets and quoted prices in markets that are not active. Level 2 also includes assets and liabilities that are valued using models or other pricing methodologies that do not require significant judgment since the input assumptions used in the models, such as interest rates and volatility factors, are corroborated by readily observable data. We utilize a third-party data service to provide Level 2 valuations. We verify these valuations for reasonableness relative to unadjusted quotes obtained from brokers or dealers based on observable prices for similar assets in active markets.

- *Level 3* – Uses inputs that are unobservable, supported by little or no market activity and reflect the use of significant management judgment. These values are generally determined using pricing models that utilize management estimates of market participant assumptions. As of December 31, 2021 and 2020, we had no Level 3 assets or liabilities.

The following are our assets and liabilities that were accounted for at fair value on a recurring basis. These tables do not include cash on hand, assets held by our postretirement plans, or assets and liabilities that are measured at historical cost or any basis other than fair value.

	December 31, 2021			December 31, 2020		
	Level 1	Level 2	Total	Level 1	Level 2	Total
<b>Assets:</b>						
Money market funds	\$ 1,824	\$ —	\$ 1,824	\$ 886	\$ —	\$ 886
Corporate obligations	—	2,130	2,130	—	513	513
U.S. government and agency securities	3,629	401	4,030	4,394	—	4,394
Non-U.S. government and agency securities	—	950	950	—	150	150
Mutual funds	16	—	16	18	—	18
<b>Total assets</b>	<b>\$ 5,469</b>	<b>\$ 3,481</b>	<b>\$ 8,950</b>	<b>\$ 5,298</b>	<b>\$ 663</b>	<b>\$ 5,961</b>
<b>Liabilities:</b>						
Deferred compensation	\$ 395	\$ —	\$ 395	\$ 350	\$ —	\$ 350
<b>Total liabilities</b>	<b>\$ 395</b>	<b>\$ —</b>	<b>\$ 395</b>	<b>\$ 350</b>	<b>\$ —</b>	<b>\$ 350</b>

## 7. Postretirement benefit plans

### *Plan descriptions*

We have various employee retirement plans, including defined contribution, defined benefit and retiree health care benefit plans. For qualifying employees, we offer deferred compensation arrangements.

### *U.S. retirement plans*

Our principal retirement plans in the United States are a defined contribution plan, an enhanced defined contribution plan and qualified and non-qualified defined benefit pension plans. The defined benefit plans were closed to new participants in 1997, and then current participants were allowed to make a one-time election to continue accruing a benefit in the plans or to cease accruing a benefit and instead to participate in the enhanced defined contribution plan.

Both defined contribution plans offer an employer-matching savings option that allows employees to make pretax and post-tax contributions to various investment choices. Employees who elected to continue accruing a benefit in the qualified defined benefit pension plans may also participate in the defined contribution plan, where employer-matching contributions are provided for up to 2% of the employee's annual eligible earnings. Employees who elected not to continue accruing a benefit in the defined benefit pension plans and employees hired after November 1997 and through December 31, 2003, may participate in the enhanced defined contribution plan. This plan provides for a fixed employer contribution of 2% of the employee's annual eligible earnings, plus an employer-matching contribution of up to 4% of the employee's annual eligible earnings. Employees hired after December 31, 2003, do not receive the fixed employer contribution of 2% of the employee's annual eligible earnings.

As of December 31, 2021 and 2020, as a result of employees' elections, TI's U.S. defined contribution plans held shares of TI common stock totaling 6 million shares and 7 million shares valued at \$1.16 billion and \$1.12 billion, respectively. Dividends paid on these shares in both 2021 and 2020 were \$27 million. Effective April 1, 2016, the TI common stock fund was frozen to new contributions or transfers into the fund.

Our aggregate expense for the U.S. defined contribution plans was \$63 million in 2021 and \$61 million in 2020 and 2019.



The defined benefit pension plans include employees still accruing benefits, as well as employees and participants who no longer accrue service-related benefits, but instead, may participate in the enhanced defined contribution plan. Benefits under the qualified defined benefit pension plan are determined using a formula based on years of service and the highest five consecutive years of compensation. We intend to contribute amounts to this plan to meet the minimum funding requirements of applicable local laws and regulations, plus such additional amounts as we deem appropriate. The non-qualified defined benefit plans are unfunded and closed to new participants.

U.S. retiree health care benefit plan

U.S. employees who meet eligibility requirements are offered medical coverage during retirement. We make a contribution toward the cost of those retiree medical benefits for certain retirees and their dependents. The contribution rates are based upon various factors, the most important of which are an employee's date of hire, date of retirement, years of service and eligibility for Medicare benefits. The balance of the cost is borne by the plan's participants. Employees hired after January 1, 2001, are responsible for the full cost of their medical benefits during retirement.

Non-U.S. retirement plans

We provide retirement coverage for non-U.S. employees, as required by local laws or to the extent we deem appropriate, through a number of defined benefit and defined contribution plans. Retirement benefits are generally based on an employee's years of service and compensation. Funding requirements are determined on an individual country and plan basis and are subject to local country practices and market circumstances.

As of December 31, 2021 and 2020, as a result of employees' elections, TI's non-U.S. defined contribution plans held TI common stock valued at \$38 million and \$36 million, respectively. Dividends paid on these shares of TI common stock in 2021 and 2020 were not material.

*Effects on our Consolidated Statements of Income and Balance Sheets*

Expenses related to defined benefit and retiree health care benefit plans are as follows:

	U.S. Defined Benefit			U.S. Retiree Health Care			Non-U.S. Defined Benefit		
	2021	2020	2019	2021	2020	2019	2021	2020	2019
Service cost	\$ 21	\$ 18	\$ 18	\$ 3	\$ 3	\$ 3	\$ 36	\$ 34	\$ 31
Interest cost	30	31	38	10	13	14	37	38	43
Expected return on plan assets	(31)	(36)	(41)	(9)	(12)	(14)	(81)	(78)	(86)
Amortization of prior service cost (credit)	—	—	—	(2)	(2)	(1)	1	1	1
Recognized net actuarial loss	15	7	9	—	—	—	7	14	29
Net periodic benefit costs	35	20	24	2	2	2	—	9	18
Settlement losses	13	16	10	—	—	—	2	1	3
Total, including other postretirement losses	<u>\$ 48</u>	<u>\$ 36</u>	<u>\$ 34</u>	<u>\$ 2</u>	<u>\$ 2</u>	<u>\$ 2</u>	<u>\$ 2</u>	<u>\$ 10</u>	<u>\$ 21</u>

All defined benefit and retiree health care benefit plan expense components other than service cost are recognized in OI&E in our Consolidated Statements of Income. Service cost is recognized within operating profit.

For the U.S. qualified pension and retiree health care plans, the expected return on plan assets component of net periodic benefit cost is based upon a market-related value of assets. In accordance with U.S. GAAP, the market-related value of assets is the fair value adjusted by a smoothing technique whereby certain gains and losses are phased in over a period of three years.

Changes in the benefit obligations and plan assets for defined benefit and retiree health care benefit plans are as follows:

	U.S. Defined Benefit		U.S. Retiree Health Care		Non-U.S. Defined Benefit	
	2021	2020	2021	2020	2021	2020
<b>Change in plan benefit obligation</b>						
Benefit obligation at beginning of year:	\$ 1,097	\$ 960	\$ 389	\$ 359	\$ 2,868	\$ 2,581
Service cost	21	18	3	3	36	34
Interest cost	30	31	10	13	37	38
Participant contributions	—	—	14	13	9	7
Benefits paid	(12)	(12)	(38)	(39)	(101)	(95)
Settlements	(162)	(94)	—	—	(12)	(8)
Actuarial loss (gain)	(79)	194	(18)	40	(111)	143
Plan amendments	—	—	—	—	—	1
Effects of exchange rate changes	—	—	—	—	(152)	167
Benefit obligation at end of year	\$ 895	\$ 1,097	\$ 360	\$ 389	\$ 2,574	\$ 2,868
<b>Change in plan assets</b>						
Fair value of plan assets at beginning of year:	\$ 1,061	\$ 987	\$ 389	\$ 356	\$ 3,008	\$ 2,661
Actual return on plan assets	37	164	19	58	75	260
Employer contributions (qualified plans)	—	—	1	1	7	11
Employer contributions (non-qualified plans)	10	16	—	—	—	—
Participant contributions	—	—	14	13	9	7
Benefits paid	(12)	(12)	(38)	(39)	(101)	(95)
Settlements	(162)	(94)	—	—	(12)	(8)
Effects of exchange rate changes	—	—	—	—	(173)	172
Fair value of plan assets at end of year	\$ 934	\$ 1,061	\$ 385	\$ 389	\$ 2,813	\$ 3,008
Funded status at end of year	\$ 39	\$ (36)	\$ 25	\$ —	\$ 239	\$ 140

Changes in actuarial gains and losses in the projected benefit obligations are generally driven by discount rate movement.

Amounts recognized on our Consolidated Balance Sheets as of December 31, are as follows:

	U.S. Defined Benefit	U.S. Retiree Health Care	Non-U.S. Defined Benefit	Total
<b>2021</b>				
Overfunded retirement plans	\$ 73	\$ 28	\$ 291	\$ 392
Accrued expenses and other liabilities & other long-term liabilities	(5)	—	(5)	(10)
Underfunded retirement plans	(29)	(3)	(47)	(79)
Funded status at end of 2021	\$ 39	\$ 25	\$ 239	\$ 303
<b>2020</b>				
Overfunded retirement plans	\$ 9	\$ 3	\$ 234	\$ 246
Accrued expenses and other liabilities & other long-term liabilities	(6)	—	(5)	(11)
Underfunded retirement plans	(39)	(3)	(89)	(131)
Funded status at end of 2020	\$ (36)	\$ —	\$ 140	\$ 104

Contributions to the plans meet or exceed all minimum funding requirements. We expect to contribute about \$10 million to our retirement benefit plans in 2022.

Accumulated benefit obligations, which are generally less than the projected benefit obligations as they exclude the impact of future salary increases, were \$820 million and \$992 million as of December 31, 2021 and 2020, respectively, for the U.S. defined benefit plans, and \$2.47 billion and \$2.72 billion as of December 31, 2021 and 2020, respectively, for the non-U.S. defined benefit plans.

The change in AOCI is as follows:

	U.S. Defined Benefit		U.S. Retiree Health Care		Non-U.S. Defined Benefit		Total	
	Net Actuarial Loss		Net Actuarial Loss	Prior Service Credit	Net Actuarial Loss	Prior Service Credit	Net Actuarial Loss	Prior Service Credit
AOCI balance, net of taxes, December 31, 2020	\$ 125	\$ (8)	\$ (2)	\$ (2)	\$ 242	\$ 1	\$ 359	\$ (1)
<b>Changes in AOCI by category:</b>								
Adjustments	(84)	(28)	—	(119)	—	(231)	—	
Recognized within net income	(28)	—	2	(9)	(1)	(37)	1	
Tax effect	23	6	(1)	35	1	64	—	
Total change to AOCI	(89)	(22)	1	(93)	—	(204)	1	
AOCI balance, net of taxes, December 31, 2021	\$ 36	\$ (30)	\$ (1)	\$ 149	\$ 1	\$ 155	\$ —	

#### Information on plan assets

We report and measure the plan assets of our defined benefit pension and other postretirement plans at fair value. The tables below set forth the fair value of our plan assets using the same three-level hierarchy of fair-value inputs described in Note 6.

	December 31, 2021			
	Level 1	Level 2	Other (a)	Total
<b>Assets of U.S. defined benefit plan:</b>				
Fixed income securities and cash equivalents	\$ —	\$ —	\$ 655	\$ 655
Equity securities	—	—	279	279
Total	\$ —	\$ —	\$ 934	\$ 934
<b>Assets of U.S. retiree health care plan:</b>				
Fixed income securities and cash equivalents	\$ 10	\$ —	\$ 238	\$ 248
Equity securities	—	—	137	137
Total	\$ 10	\$ —	\$ 375	\$ 385
<b>Assets of non-U.S. defined benefit plans:</b>				
Fixed income securities and cash equivalents	\$ 71	\$ 104	\$ 2,045	\$ 2,220
Equity securities	49	2	542	593
Total	\$ 120	\$ 106	\$ 2,587	\$ 2,813

(a) Consists of bond index and equity index funds, measured at net asset value per share, as well as cash equivalents.

## December 31, 2020

	Level 1	Level 2	Other (a)	Total
<b>Assets of U.S. defined benefit plan:</b>				
Fixed income securities and cash equivalents	\$ —	\$ —	\$ 743	\$ 743
Equity securities	—	—	318	318
<b>Total</b>	<b>\$ —</b>	<b>\$ —</b>	<b>\$ 1,061</b>	<b>\$ 1,061</b>
<b>Assets of U.S. retiree health care plan:</b>				
Fixed income securities and cash equivalents	\$ 29	\$ —	\$ 222	\$ 251
Equity securities	—	—	138	138
<b>Total</b>	<b>\$ 29</b>	<b>\$ —</b>	<b>\$ 360</b>	<b>\$ 389</b>
<b>Assets of non-U.S. defined benefit plans:</b>				
Fixed income securities and cash equivalents	\$ 69	\$ 146	\$ 2,063	\$ 2,278
Equity securities	43	2	685	730
<b>Total</b>	<b>\$ 112</b>	<b>\$ 148</b>	<b>\$ 2,748</b>	<b>\$ 3,008</b>

(a) Consists of bond index and equity index funds, measured at net asset value per share, as well as cash equivalents.

The investments in our major benefit plans largely consist of low-cost, broad-market index funds to mitigate risks of concentration within market sectors. Our investment policy is designed to better match the interest rate sensitivity of the plan assets and liabilities. The appropriate mix of equity and bond investments is determined primarily through the use of detailed asset-liability modeling studies that look to balance the impact of changes in the discount rate against the need to provide asset growth to cover future service cost. Most of our plans around the world have a greater proportion of fixed income securities with return characteristics that are more closely aligned with changes in the liabilities caused by discount rate volatility.

#### Assumptions and investment policies

	U.S. Defined Benefit		U.S. Retiree Health Care		Non-U.S. Defined Benefit	
	2021	2020	2021	2020	2021	2020
<b>Weighted average assumptions used to determine benefit obligations:</b>						
Discount rate	<b>2.74%</b>	2.81%	<b>3.05%</b>	2.74%	<b>1.57%</b>	1.31%
Long-term pay progression	<b>3.70%</b>	3.70%	<b>n/a</b>	n/a	<b>3.15%</b>	3.15%
<b>Weighted average assumptions used to determine net periodic benefit cost:</b>						
Discount rate	<b>2.95%</b>	3.42%	<b>2.74%</b>	3.63%	<b>1.31%</b>	1.46%
Long-term rate of return on plan assets	<b>3.50%</b>	4.00%	<b>3.10%</b>	3.50%	<b>2.82%</b>	2.93%
Long-term pay progression	<b>3.70%</b>	3.30%	<b>n/a</b>	n/a	<b>3.15%</b>	3.06%

We utilize a variety of methods to select an appropriate discount rate depending on the depth of the corporate bond market in the country in which the benefit plan operates. In the United States, we use a settlement approach whereby a portfolio of bonds is selected from the universe of actively traded high-quality U.S. corporate bonds. The selected portfolio is designed to provide cash flows sufficient to pay the plan's expected benefit payments when due. The resulting discount rate reflects the rate of return of the selected portfolio of bonds. For our non-U.S. locations with a sufficient number of actively traded high-quality bonds, an analysis is performed in which the projected cash flows from the defined benefit plans are discounted against a yield curve constructed with an appropriate universe of high-quality corporate bonds available in each country. In this manner, a present value is developed. The discount rate selected is the single equivalent rate that produces the same present value. For countries that lack a sufficient corporate bond market, a government bond index is used to establish the discount rate.

Assumptions for the expected long-term rate of return on plan assets are based on future expectations for returns for each asset class and the effect of periodic target asset allocation rebalancing. We adjust the results for the payment of reasonable expenses of the plan from plan assets. We believe our assumptions are appropriate based on the investment mix and long-term nature of the plans' investments. Assumptions used for the non-U.S. defined benefit plans reflect the different economic environments within the various countries.

The target allocation ranges for the plans that hold a substantial majority of the defined benefit assets are as follows:

	U.S. Defined Benefit	U.S. Retiree Health Care	Non-U.S. Defined Benefit
Fixed income securities and cash equivalents	65% – 80%	65% – 80%	60% – 100%
Equity securities	20% – 35%	20% – 35%	0% – 40%

We rebalance the plans' investments when they are outside the target allocation ranges.

Weighted average asset allocations as of December 31 are as follows:

	U.S. Defined Benefit		U.S. Retiree Health Care		Non-U.S. Defined Benefit	
	2021	2020	2021	2020	2021	2020
Fixed income securities and cash equivalents	<b>70%</b>	70%	<b>64%</b>	65%	<b>79%</b>	76%
Equity securities	<b>30%</b>	30%	<b>36%</b>	35%	<b>21%</b>	24%

None of the plan assets related to the defined benefit pension plans and retiree health care benefit plan are directly invested in TI common stock.

The following assumed future benefit payments to plan participants in the next 10 years are used to measure our benefit obligations. Almost all of the payments, which may vary significantly from these assumptions, will be made from plan assets and not from company assets.

	2022	2023	2024	2025	2026	2027 – 2031
U.S. Defined Benefit	\$ 89	\$ 96	\$ 87	\$ 87	\$ 87	\$ 391
U.S. Retiree Health Care	28	27	26	25	24	108
Non-U.S. Defined Benefit	99	101	103	105	107	566

Assumed health care cost trend rates for the U.S. retiree health care benefit plan as of December 31 are as follows:

	2021	2020
Assumed health care cost trend rate for next year	<b>6.50%</b>	6.75%
Ultimate trend rate	<b>5.00%</b>	5.00%
Year in which ultimate trend rate is reached	<b>2028</b>	2028

### *Deferred compensation plans*

We have deferred compensation plans that allow U.S. employees whose base salary and management responsibility exceed a certain level to defer receipt of a portion of their cash compensation. Payments under these plans are made based on the participant's distribution election and plan balance. Participants can earn a return on their deferred compensation based on notional investments in the same investment funds that are offered in our defined contribution plans.

As of December 31, 2021, our liability to participants of the deferred compensation plans was \$395 million and is recorded in other long-term liabilities on our Consolidated Balance Sheets. This amount reflects the accumulated participant deferrals and earnings thereon as of that date. We utilize total return swaps and investments in mutual funds that serve as economic hedges of our exposure to changes in the fair value of these liabilities. We record changes in the fair value of the liability and the related total return swaps and mutual funds in SG&A, as discussed in Note 6. As of December 31, 2021, we held \$16 million in mutual funds related to these plans that are recorded in long-term investments on our Consolidated Balance Sheets.

## 8. Debt and lines of credit

### *Short-term borrowings*

We maintain a line of credit to support commercial paper borrowings, if any, and to provide additional liquidity through bank loans. As of December 31, 2021, we had a variable-rate revolving credit facility from a consortium of investment-grade banks that allows us to borrow up to \$2 billion until March 2024. As of December 31, 2021, our credit facility was undrawn, and we had no commercial paper outstanding.

### *Long-term debt*

In February 2021, we retired \$550 million of maturing debt.

In September 2021, we issued three series of senior unsecured notes for an aggregate principal amount of \$1.5 billion, consisting of \$500 million of 1.125% notes due in 2026, \$500 million of 1.90% notes due in 2031 and \$500 million of 2.70% notes due in 2051. We incurred \$10 million of issuance costs. The proceeds of the offering were \$1.5 billion, net of the original issuance discounts, which will be used for general corporate purposes.

In March 2020, we issued a principal amount of \$750 million of fixed-rate, long-term debt due in 2025. We incurred \$4 million of issuance costs. The proceeds of the offering were \$749 million, net of the original issuance discount, and were used for general corporate purposes and the repayment of maturing debt.

In April 2020, we retired \$500 million of maturing debt.

In May 2020, we issued a principal amount of \$750 million of fixed-rate, long-term debt due in 2030. We incurred \$5 million of issuance costs. The proceeds of the offering were \$749 million, net of the original issuance discount, and were used for general corporate purposes.

In March 2019, we issued a principal amount of \$750 million of fixed-rate, long-term debt due in 2039. We incurred \$7 million of issuance costs. The proceeds of the offering were \$743 million, net of the original issuance discount, and were used for general corporate purposes.

In August 2019, we retired \$750 million of maturing debt.

In September 2019, we issued a principal amount of \$750 million of fixed-rate, long-term debt due in 2029. We incurred \$5 million of issuance costs. The proceeds of the offering were \$748 million, net of the original issuance discount, and were used for general corporate purposes.

Long-term debt outstanding is as follows:

	December 31,	
	2021	2020
Notes due 2021 at 2.75%	\$ —	\$ 550
Notes due 2022 at 1.85%	500	500
Notes due 2023 at 2.25%	500	500
Notes due 2024 at 2.625%	300	300
Notes due 2025 at 1.375%	750	750
Notes due 2026 at 1.125%	500	—
Notes due 2027 at 2.90%	500	500
Notes due 2029 at 2.25%	750	750
Notes due 2030 at 1.75%	750	750
Notes due 2031 at 1.90%	500	—
Notes due 2039 at 3.875%	750	750
Notes due 2048 at 4.15%	1,500	1,500
Notes due 2051 at 2.70%	500	—
Total debt	<u>7,800</u>	6,850
Net unamortized discounts, premiums and issuance costs	<u>(59)</u>	(52)
Total debt, including net unamortized discounts, premiums and issuance costs	<u>7,741</u>	6,798
Current portion of long-term debt	<u>(500)</u>	(550)
Long-term debt	<u>\$ 7,241</u>	<u>\$ 6,248</u>

Interest and debt expense was \$184 million, \$190 million and \$170 million in 2021, 2020 and 2019, respectively. This was net of the amortized discounts, premiums and issuance costs. Cash payments for interest on long-term debt were \$181 million, \$182 million and \$156 million in 2021, 2020 and 2019, respectively. Capitalized interest was not material.

## 9. Leases

We conduct certain operations in leased facilities and also lease a portion of our data processing and other equipment. In addition, certain long-term supply agreements to purchase industrial gases are accounted for as operating leases. Lease agreements frequently include renewal provisions and require us to pay real estate taxes, insurance and maintenance costs.

Our leases are included as a component of the following balance sheet lines:

	December 31,	
	2021	2020
Other long-term assets	\$ 465	\$ 319
Accrued expenses and other liabilities	\$ 82	\$ 72
Other long-term liabilities	383	249

Details of our operating leases are as follows:

	For Years Ended December 31,		
	2021	2020	2019
Lease cost related to lease liabilities	\$ 69	\$ 70	\$ 66
Variable lease cost	56	36	41
Cash paid for amounts included in the measurement of lease liabilities:			
Operating cash flows for lease cost	\$ 61	\$ 59	\$ 60
Lease assets obtained in exchange for new lease liabilities	\$ 210	\$ 59	\$ 167

As of December 31, 2021, we had committed to make the following minimum payments under our non-cancellable operating leases:

	2022	2023	2024	2025	2026	Thereafter	Total
Lease payments	\$ 84	\$ 72	\$ 60	\$ 50	\$ 45	\$ 214	\$ 525
Imputed lease interest							(60)
Total lease liabilities							\$ 465

The weighted-average remaining lease term was 9.2 years and 8.9 years as of December 31, 2021 and 2020, respectively. The weighted-average discount rate was 2.51% and 3.02% as of December 31, 2021 and 2020, respectively.

## 10. Commitments and contingencies

### *Purchase commitments*

Our purchase commitments include payments for software licenses and contractual arrangements with suppliers when there is a fixed, non-cancellable payment schedule or when minimum payments are due with a reduced delivery schedule.

As of December 31, 2021, we had committed to make the following minimum payments under our purchase commitments:

	2022	2023	2024	2025	2026	Thereafter	Total
Purchase commitments	\$ 564	\$ 436	\$ 433	\$ 43	\$ 26	\$ 74	\$ 1,576

### *Indemnification guarantees*

We routinely sell products with an intellectual property indemnification included in the terms of sale. Historically, we have had only minimal, infrequent losses associated with these indemnities. Consequently, we cannot reasonably estimate any future liabilities that may result.

### *Warranty costs/product liabilities*

We accrue for known product-related claims if a loss is probable and can be reasonably estimated. During the periods presented, there have been no material accruals or payments regarding product warranty or product liability. Historically, we have experienced a low rate of payments on product claims. Although we cannot predict the likelihood or amount of any future claims, we do not believe they will have a material adverse effect on our financial condition, results of operations or liquidity. Our stated warranties for semiconductor products obligate us to repair, replace or credit the purchase price of a covered product back to the buyer. Product claim consideration may exceed the price of our products.



## General

We are subject to various legal and administrative proceedings. Although it is not possible to predict the outcome of these matters, we believe that the results of these proceedings will not have a material adverse effect on our financial condition, results of operations or liquidity.

### 11. Supplemental financial information

#### *Restructuring charges/other*

Restructuring charges/other are included in Other for segment reporting purposes and are comprised of the following components:

	For Years Ended December 31,		
	2021	2020	2019
Restructuring charges (a)	\$ —	\$ 25	\$ (15)
Integration charges (b)	104	—	—
Gains on sales of assets (c)	(50)	(1)	(21)
Restructuring charges/other	<u>\$ 54</u>	<u>\$ 24</u>	<u>\$ (36)</u>

- (a) Includes severance and benefits, accelerated depreciation, changes in estimates and other exit costs.
- (b) Includes costs related to our purchase of the Lehi, Utah, manufacturing facility, as well as ongoing costs until production begins in early 2023.
- (c) Includes a \$50 million gain from the sale of property in October 2021.

#### *Changes in accrued restructuring balances*

	2021	2020	2019
Balance, January 1	\$ 18	\$ —	\$ 28
Restructuring charges	—	25	(15)
Non-cash items (a)	—	1	—
Payments	(13)	(8)	(13)
Balance, December 31	<u>\$ 5</u>	<u>\$ 18</u>	<u>\$ —</u>

- (a) Reflects charges for impacts of changes in exchange rates and accelerated depreciation.

The restructuring accrual balances are reported as a component of either accrued expenses and other liabilities or other long-term liabilities on our Consolidated Balance Sheets, depending on the expected timing of payment.

In 2020, we recognized \$25 million of restructuring charges primarily for severance and benefit costs associated with our Embedded Processing business. As of December 31, 2021, \$21 million of payments have been made.

In 2020, we announced a multiyear plan to close our two remaining factories with 150-millimeter production, located in Sherman and Dallas, Texas. During 2021 we decided not to close a portion of our factory in Dallas. We expect this plan to be completed no later than 2025. Charges for the closures cannot be reasonably estimated at this time.

*Other income (expense), net (OI&E)*

	For Years Ended December 31,		
	2021	2020	2019
Other income (a)	\$ 145	\$ 327	\$ 201
Other expense (b)	(2)	(14)	(26)
<b>Total</b>	<b>\$ 143</b>	<b>\$ 313</b>	<b>\$ 175</b>

- (a) Other income includes royalty and lease income, investment gains and losses, interest income, as well as reversals of tax interest accruals.
- (b) Other expense includes a portion of pension and other retiree benefit costs, currency gains and losses and miscellaneous items.

*Property, plant and equipment at cost*

	Depreciable Lives (Years)	December 31,	
		2021	2020
Land	n/a	\$ 132	\$ 125
Buildings and improvements	5 – 40	3,490	2,571
Machinery and equipment	2 – 10	4,236	3,085
<b>Total</b>		<b>\$ 7,858</b>	<b>\$ 5,781</b>

In October 2021, we completed our purchase of a 300-millimeter semiconductor factory in Lehi, Utah, for cash consideration of \$893 million. The estimated fair value of assets acquired was determined based on market comparable information to purchase or build comparable assets and allocated on a relative basis to purchase consideration. Assets acquired included \$28 million of land, \$305 million of buildings and improvements and \$526 million of machinery and equipment.

*Goodwill*

Goodwill by segment as of December 31, 2021 and 2020, is as follows:

	Goodwill
Analog	\$ 4,158
Embedded Processing	172
Other	32
<b>Total</b>	<b>\$ 4,362</b>

We perform our annual goodwill impairment test in the fourth quarter and determine whether the fair value of each of our reporting units is in excess of its carrying value. In 2021, we elected to perform a qualitative analysis to assess impairment of goodwill rather than to perform the quantitative goodwill impairment test. The key qualitative factors considered in the assessment included the change in the industry and competitive environment, market capitalization and overall financial performance. Based on this qualitative analysis, we determined that it was more likely than not that the fair value of each reporting unit exceeded its carrying value. In 2021, 2020 and 2019, we determined no impairment was indicated.

*Other long-term liabilities*

	December 31,	
	2021	2020
Long-term portion of transition tax on indefinitely reinvested earnings	\$ 403	\$ 457
Deferred compensation plans	395	350
Operating lease liabilities	383	249
Other	186	249
<b>Total</b>	<b>\$ 1,367</b>	<b>\$ 1,305</b>

Accumulated other comprehensive income (loss), net of taxes (AOCI)

	December 31,	
	2021	2020
Postretirement benefit plans:		
Net actuarial loss	\$ (155)	\$ (359)
Prior service credit	—	1
Cash flow hedge derivative instruments	(2)	(2)
<b>Total</b>	<b>\$ (157)</b>	<b>\$ (360)</b>

Details on amounts reclassified out of accumulated other comprehensive income (loss), net of taxes, to net income

Our Consolidated Statements of Comprehensive Income include items that have been recognized within net income in 2021, 2020 and 2019. The table below details where these transactions are recorded in our Consolidated Statements of Income.

	For Years Ended December 31,			Impact to Related Statement of Income Lines
	2021	2020	2019	
Net actuarial losses of defined benefit plans:				
Recognized net actuarial loss and settlement losses (a)	\$ 37	\$ 38	\$ 51	Decrease to OI&E
Tax effect	(8)	(9)	(13)	Decrease to provision for income taxes
Recognized within net income, net of taxes	<u>\$ 29</u>	<u>\$ 29</u>	<u>\$ 38</u>	Decrease to net income
Prior service credit of defined benefit plans:				
Amortization of prior service credit (a)	\$ (1)	\$ (1)	\$ —	Increase to OI&E
Tax effect	—	—	—	Increase to provision for income taxes
Recognized within net income, net of taxes	<u>\$ (1)</u>	<u>\$ (1)</u>	<u>\$ —</u>	Increase to net income

(a) Detailed in Note 7.

## **Report of independent registered public accounting firm**

To the Shareholders and the Board of Directors of Texas Instruments Incorporated

### **Opinion on the financial statements**

We have audited the accompanying consolidated balance sheets of Texas Instruments Incorporated (the Company) as of December 31, 2021 and 2020, the related consolidated statements of income, comprehensive income, shareholders' equity and cash flows for each of the three years in the period ended December 31, 2021, and the related notes (collectively referred to as the "consolidated financial statements"). In our opinion, the consolidated financial statements present fairly, in all material respects, the financial position of the Company at December 31, 2021 and 2020, and the results of its operations and its cash flows for each of the three years in the period ended December 31, 2021, in conformity with U.S. generally accepted accounting principles.

We also have audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States) (PCAOB), the Company's internal control over financial reporting as of December 31, 2021, based on criteria established in Internal Control-Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission (2013 framework) and our report dated February 4, 2022, expressed an unqualified opinion thereon.

### **Basis for opinion**

These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on the Company's financial statements based on our audits. We are a public accounting firm registered with the PCAOB and are required to be independent with respect to the Company in accordance with the U.S. federal securities laws and the applicable rules and regulations of the Securities and Exchange Commission and the PCAOB.

We conducted our audits in accordance with the standards of the PCAOB. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement, whether due to error or fraud. Our audits included performing procedures to assess the risks of material misstatement of the financial statements, whether due to error or fraud, and performing procedures that respond to those risks. Such procedures included examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements. Our audits also included evaluating the accounting principles used and significant estimates made by management, as well as evaluating the overall presentation of the financial statements. We believe that our audits provide a reasonable basis for our opinion.

### **Critical audit matter**

The critical audit matter communicated below is a matter arising from the current period audit of the financial statements that was communicated or required to be communicated to the audit committee and that: (1) relates to accounts or disclosures that are material to the financial statements and (2) involved our especially challenging, subjective or complex judgments. The communication of the critical audit matter does not alter in any way our opinion on the consolidated financial statements, taken as a whole, and we are not, by communicating the critical audit matter below, providing a separate opinion on the critical audit matter or on the account or disclosure to which it relates.

## Uncertain tax positions

*Description of the matter*

As discussed in Note 4 to the consolidated financial statements, the Company operates in the United States and multiple international tax jurisdictions, and its income tax returns are subject to examination by tax authorities in those jurisdictions who may challenge any tax position on these returns. Uncertainty in a tax position may arise because tax laws are subject to interpretation. The Company uses significant judgment to (1) determine whether, based on the technical merits, a tax position is more likely than not to be sustained and (2) measure the amount of tax benefit that qualifies for recognition. Auditing management's estimate of the amount of tax benefit that qualifies for recognition involved auditor judgment because management's estimate is complex, requires a high degree of judgment and is based on interpretations of tax laws and legal rulings.

*How we addressed the matter in our audit*

We obtained an understanding, evaluated the design, and tested the operating effectiveness of controls over the Company's accounting process for uncertain tax positions. For example, this included controls over the Company's assessment of the technical merits of tax positions and management's process to measure the benefit of those tax positions. Among other procedures performed, we involved our tax professionals to assess the technical merits of the Company's tax positions. This included assessing the Company's correspondence with the relevant tax authorities and evaluating income tax opinions or other third-party advice obtained by the Company. We also evaluated the appropriateness of the Company's accounting for its tax positions taking into consideration relevant international and local income tax laws and legal rulings. We analyzed the Company's assumptions and data used to determine the amount of tax benefit to recognize and tested the accuracy of the calculations. We also evaluated the adequacy of the Company's financial statement disclosures in Note 4 to the consolidated financial statements related to these tax matters.

/s/ Ernst & Young LLP

We have served as the Company's auditor since 1952.

Dallas, Texas  
February 4, 2022

## **ITEM 9. Changes in and disagreements with accountants on accounting and financial disclosure**

Not applicable.

### **ITEM 9A. Controls and procedures**

#### **Disclosure controls and procedures**

An evaluation as of the end of the period covered by this report was carried out under the supervision and with the participation of management, including our Chief Executive Officer and Chief Financial Officer, of the effectiveness of the design and operation of our disclosure controls and procedures (as defined in Rules 13a-15(e) and 15d-15(e) under the Securities Exchange Act of 1934). Based upon that evaluation, the Chief Executive Officer and Chief Financial Officer concluded that those disclosure controls and procedures were effective.

#### **Internal control over financial reporting**

##### Report by management on internal control over financial reporting

The management of TI is responsible for establishing and maintaining effective internal control over financial reporting. TI's internal control system was designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation and fair presentation of financial statements issued for external purposes in accordance with generally accepted accounting principles. There has been no change in our internal control over financial reporting (as defined in Rule 13a-15(f) and 15d-15(f) under the Securities Exchange Act of 1934) that occurred during the fourth quarter of 2021 that has materially affected, or is reasonably likely to materially affect, our internal control over financial reporting.

All internal control systems, no matter how well designed, have inherent limitations and may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

TI management assessed the effectiveness of internal control over financial reporting as of December 31, 2021. In making this assessment, we used the criteria set forth by the Committee of Sponsoring Organizations of the Treadway Commission (2013 framework) (the COSO criteria) in Internal Control – Integrated Framework. Based on our assessment, we believe that, as of December 31, 2021, our internal control over financial reporting is effective based on the COSO criteria.

TI's independent registered public accounting firm, Ernst & Young LLP, has issued an audit report on the effectiveness of our internal control over financial reporting, which immediately follows this report.

## Report of independent registered public accounting firm

To the Shareholders and the Board of Directors of Texas Instruments Incorporated

### **Opinion on internal control over financial reporting**

We have audited Texas Instruments Incorporated's internal control over financial reporting as of December 31, 2021, based on criteria established in Internal Control—Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission (2013 framework) (the COSO criteria). In our opinion, Texas Instruments Incorporated (the Company) maintained, in all material respects, effective internal control over financial reporting as of December 31, 2021, based on the COSO criteria.

We also have audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States) (PCAOB), the consolidated balance sheets of the Company as of December 31, 2021 and 2020, the related consolidated statements of income, comprehensive income, shareholders' equity and cash flows for each of the three years in the period ended December 31, 2021, and the related notes, and our report dated February 4, 2022, expressed an unqualified opinion thereon.

### **Basis for opinion**

The Company's management is responsible for maintaining effective internal control over financial reporting and for its assessment of the effectiveness of internal control over financial reporting included in the accompanying report by management on internal control over financial reporting. Our responsibility is to express an opinion on the Company's internal control over financial reporting based on our audit. We are a public accounting firm registered with the PCAOB and are required to be independent with respect to the Company in accordance with the U.S. federal securities laws and the applicable rules and regulations of the Securities and Exchange Commission and the PCAOB.

We conducted our audit in accordance with the standards of the PCAOB. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether effective internal control over financial reporting was maintained in all material respects.

Our audit included obtaining an understanding of internal control over financial reporting, assessing the risk that a material weakness exists, testing and evaluating the design and operating effectiveness of internal control based on the assessed risk, and performing such other procedures as we considered necessary in the circumstances. We believe that our audit provides a reasonable basis for our opinion.

### **Definition and limitations of internal control over financial reporting**

A company's internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

/s/ Ernst & Young LLP

Dallas, Texas  
February 4, 2022

## **ITEM 9B. Other information**

### **Section 13(r) of the Securities Exchange Act of 1934 disclosure**

During the period covered by this report and as permitted by General License 1B from the U.S. Office of Foreign Assets Control, we engaged with the Russian Federal Security Service (FSB) solely to permit the import, distribution and use of certain of our catalog semiconductor products in Russia. No gross revenue or net profit is directly attributable to these engagements with the FSB, and we intend to continue them to the extent permitted by law.

## **ITEM 9C. Disclosure regarding foreign jurisdictions that prevent inspections**

Not applicable.

## **PART III**

## **ITEM 10. Directors, executive officers and corporate governance**

The information with respect to directors' names, ages, positions, term of office, periods of service and business experience, which is contained under the caption "Election of directors" in our proxy statement for the 2022 annual meeting of stockholders, is incorporated herein by reference to such proxy statement.

A list of our executive officers and their biographical information appears in Part I, Item 1 of this report.

### **Code of ethics**

We have adopted the Code of Ethics for TI Chief Executive Officer and Senior Finance Officers. A copy of the Code can be found on our website at [www.ti.com/corporategovernance](http://www.ti.com/corporategovernance). We intend to satisfy the disclosure requirements of the SEC regarding amendments to, or waivers from, the Code by posting such information on the same website.

### **Audit committee**

The information contained under the caption "Committees of the board" with respect to the audit committee and the audit committee financial expert in our proxy statement for the 2022 annual meeting of stockholders is incorporated herein by reference to such proxy statement.

## **ITEM 11. Executive compensation**

The information contained under the captions "Director compensation" and "Executive compensation" in our proxy statement for the 2022 annual meeting of stockholders is incorporated herein by reference to such proxy statement, provided that the Compensation Committee report shall not be deemed filed with this Form 10-K.

The information contained under the caption "Compensation committee interlocks and insider participation" in our proxy statement for the 2022 annual meeting of stockholders is incorporated herein by reference to such proxy statement.



## ITEM 12. Security ownership of certain beneficial owners and management and related stockholder matters

### Equity compensation plan information

The following table sets forth information about the company's equity compensation plans as of December 31, 2021.

Plan Category	Number of Securities to be Issued Upon Exercise of Outstanding Options, Warrants and Rights (1)	Weighted-Average Exercise Price of Outstanding Options, Warrants and Rights (2)	Number of Securities Remaining Available for Future Issuance under Equity Compensation Plans (excluding securities reflected in column (1)) (3)
Equity compensation plans approved by security holders	29,280,162 (a)	\$ 91.92 (b)	69,842,569 (c)
Equity compensation plans not approved by security holders	—	—	—
<b>Total</b>	<b>29,280,162 (d)</b>	<b>\$ 91.92</b>	<b>69,842,569</b>

- (a) Includes shares of TI common stock to be issued under the Texas Instruments 2003 Director Compensation Plan, the Texas Instruments 2009 Long-Term Incentive Plan (the "2009 LTIP") and its predecessor stockholder-approved plans, the Texas Instruments 2009 Director Compensation Plan, the TI Employees 2014 Stock Purchase Plan (the "2014 ESPP") and the Texas Instruments 2018 Director Compensation Plan (the "2018 Director Plan").
- (b) Restricted stock units and stock units credited to directors' deferred compensation accounts are settled in shares of TI common stock on a one-for-one basis. Accordingly, such units have been excluded for purposes of computing the weighted-average exercise price.
- (c) Shares of TI common stock available for future issuance under the 2009 LTIP, the 2014 ESPP and the 2018 Director Plan. 35,385,153 shares remain available for future issuance under the 2009 LTIP and 1,843,134 shares remain available for future issuance under the 2018 Director Plan. Under the 2009 LTIP and the 2018 Director Plan, awards may be granted in the form of restricted stock units, options or other stock-based awards such as restricted stock.
- (d) Includes 24,981,728 shares for issuance upon exercise of outstanding grants of options, 4,085,972 shares for issuance upon vesting of outstanding grants of restricted stock units, 121,844 shares for issuance under the 2014 ESPP and 90,618 shares for issuance in settlement of directors' deferred compensation accounts.

### Security ownership of certain beneficial owners and management

The information that is contained under the captions "Security ownership of certain beneficial owners" and "Security ownership of directors and management" in our proxy statement for the 2022 annual meeting of stockholders is incorporated herein by reference to such proxy statement.

## ITEM 13. Certain relationships and related transactions, and director independence

The information contained under the captions "Related person transactions" and "Director independence" in our proxy statement for the 2022 annual meeting of stockholders is incorporated herein by reference to such proxy statement.

## ITEM 14. Principal accountant fees and services

The information with respect to principal accountant fees and services contained under the caption "Proposal to ratify appointment of independent registered public accounting firm" in our proxy statement for the 2022 annual meeting of stockholders is incorporated herein by reference to such proxy statement.

## PART IV

### ITEM 15. Exhibits, financial statement schedules

The financial statements are listed in the index included in Item 8, "Financial statements and supplementary data."

Designation of Exhibit	Description of Exhibit	Incorporated by Reference				Filed or Furnished Herewith
		Form	File Number	Date of Filing	Exhibit Number	
3(a)	Restated Certificate of Incorporation of the Registrant, dated April 18, 1985, as amended	10-K	001-3761	February 24, 2015	3(a)	
3(b)	By-Laws of the Registrant	8-K	001-3761	January 26, 2022	3	
4(a)	Indenture	8-K	001-3761	May 23, 2011	4.2	
4(b)	Officer's Certificate	8-K	001-3761	May 8, 2013	4.2	
4(c)	Officers' Certificate	8-K	001-3761	March 12, 2014	4.2	
4(d)	Officers' Certificate	8-K	001-3761	May 6, 2016	4.1	
4(e)	Officers' Certificate	8-K	001-3761	May 4, 2017	4.1	
4(f)	Officers' Certificate	8-K	001-3761	November 3, 2017	4.1	
4(g)	Officers' Certificate	8-K	001-3761	May 7, 2018	4.1	
4(h)	Officers' Certificate	8-K	001-3761	June 8, 2018	4.1	
4(i)	Officers' Certificate	8-K	001-3761	March 11, 2019	4.1	
4(j)	Officers' Certificate	8-K	001-3761	September 4, 2019	4.1	
4(k)	Officers' Certificate	8-K	001-3761	March 12, 2020	4.1	
4(l)	Officers' Certificate	8-K	001-3761	May 4, 2020	4.1	
4(m)	Description of Securities	10-K	001-3761	February 20, 2020	4(l)	
4(n)	Officers' Certificate	8-K	001-3761	September 15, 2021	4.1	
10(a)	TI Deferred Compensation Plan, as amended *	10-K	001-3761	February 24, 2016	10(a)	
10(b)	TI Employees Non-Qualified Pension Plan, effective January 1, 2009, as amended *	10-K	001-3761	February 24, 2016	10(b)	
10(c)	TI Employees Non-Qualified Pension Plan II *	10-K	001-3761	February 24, 2016	10(c)	
10(d)	Texas Instruments Long-Term Incentive Plan, adopted April 15, 1993 *	10-K	001-3761	February 24, 2012	10(c)	
10(e)	Texas Instruments 2003 Director Compensation Plan as amended January 19, 2012	10-K	001-3761	February 24, 2015	10(j)	
10(f)	Form of Non-Qualified Stock Option Agreement for Executive Officers under the Texas Instruments 2009 Long-Term Incentive Plan *	10-K	001-3761	February 23, 2017	10(k)	
10(g)	Form of Restricted Stock Unit Award Agreement for Executive Officers under the Texas Instruments 2009 Long-Term Incentive Plan *	10-K	001-3761	February 23, 2017	10(l)	
10(h)	Texas Instruments 2009 Long-Term Incentive Plan as amended April 21, 2016 *	DEF 14A	001-3761	March 9, 2016	Appendix B	

Designation of Exhibit	Description of Exhibit	Incorporated by Reference				Filed or Furnished Herewith
		Form	File Number	Date of Filing	Exhibit Number	
10(i)	Texas Instruments 2009 Director Compensation Plan as amended January 19, 2012	10-K	001-3761	February 23, 2017	10(n)	
10(j)	Texas Instruments 2018 Director Compensation Plan as amended December 5, 2019	10-K	001-3761	February 20, 2020	10(k)	
21	List of Subsidiaries of the Registrant					X
23	Consent of Independent Registered Public Accounting Firm					X
31(a)	Rule 13a-14(a) Rule 13a-14(a)/15(d)-14(a) Certification of Chief Executive Officer					X
31(b)	Rule 13a-14(a)/15(d)-14(a) Certification of Chief Financial Officer					X
32(a)	Section 1350 Certification of Chief Executive Officer					X
32(b)	Section 1350 Certification of Chief Financial Officer					X
101.ins	Instance Document					X
101.sch	XBRL Taxonomy Schema					X
101.cal	XBRL Taxonomy Calculation Linkbase					X
101.def	XBRL Taxonomy Definitions Document					X
101.lab	XBRL Taxonomy Labels Linkbase					X
101.pre	XBRL Taxonomy Presentation Linkbase					X
104	Cover Page Interactive Data File (embedded within the Inline XBRL document)					X

\* Management compensation plans and arrangements

## Notice regarding forward-looking statements

This report includes forward-looking statements intended to qualify for the safe harbor from liability established by the Private Securities Litigation Reform Act of 1995. These forward-looking statements generally can be identified by phrases such as TI or its management “believes,” “expects,” “anticipates,” “foresees,” “forecasts,” “estimates” or other words or phrases of similar import. Similarly, statements herein that describe TI’s business strategy, outlook, objectives, plans, intentions or goals also are forward-looking statements. All such forward-looking statements are subject to certain risks and uncertainties that could cause actual results to differ materially from those in forward-looking statements.

We urge you to carefully consider the following important factors that could cause actual results to differ materially from the expectations of TI or our management:

- The duration and scope of the COVID-19 pandemic, government and other third-party responses to it and the consequences for the global economy, including to our business and the businesses of our suppliers, customers and distributors;
- Economic, social and political conditions, and natural events in the countries in which we, our customers or our suppliers operate, including global trade policies;

- Market demand for semiconductors, particularly in the industrial and automotive markets, and customer demand that differs from forecasts;
- Our ability to compete in products and prices in an intensely competitive industry;
- Evolving cybersecurity and other threats relating to our information technology systems or those of our customers, vendors and other third parties;
- Our ability to successfully implement and realize opportunities from strategic, business and organizational changes, or our ability to realize our expectations regarding the amount and timing of associated restructuring charges and cost savings;
- Our ability to develop, manufacture and market innovative products in a rapidly changing technological environment, our timely implementation of new manufacturing technologies and installation of manufacturing equipment, and our ability to realize expected returns on significant investments in manufacturing capacity;
- Availability and cost of raw materials, utilities, manufacturing equipment, third-party manufacturing services and manufacturing technology;
- Product liability, warranty or other claims relating to our products, software, manufacturing, delivery, services, design or communications, or recalls by our customers for a product containing one of our parts;
- Compliance with or changes in the complex laws, rules and regulations to which we are or may become subject, or actions of enforcement authorities, that restrict our ability to operate our business or subject us to fines, penalties or other legal liability;
- Changes in tax law and accounting standards that impact the tax rate applicable to us, the jurisdictions in which profits are determined to be earned and taxed, adverse resolution of tax audits, increases in tariff rates, and the ability to realize deferred tax assets;
- Financial difficulties of our distributors or semiconductor distributors' promotion of competing product lines to our detriment; or disputes with current or former distributors;
- Losses or curtailments of purchases from key customers or the timing and amount of customer inventory adjustments;
- Our ability to maintain or improve profit margins, including our ability to utilize our manufacturing facilities at sufficient levels to cover our fixed operating costs, in an intensely competitive and cyclical industry and changing regulatory environment;
- Our ability to maintain and enforce a strong intellectual property portfolio and maintain freedom of operation in all jurisdictions where we conduct business; or our exposure to infringement claims;
- Instability in the global credit and financial markets;
- Our ability to recruit and retain skilled personnel, and effectively manage key employee succession; and
- Impairments of our non-financial assets.

For a more detailed discussion of these factors, see the Risk factors discussion in Item 1A of this report. The forward-looking statements included in this report are made only as of the date of this report, and we undertake no obligation to update the forward-looking statements to reflect subsequent events or circumstances. If we do update any forward-looking statement, you should not infer that we will make additional updates with respect to that statement or any other forward-looking statement.



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# NOTICE OF ANNUAL MEETING OF STOCKHOLDERS

April 28, 2022



Dear Stockholder:

You are cordially invited to attend the 2022 annual meeting of stockholders on Thursday, April 28, 2022, in the auditorium on our property at 12500 TI Boulevard, Dallas, Texas, at 8:30 a.m. (Central time). If you plan to attend the annual meeting, please see "Attendance and instructions for the annual meeting." At the meeting we will consider and act upon the following matters:

- the election of directors for the next year,
- advisory approval of the company's executive compensation,
- ratification of the appointment of Ernst & Young LLP as the company's independent registered public accounting firm for 2022,
- a stockholder proposal to permit a combined 10% of stockholders to call a special meeting, and
- such other matters as may properly come before the meeting.

Stockholders of record at the close of business on March 2, 2022, are entitled to vote at the annual meeting.

**We urge you to vote your shares as promptly as possible by (1) accessing the voting website, (2) calling the toll-free number or (3) signing, dating and mailing the enclosed proxy.**

Sincerely,

A handwritten signature in black ink that reads 'Cynthia Hoff Trochu'.

Cynthia Hoff Trochu  
Senior Vice President, Secretary and General Counsel

Dallas, Texas  
March 15, 2022

## TABLE OF CONTENTS

Voting procedures, quorum and attendance requirements	3	Stock ownership guidelines and policy against hedging	35
Important governance update	4	Consideration of tax and accounting treatment of compensation	36
Election of directors	4	Compensation Committee report	36
Director nominees, qualifications and experience	4	2021 summary compensation table	36
Director nomination process	11	Grants of plan-based awards in 2021	38
Communications with the board	11	Outstanding equity awards at fiscal year end 2021	39
Corporate governance	11	2021 option exercises and stock vested	41
Adoption of special meeting right in response to 2021 written consent shareholder proposal	11	2021 pension benefits	42
Annual meeting attendance	13	2021 non-qualified deferred compensation	44
Director independence	13	Potential payments upon termination or change in control	45
Board organization	14	Pay ratio	50
Board and committee meetings	14	Audit Committee report	50
Committees of the board	15	Proposal to ratify appointment of independent registered public accounting firm	51
Board evaluation process	17	Stockholder proposal	52
Board leadership structure	17	Additional information	54
Risk oversight by the board	18	Voting securities	54
Board oversight of environmental, social and governance (ESG) matters	19	Security ownership of certain beneficial owners	54
Director compensation	19	Security ownership of directors and management	55
Executive compensation	22	Related person transactions	56
Proposal regarding advisory approval of the company's executive compensation	22	Compensation committee interlocks and insider participation	58
Compensation discussion and analysis	22	Cost of solicitation	58
Executive summary	22	Stockholder proposals and nominations for 2023	58
Detailed discussion	23	Benefit plan voting	59
Compensation philosophy and elements	23	Delinquent Section 16(a) reports	59
Comparator group	25	Telephone and internet voting	59
Analysis of compensation determinations	27	Stockholders sharing the same address	59
Equity dilution	33	Electronic delivery of proxy materials and copies of our Form 10-K	59
Process for equity grants	33	Notice regarding forward-looking statements	60
Recoupment policy	34	Directions and other annual meeting information	61
Most recent stockholder advisory vote on executive compensation	34	Appendix A (Non-GAAP reconciliations)	A-1
Benefits	34		
Compensation following employment termination or change in control	35		



## PROXY STATEMENT – MARCH 15, 2022

### EXECUTIVE OFFICES

12500 TI BOULEVARD, DALLAS, TX 75243

MAILING ADDRESS: P.O. BOX 660199, DALLAS, TX 75266-0199

### Voting procedures, quorum and attendance requirements

TI's board of directors requests your proxy for the annual meeting of stockholders on April 28, 2022. If you sign and return the enclosed proxy, or vote by telephone or on the internet, you authorize the persons named in the proxy to represent you and vote your shares for the purposes mentioned in the notice of annual meeting. This proxy statement and related proxy are being distributed on or about March 15, 2022. If you come to the meeting, you can vote in person. If you do not come to the meeting, your shares can be voted only if you have returned a properly signed proxy or followed the telephone or internet voting instructions, which can be found on the enclosed proxy. If you sign and return your proxy but do not give voting instructions, the shares represented by that proxy will be voted as recommended by the board of directors. You can revoke your authorization at any time before the shares are voted at the meeting.

A quorum of stockholders is necessary to hold a valid meeting. If at least a majority of the shares of TI common stock issued and outstanding and entitled to vote are present in person or by proxy, a quorum will exist. Abstentions and broker non-votes are counted as present for purposes of establishing a quorum. Broker non-votes occur when a beneficial owner who holds company stock through a broker does not provide the broker with voting instructions as to any matter on which the broker is not permitted to exercise its discretion and vote without specific instruction.

Shown below is a list of the matters to be considered at the meeting (each of which is discussed elsewhere in this proxy statement) and the vote required for election or approval, as the case may be.

Matter	Required Vote for Election or Approval	Impact of Abstentions or Broker Non-Votes
Election of directors.	Majority of votes present in person or by proxy at the meeting and entitled to be cast in the election with respect to a nominee must be cast for that nominee.	Abstentions have the same effect as votes against. Broker non-votes are not counted as votes for or against.
Advisory vote to approve named executive officer compensation.	Majority of votes present in person or by proxy at the meeting must be cast for the proposal.	Abstentions and broker non-votes have the same effect as votes against.
Proposal to ratify appointment of independent registered public accounting firm.	Majority of votes present in person or by proxy at the meeting must be cast for the proposal.	Abstentions have the same effect as votes against. (Brokers are permitted to exercise their discretion and vote without specific instruction on this matter. Accordingly, there are no broker non-votes.)
Stockholder proposal to permit a combined 10% of stockholders to call a special meeting.	Majority of the votes present in person or by proxy at the meeting must be cast for the proposal.	Abstentions and broker non votes have the same effect as votes against.
Any other matter that may properly be submitted at the meeting.	Majority of votes present in person or by proxy at the meeting must be cast for the proposal.	Abstentions and broker non-votes have the same effect as votes against.

## **Attendance and instructions for the annual meeting**

Attendance at the annual meeting is limited to stockholders or their legal proxy holders. Each attendee must present a government-issued photo ID, such as a driver's license or passport, and an advance registration form to gain access. You may be denied entrance if the required identification and registration form are not presented. All attendees will be required to comply with TI's then-current site visitor policy, which will be posted on our Investor Relations website on or before April 21, 2022.

If you plan to attend the annual meeting in person, you must print your own advance registration form and bring it to the meeting. Advance registration forms can be printed by clicking on the "Register for Meeting" button found at [www.proxyvote.com](http://www.proxyvote.com) and following the instructions provided. You will need the 16-digit control number included in your notice, proxy card or voting instruction form. You must request your advance registration form by April 27, 2022, at 11:59 p.m. (Eastern time). If you are unable to print your advance registration form, please call Stockholder Meeting Registration Phone Support (toll free) at 1-844-318-0137 or 1-925-331-6070 (international toll) for assistance.

Guest advance registration forms are not available. Exceptions may be granted to stockholders who require a companion in order to facilitate their own attendance (for example, due to a physical disability) by contacting Investor Relations.

Additionally, if you plan to attend as proxy for a stockholder of record, you must present a valid legal proxy from the stockholder of record to you. If you plan to attend as proxy for a street name stockholder, you must present a valid legal proxy from the stockholder of record (i.e., the bank, broker or other holder of record) to the street name stockholder that is assignable and a valid legal proxy from the street name stockholder to you. Stockholders may appoint only one proxy holder to attend on their behalf.

## **Important governance update**

On January 20, 2022, TI's board of directors approved by-law amendments to add a new provision allowing net long owners of 25% or more of the company's outstanding common stock to call a special meeting of stockholders. These amendments were publicly disclosed pursuant to a Form 8-K filed on January 26, 2022. See "Adoption of special meeting right in response to 2021 written consent proposal" for more information regarding the bases on which the company took this action, including a description of the company's robust stockholder outreach campaign.

## **Election of directors**

Directors are elected at the annual meeting to hold office until the next annual meeting and until their successors are elected and qualified. The board of directors has designated the following persons as nominees: Mark A. Blinn, Todd M. Bluedorn, Janet F. Clark, Carrie S. Cox, Martin S. Craighead, Jean M. Hobby, Michael D. Hsu, Haviv Ilan, Ronald Kirk, Pamela H. Patsley, Robert E. Sanchez and Richard K. Templeton.

If you return a proxy that is not otherwise marked, your shares will be voted FOR each of the nominees.

## **Director nominees, qualifications and experience**

All of the nominees for directorship are directors of the company. If any nominee becomes unable to serve before the meeting, the persons named as proxies may vote for a substitute or the number of directors will be reduced accordingly.

## Summary

This table provides a summary view of the qualifications, experience and demographics of each director nominee as of the proxy statement filing date.

	Mark A. Blinn	Todd M. Bluedorn	Janet F. Clark	Carrie S. Cox	Martin S. Craighead	Jean M. Hobby	Michael D. Hsu	Haviv Ilan	Ronald Kirk	Pamela H. Patsley	Robert E. Sanchez	Richard K. Templeton
<b>Qualifications and experience</b>												
Independence	•	•	•	•	•	•	•		•	•	•	
Multinational experience	•	•	•	•	•	•	•	•	•	•	•	•
Executive leadership (public or private)	•	•	•	•	•	•	•	•	•	•	•	•
Technology, research and development	•	•	•	•	•	•	•	•		•	•	•
Manufacturing	•	•		•	•		•	•				•
End-market knowledge	•	•	•	•	•	•		•	•		•	•
Regulatory, public policy or legal	•			•		•			•	•		
Other public board service	•	•	•	•	•	•	•		•	•	•	
Financial acumen	•	•	•	•	•	•	•	•	•	•	•	•
Auditing/accounting	•		•			•				•	•	
Sustainability	•	•	•	•	•		•	•	•		•	•
<b>Demographic background</b>												
Tenure (years)	9	5	7	18	4	6	2	*	9	18	11	19
Age (years)	60	58	67	64	62	61	57	53	67	65	56	63
Gender	M	M	F	F	M	F	M	M	M	F	M	M
Race/Ethnicity **	W	W	W	W	W	W	A	W	B	W	H	W

\* Elected to the board effective December 2, 2021

\*\* A = Asian; B = Black/African American; W = White; H = Hispanic/Latino

The board prefers a mix of background and experience among its members. The board does not follow any ratio or formula to determine the appropriate mix. Rather, it uses its judgment to identify nominees whose backgrounds, attributes and experiences, taken as a whole, will contribute to the high standards of board service at the company. The board actively seeks women and minority candidates for the pool from which board candidates are chosen. Maintaining a balance of tenure among the directors is also part of the board's consideration. Longer-serving directors bring valuable experience with the company and familiarity with the strategic and operational challenges it has faced over the years, while newer directors bring fresh perspectives and ideas. To help maintain this balance, the company has a mandatory retirement policy, pursuant to which directors cannot stand for election after reaching age 70. The effectiveness of the board's approach to board composition decisions is evidenced by the directors' participation in the insightful and robust, yet respectful, deliberation that occurs at board and committee meetings, and in shaping the agendas for those meetings.

## Nominee criteria

In evaluating prospective nominees and as stated in our corporate governance guidelines, the Governance and Stockholder Relations (GSR) Committee considers the following criteria:

- Outstanding achievement in the individual's personal career.
- Relevant commercial expertise.
- International operations experience.
- Financial acumen.
- Government experience.
- Standards of integrity and soundness of judgment.
- Ability to make independent, analytical inquiries.
- Ability to represent the total corporate interests of TI (a director will not be selected to, nor be expected to, represent the interests of any particular group).
- Board diversity (viewpoints, gender, ethnicity).
- Willingness and ability to devote the time required to perform board activities adequately. Directors should not serve on the boards of more than four other public companies.

## Nominee assessment

As it considered director nominees for the 2022 annual meeting, the board kept in mind that the most important issues it considers typically relate to the company's strategic direction; succession planning for senior executive positions; the company's financial performance; the challenges of running a large, complex enterprise, including the management of its risks; major acquisitions and divestitures; and significant research and development (R&D) and capital investment decisions. These issues arise in the context of the company's operations, which primarily involve the manufacture and sale of semiconductors all over the world into industrial, automotive, personal electronics, communications equipment and enterprise systems markets.

As described below, each of our director nominees has achieved an extremely high level of success in his or her career, whether at multibillion dollar, multinational corporate enterprises or significant governmental organizations. In these positions, each has been directly involved in the challenges relating to setting the strategic direction and managing the financial performance, personnel and processes of large, complex organizations, which includes key sustainability matters. Each has had exposure to effective leaders and has developed the ability to judge leadership qualities. Ten of the director nominees have experience in serving on the board of directors of at least one other major corporation, and one has served in high political office, all of which provides additional relevant experience on which each nominee can draw.

In concluding that each nominee should serve as a director, the board relied on the specific experiences and attributes listed below and on the direct personal knowledge, born of previous service on the board, that each of the nominees brings insight to board deliberations as well as a willingness to ask challenging questions.

All nominees for directorship are currently directors. Mr. Ilan is the only director nominee at the 2022 annual meeting of stockholders who is standing for election by the stockholders for the first time.

The board believes its current size is within the desired range as stated in the board's corporate governance guidelines.

## Director nominees

### **Mark Blinn**

Former chief executive officer of Flowserve Corporation



#### *Career highlights*

Mr. Blinn served in various positions at Flowserve, including as chief executive officer and president from 2009 to 2017 and chief financial officer from 2004 to 2009. Prior to Flowserve, Mr. Blinn held senior finance positions at several companies, including FedEx Kinko's Office and Print Services, Inc. and Centex Corporation. As an attorney, he represented financial institutions, foreign corporations and insurance companies.

#### *Key skills and experience*

- Management responsibility of a large, multinational manufacturer operating in industrial markets
- Responsibility for significant capital and R&D investments
- Keen appreciation for audit and financial control matters

#### *Other current public company directorships*

- Emerson Electric Co.
- Globe Life Inc.
- Leggett & Platt, Incorporated

#### *Other public company directorships in the last five years*

- Flowserve Corporation
- Kraton Corporation

### **Todd Bluedorn**

Chairman and chief executive officer of Lennox International Inc.



#### *Career highlights*

At Lennox, Mr. Bluedorn has served as chief executive officer since 2007 and chairman of the board since 2012. Prior to Lennox, Mr. Bluedorn served in several senior management positions at United Technologies Corporation since 1995, including leading Otis Elevator -- North & South America.

#### *Key skills and experience*

- Management responsibility of a large, multinational manufacturer operating in industrial markets
- Responsibility for significant capital and R&D investments

#### *Other current public company directorships*

- Lennox International Inc.

#### *Other public company directorships in the last five years*

- Eaton Corporation plc

### **Janet Clark**

Former chief financial officer of Marathon Oil Corporation



#### *Career highlights*

Ms. Clark was chief financial officer and executive vice president of Marathon Oil Corporation from 2007 to 2013 and senior vice president and chief financial officer from 2004 to 2007. Prior to Marathon, she served as chief financial officer of Nuevo Energy Company and Santa Fe Snyder Corporation. Ms. Clark has served as a director of Dell Inc. and Exterran Holdings, Inc. She also serves as a director of environmental non-profit Resources for the Future.

#### *Key skills and experience*

- Keen appreciation for audit and financial control matters
- Oversight of large multinational companies, including one in the technology industry

#### *Other current public company directorships*

- EOG Resources, Inc.

#### *Other public company directorships in the last five years*

- Goldman Sachs BDC, Inc.
- Goldman Sachs Private Middle Market Credit LLC

## Carrie Cox

Former chairman and chief executive officer of Humacyte, Inc.



### *Career highlights*

Ms. Cox was the executive chair of Humacyte, Inc. from 2018 to 2019, where she was also chairman and chief executive officer from 2010 to 2018. Prior to Humacyte, Ms. Cox held several senior management positions in the medical industry, including leading the global pharmaceuticals business at Schering-Plough Corporation and the global prescription business at Pharmacia Corporation.

### *Key skills and experience*

- Management responsibility of a large multinational company operating in a regulated industry
- Responsibility for significant capital and R&D investments

### *Other current public company directorships*

- Cardinal Health, Inc.
- Organon & Co.
- Selecta Biosciences, Inc.

### *Other public company directorships in the last five years*

- Array BioPharma Inc.
- Celgene Corporation
- electroCore, Inc.

## Martin Craighead

Former chairman and chief executive officer of Baker Hughes Inc.



### *Career highlights*

At Baker Hughes Inc., Mr. Craighead served as chief executive officer from 2012 to 2017 and chairman of the board from 2013 until the company merged with GE in 2017. He then served as vice chair of Baker Hughes, a GE company, until 2019. Prior to leading the company, Mr. Craighead held several senior management roles at Baker Hughes, including as chief operating officer.

### *Key skills and experience*

- Management responsibility of a large, multinational company operating in industrial markets
- Responsibility for significant capital and R&D investments

### *Other current public company directorships*

- Emerson Electric Co.
- Ecovyst Inc.

### *Other public company directorships in the last five years*

- Baker Hughes Company (f/k/a Baker Hughes, a GE company)
- Baker Hughes Inc.

## Jean Hobby

Retired partner, PricewaterhouseCoopers LLP



### *Career highlights*

Ms. Hobby was global strategy officer of PricewaterhouseCoopers from 2013 to 2015. Prior to that, she held several senior management positions at the firm, including as technology, media and telecom sector leader and chief financial officer.

### *Key skills and experience*

- Extensive audit knowledge and keen appreciation for audit, financial control and technology matters
- Management responsibility at a large, multinational company
- Strategic planning expertise

### *Other current public company directorships*

- Hewlett Packard Enterprise Company
- Integer Holdings Corporation

### *Other public company directorships in the last five years*

- CA, Inc.

## Michael Hsu

Chairman and chief executive officer of Kimberly-Clark Corporation



### *Career highlights*

At Kimberly-Clark, Mr. Hsu has served as chief executive officer since 2019 and chairman since 2020. Prior to those roles, he was group president North America from 2012 to 2017, then president and chief operating officer from 2017 to 2019. Mr. Hsu has also held senior leadership positions at Kraft Foods, Inc. and H.J. Heinz Company.

### *Key skills and experience*

- Management responsibility at a large, multinational manufacturer
- Responsibility for significant capital and R&D investment

### *Other current public company directorships*

- Kimberly-Clark Corporation

### *Other public company directorships in the last five years*

- None

## Haviv Ilan

Executive vice president and chief operating officer of Texas Instruments Incorporated



### *Career highlights*

Mr. Ilan has been an employee of the company for over 20 years, serving the last eight years at a senior level at the company, including as director since 2021, executive vice president and chief operating officer since 2020 and senior vice president since 2014. As COO, Mr. Ilan is responsible for leading TI's business, sales, manufacturing and information technology organizations.

### *Key skills and experience*

- Management responsibility for the company's operations
- Knowledge of the company and the semiconductor industry
- Responsibility for significant capital investments

### *Other current public company directorships*

- None

### *Other public company directorships in the last five years*

- None

## Ronald Kirk

Senior of counsel, Gibson, Dunn & Crutcher LLP



### *Career highlights*

Mr. Kirk has been senior of counsel at Gibson, Dunn & Crutcher since 2013, and co-chairs the international trade and ESG practice groups. He served as the U.S. Trade Representative from 2009 to 2013, where he focused on the development and enforcement of U.S. intellectual property law. Mr. Kirk has been a director of Brinker International, Inc. and Dean Foods Company.

### *Key skills and experience*

- Management responsibility of a large, complex organization operating internationally
- Keen insight into issues bearing on global economic activity and international trade policies

### *Other current public company directorships*

- Macquarie Infrastructure Holdings, LLC
- Mister Car Wash, Inc.

### *Other public company directorships in the last five years*

- None

## Pamela Patsley

Former chairman and chief executive officer of MoneyGram International, Inc.



### *Career highlights*

At MoneyGram, Ms. Patsley was chair and chief executive officer from 2009 to 2015, then executive chair until 2018. Prior to that, she was senior executive vice president at First Data Corporation and chief executive officer of Paymentech, Inc. She also served as chief financial officer of First USA, Inc. and began her career as an auditor.

### *Key skills and experience*

- Management responsibility of a large, multinational company
- Keen appreciation for audit, financial control and technology matters

### *Other current public company directorships*

- Hilton Grand Vacations Inc.
- Keurig Dr Pepper Inc.
- Payoneer Global Inc.

### *Other public company directorships in the last five years*

- ACI Worldwide, Inc.
- MoneyGram International, Inc.

## Robert Sanchez

Chairman and chief executive officer of Ryder System, Inc.



### *Career highlights*

Mr. Sanchez has been chairman and executive officer of Ryder since 2013. During his career at Ryder, Mr. Sanchez has served as president, chief operating officer, chief information officer and chief financial officer. He has also had a broad range of leadership roles in Ryder's business segments, including as president of its Global Fleet Management Solutions business.

### *Key skills and experience*

- Management responsibility of a large, multinational transportation and logistics company
- Responsibility for significant capital investments
- Keen appreciation for technology matters

### *Other current public company directorships*

- Ryder System, Inc.

### *Other public company directorships in the last five years*

- None

## Rich Templeton

Chairman and chief executive officer of Texas Instruments Incorporated



### *Career highlights*

Mr. Templeton is a 40-year veteran of the semiconductor industry, serving the last 27 years at a senior level at the company. He has been the company's chairman since 2008, and chief executive officer and president from 2004 to June 2018 and July 2018 to present.

### *Key skills and experience*

- Deep knowledge of all aspects of the company and the semiconductor industry
- Management responsibility of the company
- Responsibility for significant capital and R&D investments

### *Other current public company directorships*

- None

### *Other public company directorships in the last five years*

- None



## **Director nomination process**

The board is responsible for approving nominees for election as directors. To assist in this task, the board has designated a standing committee, the GSR Committee, that is responsible for reviewing and recommending nominees to the board. The GSR Committee is comprised solely of independent directors as defined by the rules of the Nasdaq Stock Market (Nasdaq) and the board's corporate governance guidelines. Our board of directors has adopted a written charter for the GSR Committee. It can be found on our website at [www.ti.com/corporategovernance](http://www.ti.com/corporategovernance).

It is a long-standing policy of the board to consider prospective board nominees recommended by stockholders. A stockholder who wishes to recommend a prospective board nominee for the GSR Committee's consideration can write to the Secretary of the GSR Committee, Texas Instruments Incorporated, P.O. Box 655936, MS 8658, Dallas, TX 75265-5936. The GSR Committee will evaluate the stockholder's prospective board nominee in the same manner as it evaluates other nominees.

Under the company's by-laws, a stockholder, or a group of up to 20 stockholders, owning at least 3% of the company's outstanding common stock continuously for at least three years, may nominate and include in the company's proxy materials director nominees constituting up to the greater of two individuals or 20% of the board of directors, provided that the stockholder(s) and the nominee(s) satisfy the requirements specified in the by-laws, which can be found on our website at [www.ti.com/corporategovernance](http://www.ti.com/corporategovernance).

The company's by-laws also allow stockholders to nominate directors without involving the GSR Committee or including the nominee in the company's proxy materials. To do so, stockholders must comply with the requirements set forth in the by-laws.

## **Communications with the board**

Stockholders and others who wish to communicate with the board, a board committee or an individual director may write to them at: P.O. Box 655936, MS 8658, Dallas, TX 75265-5936. All communications addressed to the board, a board committee or an individual director that are sent to this address will be shared with the addressee.

## **Corporate governance**

The board has a long-standing commitment to responsible and effective corporate governance. We annually conduct extensive governance reviews and engage in investor outreach specific to governance, executive compensation and environmental and social matters. The board's corporate governance guidelines (which include the director independence standards), the charters of each of the board's committees, TI's "Living our Values: TI's ambitions, values and code of conduct," our code of ethics for our CEO and senior financial officers and our by-laws are available on our website at [www.ti.com/corporategovernance](http://www.ti.com/corporategovernance). Stockholders may request copies of these documents free of charge by writing to Texas Instruments Incorporated, P.O. Box 660199, MS 8657, Dallas, TX 75266-0199, Attn: Investor Relations.

## **Adoption of special meeting right in response to 2021 written consent shareholder proposal**

### 2021 proposal

At the 2021 annual meeting, holders of approximately 63% of our outstanding shares expressed support for a non-binding stockholder proposal to allow action by written consent without a meeting of stockholders (the "2021 proposal").

The board described its concerns with a stockholder right to act by written consent in its 2021 Proxy Statement at pages 46-47. Following the 2021 annual meeting, the board remained concerned about the disruptive effects of a stockholder written consent right. For example, shareholder action by written consent could impede the company's and our stockholders' ability to thoroughly consider significant corporate actions and possible alternatives. In addition, stockholders without full economic interests or voting rights in the company could force the company to expend significant company resources, and a small number of stockholders could potentially unduly influence corporate actions. Given these concerns, and so that it could be well-positioned to incorporate stockholder feedback into its response to the 2021 proposal, the Governance and Stockholder Relations Committee requested that management engage with stockholders to understand the reasoning for their votes on the 2021 proposal.

## Engagement with stockholders

Following the 2021 annual meeting, management undertook a robust stockholder outreach campaign to understand stockholder votes on the 2021 proposal and their views with respect to potential responses. Specifically, the company sought to understand whether stockholder support for the 2021 proposal represented a desire for the right to act by written consent, or if stockholders instead intended their votes to convey other preferences (for example, a desire for the right to act between annual meetings, such as a stockholder right to call a special meeting). With respect to the possibility of amending the company's by-laws to allow stockholders to call a special meeting, management also sought feedback to understand stockholder preferences with respect to the ownership threshold at which such a right would apply.

The company reached out to owners of approximately two-thirds of the company's outstanding common stock requesting feedback on how the company should respond to the 2021 proposal. Of these stockholders, approximately 35% shared substantive feedback, including 15 of the company's 25 largest stockholders. During the course of this engagement, stockholders of approximately 25% of the outstanding common stock stated they would prefer that the company adopt a stockholder right to call a special meeting instead of adopting a right for stockholders to act by written consent, while **none** that we engaged with indicated a preference for adoption of the right to act by written consent. Stockholders expressing this preference indicated a special meeting right was more desirable because it allows stockholders to act in between annual meetings, but unlike written consent, it better facilitates participation of all stockholders to discuss the topic under consideration through an orderly and transparent process. These stockholders further noted that they find the special meeting process better understood and simpler than the written consent process.

Importantly, during these interactions, approximately 90% of stockholders who provided feedback indicated they would consider an amendment to the company's by-laws to provide stockholders the right to call a special meeting responsive to the 2021 proposal.

In addition to the stockholder feedback described above, the company believes that the right for stockholders to call a special meeting is a better alternative to the right for shareholders to act by written consent because it provides for a more balanced and orderly process, including a more transparent discussion of the topic under consideration. It is also more common, as according to data collected by FactSet, approximately 30% of S&P 500 companies either provide stockholders the right to act by written consent or allow action by non-unanimous written consent. In contrast, approximately 70% of S&P 500 companies afford stockholders the right to call a special meeting, typically subject to an ownership threshold (with approximately 55% of S&P 500 companies with a special meeting right having an ownership threshold of 25% or greater).

## Adoption of stockholder right to call special meeting

Based on the extensive analyses and stockholder feedback described above, our board concluded that the adoption of a shareholder right to act by written consent would not be in the best interests of the company and its stockholders. Our board, however, is mindful of being responsive to stockholders' expressed wishes regarding the ability to act outside of the regular annual meeting cycle. Therefore, the board amended the company's by-laws to provide a stockholder right to call special meetings.

The special meeting right adopted by the board is consistent with prevailing corporate governance practices and the adopted 25% ownership threshold is supported by a significant number of the company's stockholders. Indeed, most stockholders that engaged with us supported the 25% ownership threshold to call special meetings. No other ownership threshold received a comparable level of support from stockholders who engaged with us. Moreover, an analysis of market data showed that 25% is the most prevalent threshold among S&P 500 companies.

For all of the reasons described above, the company determined that it would be consistent with the wishes of the majority of our stockholders, and responsive to the vote on the 2021 proposal, to amend the company's by-laws to provide the right for a combined 25% of stockholders to call a special meeting. The board adopted this amendment on January 20, 2022, and the by-law amendment was publicly disclosed pursuant to a Form 8-K filed on January 26, 2022.

## Annual meeting attendance

It is a policy of the board to encourage directors to attend the annual meeting of stockholders. Attendance allows for interaction between stockholders and board members. In 2021, all directors attended TI's annual meeting of stockholders.

## Director independence

The board has determined that each of our directors is independent except for Messrs. Templeton and Ilan. In connection with this determination, information was reviewed regarding directors' business and charitable affiliations, directors' immediate family members and their employers, and any transactions or arrangements between the company and such persons or entities. The board has adopted the following standards for determining independence.

- A. In no event will a director be considered independent if:
  - 1. He or she is a current partner of or is employed by the company's independent auditors;
  - 2. A family member of the director is (a) a current partner of the company's independent auditors or (b) currently employed by the company's independent auditors and personally works on the company's audit;
  - 3. Within the current or preceding three fiscal years he or she was, and remains at the time of the determination, a partner in or a controlling shareholder, an executive officer or an employee of an organization that in the current year or any of the past three fiscal years (a) made payments to, or received payments from, the company for property or services, (b) extended loans to or received loans from, the company, or (c) received charitable contributions from the company, in an amount or amounts which, in the aggregate in such fiscal year, exceeded the greater of \$200,000 or 2% of the recipient's consolidated gross revenues for that year (for purposes of this standard, "payments" excludes payments arising solely from investments in the company's securities and payments under non-discretionary charitable contribution matching programs); or
  - 4. Within the current or preceding three fiscal years a family member of the director was, and remains at the time of the determination, a partner in or a controlling shareholder or an executive officer of an organization that in the current year or any of the past three fiscal years (a) made payments to, or received payments from, the company for property or services, (b) extended loans to or received loans from the company, or (c) received charitable contributions from the company, in an amount or amounts which, in the aggregate in such fiscal year, exceeded the greater of \$200,000 or 2% of the recipient's consolidated gross revenues for that year (for purposes of this standard, "payments" excludes payments arising solely from investments in the company's securities and payments under non-discretionary charitable contribution matching programs).
- B. In no event will a director be considered independent if, within the preceding three years:
  - 1. He or she was employed by the company (except in the capacity of interim chairman of the board, chief executive officer or other executive officer, provided the interim employment did not last longer than one year);
  - 2. He or she received more than \$120,000 during any twelve-month period in compensation from the company (other than (a) compensation for board or board committee service, (b) compensation received for former service lasting no longer than one year as an interim chairman of the board, chief executive officer or other executive officer and (c) benefits under a tax-qualified retirement plan, or non-discretionary compensation);
  - 3. A family member of the director was employed as an executive officer by the company;
  - 4. A family member of the director received more than \$120,000 during any twelve-month period in compensation from the company (excluding compensation as a non-executive officer employee of the company);
  - 5. He or she was (but is no longer) a partner or employee of the company's independent auditors and worked on the company's audit within that time;
  - 6. A family member of the director was (but is no longer) a partner or employee of the company's independent auditors and worked on the company's audit within that time;

7. He or she was an executive officer of another entity at which any of the company's current executive officers at any time during the past three years served on that entity's compensation committee; or
  8. A family member of the director was an executive officer of another entity at which any of the company's current executive officers at any time during the past three years served on that entity's compensation committee.
- C. No member of the Audit Committee may accept directly or indirectly any consulting, advisory or other compensatory fee from the company, other than in his or her capacity as a member of the board or any board committee. Compensatory fees do not include the receipt of fixed amounts of compensation under a retirement plan (including deferred compensation) for prior service with the company (provided that such compensation is not contingent in any way on continued service). In addition, no member of the Audit Committee may be an affiliated person of the company except in his or her capacity as a director.
- D. With respect to service on the Compensation Committee, the board will consider all factors that it deems relevant to determining whether a director has a relationship to the company that is material to that director's ability to be independent from management in connection with the duties of a Compensation Committee member, including but not limited to:
1. The source of compensation of the director, including any consulting, advisory or compensatory fee paid by the company to the director; and
  2. Whether the director is affiliated with the company, a subsidiary of the company or an affiliate of a subsidiary of the company.
- E. For any other relationship, the determination of whether it would interfere with the director's exercise of independent judgment in carrying out his or her responsibilities, and consequently whether the director involved is independent, will be made by directors who satisfy the independence criteria set forth in this section.

For purposes of these independence determinations, "company" and "family member" will have the same meaning as under Nasdaq rules.

## Board organization

### Board and committee meetings

During 2021, the board held eight meetings. The board has three standing committees described below. The standing committees of the board collectively held 18 meetings in 2021. Each director attended at least 90% of the board and relevant committee meetings combined. Overall attendance at board and committee meetings was approximately 99%.

Director	Audit Committee	Compensation Committee	Governance and Stockholder Relations Committee
Mark A. Blinn *		•	
Todd M. Bluedorn			•
Janet F. Clark **	Chair		
Carrie S. Cox		•	
Martin S. Craighead		•	
Jean M. Hobby	•		
Michael D. Hsu	•		
Haviv Ilan			
Ronald Kirk			Chair
Pamela H. Patsley		Chair	
Robert E. Sanchez			•
Richard K. Templeton			

\* Moved from Audit Committee to Compensation Committee effective April 22, 2021

\*\* Lead director

## Committees of the board

### Audit Committee

The Audit Committee is a separately designated standing committee established in accordance with Section 3(a)(58)(A) of the Securities Exchange Act of 1934, as amended. All members of the Audit Committee are independent under Nasdaq rules and the board's corporate governance guidelines. Since April 22, 2021, the committee members have been Ms. Clark (chair), Ms. Hobby and Mr. Hsu.

The Audit Committee is generally responsible for:

- Reviewing:
  - The annual report of TI's independent registered public accounting firm related to quality control.
  - TI's annual and quarterly reports to the SEC, including the financial statements and the "Management's Discussion and Analysis" portion of those reports, and recommending appropriate action to the board.
  - TI's audit plans.
  - Before issuance TI's news releases regarding annual and interim financial results and discussing with management any related earnings guidance that may be provided to analysts and rating agencies.
  - Relationships between the independent registered public accounting firm and TI.
  - The adequacy of TI's internal accounting controls and other factors affecting the integrity of TI's financial reports, and discussing with management and with the independent registered public accounting firm.
  - TI's risk assessment and risk management practices, including cybersecurity and environmental-related risks.
  - TI's compliance and ethics program.
  - A report of compliance of management and operating personnel with TI's code of conduct, including TI's conflict of interest policy.
  - TI's non-employee-related insurance programs.
  - Changes, if any, in major accounting policies of the company.
  - Trends in accounting policy changes that are relevant to the company.
  - The company's policy regarding investments and financial derivative products.
- Discussing TI's audited financial statements with management and the independent registered public accounting firm, including a discussion with the firm regarding the matters required to be reviewed under applicable legal or regulatory requirements.
- Creating and periodically reviewing TI's whistleblower policy.
- Appointing, compensating, retaining and overseeing TI's independent registered public accounting firm.

The board has determined that all members of the Audit Committee are financially sophisticated, as the board has interpreted such qualifications in its business judgment. In addition, the board has designated Ms. Clark as the audit committee financial expert as defined in the Securities Exchange Act of 1934, as amended.

The Audit Committee met six times in 2021. The Audit Committee holds regularly scheduled meetings and reports its activities to the board. The committee also continued its long-standing practice of meeting directly with our internal audit staff to discuss the audit plan and to allow for direct interaction between Audit Committee members and our internal auditors.

### Compensation Committee

All members of the Compensation Committee are independent. Since April 22, 2021, the committee members have been Ms. Patsley (chair), Mr. Blinn, Ms. Cox and Mr. Craighead. The committee is responsible for:

- Reviewing the performance of the CEO and determining his compensation.
- Setting the compensation of the company's other executive officers.
- Overseeing administration of employee benefit plans.
- Making recommendations to the board regarding:

- Institution and termination of, revisions in and actions under employee benefit plans that (i) increase benefits only for officers of the company or disproportionately increase benefits for officers of the company more than other employees of the company, (ii) require or permit the issuance of the company's stock or (iii) require board approval.
- Reservation of company stock for use as awards of grants under plans or as contributions or sales to any trustee of any employee benefit plan.
- Taking action as appropriate regarding the institution and termination of, revisions in and actions under employee benefit plans that are not required to be approved by the board.
- Appointing, setting the compensation of, overseeing and considering the independence of any compensation consultant or other advisor.

The Compensation Committee met five times in 2021. The Compensation Committee holds regularly scheduled meetings, reports its activities to the board, and consults with the board before setting annual executive compensation.

In performing its functions, the committee is supported by the company's Human Resources organization. The committee has the authority to retain any advisors it deems appropriate to carry out its responsibilities. The committee retained Pearl Meyer & Partners as its compensation consultant for the 2021 compensation cycle. The committee instructed the consultant to advise it directly on executive compensation philosophy, strategies, pay levels, decision-making processes and other matters within the scope of the committee's charter. Additionally, the committee instructed the consultant to assist the company's Human Resources organization in its support of the committee in these matters with such items as peer-group assessment, analysis of the executive compensation market and compensation recommendations.

The Compensation Committee considers it important that its compensation consultant's objectivity not be compromised by other engagements with the company or its management. In support of this belief, the committee has a policy on compensation consultants, a copy of which may be found on [www.ti.com/corporategovernance](http://www.ti.com/corporategovernance). During 2021, the committee determined that its compensation consultant was independent of the company and had no conflict of interest.

The Compensation Committee considers executive compensation in a multistep process that involves the review of market information, performance data and possible compensation levels over several meetings leading to the annual determinations in January. Before setting executive compensation, the committee reviews the total compensation and benefits of the executive officers and considers the impact that their retirement, or termination under various other scenarios, would have on their compensation and benefits.

The CEO and the senior vice president responsible for Human Resources, who is an executive officer, are regularly invited to attend meetings of the committee. The CEO is excused from the meeting during any deliberations or vote on his compensation. No executive officer determines his or her own compensation or the compensation of any other executive officer. As members of the board, the members of the committee receive information concerning the performance of the company during the year and interact with our management. The CEO gives the committee and the board an assessment of his own performance during the year just ended. He also reviews the performance of the other executive officers with the committee and makes recommendations regarding their compensation. The senior vice president responsible for Human Resources assists in the preparation of and reviews the compensation recommendations made to the committee other than for her compensation.

The Compensation Committee's charter provides that it may delegate its power, authority and rights with respect to TI's long-term incentive plans, employee stock purchase plan and employee benefit plans to (i) one or more committees of the board established or delegated authority for that purpose; or (ii) employees or committees of employees except that no such delegation may be made with respect to compensation of the company's executive officers.

Pursuant to that authority, the Compensation Committee has delegated to a special committee established by the board the authority to, among other things, grant a limited number of stock options and restricted stock units (RSUs) under the company's long-term incentive plans. The sole member of the special committee is Mr. Templeton. The special committee has no authority to grant, amend or terminate any form of compensation for TI's executive officers. The Compensation Committee reviews all activity of the special committee.

## Governance and Stockholder Relations Committee

All members of the GSR Committee are independent. Since April 23, 2020, the committee members have been Mr. Kirk (chair), Mr. Bluedorn and Mr. Sanchez. The GSR Committee is generally responsible for:

- Making recommendations to the board regarding:
  - The development and revision of our corporate governance principles.
  - The size, composition and functioning of the board and board committees.
  - Candidates to fill board positions.
  - Nominees to be designated for election as directors.
  - Compensation of board members.
  - Organization and responsibilities of board committees.
  - Succession planning by the company.
  - Issues of potential conflicts of interest involving a board member raised under TI's conflict of interest policy.
  - Election of executive officers of the company.
  - Topics affecting the relationship between the company and stockholders.
  - Public issues likely to affect the company.
  - Responses to proposals submitted by stockholders.
- Reviewing:
  - Contribution policies of the company and the TI Foundation.
  - Scope of activities of the company's political action committee.
  - Revisions to TI's code of conduct.
- Electing officers of the company other than the executive officers.
- Overseeing an annual evaluation of the board and the committee.

The GSR Committee met seven times in 2021. The GSR Committee holds regularly scheduled meetings and reports its activities to the board.

### **Board evaluation process**

The board recognizes that a robust and constructive evaluation process is an essential part of good corporate governance and board effectiveness. The board and committee annual evaluation processes are designed to assess board and committee effectiveness, as well as individual director performance and contribution levels. The results of the evaluations are part of the GSR Committee's and the board's consideration in connection with their review of director nominees to ensure the board continues to operate effectively.

Annually, each of our directors completes comprehensive board and committee questionnaires. Each committee oversees its own evaluation process, and the GSR Committee also oversees the board evaluation process. The questionnaires, and ongoing feedback from individual directors, facilitate a candid assessment of (i) the board and committees' oversight of risk, strategy and operations; (ii) the board's culture, leadership structure and mix of director skills, qualifications and experiences; and (iii) board and committee meeting mechanics. Our directors are willing to have honest and difficult conversations as needed during the evaluation and nomination process.

### **Board leadership structure**

The board's current leadership structure combines the positions of chairman and CEO and includes a lead director who presides at executive sessions and performs the duties listed below. The board believes that this structure, combined with its other practices (such as (a) including on each board agenda an opportunity for the independent directors to comment on and influence the proposed strategic agenda for future meetings and (b) holding an executive session of the independent directors at each board meeting), allows it to maintain the active engagement of independent directors and appropriate oversight of management.

The lead director is elected by the independent directors annually. The independent directors have elected Ms. Clark to serve as lead director. The duties of the lead director are to:

- Preside at all meetings of the board at which the chairman is not present, including executive sessions of the independent directors;
- Serve as liaison between the chairman and the independent directors;
- Approve information sent to the board;
- Approve meeting agendas for the board;
- Approve meeting schedules to assure that there is sufficient time for discussion of all agenda items; and
- If requested by major shareholders, ensure that he or she is available for consultation and direct communication.

In addition, the lead director has authority to call meetings of the independent directors.

The board, led by its GSR Committee, regularly reviews the board's leadership structure. The board's consideration is guided by two questions: would stockholders be better served and would the board be more effective with a different structure. The board's views are informed by a review of the practices of other companies and insight into the preferences of top stockholders, as gathered from face-to-face dialogue and review of published guidelines. The board also considers how board roles and interactions would change if its leadership structure changed. The board's goal is for each director to have an equal stake in the board's actions and equal accountability to the company and its stockholders.

The board continues to believe that there is no uniform solution for a board leadership structure. Indeed, the company has had varying board leadership models over its history, at times separating the positions of chairman and CEO and at times combining the two, and now utilizing a lead director.

### **Risk oversight by the board**

It is management's responsibility to assess and manage the various risks TI faces. It is the board's responsibility to oversee management in this effort. In exercising its oversight, the board has allocated some areas of focus to its committees and has retained areas of focus for itself, as more fully described below.

Management generally views the risks TI faces as falling into the following categories: strategic, operational, financial and compliance. The board as a whole has oversight responsibility for the company's strategic and operational risks (e.g., major initiatives, competitive markets and products, sales and marketing, R&D and cybersecurity). Throughout the year the CEO discusses these risks with the board. Additionally, at least once each year, the company's chief information officer provides information on the cybersecurity risks and the company's approach to protecting the company's data and systems infrastructure to the board or Audit Committee. In the event of a material cybersecurity event, management would notify the board and, in compliance with our procedures, determine the timing and extent of the response and public disclosure, and whether any future vulnerabilities are expected.

TI's Audit Committee has oversight responsibility for financial risk (such as accounting, finance, internal controls and tax strategy). Oversight responsibility for compliance risk is shared by the board committees. For example, the Audit Committee oversees compliance with the company's code of conduct and finance- and accounting-related laws and policies, as well as the company's compliance program itself; the Compensation Committee oversees compliance with the company's executive compensation plans and related laws and policies; and the GSR Committee oversees compliance with governance-related laws and policies, including the company's corporate governance guidelines.

The Audit Committee oversees the company's approach to risk management as a whole, including cybersecurity and environmental-related risks. The company's CFO reviews the company's risk management process with the Audit Committee at least annually. In addition, the company's chief information officer reviews the company's information technology systems with the Audit Committee periodically and includes a discussion of key cybersecurity risks as appropriate.

The board's leadership structure is consistent with the board and committees' roles in risk oversight. As discussed above, the board has found that its current structure and practices are effective in fully engaging the independent



directors. Allocating various aspects of risk oversight among the committees provides for similar engagement. Having the chairman and CEO review strategic and operational risks with the board ensures that the director most knowledgeable about the company, the industry in which it operates and the competition and other challenges it faces shares those insights with the board, providing for a thorough and efficient process.

## **Board oversight of environmental, social and governance (ESG) matters**

Management implements ESG-related policies and practices under the board's oversight, including by (1) establishing broad policies for guidance of the organization, such as those contained in the document "Living our Values: TI's ambitions, values and code of conduct", which was approved by the board; (2) implementing those policies by delegation of authority and assigning responsibility to board committees, the chief executive officer, and other officers or employees as appropriate; and (3) monitoring and evaluating performance to assure that the stated policies are being followed.

Where ESG-related issues may have significance for TI, these matters are reviewed in the relevant committee. We believe this approach ensures that ESG issues are overseen by the Committee with the appropriate focus. For example, climate-related issues are reviewed with the Audit Committee by the vice president of worldwide environmental, safety and health. The GSR Committee also oversees ESG matters in connection with its responsibility to review public issues of interest to company stakeholders. Management also provides updates to the GSR Committee at least annually on shareholder policies and proposals regarding ESG matters that are relevant to the company.

## **Director compensation**

The GSR Committee has responsibility for reviewing and making recommendations to the board on compensation for non-employee directors, with the board making the final determination. The committee has no authority to delegate its responsibility regarding director compensation. In carrying out this responsibility, it is supported by TI's Human Resources organization. The CEO, the senior vice president responsible for Human Resources and the Secretary review the recommendations made to the committee. The CEO also votes, as a member of the board, on the compensation of non-employee directors.

The compensation arrangements in 2021 for the non-employee directors were:

- Annual retainer of \$110,000 for board and committee service.
- Additional annual retainer of \$35,000 for service as the lead director.
- Additional annual retainer of \$30,000 for service as chair of the Audit Committee; \$20,000 for service as chair of the Compensation Committee; and \$20,000 for service as chair of the GSR Committee.
- Annual grant of a 10-year option to purchase TI common stock pursuant to the terms of the Texas Instruments 2018 Director Compensation Plan (Director Plan), which was approved by stockholders in April 2018. The grant date value is approximately \$100,000, determined using a Black-Scholes option-pricing model (subject to the board's ability to adjust the grant downward). These non-qualified options become exercisable in four equal annual installments beginning on the first anniversary of the grant and also will become fully exercisable in the event of termination of service following a change in control (as defined in the Director Plan) of TI. If a director's service terminates due to death, disability or ineligibility to stand for re-election under the company's by-laws, or after the director has completed eight years of service, then all outstanding options held by the director shall continue to become exercisable in accordance with their terms. If a director's service terminates for any other reason, all outstanding options held by the director shall be exercisable for 30 days after the date of termination, but only to the extent such options were exercisable on the date of termination.
- Annual grant of restricted stock units pursuant to the Director Plan with a grant date value of \$100,000 (subject to the board's ability to adjust the grant downward). The restricted stock units vest on the fourth anniversary of their date of grant and upon a change in control as defined in the Director Plan. If a director is not a member of the board on the fourth anniversary of the grant, restricted stock units will nonetheless settle (i.e., the shares will issue) on such anniversary date if the director has completed eight years of service prior to termination or the director's termination was due to death, disability or ineligibility to stand for re-election under the company's by-laws. The director may defer settlement of the restricted stock units at his or her election. Upon settlement, the director will receive one share of TI common stock for each

restricted stock unit. Dividend equivalents are paid on the restricted stock units at the same rate as dividends on TI common stock. The director may defer receipt of dividend equivalents.

- \$1,000 per day compensation for other activities designated by the chairman.
- A one-time grant of restricted stock units with a grant-date value of approximately \$200,000 upon a director's initial election to the board.

The board has determined that annual grants of equity compensation to non-employee directors will be timed to occur in January when grants are made to our U.S. employees in connection with the annual compensation review process. See "Process for equity grants" for a discussion regarding the timing of equity compensation grants.

It is against TI policy for any employee, including an executive officer, or director to engage in trading in "puts" (options to sell at a fixed price), "calls" (similar options to buy) or other options or hedging techniques on TI stock specifically designed to limit losses on TI stock or equity compensation held by the employee or director. It is also against TI policy for directors and executive officers to pledge TI stock.

Directors are not paid a fee for meeting attendance, but we reimburse non-employee directors for their travel, lodging and related expenses incurred in connection with attending board, committee and stockholders meetings and other designated events. In addition, non-employee directors may travel on company aircraft to and from these meetings and other designated events.

Under the Director Plan, some directors have chosen to defer all or part of their cash compensation. These deferred amounts are credited to either a cash account or stock unit account. Cash accounts earn interest from TI at a rate currently based on Moody's Seasoned Aaa Corporate Bonds. For 2021, that rate was 2.32%. Stock unit accounts fluctuate in value with the underlying shares of TI common stock, which will be issued after the deferral period. Dividend equivalents are paid on these stock units. Directors may also defer settlement of the restricted stock units they receive.

We have arrangements with certain customers whereby our employees may purchase consumer products containing TI components at discounted pricing. In addition, the TI Foundation has a matching gift program. In both cases, directors are entitled to participate on the same terms and conditions available to employees.

Non-employee directors are not eligible to participate in any TI-sponsored pension plan.

## 2021 director compensation

The following table shows the compensation of all persons who were non-employee members of the board during 2021 for services in all capacities to TI in 2021.

Name	Fees Earned or Paid in Cash (\$) (1)	Stock Awards (\$) (2)	Option Awards (\$) (3)	Non-Equity Incentive Plan Compensation (\$) (4)	Change in Pension Value and Nonqualified Deferred Compensation Earnings (4)	All Other Compensation (\$) (5)	Total (\$)
Mark A. Blinn	\$120,000	\$ 99,846	\$ 99,999	—	—	\$ 7,540	\$ 327,385
Todd M. Bluedorn	\$110,000	\$ 99,846	\$ 99,999	—	—	\$ 40	\$ 309,885
Janet F. Clark	\$153,333	\$ 99,846	\$ 99,999	—	—	\$ 30,040	\$ 383,218
Carrie S. Cox	\$110,000	\$ 99,846	\$ 99,999	—	\$ 8,697	\$ 30,040	\$ 348,582
Martin S. Craighead	\$110,000	\$ 99,846	\$ 99,999	—	—	\$ 25,040	\$ 334,885
Jean M. Hobby	\$110,000	\$ 99,846	\$ 99,999	—	—	\$ 40	\$ 309,885
Michael D. Hsu	\$110,000	\$ 99,846	\$ 99,999	—	—	\$ 40	\$ 309,885
Ronald Kirk	\$141,667	\$ 99,846	\$ 99,999	—	—	\$ 22,290	\$ 363,802
Pamela H. Patsley	\$130,000	\$ 99,846	\$ 99,999	—	—	\$ 30,040	\$ 359,885
Robert E. Sanchez	\$110,000	\$ 99,846	\$ 99,999	—	—	\$ 30,040	\$ 339,885

(1) Includes amounts deferred at the director's election.

- (2) Shown is the aggregate grant date fair value of restricted stock units granted in 2021 calculated in accordance with Financial Accounting Standards Board Accounting Standards Codification™ Topic 718, Compensation-Stock Compensation (ASC 718). The assumptions used for purposes of calculating the grant date fair value are described in Note 3 to the financial statements contained in Item 8 (“Note 3 to the 2021 financial statements”) in TI’s annual report on Form 10-K for the year ended December 31, 2021. Each restricted stock unit represents the right to receive one share of TI common stock. For restricted stock units granted prior to 2007, shares are issued at the time of mandatory retirement from the board (age 70) or upon the earlier of termination of service from the board after completing eight years of service or death or disability. For information regarding share issuances under restricted stock units granted after 2006, see the discussion on pages 40-41.

The table below shows the aggregate number of shares underlying outstanding restricted stock units held by the named individuals as of December 31, 2021.

Name	Restricted Stock Units (in Shares)
Mark A. Blinn	12,491
Todd M. Bluedorn	3,220
Janet F. Clark	8,370
Carrie S. Cox	31,516
Martin S. Craighead	4,313
Jean M. Hobby	3,220
Michael D. Hsu	2,654
Ronald Kirk	3,220
Pamela H. Patsley	5,220
Robert E. Sanchez	8,223

- (3) Shown is the aggregate grant date fair value of options granted in 2021 calculated in accordance with ASC 718. The discussion of the assumptions used for purposes of calculating the grant date fair value appears in Note 3 to the 2021 financial statements. The terms of these options are as set forth on page 40. The table below shows the aggregate number of shares underlying outstanding stock options held by the named individuals as of December 31, 2021.

Name	Options (in Shares)
Mark A. Blinn	8,734
Todd M. Bluedorn	15,206
Janet F. Clark	31,261
Carrie S. Cox	31,261
Martin S. Craighead	10,900
Jean M. Hobby	21,271
Michael D. Hsu	2,457
Ronald Kirk	54,099
Pamela H. Patsley	54,099
Robert E. Sanchez	54,099

- (4) SEC rules require the disclosure of earnings on deferred compensation to the extent that the interest rate exceeds a specified rate (Federal Rate), which is 120% of the applicable federal long-term interest rate with compounding. Under the terms of the Director Plan, deferred compensation cash amounts earn interest at a rate based on Moody’s Seasoned Aaa Corporate Bonds. For 2021, this interest rate exceeded the Federal Rate by 1.12 percentage points. Shown is the amount of interest earned on the directors’ deferred compensation accounts that was in excess of the Federal Rate.
- (5) Consists of (a) the annual cost (\$40 per director) of premiums for travel and accident insurance policies and (b) contributions under the TI Foundation matching gift program of \$7,500 for Mr. Blinn, \$30,000 for Ms. Clark, \$30,000 for Ms. Cox, \$25,000 for Mr. Craighead, \$22,250 for Mr. Kirk, \$30,000 for Ms. Patsley, and \$30,000 for Mr. Sanchez.

## Executive compensation

We are providing shareholders the opportunity to cast advisory votes on named executive officer compensation as required by Section 14A of the Securities Exchange Act.

### Proposal regarding advisory approval of the company's executive compensation

The "named executive officers" are the chief executive officer, the chief financial officer and the three other most highly compensated executive officers, as named in the compensation tables on pages 36-50.

We ask shareholders to approve the following resolution:

RESOLVED, that the compensation paid to the company's named executive officers, as disclosed in this proxy statement pursuant to the Securities and Exchange Commission's compensation disclosure rules, including the Compensation Discussion and Analysis, compensation tables and narrative discussion on pages 22-50 of this proxy statement, is hereby approved.

We encourage shareholders to review the Compensation Discussion and Analysis section of the proxy statement, which follows. It discusses our executive compensation policies and programs and explains the compensation decisions relating to the named executive officers for 2021. We believe that the policies and programs serve the interests of our shareholders and that the compensation received by the named executive officers is commensurate with the performance and strategic position of the company.

Although the outcome of this annual vote is not binding on the company or the board, the Compensation Committee of the board will consider it when setting future compensation for the executive officers.

**The board of directors recommends a vote FOR the annual resolution approving the named executive officer compensation for 2021, as disclosed in this proxy statement.**

### Compensation discussion and analysis

This section describes TI's compensation program for executive officers. It will provide insight into the following:

- The elements of the 2021 compensation program, why we selected them and how they relate to one another; and
- How we determined the amount of compensation for 2021.

The executive officers of TI have the broadest job responsibilities and policy-making authority in the company. We hold them accountable for the company's performance and for maintaining a culture of strong ethics and compliance. Details of compensation for our CEO, our CFO and the three other highest paid individuals who were executive officers in 2021 (collectively called the "named executive officers") can be found in the tables following the Compensation Committee report.

#### Executive summary

- **TI's compensation program is structured to pay for performance and deliver rewards that encourage executives to think and act in both the short- and long-term interests of our shareholders. The majority of total compensation for our executives each year comes in the form of variable cash and equity compensation. Variable cash is tied to the short-term performance of the company, and the value of equity is tied to the long-term performance of the company. We believe our compensation program holds our executive officers accountable for the financial and competitive performance of TI.**
- **2021 compensation decisions for the CEO:**
  - Base salary was increased by 3.0% over 2020.
  - The grant date fair value of equity compensation awarded in 2021 was unchanged from 2020.

- The bonus decision was based primarily on the following performance results in 2021:

	2021 Absolute Performance	2021 Relative Performance *
Revenue growth: Total TI	26.9%	Below median
Profit from Operations as a % of Revenue (PFO%)	48.8%	Above median
Total Shareholder Return (TSR)	17.5%	Below median

Year-on-Year Change in CEO Bonus (2021 bonus compared with 2020)	10% change
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- \* Relative to semiconductor competitors as outlined under “Comparator group;” includes estimates and projections of certain competitors’ financial results. See “Analysis of compensation determinations – Bonus – Assessment of 2021 performance” for details of the Compensation Committee’s assessment of TI’s performance. (It is important to note that the median growth rate of competitor companies includes the benefit of acquisitions, whereas TI’s growth rate is entirely organic.)
- Our executive compensation program is designed to encourage executive officers to pursue strategies that serve the interests of the company and shareholders, and not to promote excessive risk-taking by our executives. It is built on a foundation of sound corporate governance and includes:
  - Executive officers do not have employment contracts and are not guaranteed salary increases, bonus amounts or awards of equity compensation.
  - We have never repriced stock options. We do not grant reload options. We grant equity compensation with double-trigger change-in-control terms, which accelerate the vesting of grants only if the grantee has been terminated involuntarily within a limited time after a change in control of the company.
  - Bonus and equity compensation awards are subject to claw back as described under “Recoupment policy” below.
  - We do not provide excessive perquisites. We provide no tax gross-ups for perquisites.
  - We do not guarantee a return or provide above-market returns on compensation that has been deferred.
  - Pension benefits are calculated on salary and bonus only; the proceeds earned on equity or other performance awards are not part of the pension calculation.

## Detailed discussion

### *Compensation philosophy and elements*

For years, we have run our business and invested in our people and communities with three overarching ambitions in mind. First, we will act like owners who will own the company for decades. Second, we will adapt and succeed in a world that is ever changing. And third, we will be a company that we are personally proud to be a part of and that we would want as our neighbor. When we are successful in achieving these ambitions, our employees, customers, communities and shareholders all win. Central to our ambitions, which are the foundation of our approach to environmental, social, and governance (ESG) and sustainability, is a belief that in order for all stakeholders to benefit, the company must grow stronger over the long term. Our compensation program is structured with these ambitions in mind.

The Compensation Committee of TI’s board of directors is responsible for setting the compensation of all TI executive officers. The committee consults with the other independent directors and its compensation consultant, Pearl Meyer & Partners, before setting annual compensation for the executives. The committee chair regularly reports on committee actions at board meetings.

In assessing performance and compensation decisions, the committee does not use formulas, thresholds or multiples. Because market conditions can quickly change in our industry, thresholds established at the beginning of a year could prove irrelevant by year-end. The committee believes its approach, which assesses the company's absolute and relative performance in hindsight after year-end (for the most recent one- and three-year periods), gives it the insight to most effectively and critically judge results and encourages executives to pursue strategies that serve the long-term interests of the company and its shareholders. It also promotes accuracy in our assessment and comparison to competition and eliminates the need for adjustments to formulas, targets or thresholds during times of uncertain market conditions.

The primary elements of our executive compensation program are as follows:

*Near-term compensation, paid in cash*

**Base Salary**

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Purpose	Basic, least variable form of compensation, designed to provide a stable source of income.
Strategy	Generally, target market median, giving appropriate consideration to job scope and tenure, to attract and retain highly qualified executives.
Terms	Paid twice monthly.

**Profit Sharing**

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Purpose	Broad-based program designed to emphasize that each employee contributes to the company's profitability and can share in it.
Strategy	Pay according to a formula that is the same for all employees to focus them on a company goal, and set pay-out potential at a level that will affect behavior. Profit sharing is paid in addition to any performance bonus awarded for the year.  For the last 17 years, the formula has been based on company-level annual operating profit margin. The formula was set by the TI board. The committee's practice has been not to adjust amounts earned under the formula.

Terms	Payable in a single cash payment shortly after the end of the performance year.  As in recent years, the formula for 2021 was: <ul style="list-style-type: none"> <li>• Below 10% company-level annual operating profit as a percentage of revenue ("Margin"): no profit sharing</li> <li>• At 10% Margin: profit sharing = 2% of base salary</li> <li>• At Margin above 10%: profit sharing increases by 0.5% of base salary for each percentage point of Margin between 10% and 24%, and 1% of base salary for each percentage point of Margin above 24%. The maximum profit sharing is 20% of base salary.</li> </ul>
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In 2021, TI delivered Margin of 48.8%. As a result, all eligible employees, including executive officers, received profit sharing of 20% of base salary.

## **Performance Bonus**

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Purpose	To motivate executives and reward them according to the company's relative and absolute performance and the executive's individual performance.
Strategy	<p>Determined primarily on the basis of one-year and three-year company performance on certain measures (revenue growth percent, operating margin and total shareholder return<sup>1</sup>) as compared with competitors and on our strategic progress in key markets and with customers. These factors have been chosen to reflect our near-term financial performance as well as our progress in building long-term shareholder value.</p> <p>The committee aims to pay total cash compensation (base salary, profit sharing and bonus) appropriately above median if company performance is above that of competitors, and pay total cash compensation appropriately below the median if company performance is below competitors.</p> <p>The committee does not rely on formulas or performance targets or thresholds. Instead, it uses its judgment based on its assessment of the factors described above.</p>
Terms	Determined by the committee and paid in a single payment after the performance year.

### *Long-term compensation, awarded in equity*

#### **Stock Options and Restricted Stock Units**

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Purpose	Alignment with shareholders; long-term focus; balance retention, particularly with respect to restricted stock units, and performance.
Strategy	We grant a combination of non-qualified stock options and restricted stock units, generally targeted at the median level of equity compensation awarded to executives in similar positions within the Comparator Group. The committee does not rely on formulas or performance targets or thresholds.
Terms	The terms and conditions of stock options and restricted stock units are summarized under "Outstanding equity awards at fiscal year-end 2021." The committee's grant procedures are described under "Process for equity grants."

### *Comparator group*

The Compensation Committee considers the market level of compensation when setting the salary, bonuses and equity compensation of the executive officers. To estimate the market level of pay, the committee uses information provided by its compensation consultant and TI's Compensation and Benefits organization about compensation paid to executives in similar positions at a peer group of companies (the "Comparator Group").

The committee sets the Comparator Group and reviews it annually. In general, the Comparator Group companies (i) are U.S.-based, (ii) engage in the semiconductor business, other electronics or information technology activities or use sophisticated manufacturing processes, (iii) have executive positions comparable in complexity to those of TI and (iv) use forms of executive compensation comparable to TI's.

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<sup>1</sup> Total shareholder return refers to the percentage change in the value of a shareholder's investment in a company over the relevant time period, as determined by dividends paid and the change in the company's share price during the period. See notes to the performance summary table under "Analysis of compensation determinations – Bonus."

Shown in the table below is the Comparator Group used for the compensation decisions for 2021.

3M Company	Honeywell International Inc.
Accenture plc	Intel Corporation
Analog Devices, Inc.	Medtronic Public Limited Company
Applied Materials, Inc.	Motorola Solutions, Inc.
Broadcom Inc.	NVIDIA Corporation
Cisco Systems, Inc.	QUALCOMM Incorporated
Corning Incorporated	TE Connectivity Ltd.
DXC Technology Company	Thermo Fisher Scientific Inc.
Emerson Electric Co.	Western Digital Corporation

The committee set the Comparator Group in July 2020 for the base salary and equity compensation decisions it made in 2021. For a discussion of the factors considered by the committee in setting the Comparator Group in July 2020, please see “Comparator group” on page 23 of the company’s 2021 proxy statement.

In July 2021, the committee conducted its regular review of the Comparator Group in terms of industry, revenue and market capitalization. With the advice of its compensation consultant and to maintain comparability of company size and degree of industry similarity to TI, the committee decided to remove DXC Technology Company and to add Micron Technology, Inc. to the group. The committee used the new Comparator Group for the bonus decisions in January 2022 relating to 2021 performance. The table below compares the Comparator Group to TI in terms of revenue and market capitalization.

Company	Revenue (\$ Billion) *	Market Cap (\$ Billion) *
Intel Corporation	78.5	209.9
Accenture plc	53.7	272.6
Cisco Systems, Inc.	50.8	268.3
Thermo Fisher Scientific Inc.	39.1	262.2
3M Company	35.3	102.4
Honeywell International Inc.	34.6	143.0
QUALCOMM Incorporated	33.6	204.7
Medtronic Public Limited Company	31.8	140.5
Micron Technology, Inc.	29.6	105.2
Broadcom Inc.	27.5	274.6
NVIDIA Corporation	24.3	739.7
Applied Materials, Inc.	23.1	140.4
Emerson Electric Co.	18.2	55.4
Western Digital Corporation	18.1	20.4
TE Connectivity Ltd.	14.9	52.4
Corning Incorporated	13.8	31.8
Motorola Solutions, Inc.	8.1	45.9
Analog Devices, Inc.	7.3	93.8
Median	28.5	140.4
Texas Instruments Incorporated	17.6	174.9

\* Trailing four-quarter revenue and market capitalization is as reported by Thomson Reuters on January 3, 2022.



## *Analysis of compensation determinations*

### Total compensation

Before finalizing the compensation of the executive officers, the committee reviewed all elements of compensation. The information included total cash compensation (salary, profit sharing and projected bonus), the grant date fair value of equity compensation, the impact (if any) that proposed compensation would have on other compensation elements, and a summary of benefits that the executives would receive under various termination scenarios. The review enabled the committee to see how various compensation elements relate to one another and what impact its decisions would have on the total earnings opportunity of the executives. In assessing the information, the committee did not target a specific level of total compensation or use a formula to allocate compensation among the various elements. Instead, it used its judgment in assessing whether the total was consistent with the objectives of the program. Based on this review, the committee determined that the level of compensation was appropriate.

### Base salary

The committee set the 2021 rate of base salary for the following named executive officers as follows:

<b>Officer</b>	<b>2021 Annual Rate</b>	<b>Change from 2020 Annual Rate</b>
Richard K. Templeton	\$1,380,000	3.0%
Rafael R. Lizardi	\$ 740,000	5.7%
Haviv Ilan	\$ 880,000	3.5%
Hagop H. Kozanian	\$ 680,000	13.3%
Kyle M. Flessner	\$ 700,000	6.1%

For each of these executive officers, the committee set the 2021 base-salary rate listed above in January 2021. In keeping with its strategy, the committee targeted the annual base-salary rates to be at the estimated median level of salaries expected to be paid to similarly situated executives (considering job scope and tenure) of companies within the Comparator Group in January 2021.

The salary differences between the named executive officers were driven primarily by the market rate of pay (considering job scope and tenure) for each officer and not the application of a formula designed to maintain a differential between the officers.

### Equity compensation

In 2021, the committee awarded equity compensation to each of the named executive officers listed below. The grants are shown in the table under “Grants of plan-based awards in 2021.” The grant date fair value of the awards is reflected in that table and in the “Stock Awards” and “Option Awards” columns of the 2021 summary compensation table. The table below is provided to assist the reader in comparing the grant date fair values and number of shares for each of the years shown in the summary compensation table.

Officer	Year	Grant Date Fair Value *	Stock Options (In Shares)	Restricted Stock Units (In Shares)
Richard K. Templeton	2021	\$ 13,000,129	159,706	38,410
	2020	\$ 13,000,042	254,216	49,801
	2019	\$ 13,000,057	294,627	62,255
Rafael R. Lizardi	2021	\$ 3,300,173	40,541	9,751
	2020	\$ 3,300,044	64,532	12,642
	2019	\$ 3,000,064	67,991	14,367
Haviv Ilan	2021	\$ 7,000,036	85,996	20,682
	2020	\$ 4,500,043	87,998	17,239
	2019	\$ 3,800,062	86,122	18,198
Hagop H. Kozanian	2021	\$ 3,800,144	46,684	11,228
	2020	\$ 3,000,089	58,666	11,493
Kyle M. Flessner	2021	\$ 3,600,131	44,227	10,637
	2020	\$ 3,600,024	70,399	13,791

\* See Notes 1 and 2 to the summary compensation table for information on how grant date fair value was calculated.

In January 2021, the committee awarded equity compensation to each of the named executive officers listed above. The committee’s general objective was to award to those officers equity compensation that had a grant date fair value at approximately the median market level of the most recently disclosed equity compensation granted by the Comparator Group.

In assessing the market level, the committee considered information presented by TI’s Compensation and Benefits organization (prepared using data provided by the committee’s compensation consultant) on the estimated value of the awards expected to be granted to similarly situated executives (considering job scope and tenure) of companies within the Comparator Group. The award value was estimated using the same methodology used for financial accounting.

For each officer, the committee set the desired grant value. The committee decided to allocate the value equally between restricted stock units and options for each officer, to give equal emphasis to promoting retention and performance, motivating the executive and aligning interests with those of shareholders.

Before approving the grants, the committee reviewed the amount of unvested equity compensation held by the officers to assess its retention value. In making this assessment, the committee used its judgment and did not apply any formula, threshold or maximum. This review did not result in an increase or decrease of the awards.

The exercise price of the options was the closing price of TI stock on January 28, 2021, the second trading day after the company released its annual and fourth-quarter financial results for 2020. All grants were made under the Texas Instruments 2009 Long-Term Incentive Plan, which shareholders approved in April 2009 and amended in 2016.

All grants have the terms described under “Outstanding equity awards at fiscal year-end 2021.” The differences in the equity awards between the named executive officers were primarily the result of differences in the applicable estimated market level of equity compensation for their positions, and not the application of any formula designed to maintain differentials between the officers.

### Bonus

In January 2022, the committee set the 2021 bonus compensation for executive officers based on its assessment of 2021 performance. In setting the bonuses, the committee used the following performance measures to assess the company:

- The relative one-year and three-year performance of TI as compared with competitor companies, as measured by
  - revenue growth,
  - operating profit as a percentage of revenue,
  - total shareholder return, and
- The absolute one-year and three-year performance of TI on the above measures.

In addition, the committee considered strategic progress by reviewing company and strategic positioning (including ESG), operating performance, and revenue growth, including TI competitiveness in key markets with core products and technologies, and the strength of relationships with customers.

In the comparison of relative performance, the committee used the following companies (the “competitor companies”):

Advanced Micro Devices, Inc.	NXP Semiconductors N.V.
Analog Devices, Inc.	ON Semiconductor Corporation
Broadcom Inc.	Qorvo, Inc.
Infineon Technologies AG	QUALCOMM Incorporated
Intel Corporation	Renesas Electronics Corporation
Marvell Technology Group Ltd.	Skyworks Solutions, Inc.
Microchip Technology Incorporated	STMicroelectronics N.V.
NVIDIA Corporation	

To the extent the companies had not released financial results for the year or the most recent quarter, the committee based its evaluation on estimates and projections of the companies’ financial results for 2021.

This list includes both broad-based and niche suppliers that operate in our key markets or offer technology that competes with our products. The committee considers annually whether the list is still appropriate in terms of revenue, market capitalization and changes in business activities of the companies. In 2021, Maxim Integrated Products, Inc. and Xilinx, Inc. were removed from the list because of acquisitions. Consequently, the committee added Qorvo, Inc. and Renesas Electronics Corporation.

### Assessment of 2021 performance

The committee spent extensive time in December and January assessing TI’s results and strategic progress for 2021. In setting bonuses, the committee considered quantitative and qualitative measures on both an absolute and relative basis, and the company’s strategic focus on long-term growth of free cash flow per share, and made certain that resulting decisions were founded on both solid data and sound judgment. On an absolute basis, revenue and operating profit margin were both positive, with operating profit being better than median relative to competitors while revenue remained below median. TSR was also positive on an absolute basis and below median relative to competitors. Free cash flow for the year was \$6.3 billion and 34.3% of revenue. In aggregate, the committee determined that the company continued to strengthen its strategic position and operating performance, while also growing 2021 revenue. Therefore, the committee targeted a bonus increase of 10% for 2021. Details on the committee’s assessment are below.

### Strategic progress

- Our primary objective is the long-term growth of free cash flow per share. To achieve this objective, the company’s strategy is comprised of having a great business model, a disciplined approach to capital allocation and a focus on efficiency.

- The company's business model is designed around four sustainable competitive advantages that in combination, provide tangible benefits and are difficult to replicate. These advantages include (i) a strong foundation of manufacturing and technology, (ii) a broad portfolio of analog and embedded processing products, (iii) the reach of our market channels and (iv) diversity and longevity of our products, markets and customer positions. In 2021, the company continued investing to strengthen and leverage these advantages for the long-term.
- The company's strategic focus is on analog and embedded processing products sold into six end markets: industrial, automotive, personal electronics, communications equipment, enterprise systems and other. In 2021, the company continued the disciplined allocation of R&D spending to strengthen its product portfolio, building on the existing foundation for near- and long-term results.
  - TI's broad analog and embedded processing product portfolio includes tens of thousands of products, with more products added each year, offering strong differentiation and longevity. In 2021, greater than 90% of TI's revenue came from analog and embedded processing semiconductors.
  - The company places additional strategic emphasis on designing and selling products into the industrial and automotive markets, which it believes represent the best growth opportunity because of the increasing semiconductor content in these markets. In 2021, approximately 62% of TI's revenue came from industrial and automotive markets.
- TI's revenue continues to come from a diverse base of thousands of applications. This is an intentional strategy that prevents dependence on a single market, customer or product.
- TI's in-house capability to manufacture semiconductors remains a competitive advantage by providing lower costs and greater control of the supply chain. In 2021, TI continued to invest to strengthen its competitive advantage in manufacturing and technology as part of the company's long-term capacity planning. For example, the company continued construction of its new 300-millimeter wafer fabrication facility in Richardson, Texas and purchased its fourth 300-millimeter wafer fabrication facility in Lehi, Utah. In addition, the company announced plans to begin construction in 2022 on its next two 300-millimeter wafer fabs in Sherman, Texas.
- In 2021, the company continued to make progress in building closer, direct relationships with its customers to further strengthen and extend its reach of market channels. The company continues to build on multi-year investments in its sales and applications team, TI.com, business processes and logistics to build closer direct relationships with its customers. The company's percent of direct semiconductor revenue grew from 35% in 2019 to 64% in 2021. In addition, the company continued to invest in TI.com, delivering additional customer convenience for online sales. TI's reach of market channels provides access to more customers and more of their design projects, leading to the opportunity to sell more TI products into each design, and also provides better insight and knowledge of customers' needs and design trends.
- In total, the committee determined that TI's strategic position was strengthened by management's decisions and actions in 2021.

### *Revenue and margin*

- Annual performance
  - TI's revenue was higher in 2021 than in the prior year, increasing by 26.9%, and was slightly below the median growth rate of competitor companies. It is important to note that the median growth rate of competitor companies includes the benefit of acquisitions, whereas TI's growth rate is entirely organic.
  - Revenues for the company's core businesses of analog and embedded processing increased 29.1% and 18.6%, respectively.
  - Operating profit margin was 48.8%, which was above both the prior year's margin and the median comparison with competitors.
- Three-year performance
  - Compound annual revenue growth for 2019-2021 was 5.1%, which was below the median competitor comparison. It is important to note that the median growth rate of competitor companies includes the benefit of acquisitions, whereas TI's growth rate is entirely organic.
  - Average operating profit for 2019-2021 was 43.6%, which was above the median competitor comparison.

## Total shareholder return (TSR)

- TSR was 17.5%, below the median TSR as compared with competitor companies.
- The company again generated strong cash, with free cash flow at 34.3% of revenue.<sup>2</sup> The company returned \$4.41 billion to shareholders in 2021 through share repurchases and dividends. The company used \$527 million to repurchase 2.9 million shares of stock. Dividends represented 62% of free cash flow, and the quarterly dividend rate increased 12.7% (the 20th increase in the last 18 years). Share repurchases and dividend increases are important elements of TI's capital management strategy.
- The balance sheet remained robust, ending the year with cash and short-term investments of \$9.7 billion.
- The three-year compound annual growth rate for TSR was 29.3%, below the median competitor comparison.

### *Performance summary*

	1-Year	3-Year
Revenue growth: total TI	26.9%	5.1% CAGR
Operating margin	48.8%	43.6% average
Free cash flow as % of revenue	34.3%	37.3% average
% of free cash flow returned to shareholders	70.1%	93.0% average
Increase in quarterly dividend rate	12.7%	49.4%
Total shareholder return (TSR)	17.5%	29.3%

CAGR (compound annual growth rate) is calculated using the formula  $(\text{Ending Value}/\text{Beginning Value})^{1/\text{number of years}}$  minus 1.

One-year and three-year TSR percentages are obtained from a report generated using a subscription service to Equilar, an executive compensation and corporate governance data firm.

Before setting the bonuses for the named executive officers, the committee considered the officers' individual performance. The performance of Mr. Templeton was judged according to the performance of the company. For the other officers, the committee considered the factors described below in assessing individual performance. In making this assessment, the committee did not apply any formula or performance targets.

Mr. Lizardi is the chief financial officer. The committee noted the financial management of the company.

Mr. Ilan is responsible for all business and sales operations, information technology, and global technology and manufacturing operations. The committee noted the financial performance and strategic position of the product lines and activities for which he was responsible.

Mr. Kozanian is responsible for our analog signal chain product line within our analog business. The committee noted the financial performance and strategic position of this product line.

Mr. Flessner is responsible for our semiconductor technology and manufacturing operations. The committee noted the performance of those operations, including their cost-competitiveness and inventory management.

The bonuses awarded for 2021 performance are shown in the table below. The differences in the amounts awarded to the named executive officers were primarily the result of differences in the officers' level of responsibility and related performance and the applicable market level of total cash compensation expected to be paid to similarly situated officers at companies within the Comparator Group.

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<sup>2</sup> Free cash flow was calculated by subtracting Capital expenditures from the GAAP-based Cash flows from operating activities. For a reconciliation to GAAP, see Appendix A to this proxy statement.

In September 2021, the committee approved one-time, off-cycle cash bonuses in an amount equal to 10% of base salary for certain employees and executive officers, including Messrs. Kozanian and Flessner, in recognition of their extraordinary efforts to manage issues related to the semiconductor supply shortage.

*Results of the compensation decisions*

Results of the compensation decisions made by the committee relating to the named executive officers are summarized in the following table. This table is provided as a supplement to the summary compensation table for investors who may find it useful to see the data presented in this form. Although the committee does not target a specific level of total compensation, it considers information similar to that in the table to ensure that the sum of these elements is, in its judgment, in a reasonable range.

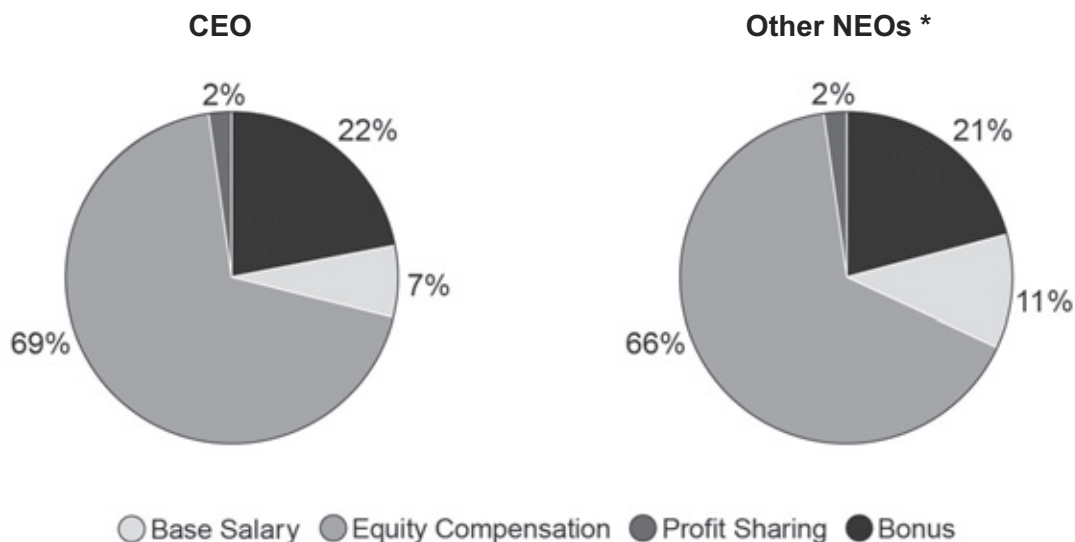
Officer	Year	Salary (Annual Rate)	Profit Sharing	Bonus	Equity Compensation (Grant Date Fair Value)	Total
Richard K. Templeton	2021	\$ 1,380,000	\$ 275,333	\$ 4,125,000	\$ 13,000,129	\$ 18,780,462
	2020	\$ 1,340,000	\$ 267,333	\$ 3,745,000	\$ 13,000,042	\$ 18,352,375
	2019	\$ 1,300,000	\$ 259,167	\$ 3,550,000	\$ 13,000,057	\$ 18,109,224
Rafael R. Lizardi	2021	\$ 740,000	\$ 147,333	\$ 1,100,000	\$ 3,300,173	\$ 5,287,506
	2020	\$ 700,000	\$ 139,333	\$ 1,000,000	\$ 3,300,044	\$ 5,139,377
	2019	\$ 660,000	\$ 131,000	\$ 950,000	\$ 3,000,064	\$ 4,741,064
Haviv Ilan	2021	\$ 880,000	\$ 175,500	\$ 1,875,000	\$ 7,000,036	\$ 9,930,536
	2020	\$ 850,000	\$ 155,833	\$ 1,700,000	\$ 4,500,043	\$ 7,205,876
	2019	\$ 715,000	\$ 142,333	\$ 1,140,000	\$ 3,800,062	\$ 5,797,395
Hagop H. Kozanian	2021	\$ 680,000	\$ 134,667	\$ 1,393,000 *	\$ 3,800,144	\$ 6,007,811
	2020	\$ 600,000	\$ 118,750	\$ 1,200,000	\$ 3,000,089	\$ 4,918,839
Kyle M. Flessner	2021	\$ 700,000	\$ 139,333	\$ 1,395,000 *	\$ 3,600,131	\$ 5,834,464
	2020	\$ 660,000	\$ 131,000	\$ 1,200,000	\$ 3,600,024	\$ 5,591,024

\* Consists of performance bonus awarded for 2021 in the amount of \$1,325,000 for Mr. Kozanian and \$1,325,000 for Mr. Flessner, and a one-time cash bonus of \$68,000 for Mr. Kozanian and \$70,000 for Mr. Flessner for extraordinary effort managing issues related to the semiconductor supply shortage.

This table shows the annual rate of base salary for each named executive officer. In the summary compensation table, the “Salary” column shows the actual salary paid in the year. Please see Notes 1 and 2 to the summary compensation table for information about how grant date fair value was calculated.

For Messrs. Ilan and Kozanian, the “Total” for 2021 was higher than 2020 primarily due to higher equity awards in 2021, reflecting an effort to align with the projected market range for similarly situated executives in our comparator group.

The compensation decisions shown above resulted in the following 2021 compensation mix for the named executive officers:



\* Average data for the named executive officers other than Mr. Templeton

### *Equity dilution*

The Compensation Committee's goal is to keep net annual dilution from equity compensation under 2%. "Net annual dilution" means the number of shares under equity awards granted by the committee each year to all employees (net of award forfeitures) as a percentage of the shares of the company's outstanding common stock. Equity awards granted in 2021 resulted in 0.3% net annual dilution.

### *Process for equity grants*

The Compensation Committee makes grant decisions for equity compensation at its January meeting each year. The dates on which these meetings occur are generally set three years in advance. The January meetings of the board and the committee generally occur in the week or two before we announce our financial results for the previous quarter and year.

On occasion, the committee may grant stock options or restricted stock units to executives at times other than January. For example, it has done so in connection with job promotions and for purposes of retention.

We do not back-date stock options or restricted stock units. We do not accelerate or delay the release of information due to plans for making equity grants.

If the committee meeting falls in the same month as the release of the company's financial results, the committee's practice is to make grants effective (i) on the second trading day after the results have been released or (ii) on the meeting day if later. In other months, its practice is to make them effective on the day of committee action. The exercise price of stock options is the closing price of TI stock on the effective date of the grant.

## *Recoupment policy*

The committee has a policy concerning recoupment (“clawback”) of executive bonuses and equity compensation. Under the policy, in the event of a material restatement of TI’s financial results due to misconduct, the committee will review the facts and circumstances and take the actions it considers appropriate with respect to the compensation of any executive officer or senior vice president whose fraud or willful misconduct contributed to the need for such restatement. Such action may include (a) seeking reimbursement of any bonus paid to such officer exceeding the amount that, in the judgment of the committee, would have been paid had the financial results been properly reported and (b) seeking to recover profits received by such officer during the 12 months after the restated period under equity compensation awards. All determinations by the committee with respect to this policy are final and binding on all interested parties.

## *Most recent stockholder advisory vote on executive compensation*

In April 2021, our shareholders cast an advisory vote on the company’s executive compensation decisions and policies as disclosed in the proxy statement issued by the company in March 2021. Approximately 88% of the shares voted on the matter were cast in support of the compensation decisions and policies as disclosed. The committee considered this result and determined that it was not necessary at this time to make any material changes to the company’s compensation policies and practices in response to the advisory vote.

## *Benefits*

### Retirement plans

The executive officers participate in our retirement plans under the same rules that apply to other U.S. employees. We maintain these plans to have a competitive benefits program and for retention.

We have a U.S. qualified defined benefit pension plan that was closed to new participants in 1997. Then-current participants were given the choice to continue participating in the plan, or to have their plan benefits frozen (i.e., no benefit increase attributable to years of service or change in eligible earnings) and begin participating in an enhanced defined contribution plan. Messrs. Templeton and Flessner chose to have their benefits frozen. The other named executive officers joined the company after 1997 and are not eligible to participate in the defined benefit plan.

The Internal Revenue Code (IRC) imposes certain limits on the retirement benefits that may be provided under a qualified plan. To maintain the desired level of benefits, we have non-qualified defined benefit pension plans for participants in the qualified pension plan. Under the non-qualified plans, participants receive benefits that would ordinarily be paid under the qualified pension plan but for the limitations under the IRC. For additional information about the defined benefit plans, please see “2021 pension benefits.”

In general, if an employee who participates in the pension plan (including an employee whose benefits are frozen as described above) dies after having met the requirements for normal or early retirement, his or her beneficiary will receive a benefit equal to the lump-sum amount that the participant would have received if he or she had retired before death. Having already reached the age of 55 and at least 20 years of employment, Mr. Templeton is eligible for early retirement under the pension plans.

All employees who are not accruing benefits in the qualified pension plan are eligible to participate in a defined contribution plan that provides employer matching contributions. All named executive officers participate. This plan provides for (i) a fixed employer contribution plus an employer matching contribution for employees hired on or before December 31, 2003 or (ii) an employer matching contribution for employees hired after December 31, 2003.

The committee considers the potential effect on the executives’ retirement benefits when it sets salary and performance bonus levels.



### Deferred compensation

Any U.S. employee whose base salary and management responsibility exceed a certain level may defer the receipt of a portion of his or her salary, bonus and profit sharing. Rules of the U.S. Department of Labor require that this plan be limited to a select group of management or highly compensated employees. The plan allows employees to defer the receipt of their compensation in a tax-efficient manner. Eligible employees include, but are not limited to, the executive officers. We have the plan to be competitive with the benefits packages offered by other companies.

The executive officers' deferred compensation account balances are unsecured and all amounts remain part of the company's operating assets. The value of the deferred amounts tracks the performance of investment alternatives selected by the participant. These alternatives are identical to those offered to participants in the defined contribution plans described above. The company does not guarantee any minimum return on the amounts deferred. In accordance with SEC rules, no earnings on deferred compensation are shown in the summary compensation table for 2021 because no "above market" rates were earned on deferred amounts in that year.

### Employee stock purchase plan

We have an employee stock purchase plan. Under the plan, which our shareholders approved, all employees in the U.S. and certain other countries may purchase a limited number of shares of the company's common stock at a 15% discount. The plan is designed to offer the broad-based employee population an opportunity to acquire an equity interest in the company and thereby align their interests with those of shareholders. Consistent with our general approach to benefit programs, executive officers are also eligible to participate.

### Health-related benefits

Executive officers are eligible under the same plans as all other U.S. employees for medical, dental, vision, disability and life insurance. These benefits are intended to be competitive with benefits offered in the semiconductor industry.

### Other benefits

Executive officers receive only a few benefits that are not available to all other U.S. employees. They are eligible for a company-paid physical and financial counseling. In addition, the board of directors has determined that for security reasons, it is in the company's interest to allow Mr. Templeton, at his option, to use company aircraft for personal air travel. Please see Footnote 5 of the summary compensation table for 2021 and "Potential payments upon termination or change in control – Termination – Perquisites" for further details. The company provides no tax gross-ups for perquisites to any of the executive officers.

### *Compensation following employment termination or change in control*

None of the executive officers has an employment contract. Executive officers are eligible for benefits on the same terms as other U.S. employees upon termination of employment or a change in control of the company. The current programs are described under "Potential payments upon termination or change in control." None of the few additional benefits that the executive officers receive continue after termination of employment, except that financial counseling is provided for a transition period following retirement. The committee reviews the potential impact of these programs before finalizing the annual compensation for the named executive officers. The committee did not raise or lower compensation for 2021 based on this review.

The Texas Instruments 2009 Long-Term Incentive Plan generally establishes double-trigger change-in-control terms for grants made in 2010 and later years. Under those terms, options become fully exercisable and shares are issued under restricted stock unit awards (to the extent permitted by Section 409A of the IRC) if the grantee is involuntarily terminated within 24 months after a change in control of TI. These terms are intended to encourage employees to remain with the company through a transaction while reducing employee uncertainty and distraction in the period leading up to any such event.

### *Stock ownership guidelines and policy against hedging*

Our board of directors has established stock ownership guidelines for executive officers. The guideline for the CEO is six times base salary and the guideline for other executive officers is three times base salary. Executive officers have five years from their election as executive officers to reach these targets. Directly owned shares and restricted stock units count toward satisfying the guidelines.

Short sales of TI stock by our executive officers are prohibited. It is against TI policy for any employee, including an executive officer, to engage in trading in “puts” (options to sell at a fixed price), “calls” (similar options to buy), or other options or hedging techniques on TI stock.

### *Consideration of tax and accounting treatment of compensation*

Current tax law limits the tax deductibility of annual compensation paid to any publicly held corporation’s “covered employees,” which includes all of our named executive officers. The Compensation Committee considers the impact of this deductibility limit as one factor in its determination of compensation.

When setting equity compensation, the committee considers the cost for financial reporting purposes of equity compensation it intends to grant. Its consideration of the cost of grants made in 2021 is discussed under “Analysis of compensation determinations – Equity compensation.”

### **Compensation Committee report**

The Compensation Committee of the board of directors has furnished the following report:

The committee has reviewed and discussed the Compensation Discussion and Analysis (CD&A) with the company’s management. Based on that review and discussion, the committee has recommended to the board of directors that the CD&A be included in the company’s annual report on Form 10-K for 2021 and the company’s proxy statement for the 2022 annual meeting of stockholders.

Pamela H. Patsley, Chair

Mark A. Blinn

Carrie S. Cox

Martin S. Craighead

### **2021 summary compensation table**

The table below shows the compensation of the CEO, the CFO and each of the other three most highly compensated individuals who were executive officers during 2021 (collectively called the “named executive officers” (NEOs)) for services in all capacities to the company in 2021.

Name and Principal Position	Year	Salary (\$)	Bonus (\$)	Stock Awards (\$ (1))	Option Awards (\$ (2))	Non-Equity Incentive Plan Compensation (\$ (3))	Change in Pension Value and Nonqualified Deferred Compensation Earnings (4)	All Other Compensation (\$ (5))	Total (\$)
Richard K. Templeton Chairman, President & Chief Executive Officer	2021	\$1,376,667	\$4,125,000	\$6,500,124	\$6,500,005	\$ 275,333	\$ —	\$418,282	\$19,195,411
	2020	\$1,336,667	\$3,745,000	\$6,500,027	\$6,500,015	\$ 267,333	\$ 199,431	\$508,179	\$19,056,652
	2019	\$1,295,833	\$3,550,000	\$6,500,045	\$6,500,012	\$ 259,167	\$ 202,588	\$326,162	\$18,633,807
Rafael R. Lizardi Senior Vice President & Chief Financial Officer	2021	\$ 736,667	\$1,100,000	\$1,650,162	\$1,650,011	\$ 147,333	—	\$ 112,797	\$ 5,396,970
	2020	\$ 696,667	\$1,000,000	\$1,650,034	\$1,650,010	\$ 139,333	—	\$ 116,989	\$ 5,253,033
	2019	\$ 655,000	\$ 950,000	\$1,500,058	\$1,500,006	\$ 131,000	—	\$ 125,671	\$ 4,861,735
Haviv Ilan Director, Executive Vice President & Chief Operating Officer	2021	\$ 877,500	\$1,875,000	\$3,500,015	\$3,500,021	\$ 175,500	—	\$ 100,282	\$10,028,318
	2020	\$ 779,167	\$1,700,000	\$2,250,034	\$2,250,009	\$ 155,833	—	\$ 87,458	\$ 7,222,501
	2019	\$ 711,667	\$1,140,000	\$1,900,053	\$1,900,009	\$ 142,333	—	\$ 68,153	\$ 5,862,215
Hagop H. Kozanian Senior Vice President	2021	\$ 673,333	\$1,393,000	\$1,900,114	\$1,900,030	\$ 134,667	—	\$ 216,790	\$ 6,217,934
	2020	\$ 593,750	\$1,200,000	\$1,500,066	\$1,500,023	\$ 118,750	—	\$ 47,905	\$ 4,960,494
Kyle M. Flessner Senior Vice President	2021	\$ 696,667	\$1,395,000	\$1,800,100	\$1,800,031	\$ 139,333	\$ —	\$ 138,892	\$ 5,970,023
	2020	\$ 655,000	\$1,200,000	\$1,800,001	\$1,800,023	\$ 131,000	\$ 4,324	\$ 107,992	\$ 5,698,340

- (1) Shown is the aggregate grant date fair value of restricted stock unit (RSU) awards calculated in accordance with ASC 718. The discussion of the assumptions used for purposes of the valuation of the awards granted in 2021 appears in Note 3 to the 2021 financial statements. For a description of the grant terms, see the discussion following the outstanding equity awards at fiscal year-end 2021 table. The discussion of the assumptions used for purposes of the valuation of the awards granted in 2020 and 2019 appears in Note 3 to the financial statements in TI's annual report on Form 10-K for the year ended December 31, 2020 (2020 financial statements), and the financial statements in TI's annual report on Form 10-K for the year ended December 31, 2019 (2019 financial statements).
- (2) Shown is the aggregate grant date fair value of options calculated in accordance with ASC 718. The discussion of the assumptions used for purposes of the valuation of options granted in 2021 appears in Note 3 to the 2021 financial statements. For a description of the grant terms, see the discussion following the outstanding equity awards at fiscal year-end 2021 table. The discussion of the assumptions used for purposes of the valuation of the awards granted in 2020 and 2019 appears in Note 3 to the 2020 and 2019 financial statements.
- (3) Consists of the profit sharing amount paid to each of the named executive officers for 2021.
- (4) The company does not pay above-market earnings on deferred compensation. Therefore, no amounts are reported in this column for deferred compensation. The amounts in this column represent the change in the actuarial value of the named executive officers' benefits under the qualified defined benefit pension plan (TI Employees Pension Plan) and the non-qualified defined benefit pension plans (TI Employees Non-Qualified Pension Plan and TI Employees Non-Qualified Pension Plan II) from December 31, 2020, through December 31, 2021. This "change in the actuarial value" is the difference between the 2020 and 2021 present value of the pension benefit accumulated as of year-end by the named executive officer, assuming that benefit is not paid until age 65. Mr. Templeton's and Mr. Flessner's benefits under the company's pension plans were frozen as of December 31, 1997. Messrs. Lizardi, Ilan and Kozanian do not participate in any of the company's defined benefit pension plans.
- (5) Consists of (i) the amounts in the table below, which result from programs available to all eligible U.S. employees, and (ii) perquisites and personal benefits that meet the disclosure thresholds established by the SEC and are detailed in the paragraph below.

Name	401(k) Contribution	Defined Contribution Retirement Plan (a)	Unused Vacation Time (b)
Richard K. Templeton	11,600	\$ 286,860	—
Rafael R. Lizardi	11,600	\$ 85,857	—
Haviv Ilan	11,600	\$ 70,747	—
Hagop H. Kozanian	11,600	\$ 18,895	—
Kyle M. Flessner	11,600	\$ 96,450	\$ 30,842

(a) Consists of (i) contributions under the company's enhanced defined contribution retirement plan of \$5,800 for Messrs. Templeton, Lizardi and Flessner and (ii) an additional amount of \$281,060 for Mr. Templeton, \$80,057 for Mr. Lizardi, \$70,747 for Mr. Ilan, \$18,895 for Mr. Kozanian and \$90,650 for Mr. Flessner, applied by TI to offset IRC limitations on amounts that could be contributed to the enhanced defined contribution retirement plan, which amount is also shown in the 2021 non-qualified deferred compensation table.

(b) For Mr. Flessner, represents payment for unused vacation time that could not be carried forward.

The perquisites and personal benefits are: \$119,822 for Mr. Templeton and \$186,296 for Mr. Kozanian, consisting of financial counseling, an executive physical and personal use of company aircraft (\$103,470 for Mr. Templeton and \$168,444 for Mr. Kozanian), \$15,340 for Mr. Lizardi and \$17,935 for Mr. Ilan, consisting of financial counseling and an executive physical. Financial counseling and an executive physical were made available to the other named executive officers, but the amounts attributable to those officers were below the disclosure thresholds.

## Grants of plan-based awards in 2021

The following table shows the grants of plan-based awards to the named executive officers in 2021.

Name	Grant Date	Date of Committee Action	All Other Stock Awards: Number of Shares of Stock or Units (#) (2)	All Other Option Awards: Number of Securities Underlying Options (#) (3)	Exercise or Base Price of Option Awards (\$/Sh) (4)	Grant Date Fair Value of Stock and Option Awards (5)
Richard K. Templeton	1/28/2021 (1)	1/21/2021		159,706	\$ 169.23	\$ 6,500,005
	1/28/2021 (1)	1/21/2021	38,410			\$ 6,500,124
Rafael R. Lizardi	1/28/2021 (1)	1/21/2021		40,541	\$ 169.23	\$ 1,650,011
	1/28/2021 (1)	1/21/2021	9,751			\$ 1,650,162
Haviv Ilan	1/28/2021 (1)	1/21/2021		85,996	\$ 169.23	\$ 3,500,021
	1/28/2021 (1)	1/21/2021	20,682			\$ 3,500,015
Hagop H. Kozanian	1/28/2021 (1)	1/21/2021		46,684	\$ 169.23	\$ 1,900,030
	1/28/2021 (1)	1/21/2021	11,228			\$ 1,900,114
Kyle M. Flessner	1/28/2021 (1)	1/21/2021		44,227	\$ 169.23	\$ 1,800,031
	1/28/2021 (1)	1/21/2021	10,637			\$ 1,800,100

- (1) In accordance with the grant policy of the Compensation Committee of the board (described under “Process for equity grants”), the grants became effective on the second trading day after the company released its financial results for the fourth-quarter and year 2020. The company released these results on January 26, 2021.
- (2) The stock awards granted to the named executive officers in 2021 were RSU awards. These awards were made under the company’s 2009 Long-Term Incentive Plan. For information on the terms and conditions of these RSU awards, see the discussion following the outstanding equity awards at fiscal year-end 2021 table.
- (3) The options were granted under the company’s 2009 Long-Term Incentive Plan. For information on the terms and conditions of these options, see the discussion following the outstanding equity awards at fiscal year-end 2021 table.
- (4) The exercise price of the options is the closing price of TI common stock on January 28, 2021.
- (5) Shown is the aggregate grant date fair value computed in accordance with ASC 718 for stock and option awards in 2021. The discussion of the assumptions used for purposes of the valuation appears in Note 3 to the 2021 financial statements.

None of the options or other equity awards granted to the named executive officers was repriced or modified by the company.

For additional information regarding TI’s equity compensation grant practices, see the Compensation Discussion and Analysis.

## Outstanding equity awards at fiscal year-end 2021

The following table shows the outstanding equity awards for each of the named executive officers as of December 31, 2021.

Name	Option Awards				Stock Awards	
	Number of Securities Underlying Unexercised Options (#) Exercisable	Number of Securities Underlying Unexercised Options (#) Unexercisable	Option Exercise Price (\$)	Option Expiration Date	Number of Shares or Units of Stock That Have Not Vested (#)	Market Value of Shares or Units of Stock That Have Not Vested (\$ (1))
Richard K. Templeton	—	159,706 (2)	\$ 169.23	1/28/2031	38,410 (6)	\$ 7,239,133
	63,554	190,662 (3)	\$ 130.52	1/24/2030	49,801 (7)	\$ 9,385,994
	147,313	147,314 (4)	\$ 104.41	1/25/2029	62,255 (8)	\$ 11,733,200
	193,802	64,601 (5)	\$ 110.15	1/25/2028	54,472 (9)	\$ 10,266,338
	333,615	—	\$ 79.26	1/26/2027	—	\$ —
	489,557	—	\$ 52.93	1/29/2026	—	\$ —
	516,440	—	\$ 53.94	1/28/2025	—	\$ —
Rafael R. Lizardi	—	40,541 (2)	\$ 169.23	1/28/2031	9,751 (6)	\$ 1,837,771
	16,133	48,399 (3)	\$ 130.52	1/24/2030	12,642 (7)	\$ 2,382,638
	—	33,996 (4)	\$ 104.41	1/25/2029	14,367 (8)	\$ 2,707,748
	—	12,921 (5)	\$ 110.15	1/25/2028	10,895 (9)	\$ 2,053,381
Haviv Ilan	—	85,996 (2)	\$ 169.23	1/28/2031	20,682 (6)	\$ 3,897,937
	21,999	65,999 (3)	\$ 130.52	1/24/2030	17,239 (7)	\$ 3,249,034
	43,061	43,061 (4)	\$ 104.41	1/25/2029	18,198 (8)	\$ 3,429,777
	61,371	20,457 (5)	\$ 110.15	1/25/2028	17,250 (9)	\$ 3,251,108
	58,151	—	\$ 79.26	1/26/2027	—	\$ —
Hagop H. Kozanian	—	46,684 (2)	\$ 169.23	1/28/2031	11,228 (6)	\$ 2,116,141
	—	44,000 (3)	\$ 130.52	1/24/2030	11,493 (7)	\$ 2,166,086
	—	22,664 (4)	\$ 104.41	1/25/2029	9,578 (8)	\$ 1,805,166
	—	5,384 (5)	\$ 110.15	1/25/2028	4,540 (9)	\$ 855,654
	—	—	—	—	9,736 (10)	\$ 1,834,944
Kyle M. Flessner	—	44,227 (2)	\$ 169.23	1/28/2031	10,637 (6)	\$ 2,004,755
	17,599	52,800 (3)	\$ 130.52	1/24/2030	13,791 (7)	\$ 2,599,190
	33,995	33,996 (4)	\$ 104.41	1/25/2029	14,367 (8)	\$ 2,707,748
	32,301	10,767 (5)	\$ 110.15	1/25/2028	9,079 (9)	\$ 1,711,119

- (1) Calculated by multiplying the number of RSUs by the closing price of TI common stock on December 31, 2021 (\$188.47).
- (2) One-quarter of the shares became exercisable on January 28, 2022, and one-third of the remaining shares become exercisable on each of January 28, 2023 and January 28, 2024 and January 28, 2025.
- (3) One-third of the shares became exercisable on January 24, 2022, and one-half of the remaining shares become exercisable on each of January 24, 2023 and January 24, 2024.
- (4) One-half of the shares became exercisable on January 25, 2022, and the remaining one-half become exercisable on January 25, 2023.
- (5) Became fully exercisable on January 25, 2022.
- (6) Vesting date is January 31, 2025.
- (7) Vesting date is January 31, 2024.
- (8) Vesting date is January 31, 2023.

(9) Vested on January 31, 2022.

(10) Vesting date is May 9, 2022.

### Option awards

The “Option Awards” shown in the table above are non-qualified stock options, each of which represents the right to purchase shares of TI common stock at the stated exercise price. The exercise price is the closing price of TI common stock on the grant date. The term of each option is 10 years unless the option is terminated earlier pursuant to provisions summarized in the chart below and in the paragraph following the chart. Options become exercisable in increments of 25% per year beginning on the first anniversary of the date of the grant. The chart below shows the termination provisions relating to stock options outstanding as of December 31, 2021. The Compensation Committee of the board of directors established these termination provisions to promote employee retention while offering competitive terms.

	<b>Employment Termination due to Death or Permanent Disability or at Least 6 Months after Grant When Retirement Eligible *</b>	<b>Employment Termination (at Least 6 Months after Grant) with 20 Years of Credited Service, but Not Retirement Eligible **</b>	<b>Employment Termination for Cause</b>	<b>Other Circumstances of Employment Termination</b>
<b>Unexercisable portion of option</b>	Continues	Stops	Stops	Stops
<b>Exercisable portion of option</b>	Remains exercisable to end of term	Remains exercisable to end of term	Terminates	Remains exercisable for 30 days

\* Retirement eligibility is defined for purposes of equity awards made after 2012 as at least age 55 with 10 or more years of TI service or at least age 65. For awards made before 2013, the definition of normal or early retirement eligibility in the relevant pension plan applies (see “2021 pension benefits”).

\*\* This provision is not applicable to grants made after 2012.

Options may be cancelled if, during the two years after employment termination, the grantee competes with TI or solicits TI employees to work for another company, or if the grantee discloses TI trade secrets. In addition, for options received while the grantee was an executive officer, the company may reclaim (or “claw back”) profits earned under grants if the officer engages in such conduct. These provisions are intended to strengthen retention and provide a reasonable remedy to TI in case of competition, solicitation of our employees or disclosure of our confidential information.

Options become fully vested if the grantee is involuntarily terminated from employment with TI (other than for cause) within 24 months after a change in control of TI. “Change in control” is defined as provided in the Texas Instruments 2009 Long-Term Incentive Plan and occurs upon (i) acquisition of more than 50% of the voting stock or at least 80% of the assets of TI or (ii) change of a majority of the board of directors in a 12-month period unless a majority of the directors then in office endorsed the appointment or election of the new directors (“Plan definition”). These terms are intended to reduce employee uncertainty and distraction in the period leading up to a change in control, if such an event were to occur.

### Stock awards

The “Stock Awards” column in the table of outstanding equity awards at fiscal year-end 2021 are RSU awards. Each RSU represents the right to receive one share of TI common stock on a stated date (the “vesting date”) unless the award is terminated earlier under terms summarized below. In general, the vesting date is approximately four years after the grant date. Each RSU includes the right to receive dividend equivalents, which are paid annually in cash at a rate equal to the amount paid to stockholders in dividends.

The table below shows the termination provisions of RSUs outstanding as of December 31, 2021.

<b>Employment Termination Due to Death or Permanent Disability or at Least Six Months after Grant When Retirement Eligible</b>	<b>Employment Termination For Cause</b>	<b>Other Circumstances of Employment Termination</b>
Vesting continues; shares are paid at the scheduled vesting date	Grant cancels; no shares are issued	Grant cancels; no shares are issued

These termination provisions are intended to promote retention. All RSU awards contain cancellation and clawback provisions like those described above for stock options. The terms provide that, to the extent permitted by Section 409A of the IRC, the award vests upon involuntary termination of TI employment within 24 months after a change in control. Change in control is the Plan definition. These cancellation, clawback and change-in-control terms are intended to conform RSU terms with those of stock options (to the extent permitted by the IRC) and to achieve the objectives described above in the discussion of stock options.

In addition to the “Stock Awards” shown in the outstanding equity awards at fiscal year-end 2021 table, Mr. Templeton holds an award of RSUs that was granted in 1995. The award, for 120,000 shares of TI common stock, vested in 2000. Under the award terms, the shares will be issued to Mr. Templeton in March of the year after his termination of employment for any reason. These terms were designed to provide a tax benefit to the company by postponing the related compensation expense until it was likely to be fully deductible. In accordance with SEC requirements, this award is reflected in the 2021 non-qualified deferred compensation table.

## 2021 option exercises and stock vested

The following table lists the number of shares acquired and the value realized as a result of option exercises by the named executive officers in 2021 and the value of any RSUs that vested in 2021. For option exercises, the value realized is calculated by multiplying the number of shares acquired by the difference between the exercise price and the market price of TI common stock on the exercise date. For RSUs, the value realized is calculated by multiplying the number of RSUs that vested by the market price of TI common stock on the vesting date.

<b>Name</b>	<b>Option Awards</b>		<b>Stock Awards</b>	
	<b>Number of Shares Acquired on Exercise (#)</b>	<b>Value Realized on Exercise (\$)</b>	<b>Number of Shares Acquired on Vesting (#)</b>	<b>Value Realized on Vesting (\$)</b>
Richard K. Templeton	602,692	\$ 75,481,097	69,392	\$ 11,497,560
Rafael R. Lizardi	87,920	\$ 6,173,009	25,234	\$ 4,181,021
Haviv Ilan	48,000	\$ 5,214,264	22,080	\$ 3,658,435
Hagop H. Kozanian	35,173	\$ 2,054,566	3,155	\$ 522,752
Kyle M. Flessner	30,329	\$ 2,883,198	6,309	\$ 1,045,338

## 2021 pension benefits

The following table shows the present value as of December 31, 2021, of the benefit of the named executive officers under our qualified defined benefit pension plan (TI Employees Pension Plan) and non-qualified defined benefit pension plans (TI Employees Non-Qualified Pension Plan (which governs amounts earned before 2005) and TI Employees Non-Qualified Pension Plan II (which governs amounts earned after 2004)). In accordance with SEC requirements, the amounts shown in the table do not reflect any named executive officer's retirement eligibility or any increase in benefits that may result from the named executive officer's continued employment after December 31, 2021.

Name (1)	Plan Name	Number of Years Credited Service (#)	Present Value of Accumulated Benefit (\$) (5)	Payments During Last Fiscal Year (\$)
Richard K. Templeton (2)	TI Employees Pension Plan	16 (3)	\$ 941,524	—
	TI Employees Non-Qualified Pension Plan	16 (3)	\$ 463,434	—
	TI Employees Non-Qualified Pension Plan II	16 (4)	\$ 234,398	—
Kyle M. Flessner (2)	TI Employees Pension Plan	4 (3)	\$ 19,723	—
	TI Employees Non-Qualified Pension Plan	4 (3)	—	—
	TI Employees Non-Qualified Pension Plan II	—	—	—

- (1) Messrs. Lizardi, Ilan and Kozanian do not participate in any of the company's defined benefit pension plans because they joined TI after these plans were closed to new participants.
- (2) In 1997, TI's U.S. employees were given the choice between continuing to participate in the defined benefit pension plans or participating in a new enhanced defined contribution retirement plan. Mr. Templeton and Mr. Flessner chose to participate in the defined contribution plan. Accordingly, their accrued pension benefits under the qualified and non-qualified plans were frozen (i.e., they will experience no increase attributable to years of service or change in eligible earnings) as of December 31, 1997. Contributions to the defined contribution plan for Mr. Templeton's and Mr. Flessner's benefits are included in the 2021 summary compensation table.
- (3) Credited service began on the date the officer became eligible to participate in the plan. Eligibility to participate began on the earlier of 18 months of employment, or January 1 following the completion of one year of employment. Accordingly, Mr. Templeton and Mr. Flessner have been employed by TI for longer than the years of credited service shown in the preceding table.
- (4) Credited service began on the date the named executive officer became eligible to participate in the TI Employees Pension Plan as described in Note 3.
- (5) The assumptions and valuation methods used to calculate the present value of the accumulated pension benefits shown are the same as those used by TI for financial reporting purposes and are described in Note 8 to the 2021 financial statements, except that a named executive officer's retirement is assumed (in accordance with SEC rules) for purposes of this table to occur at age 65 and no assumption for termination prior to that date is used. The amount of the lump-sum benefit earned as of December 31, 2021, is determined using either (i) the Pension Benefit Guaranty Corporation (PBGC) interest assumption of 0% in 2022; 1% in 2023+ or (ii) the Pension Protection Act of 2006 (PPA) corporate bond yield interest assumption of 3% in 2022; 4% in 2023+, whichever rates produce the higher lump-sum amount. A discount rate assumption of 2.75% for the TI Employees Pension Plan and 2.59% for the non-qualified pension plans was used to determine the present value of each lump sum.

### TI Employees Pension Plan

The TI Employees Pension Plan is a qualified defined benefit pension plan. See "Benefits – Retirement plans" for a discussion of the origin and purpose of the plan. Employees who joined the U.S. payroll after November 30, 1997, are not eligible to participate in this plan.

Plan participants are eligible for normal retirement under the terms of the plan at 65 years of age with one year of credited service. Participants are eligible for early retirement at 55 years of age with 20 years of employment or 60 years of age with five years of employment. As of December 31, 2021, Mr. Templeton was eligible for early retirement.



Participants may request payment of accrued benefits at termination or any time thereafter. Participants may choose a lump-sum payment or one of six forms of annuity. In order of largest to smallest periodic payment, the forms of annuity are (i) single life annuity, (ii) 5-year certain and life annuity, (iii) 10-year certain and life annuity, (iv) joint and 50% survivor annuity, (v) joint and 75% survivor annuity and (vi) joint and 100% survivor annuity. Participants who do not request payment will begin to receive benefits in April of the year after reaching the age of 72 in the form of annuity required under the IRC.

The pension formula for the qualified plan is intended to provide a participant with an annual retirement benefit equal to 1.5% multiplied by the product of (i) years of credited service and (ii) the average of the five highest consecutive years of the participant's base salary plus bonus up to a limit imposed by the IRS, less a percentage (based on the participant's year of birth, when the participant elects to retire and the participant's years of service with TI) of the amount of compensation on which the participant's Social Security benefit is based.

If an individual takes early retirement and chooses to begin receiving an annual retirement benefit at that time, such benefit is reduced by an early retirement factor. As a result, the annual benefit is lower than the one the participant would have received at age 65.

Participants whose employment terminates due to disability may choose to receive their accrued benefits at any time prior to age 65. Alternatively, the participant may choose to defer receipt of the accrued benefit until reaching age 65 and then take a disability benefit. The disability benefit paid at age 65 is based on salary and bonus, years of credited service the participant would have accrued to age 65 had the participant not become disabled, and disabled status.

The benefit payable in the event of death is based on salary and bonus, years of credited service and age at the time of death, and may be in the form of a lump sum or annuity at the election of the beneficiary. The earliest date of payment is the first day of the second calendar month following the month of death.

#### TI employees non-qualified pension plans

TI has two non-qualified pension plans: the TI Employees Non-Qualified Pension Plan (Plan I), which governs amounts earned before 2005; and the TI Employees Non-Qualified Pension Plan II (Plan II), which governs amounts earned after 2004. Each is a non-qualified defined benefit pension plan. See "Benefits – Retirement plans" for a discussion of the purpose of the plans. As with the qualified defined benefit pension plan, employees who joined the U.S. payroll after November 30, 1997, are not eligible to participate in Plan I or Plan II. Eligibility for normal and early retirement under these plans is the same as under the qualified plan (see above). Benefits are paid in a lump sum.

A participant's benefits under Plan I and Plan II are calculated using the same formula as described above for the TI Employees Pension Plan. However, the IRS limit on the amount of compensation on which a qualified pension benefit may be calculated does not apply. Additionally, the IRS limit on the amount of qualified benefit the participant may receive does not apply to these plans. Once this non-qualified benefit amount has been determined using the formula described above, the individual's qualified benefit is subtracted from it. The resulting difference is multiplied by an age-based factor to obtain the amount of the lump-sum benefit payable to an individual under the non-qualified plans.

Amounts under Plan I will be distributed when payment of the participant's benefit under the qualified pension plan commences. Amounts under Plan II will be distributed subject to the requirements of Section 409A of the IRC. Because the named executive officers are among the 50 most highly compensated officers of the company, Section 409A of the IRC requires that they not receive any lump-sum distribution payment under Plan II before the first day of the seventh month following termination of employment.

If a participant terminates due to disability, amounts under Plan I will be distributed when payment of the participant's benefit under the qualified plan commences. For amounts under Plan II, distribution is governed by Section 409A of the IRC, and the disability benefit is reduced to reflect the payment of the benefit prior to age 65.

In the event of death, payment under both plans is based on salary and bonus, years of credited service and age at the time of death and will be in the form of a lump sum. The earliest date of payment is the first day of the second calendar month following the month of death.

Balances in the plans are unsecured obligations of the company. For amounts under Plan I, in the event of a change in control, the present value of the individual's benefit would be paid not later than the month following the month in which the change in control occurred. For such amounts, "change in control" is defined as (i) acquisition of 20% of TI common stock other than through a transaction approved by the board of directors, or (ii) change of a majority of the board of directors in a 24-month period unless a majority of the directors then in office have elected or nominated the new directors. For all amounts accrued under this plan, if a sale of substantially all of the assets of the company occurred, the present value of the individual's benefit would be distributed in a lump sum as soon as reasonably practicable following the sale of assets. For amounts under Plan II, no distribution of benefits is triggered by a change in control.

### TI Employees Survivor Benefit Plan

TI's qualified and non-qualified pension plans provide that upon the death of a retirement-eligible employee, the employee's beneficiary receives a payment equal to half of the benefit to which the employee would have been entitled under the pension plans had the employee retired instead of died. We have a survivor benefit plan that pays the beneficiary a lump sum that, when added to the reduced amounts the beneficiary receives under the pension plans, equals the benefit the employee would have been entitled to receive had the employee retired instead of died. Because Mr. Templeton was eligible for early retirement as of December 31, 2021, his beneficiaries would be eligible for benefits under the survivor benefit plan if he were to die.

### **2021 non-qualified deferred compensation**

The following table shows contributions to each named executive officer's deferred compensation account in 2021 and the aggregate amount of his deferred compensation as of December 31, 2021.

Name	Executive Contributions in Last FY \$(1)	Registrant Contributions in Last FY \$(2)	Aggregate Earnings in Last FY (\$)	Aggregate Withdrawals/ Distributions (\$)	Aggregate Balance at Last FYE (\$) (5)
Richard K. Templeton	\$ 191,100	\$ 281,060	\$3,430,793 (3)	\$ 732,891 (4)	\$23,860,224 (6)
Rafael R. Lizardi	\$ 58,933	\$ 80,057	\$ 85,316	\$ 211,658	\$ 911,627
Haviv Ilan	\$ 298,875	\$ 70,747	\$ 152,496	\$ —	\$ 1,850,605
Hagop H. Kozanian	\$ 53,867	\$ 18,895	\$ 15,922	\$ 21,160	\$ 151,536
Kyle M. Flessner	\$ 60,000	\$ 90,650	\$ 47,782	\$ 131,074	\$ 426,340

- (1) Amounts shown for Messrs. Templeton and Ilan include a portion of their salary and bonus paid in 2021, for Messrs. Lizardi and Kozanian a portion of their salary paid in 2021 and for Mr. Flessner a portion of his bonus paid in 2021.
- (2) Company matching contributions pursuant to the defined contribution plan. These amounts are included in the "All Other Compensation" column of the 2021 summary compensation table.
- (3) Consists of: (a) \$505,200 in dividend equivalents paid under the 120,000-share 1995 RSU award previously discussed, settlement of which has been deferred until after termination of employment; (b) a \$2,920,800 increase in the value of the RSU award (calculated by subtracting the value of the award at year-end 2020 from the value of the award at year-end 2021 (in both cases, the number of RSUs is multiplied by the closing price of TI common stock on the last trading date of the year)); and (c) a \$4,793 gain in Mr. Templeton's deferred compensation account in 2021. Dividend equivalents are paid at the same rate as dividends on TI common stock.
- (4) Consists of dividend equivalents paid on the RSU award discussed in Note 3 and a \$732,891 deferred compensation plan account distribution.
- (5) All amounts contributed by a named executive officer and by the company in prior years have been reported in the summary compensation table in previously filed proxy statements in the year earned to the extent he was a named executive officer for purposes of the SEC's executive compensation disclosure.
- (6) Of this amount, \$22,616,400 is attributable to Mr. Templeton's 1995 RSU award, calculated as described in Note 3. The remainder is the balance of his deferred compensation account.

See “Benefits – Retirement plans” for a discussion of the purpose of the plan. An employee’s deferred compensation account contains eligible compensation the employee has elected to defer and contributions by the company that are in excess of the IRS limits on (i) contributions the company may make to the enhanced defined contribution plan and (ii) matching contributions the company may make related to compensation the executive officer deferred into his deferred compensation account.

Participants in the deferred compensation plan may choose to defer up to (i) 25% of their base salary, (ii) 90% of their performance bonus and (iii) 90% of profit sharing. Elections to defer compensation must be made in the calendar year prior to the year in which the compensation will be earned.

During 2021, participants could choose to have their deferred compensation mirror the performance of one or more of the following mutual funds, each of which is managed by a third party (these alternatives, which may be changed at any time, are the same as those offered to participants in the defined contribution plans): BlackRock MSCI ACWI ex-U.S. IMI Index Lendable Fund F, Northern Trust Short Term Investment Fund, Northern Trust Aggregate Bond Index Fund-Lending, Northern Trust Russell 1000 Value Index Fund-Lending, Northern Trust Russell 1000 Growth Index Fund-Lending, Northern Trust Russell 2000 Index Fund-Lending, Northern Trust MidCap 400 Index Fund-Lending, BlackRock Equity Index Fund F, BlackRock (EAFE) (Europe, Australia, Far East) Equity Index Fund F, BlackRock Lifepath Index 2030 Fund F, BlackRock Lifepath Index 2040 Fund F, BlackRock Lifepath Index 2050 Fund F, BlackRock Lifepath Index 2025 Fund F, BlackRock Lifepath Index 2035 Fund F, BlackRock Lifepath Index 2045 Fund F, BlackRock Lifepath Index 2055 Fund F, BlackRock Lifepath Index 2060 Fund F and BlackRock Lifepath Index Retirement Fund F.

From among the available investment alternatives, participants may change their instructions relating to their deferred compensation daily. Earnings on a participant’s balance are determined solely by the performance of the investments that the participant has chosen. The company does not guarantee any minimum return on investments. A third party administers the company’s deferred compensation program.

A participant may request distribution from the plan in the case of an unforeseeable emergency. To obtain an unforeseeable emergency withdrawal, a participant must meet the requirements of Section 409A of the IRC. Otherwise, balances are paid to participants pursuant to their distribution elections and are subject to applicable IRC limitations.

Amounts contributed by the company, and amounts earned and deferred by the participant for which there is a valid distribution election on file, will be distributed in accordance with the participant’s election. Annually participants may elect separate distribution dates for deferred compensation attributable to a participant’s (i) bonus and profit sharing and (ii) salary. Participants may elect that these distributions be in the form of a lump sum or annual installments to be paid out over a period of five or ten consecutive years. Amounts for which no valid distribution election is on file will be distributed three years from the date of deferral.

In the event of the participant’s death, payment will be in the form of a lump sum and the earliest date of payment is the first day of the second calendar month following the month of death. For any other circumstance resulting in termination of employment, payments are distributed in accordance with the participant’s valid distribution election.

Like the balances under the non-qualified defined benefit pension plans, deferred compensation balances are unsecured obligations of the company. For amounts earned and deferred prior to 2010, a change in control does not trigger a distribution under the plan. For amounts earned and deferred after 2009, distribution occurs, to the extent permitted by Section 409A of the IRC, if the participant is involuntarily terminated within 24 months after a change in control. Change in control is the Plan definition.

### **Potential payments upon termination or change in control**

None of the named executive officers has an employment contract with the company. They are eligible for benefits on generally the same terms as other U.S. employees upon termination of employment or change in control of the company. TI does not reimburse executive officers for any income or excise taxes that are payable by the executive as a result of payments relating to termination or change in control. For a discussion of the impact of these programs on the compensation decisions for 2021, see “Analysis of compensation determinations – Total compensation” and “Compensation following employment termination or change in control.”

## Termination

The following programs may result in payments to a named executive officer whose employment terminates. Most of these programs have been discussed above.

### *Bonus*

Our policies concerning bonus and the timing of payments are described under “Compensation philosophy and elements.” Whether a bonus would be awarded under other circumstances and in what amount would depend on the facts and circumstances of termination and is subject to the Compensation Committee’s discretion. If awarded, bonuses are paid by the company.

### *Qualified and non-qualified defined benefit pension plans*

The purposes of these plans are described under “Benefits – Retirement plans.” The formula for determining benefits, the forms of benefit and the timing of payments are described under “2021 pension benefits.” The amounts disbursed under the qualified and non-qualified plans are paid, respectively, by the TI Employees Pension Trust and the company.

### *Survivor benefit plan*

The purpose of this plan, along with the formula for determining the amount of benefit, the form of benefit and the timing of payments, are described under “2021 pension benefits – TI Employees Survivor Benefit Plan.” Amounts distributed are paid by the TI Employees Health Benefit Trust.

### *Deferred compensation plan*

The purpose of this plan is described under “Benefits – Deferred Compensation.” The amounts payable under this program depend solely on the performance of investments that the participant has chosen. The timing of payments is discussed under “2021 non-qualified deferred compensation” and except in the case of death, payments are made according to the participant’s distribution election. Amounts distributed are paid by the company.

### *Equity compensation*

Depending on the circumstances of termination, grantees whose employment terminates may retain the right to exercise previously granted stock options and receive shares under outstanding RSU awards as described in the discussion following the outstanding equity awards at fiscal year-end 2021 table. RSU awards include a right to receive dividend equivalents. The dividend equivalents are paid annually by the company in a single cash payment after the last dividend payment of the year.

### *Perquisites*

Financial counseling is provided to executive officers for a transition period following retirement. Otherwise, no perquisites continue after termination of employment.

In the case of a resignation pursuant to a separation agreement, employees above a certain job grade level, including executive officers, might be offered a 12-month paid leave of absence before termination, in exchange for a non-compete and non-solicitation commitment and a release of claims against the company. The leave period will be credited to years of service under the pension plans described above. During the leave, the executive officer’s stock options will continue to become exercisable and his or her RSUs will continue to vest. Amounts paid to an individual during a paid leave of absence are not counted when calculating benefits under the qualified and non-qualified pension plans.

In the case of a separation agreement in which the executive officer will be at least 50 years old and have at least 10 years of employment with the company on his or her last day of active employment before beginning the paid leave of absence, the separation agreement will typically include an unpaid leave of absence, to commence at the end of the paid leave and end when the executive officer has reached age 55 (bridge to retirement). During the bridge to retirement, the executive officer will continue to accrue years of service under the qualified and non-qualified pension plans described above. Stock options will continue to become exercisable and RSUs will remain in effect.

### Change in control

Our only program, plan or arrangement providing benefits triggered by a change in control is the TI Employees Non-Qualified Pension Plan. A change in control at December 31, 2021, would have accelerated payment of the balance under that plan. See “2021 pension benefits – TI employees non-qualified pension plans” for a discussion of the purpose of change in control provisions of that plan as well as the circumstances and the timing of payment.

Upon a change in control there is no acceleration of vesting of stock options and RSUs granted after 2009. Only upon an involuntary termination (not for cause) within 24 months after a change in control of TI will the vesting of such stock options and RSUs accelerate. See the discussion following the outstanding equity awards at fiscal year-end 2021 table for further information concerning change in control provisions relating to stock options and RSUs.

The table below shows as of December 31, 2021, the potential payments upon termination or change in control for each of the named executive officers.

Form of Compensation	Disability	Death	Involuntary Termination for Cause	Resignation; Involuntary Termination (not for Cause)	Retirement	Change in Control
<b>Richard K. Templeton (1)</b>						
Qualified Defined Benefit Pension Plan	\$ 1,001,479 (2)	\$ 551,572 (3)	\$ 1,123,434 (4)	\$ 1,109,068 (4)	\$ 1,109,068 (4)	—
Non-Qual. Defined Benefit Pension Plan	\$ 609,677 (2)	\$ 272,888 (3)	\$ 573,983 (4)	\$ 541,414 (4)	\$ 541,414 (4)	\$ 541,414 (4)
Non-Qual. Defined Benefit Pension Plan II	\$ 130,529 (5)	\$ 138,088 (3)	\$ 254,382 (4)	\$ 273,840 (4)	\$ 273,840 (4)	—
Survivor Benefit Plan	—	\$ 961,774 (6)	—	—	—	—
Deferred Compensation (7)	—	\$ 1,243,824	—	—	—	—
RSUs	\$ 61,241,065 (8)	\$ 61,241,065 (8)	\$ 22,616,400 (9)	\$ 61,241,065 (10)	\$ 61,241,065 (10)	\$ 22,616,400 (9)
Stock Options	\$ 235,074,352 (11)	\$ 235,074,352 (11)	—	\$ 235,074,352 (11)	\$ 235,074,352 (11)	—
<b>R. K. Templeton Total</b>	<b>\$ 298,057,102</b>	<b>\$ 299,483,563</b>	<b>\$ 24,568,199</b>	<b>\$ 298,239,739</b>	<b>\$ 298,239,739</b>	<b>\$ 23,157,814</b>
<b>Rafael R. Lizardi</b>						
Qualified Defined Benefit Pension Plan	—	—	—	—	—	—
Non-Qual. Defined Benefit Pension Plan	—	—	—	—	—	—
Non-Qual. Defined Benefit Pension Plan II	—	—	—	—	—	—
Survivor Benefit Plan	—	—	—	—	—	—
Deferred Compensation (7)	—	\$ 911,627	—	—	—	—
RSUs	\$ 8,981,538 (8)	\$ 8,981,538 (8)	—	—	—	—
Stock Options	\$ 8,389,315 (11)	\$ 8,389,315 (11)	—	\$ 934,907 (12)	—	—
<b>R. R. Lizardi Total</b>	<b>\$ 17,370,853</b>	<b>\$ 18,282,480</b>	<b>—</b>	<b>\$ 934,907</b>	<b>—</b>	<b>—</b>
<b>Haviv Ilan</b>						
Qualified Defined Benefit Pension Plan	—	—	—	—	—	—
Non-Qual. Defined Benefit Pension Plan	—	—	—	—	—	—
Non-Qual. Defined Benefit Pension Plan II	—	—	—	—	—	—
Survivor Benefit Plan	—	—	—	—	—	—
Deferred Compensation (7)	—	\$ 1,850,605	—	—	—	—
RSUs	\$ 13,827,855 (8)	\$ 13,827,855 (8)	—	—	—	—
Stock Options	\$ 26,752,902 (11)	\$ 26,752,902 (11)	—	\$ 16,051,797 (12)	—	—
<b>H. Ilan Total</b>	<b>\$ 40,580,757</b>	<b>\$ 42,431,362</b>	<b>—</b>	<b>\$ 16,051,797</b>	<b>—</b>	<b>—</b>
<b>Hagop H. Kozanian</b>						
Qualified Defined Benefit Pension Plan	—	—	—	—	—	—
Non-Qual. Defined Benefit Pension Plan	—	—	—	—	—	—
Non-Qual. Defined Benefit Pension Plan II	—	—	—	—	—	—
Survivor Benefit Plan	—	—	—	—	—	—
Deferred Compensation (7)	—	\$ 151,536	—	—	—	—
RSUs	\$ 8,777,990 (8)	\$ 8,777,990 (8)	—	—	—	—
Stock Options	\$ 5,774,811 (11)	\$ 5,774,811 (11)	—	—	—	—
<b>H. H. Kozanian Total</b>	<b>\$ 14,552,801</b>	<b>\$ 14,704,337</b>	<b>—</b>	<b>—</b>	<b>—</b>	<b>—</b>

Form of Compensation	Disability	Death	Involuntary Termination for Cause	Resignation; Involuntary Termination (not for Cause)	Retirement	Change in Control
<b>Kyle M. Flessner</b>						
Qualified Defined Benefit Pension Plan	\$ 28,105 (2)	9,264 (3)	20,601 (4)	19,885 (4)	19,885 (4)	—
Non-Qual. Defined Benefit Pension Plan	—	—	—	—	—	—
Non-Qual. Defined Benefit Pension Plan II	—	—	—	—	—	—
Survivor Benefit Plan	—	—	—	—	—	—
Deferred Compensation (7)	—	\$ 426,340	—	—	—	—
RSUs	\$ 9,022,813 (8)	\$ 9,022,813 (8)	—	—	—	—
Stock Options	\$ 14,018,959 (11)	\$ 14,018,959 (11)	—	\$ 6,407,296 (12)	—	—
<b>K. M. Flessner Total</b>	<b>\$ 23,069,877</b>	<b>\$ 23,477,376</b>	<b>20,601</b>	<b>\$ 6,427,181</b>	<b>19,885</b>	<b>—</b>

- (1) Mr. Templeton was retirement eligible for purposes of TI's defined benefit pension plans and under the terms of his equity compensation awards as of December 31, 2021.
- (2) The amount shown is the lump-sum benefit payable at age 65 to the named executive officer in the event of termination as of December 31, 2021, due to disability, assuming the named executive officer does not request payment of his disability benefit until age 65. The assumptions used in calculating these amounts are the same as the age-65 lump-sum assumptions used for financial reporting purposes for the company's audited financial statements for 2021 and are described in Note 5 to the 2021 pension benefits table.
- (3) Value of the benefit payable in a lump sum to the executive officer's beneficiary calculated as required by the terms of the plan assuming the earliest possible payment date. The plan provides that in the event of death, the beneficiary receives 50% of the participant's accrued benefit, reduced by the age-applicable joint and 50% survivor factor.
- (4) Lump-sum value of the accrued benefit as of December 31, 2021, calculated as required by the terms of the plans assuming the earliest possible payment date.
- (5) The amount shown is the lump-sum benefit payable at age 65, in the case of the Non-Qualified Defined Benefit Pension Plan, or separation from service in the case of Plan II. The assumptions used are the same as those described in Note 2.
- (6) Calculated as required by the terms of the plan assuming the earliest possible payment date.
- (7) In the event of death, a participant's deferred compensation balance becomes payable immediately. The amount shown in the column titled "Death" is the balance as of December 31, 2021, under the non-qualified deferred compensation plan. For all separation events other than death, balances are distributed in accordance with the participant's distribution election as discussed in the narrative following the 2021 non-qualified deferred compensation table.
- (8) Calculated by multiplying the number of outstanding RSUs by the closing price of TI common stock as of December 31, 2021 (\$188.47). In the event of termination due to disability or death, all outstanding awards will continue to vest according to their terms. See the first table under "Outstanding equity awards at fiscal year-end 2021" for the number of unvested RSUs as of December 31, 2021, and the related discussion following that table of an additional outstanding RSU award held by Mr. Templeton.
- (9) Calculated by multiplying the previously discussed 120,000 vested RSUs by the closing price of TI common stock as of December 31, 2021 (\$188.47).
- (10) Due to retirement eligibility, calculated by multiplying the number of outstanding RSUs held at such termination by the closing price of TI common stock as of December 31, 2021 (\$188.47). RSU awards stay in effect and pay out shares according to the vesting schedule.
- (11) Calculated as the difference between the grant price of all outstanding in-the-money options and the closing price of TI common stock as of December 31, 2021 (\$188.47), multiplied by the number of shares under such options as of December 31, 2021.

- (12) Calculated as the difference between the grant price of all exercisable in-the-money options and the closing price of TI common stock as of December 31, 2021 (\$188.47), multiplied by the number of shares under such options as of December 31, 2021.

## Pay ratio

For 2021, the median of annual total compensation of all employees of our company (other than our CEO), was \$69,407. The annual total compensation of our CEO was \$19,221,055. Based on this information, the ratio of the annual total compensation of our CEO to the median of the annual total compensation of all employees was approximately 277:1.

To identify the median of the annual total compensation of all our employees, as well as to determine the annual total compensation of the “median employee,” we used the following methodology and material assumptions, adjustments and estimates:

- We selected October 26, 2020, as the date upon which we would identify the “median employee.”
- As of this date, our employee population consisted of approximately 29,568 individuals working at the company and consolidated subsidiaries, excluding employees on leaves of absence who are not expected to return to work.
- To identify the “median employee,” we used base salary and profit sharing information, each of which is paid to all employees. Salaries were annualized for all permanent employees who were employees for less than the full fiscal year or who were on an unpaid leave of absence during a portion of the year.
- We identified and calculated the elements of the median employee’s compensation for 2021 in accordance with the requirements of Item 402(c)(2)(x) of Regulation S-K, including the value of the employee’s health and welfare benefits (estimated for the employee and the employee’s eligible dependents) and retirement-related benefits.
- We applied the exchange rate that we utilize in our payroll system, as of the identification date, to convert foreign currency to U.S. dollars.

The annual total compensation of our CEO is the amount reported in the “Total” column of our 2021 summary compensation table, adding in the value of health and welfare benefits (estimated for our CEO and his eligible dependents) and retirement-related benefits. This resulted in annual total compensation for purposes of determining the ratio in the amount of \$19,221,055.

## Audit Committee report

The Audit Committee of the board of directors has furnished the following report:

As noted in the committee’s charter, TI management is responsible for preparing the company’s financial statements. The company’s independent registered public accounting firm is responsible for auditing the financial statements. The activities of the committee are in no way designed to supersede or alter those traditional responsibilities. The committee’s role does not provide any special assurances with regard to TI’s financial statements, nor does it involve a professional evaluation of the quality of the audits performed by the independent registered public accounting firm.

The committee has reviewed and discussed with management and the independent accounting firm, as appropriate, (1) the audited financial statements and (2) management’s report on internal control over financial reporting and the independent accounting firm’s related opinions.

The committee has discussed with the independent registered public accounting firm, Ernst & Young, the required communications specified by auditing standards together with guidelines established by the SEC and the Sarbanes-Oxley Act.

The committee has received the written disclosures and the letter from the independent registered public accounting firm required by the applicable requirements of the Public Company Accounting Oversight Board, regarding the



independent registered public accounting firm's communications with the Audit Committee concerning independence, and has discussed with Ernst & Young the firm's independence.

Based on the review and discussions referred to above, the committee recommended to the board of directors that the audited financial statements be included in the company's annual report on Form 10-K for 2021 for filing with the SEC.

Janet F. Clark, Chair

Jean M. Hobby

Michael D. Hsu

## Proposal to ratify appointment of independent registered public accounting firm

The Audit Committee of the board has the authority and responsibility for the appointment, compensation, retention and oversight of the work of TI's independent registered public accounting firm. The Audit Committee has appointed Ernst & Young LLP to be TI's independent registered public accounting firm for 2022.

TI has engaged Ernst & Young or a predecessor firm to serve as the company's independent registered public accounting firm for over 65 years. In order to assure continuing auditor independence, the Audit Committee periodically considers whether the annual audit of TI's financial statements should be conducted by another firm.

The lead audit partner on the TI engagement serves no more than five consecutive years in that role, in accordance with SEC rules. The Audit Committee Chair and management have direct input into the selection of the lead audit partner.

The members of the Audit Committee and the board believe that the continued retention of Ernst & Young to serve as the company's independent registered public accounting firm is in the best interest of the company and its investors. Consequently, the board asks the stockholders to ratify the appointment of Ernst & Young. If the stockholders do not ratify the appointment, the Audit Committee will consider whether it should appoint another independent registered public accounting firm.

Representatives of Ernst & Young are expected to be present and available to respond to appropriate questions at the annual meeting. They have the opportunity to make a statement if they desire to do so; they have indicated that, as of this date, they do not.

The fees for services provided by Ernst & Young to the company are described below:

	2021	2020
Audit	\$ 9,797,000	\$ 9,884,000
Audit-Related	\$ 780,000	\$ 763,000
Tax	\$ 1,405,000	\$ 2,372,000
All Other	\$ 38,000	\$ 29,000

The services provided were as follows:

**Audit:** our annual audit, including the audit of internal control over financial reporting, reports on Form 10-Q, assistance with public debt offerings, statutory audits required internationally and accounting consultations.

**Audit-related:** including employee benefit plan audits and certification procedures relating to compliance with local-government or other regulatory standards for various non-U.S. subsidiaries.

**Tax:** professional services for tax compliance (preparation and review of income tax returns and other tax-related filings) and tax advice on U.S. and foreign tax matters.

**All Other:** TI Foundation audit and training.

**Pre-approval policy.** The Audit Committee is required to pre-approve the audit and non-audit services to be performed by the independent registered public accounting firm to assure that the provision of such services does not impair the firm's independence.

Annually the independent registered public accounting firm and the director of internal audits present to the Audit Committee services expected to be performed by the firm over the next 12 months. The Audit Committee reviews and, as it deems appropriate, pre-approves those services. The services and estimated fees are presented to the Audit Committee for consideration in the following categories: Audit, Audit-related, Tax and All Other (each as defined in Schedule 14A of the Securities Exchange Act). For each service listed in those categories, the committee receives detailed documentation indicating the specific services to be provided. The term of any pre-approval is 12 months from the date of pre-approval, unless the Audit Committee specifically provides for a different period. The Audit Committee reviews on at least a quarterly basis the services provided to date by the firm and the fees incurred for those services. The Audit Committee may revise the list of pre-approved services and related fees from time to time, based on subsequent determinations.

In order to respond to time-sensitive requests for services that may arise between regularly scheduled meetings of the Audit Committee, the committee has delegated pre-approval authority to its Chair (the Audit Committee does not delegate to management its responsibilities to pre-approve services). The Chair reports pre-approval decisions to the Audit Committee and seeks ratification of such decisions at the Audit Committee's next scheduled meeting.

The Audit Committee or its Chair pre-approved all services provided by Ernst & Young during 2021.

**The board of directors recommends a vote FOR ratification of the appointment of Ernst & Young LLP as the company's independent registered public accounting firm for 2022.**

## **Stockholder proposal regarding right to call a special meeting**

Mr. John Chevedden, 2215 Nelson Avenue #205, Redondo Beach, CA 90278-2453, the beneficial owner of more than \$2,000 of the company's common stock, has given notice that he or his designee intends to present the following nonbinding, advisory proposal at the annual meeting. The board of directors opposes the stockholder proposal for the reasons set forth below the proposal.

Proxies solicited by management will be voted against the stockholder proposal below unless stockholders specify a contrary choice in their proxies.

In accordance with applicable rules of the SEC, we have set forth Mr. Chevedden's proposal below.

### **Adopt a Mainstream Shareholder Right - Shareholder Ability to Call a Special Meeting**

Shareholders ask our board to take the steps necessary to amend the appropriate company governing documents to give the owners of a combined 10% of our outstanding common stock the power to call a special shareholder meeting. This would give shareholders the same power that our directors now have.

This proposal is all the more important because Texas Instruments shareholders do not have the right to act by written consent. Texas Instruments shareholder gave impressive 78%-support to a 2021 shareholder proposal calling for a right to act by written consent.

In response to our overwhelming 78%-vote management may be tempted to provide for a so restricted Catch-22 right to act by written consent that no group of shareholders in their right mind would ever attempt to use it at any company in the universe. Our 78%-vote did not support an overly restricted right to act by written consent.

Management at other companies have adopted a Catch-22 version of written consent that required the backing of 25% of all shares in existence to do so little as to ask for record date to start the written consent process.

Once the record date is set then these owners of 25% stock are on a tight schedule to obtain the backing of 60% of the shares that vote at an annual meeting in order to get the backing of 51% of shares outstanding. It would hopeless to try to get the backing of the shares that do not even vote at the annual meeting.

Meanwhile in order to get a record date to initiate written consent the owners of 25% of shares outstanding have to disclose their contact information to management. With shareholder contact information management gets a head start and can use shareholder money to bombard the owners of 25% of shares with glossy materials in an attempt to get them to change their mind on acting by written consent.

This is not an attractive situation for any group of shareholders thinking of acting by written consent. Shareholder acting by written consent need to rapidly expand their base and meanwhile management gives itself an easy way to attack their base.

We need a shareholder right to call a special shareholder meeting because 65% of Standard & Poor 500 companies have such a right. We also need a genuine shareholder right to call a special shareholder meeting in case management is tempted to give us a Catch-22 version of a right to act by written consent after our outstanding 78%-vote of support.

Please vote yes: **Adopt a Mainstream Shareholder Right – Shareholder Ability to Call a Special Meeting**

**The board of directors recommends a vote “AGAINST” this proposal for the following reasons:**

- **Stockholders already have a meaningful right to call a special meeting.** The board understands it is important to stockholders to have the ability to act in between annual meeting meetings, and has engaged in extensive stockholder outreach in this regard since the 2021 annual meeting. Following this outreach, and in response to stockholder feedback, the board amended the company’s by-laws to permit stockholders with net long ownership of 25% or more of our outstanding common stock to call special meetings.
- **The current ownership threshold appropriately balances the interests of all stockholders.** The company’s stockholders have disparate views on the right to call special meetings and the conditions to exercise that right. Through engagement with stockholders, the company learned that some stockholders believe a special meeting right is not necessary or advisable. Others indicated that a threshold less than 25% would increase the risk of special meetings being called by a few stockholders focused on short-term interests. In the view of those stockholders and our board, enabling holders of less than 25% of our common stock to call special meetings could subject the company to disruption from stockholder special interest groups or activists with an agenda not in the best interest of the company or our long-term stockholders.

Prior to amending the company’s by-laws to adopt a shareholder right to call special meetings, the company reached out to stockholders of approximately two-thirds of the company’s outstanding common stock, to determine, among other things, the appropriate threshold to set for a special meeting right. Approximately half of the stockholders with whom management engaged supported the 25% ownership threshold. No other threshold received a comparable level of support.

- **Special meetings require substantial company resources and time.** The expense and disruption of a special meeting can be significant, including the costs of preparing and distributing proxy materials and the diversion of board and management attention from the oversight and management of our business. The proposed 10% threshold could be reached by a single non-majority stockholder. Given that special meetings require a considerable investment in resources, they should be limited to circumstances where a meaningful number of stockholders believe a matter is sufficiently urgent or extraordinary that it must be addressed between annual meetings. The board believes a 25% threshold strikes the necessary balance between enhancing our stockholders’ ability to act on important matters in between annual meetings and protecting the company and other stockholders by allowing only a meaningful group of stockholders to exercise the right.
- **Stockholders already have several methods through which they can influence company practices without lowering the special meeting threshold.** The company has other corporate governance practices in place that protect stockholder rights and provide meaningful avenues for all stockholders, no matter the size, to effectively voice their opinions, including through the company’s robust stockholder engagement throughout the year. Additionally, our annual stockholder meeting provides an opportunity for stockholders to provide direct feedback by voting on director nominees, executive compensation, auditor selection and other matters that come before the meeting, or to ask questions of management. Stockholders also may bring specific items of business before the company and other stockholders by submitting proposals for inclusion in the company’s proxy materials to be voted on at the meeting, or to be voted on at the meeting without being included in company proxy materials. Company by-laws also allow stockholders to nominate directors at the annual meeting or use proxy access.

The company regularly solicits stockholder views outside the context of formal stockholder meetings, considers that input and takes appropriate actions where the long-term interests of all our stockholders are best served. The recent amendment of the company’s by-laws to provide stockholders a right to call special meetings is only one such example. The company maintains its commitment to continue monitoring developments on this topic as part of its consideration of broader governance issues, and our board will continue to foster an open dialogue with our stockholders regarding the company’s corporate governance policies and practices.

**For these reasons, the board of directors recommends a vote “AGAINST” this proposal.**

## Additional information

### Voting securities

As stated in the notice of annual meeting, holders of record of the common stock at the close of business on March 2, 2022, may vote at the meeting or any adjournment of the meeting. As of March 2, 2022, 922,877,542 shares of TI common stock were outstanding. This is the only class of capital stock entitled to vote at the meeting. Each holder of common stock has one vote for each share held.

### Security ownership of certain beneficial owners

The following table shows the only persons who have reported beneficial ownership of more than 5% of the common stock of the company by virtue of filing a schedule 13G with the SEC. Persons generally “beneficially own” shares if they have the right to either vote those shares or dispose of them. More than one person may be considered to beneficially own the same shares.

Name and Address	Shares Owned at December 31, 2021	Percent of Class
The Vanguard Group 100 Vanguard Blvd. Malvern, PA 19355	84,942,678 (1)	9.20%
BlackRock, Inc. 55 East 52nd Street New York, NY 10055	73,785,201 (2)	8.00%

- (1) According to its Form 13G filing, The Vanguard Group has shared voting power for 1,524,771 shares, sole dispositive power for 81,080,965 shares and shared dispositive power for 3,861,713 shares.
- (2) According to its Form 13G filing, BlackRock, Inc. has sole voting power for 64,573,940 shares and sole dispositive power for 73,785,201 shares.

## Security ownership of directors and management

The following table shows the beneficial ownership of TI common stock by directors, the named executive officers and all executive officers and directors as a group. Each director and named executive officer has sole voting and investment power with respect to the shares owned, except as to the interests of spouses or as otherwise indicated. No director or executive officer has pledged shares of TI common stock.

Name	Shares Owned at December 31, 2021	Percent of Class
<b>Directors (1)</b>		
Mark A. Blinn (2)	40,823	*
Todd M. Bluedorn	15,494	*
Janet F. Clark	41,828	*
Carrie S. Cox	64,163	*
Martin S. Craighead	27,356	*
Jean M. Hobby	20,420	*
Michael D. Hsu (3)	4,845	*
Haviv Ilan	343,437	*
Ronald Kirk	66,684	*
Pamela H. Patsley	134,875	*
Robert E. Sanchez	78,111	*
Richard K. Templeton (4)	3,084,579	*
<b>Management (5)</b>		
Rafael R. Lizardi	154,584	*
Hagop H. Kozanian	89,629	*
Kyle M. Flessner	197,928	*
All executive officers and directors as a group (6)	5,001,153	*

\* less than 1%

(1) Included in the shares owned shown above are:

Directors	Shares Obtainable within 60 Days	RSUs (in Shares) (a)	Shares Credited to Deferred Compensation Accounts (b)
Mark A. Blinn	3,802	12,491	9,484
Todd M. Bluedorn	10,274	3,220	—
Janet F. Clark	26,329	8,370	7,129
Carrie S. Cox	26,329	31,516	3,179
Martin S. Craighead	5,968	4,313	—
Jean M. Hobby	16,339	3,220	—
Michael D. Hsu	614	2,654	1,292
Haviv Ilan	270,068	73,369	—
Ronald Kirk	49,167	3,220	5,026
Pamela H. Patsley	49,167	5,220	54,192
Robert E. Sanchez	49,167	8,223	10,315
Richard K. Templeton	1,986,019	324,938	—

(a) The non-employee directors' RSUs granted before 2007 are settled in TI common stock generally upon the director's termination of service provided he or she has served at least eight years or has reached the company's retirement age for directors. RSUs granted after 2006 are settled in TI common stock generally upon the fourth anniversary of the grant date.

- (b) The shares in deferred compensation accounts are issued following the director's termination of service.
- (2) Includes 1,200 shares held in trusts for which Mr. Blinn shares voting and investment power.
- (3) Includes 285 shares held in a trust for which Mr. Hsu shares voting and investment power.
- (4) Includes 12,981 shares credited to Mr. Templeton's 401(k) and profit sharing accounts. Also includes 48,285 shares held in trusts and 627,612 shares held by the Richard and Mary Templeton Foundation, a charitable foundation, for each of which Mr. Templeton shares voting and investment power. Mr. Templeton has no pecuniary interest in the Foundation's shares.
- (5) Included in the shares owned shown above are:

Executive Officer	Shares Obtainable within 60 Days	Shares Credited to 401(k) Account	RSUs (in Shares)
Rafael R. Lizardi	72,353	—	47,655
Hagop H. Kozanian	43,054	—	46,575
Kyle M. Flessner	140,349	—	47,874

- (6) Includes:
- (a) 3,189,865 shares obtainable within 60 days;
- (b) 13,601 shares credited to 401(k) accounts;
- (c) 786,450 shares subject to RSU awards; for the terms of these RSUs, see pages 20 and 40-41; and
- (d) 90,618 shares credited to certain non-employee directors' deferred compensation accounts; shares in deferred compensation accounts are issued following a director's termination of service.

## Related person transactions

Because we believe that company transactions with directors and executive officers of TI or with persons related to TI directors and executive officers present a heightened risk of creating or appearing to create a conflict of interest, we have a written related person transaction policy that has been approved by the board of directors. The policy states that TI directors and executive officers should obtain the approvals or ratifications specified below in connection with any related person transaction. The policy applies to transactions in which:

1. TI or any TI subsidiary is or will be a participant;
2. The amount involved exceeds or is expected to exceed \$120,000 in a fiscal year; and
3. Any of the following (a "related person") has or will have a direct or indirect interest:
  - (a) A TI director or executive officer, or an Immediate Family Member of a director or executive officer;
  - (b) A stockholder owning more than 5% of the common stock of TI or an Immediate Family Member of such stockholder, or, if the 5% stockholder is not a natural person, any person or entity designated in the Form 13G or 13D filed under the SEC rules and regulations by the 5% stockholder as having an ownership interest in TI stock (individually or collectively, a "5% holder"); or
  - (c) An entity in which someone listed in (a) above has a 5% or greater ownership interest, by which someone listed in (a) is employed, or of which someone listed in (a) is a director, principal or partner.

For purposes of the policy, an "Immediate Family Member" is any child, stepchild, parent, stepparent, spouse, sibling, mother-in-law, father-in-law, son-in-law, daughter-in-law, brother-in-law, sister-in-law or any person (other than a tenant or employee) sharing the household of a TI director, executive officer or 5% holder.

The policy specifies that a related person transaction includes, but is not limited to, any financial transaction, arrangement or relationship (including any indebtedness or guarantee of indebtedness) or any series of similar transactions or arrangements.

The required approvals are as follows:

<b>Arrangement Involving:</b>	<b>Approval Required by:</b>
Executive officer who is also a member of the TI board, an Immediate Family Member of such person, or an entity in which any of the foregoing has a 5% or greater ownership interest	GSR Committee
Chair of the GSR Committee, chief compliance officer, any of his or her Immediate Family Members, or an entity in which any of the foregoing has a 5% or greater ownership interest	GSR Committee
Any other director or executive officer, an Immediate Family Member of such person, or an entity in which any of the foregoing has a 5% or greater ownership interest	Chief compliance officer in consultation with the Chair of the GSR Committee
A 5% holder	GSR Committee

No member of the GSR Committee will participate in the consideration of a related person arrangement in which such member or any of his or her Immediate Family Members is the related person.

The approving body or persons will consider all of the relevant facts and circumstances available to them, including (if applicable) but not limited to: the benefits to the company of the arrangement; the impact on a director's independence; the availability of other sources for comparable products or services; the terms of the arrangement; and the terms available to unrelated third parties or to employees generally. The primary consideration is whether the transaction between TI and the related person (a) was the result of undue influence from the related person or (b) could adversely influence or appear to adversely influence the judgment, decisions or actions of the director or executive officer in meeting TI responsibilities or create obligations to other organizations that may come in conflict with responsibilities to TI.

No related person arrangement will be approved unless it is determined to be in, or not inconsistent with, the best interests of the company and its stockholders, as the approving body or persons shall determine in good faith.

The chief compliance officer will provide periodic reports to the committee on related person transactions. Any related person transaction brought to the attention of the chief compliance officer or of which the chief compliance officer becomes aware that is not approved pursuant to the process set forth above shall be terminated as soon as practicable.

The board has determined that the following types of transactions pose little risk of a conflict of interest and therefore has deemed them approved:

- Compensation paid to a TI director or executive officer for services as such, or where the sole interest in a related person transaction of a TI director, executive officer or 5% holder is their position as such;
- Transactions where the rates or charges involved are determined by competitive bids, involve the rendering of services as a common or contract carrier, or public utility, at rates or charges fixed in conformity with law or governmental authority;
- Transactions involving services as a bank depository of funds, transfer agent, registrar, trustee under a trust indenture or similar services;
- Interests of a related person arising only from:
  - the direct or indirect ownership in another party to the transaction and that ownership, when combined with the ownership of all the other individuals specified in 3(a)-(c) above, is less than 5% of the outstanding equity of such party;
  - an interest as a limited partner in a partnership, and that ownership interest, when combined with all the other ownership interests of the other individuals specified in 3(a)-(c) above, is less than 5% of the total ownership interest of the limited partnership;

- their position as a director of another corporation or organization;
- the ownership of TI stock and all holders of that class of stock receive the same benefit on a pro-rata basis;
- Transactions in the ordinary course of business where the only relationship of a TI director or executive officer, or their Immediate Family Member, is as an employee (other than an executive officer) and/or less than a 10% beneficial owner of the other entity if (i) the TI director or executive officer is not involved in negotiating the terms of the transaction and (ii) amounts involved for the fiscal year do not exceed the greater of \$200,000 or 2% of the entity's consolidated gross revenues for that year;
- Charitable contributions, grants or endowments by TI or the TI Foundation to an entity where the only relationship of the TI director or executive officer, or their Immediate Family Member, is as a trustee or employee (other than as an executive officer) if the aggregate payments for the fiscal year do not exceed the greater of \$200,000 or 2% of the recipient's consolidated gross revenues for that year. "Payments" exclude payments arising solely from investments in TI stock, payments under the TI Director Award Program and payments under non-discretionary charitable contribution matching programs; and
- Transactions involving the employment of an Immediate Family Member of a TI director or executive officer if such director or executive officer does not participate in the decisions regarding the hiring, performance evaluation or compensation of the Immediate Family Member and such hiring, performance evaluation or compensation is determined on a basis consistent with TI's human resources policies.

### Compensation committee interlocks and insider participation

During 2021, Messrs. Craighead and Blinn and Meses. Cox and Patsley served on the Compensation Committee. No committee member (i) was an officer or employee of TI, (ii) was formerly an officer of TI or (iii) had any relationship requiring disclosure under the SEC's rules governing disclosure of related person transactions (Item 404 of Regulation S-K). No executive officer of TI served as a director or member of the compensation committee of another entity, one of whose directors or executive officers served as a member of our board of directors or a member of the Compensation Committee.

### Cost of solicitation

The solicitation is made on behalf of our board of directors. TI will pay the cost of soliciting these proxies. We will reimburse brokerage houses and other custodians, nominees and fiduciaries for reasonable expenses they incur in sending these proxy materials to you if you are a beneficial holder of our shares.

Without receiving additional compensation, directors, officers and employees of TI may solicit proxies personally, by telephone, fax or email, from some stockholders if proxies are not promptly received. We have also hired Georgeson LLC to assist in the solicitation of proxies at a cost of \$12,500 plus out-of-pocket expenses.

### Stockholder proposals and nominations for 2023

The table below shows the deadlines for stockholders to submit proposals or director nominations for next year's annual meeting.

	Proposals for Inclusion in 2023 Proxy Materials	Director Nominees for Inclusion in 2023 Proxy Materials (Proxy Access)	Other Proposals/Nominees to be Presented at 2023 Annual Meeting (and Not for Inclusion in Proxy Materials)
When proposal must be received by Texas Instruments	On or before November 15, 2022	No earlier than October 16, 2022, and no later than November 15, 2022	No earlier than December 29, 2022, and no later than January 28, 2023

Proposals are to be sent to: Texas Instruments Incorporated, 12500 TI Boulevard, MS 8658, Dallas, TX 75243, Attn: Secretary.

We reserve the right to reject, rule out of order, or take any other appropriate action with respect to any proposal or nomination that does not comply with these and other applicable requirements.



## Benefit plan voting

If you are a participant in the TI Contribution and 401(k) Savings Plan, or the TI 401(k) Savings Plan, you are a “named fiduciary” under the plans and are entitled to direct the voting of shares allocable to your accounts under these plans. The trustee administering your plan will vote your shares in accordance with your instructions. If you wish to instruct the trustee on the voting of shares held for your accounts, you should do so by April 25, 2022, in the manner described in the notice of annual meeting.

Additionally, participants under the plans are designated as “named fiduciaries” for the purpose of voting TI stock held under the plans for which no voting direction is received. TI shares held by the TI 401(k) savings plans for which no voting instructions are received by April 25, 2022, will be voted in the same proportions as the shares in the plans for which voting instructions have been received by that date unless otherwise required by law.

## Delinquent Section 16(a) reports

Section 16(a) of the Securities Exchange Act requires certain persons, including the company's directors and Section 16 officers, to file reports with the SEC regarding beneficial ownership of certain equity securities of the company. Due to an administrative error, there was one late filing for Ahmad Bahai with respect to a sale of shares. The company believes that all other reports during 2021 were timely filed by its directors and Section 16 officers.

## Telephone and internet voting

Registered stockholders and benefit plan participants. Stockholders with shares registered directly with Computershare (TI's transfer agent) and participants who beneficially own shares in a TI benefit plan may vote telephonically by calling (800) 690-6903 (within the U.S. and Canada only, toll-free) or via the internet at [www.proxyvote.com](http://www.proxyvote.com).

The telephone and internet voting procedures are designed to authenticate stockholders' identities, to allow stockholders to give their voting instructions and to confirm that stockholders' instructions have been recorded properly.

Stockholders with shares registered in the name of a brokerage firm or bank. A number of brokerage firms and banks offer telephone and internet voting options. These programs may differ from the program provided to registered stockholders and benefit plan participants. Check the information forwarded by your bank, broker or other holder of record to see which options are available to you.

Stockholders voting via the internet should understand that there may be costs associated with electronic access, such as usage charges from telephone companies and internet access providers, that must be borne by the stockholder.

## Stockholders sharing the same address

To reduce the expenses of delivering duplicate materials, we take advantage of the SEC's “householding” rules that permit us to deliver only one set of proxy materials (or one Notice of Internet Availability of Proxy Materials) to stockholders who share an address unless otherwise requested. If you share an address with another stockholder and have received only one set of these materials, you may request a separate copy at no cost to you by calling Investor Relations at (214) 479-3773 or by writing to Texas Instruments Incorporated, P.O. Box 660199, MS 8657, Dallas, TX 75266-0199, Attn: Investor Relations. For future annual meetings, you may request separate materials, or request that we send only one set of materials to you if you are receiving multiple copies, by calling (866) 540-7095 or writing to Broadridge, Householding Department, 51 Mercedes Way, Edgewood, NY 11717.

## Electronic delivery of proxy materials and copies of our Form 10-K

As an alternative to receiving printed copies of these materials in future years, we are pleased to offer stockholders the opportunity to receive proxy mailings electronically. To request electronic delivery, vote via the internet at [www.proxyvote.com](http://www.proxyvote.com) and, when prompted, enroll to receive or access proxy materials electronically in future years. After the meeting date, stockholders may request electronic delivery by visiting <https://enroll.icsdelivery.com/TXN>.

**Important Notice Regarding the Availability of Proxy Materials for the Stockholder Meeting to be held on April 28, 2022. This 2022 proxy statement and the company's 2021 annual report are accessible at: [www.proxyvote.com](http://www.proxyvote.com).**

The company's annual report on Form 10-K for the year ended December 31, 2021, which contains consolidated financial statements, accompanies this proxy statement. **You may also obtain a copy of the company's 2021 Form 10-K, including a list of exhibits and any exhibit specifically requested, without charge by writing to Investor Relations, P.O. Box 660199, MS 8657, Dallas, TX 75266-0199.** Our Form 10-K is also available in the "Investor Relations" section of our website at [www.ti.com](http://www.ti.com). The contents posted on our website are not incorporated by reference into this proxy statement.

Sincerely,

A handwritten signature in black ink, appearing to read "Cynthia Hoff Trochu". The signature is fluid and cursive, with the first name being the most prominent.

Cynthia Hoff Trochu  
Senior Vice President, Secretary and General Counsel

Dallas, Texas  
March 15, 2022

## **Notice regarding forward-looking statements**

This proxy statement includes forward-looking statements intended to qualify for the safe harbor from liability established by the Private Securities Litigation Reform Act of 1995. These forward-looking statements generally can be identified by phrases such as TI or its management "believes," "expects," "anticipates," "foresees," "forecasts," "estimates" or other words or phrases of similar import. Statements herein that describe TI's business strategy, ability to generate free cash flow in the future, outlook, objectives, plans, intentions or goals also are forward-looking statements. All such forward-looking statements are subject to certain risks and uncertainties that could cause actual results and amounts to differ materially from those in forward-looking statements. For a detailed discussion of the risks and uncertainties, see the Risk factors discussion in Item 1A of our annual report on Form 10-K for the year ended December 31, 2021. The forward-looking statements included in this proxy statement are made only as of the date of this proxy statement, and we undertake no obligation to update the forward-looking statements to reflect subsequent events or circumstances.

## **Directions and other annual meeting information**

### **Directions**

*From DFW airport:* Take the North Airport exit to IH-635E. Take IH-635E to the Greenville Avenue exit. Turn right (South) on Greenville. Turn right (West) on Forest Lane. Texas Instruments will be on your right at the second traffic light.

*From Love Field airport:* Take Mockingbird Lane East to US-75N (Central Expressway). Travel North on 75N to the Forest Lane exit. Turn right (East) on Forest Lane. You will pass two traffic lights. At the third light, the entrance to Texas Instruments will be on your left.

### **Parking**

All visitors should park at the South Lobby, where reserved parking will be available.

### **Security**

Be advised that TI's security policy forbids weapons, cameras and audio/video recording devices inside TI buildings. All buildings will be subject to search upon entry into the building.

### **Attendance**

For additional information about attending the annual meeting, see the discussion under "Attendance and instructions for the annual meeting" on page 4.

## Appendix A

### Non-GAAP reconciliations

This proxy statement refers to ratios based on free cash flow. These are financial measures that were not prepared in accordance with generally accepted accounting principles in the U.S. (GAAP). Free cash flow is a non-GAAP measure calculated by subtracting capital expenditures from the most directly comparable GAAP measure, cash flows from operating activities (also referred to as cash flow from operations). We believe free cash flow and these ratios based on it provide insight into our liquidity, our cash-generating capability and the amount of cash potentially available to return to shareholders, as well as insight into our financial performance. These non-GAAP measures are supplemental to the comparable GAAP measures and are reconciled in the table below to the most directly comparable GAAP measures.

Free Cash Flow as a Percentage of Revenue (Millions of dollars)	For Years Ended December 31,			Total
	2021	2020	2019	
Cash flow from operations (GAAP)	\$ 8,756	\$ 6,139	\$ 6,649	\$ 21,544
Capital expenditures	(2,462)	(649)	(847)	(3,958)
Free cash flow (non-GAAP)	\$ 6,294	\$ 5,490	\$ 5,802	\$ 17,586
Revenue	\$ 18,344	\$ 14,461	\$ 14,383	\$ 47,188
Cash flow from operations as a percentage of revenue (GAAP)	47.7%	42.5%	46.2%	45.7%
Free cash flow as a percentage of revenue (non-GAAP)	34.3%	38.0%	40.3%	37.3%

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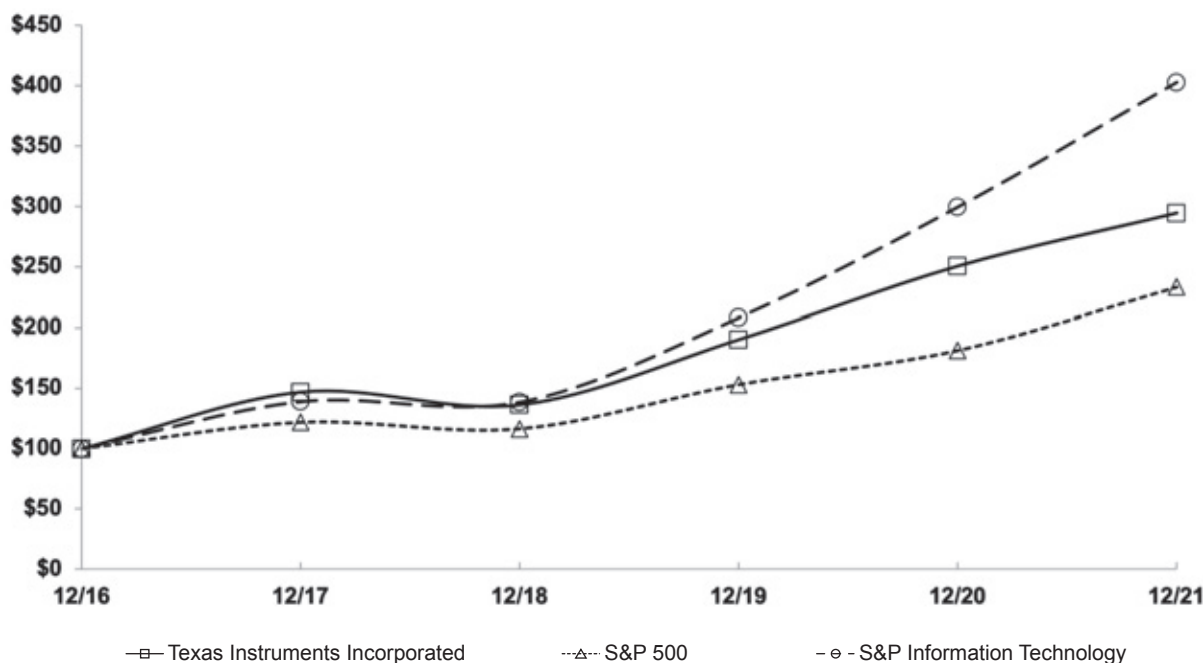
## OTHER INFORMATION

### Comparison of total shareholder return

This graph compares TI's total shareholder return with the S&P 500 Index and the S&P Information Technology Index over a five-year period, beginning December 31, 2016, and ending December 31, 2021. The total shareholder return assumes \$100 invested at the beginning of the period in TI common stock, the S&P 500 Index and the S&P Information Technology Index. It also assumes reinvestment of all dividends.

#### COMPARISON OF FIVE-YEAR CUMULATIVE TOTAL RETURN

Among Texas Instruments Incorporated, the S&P 500 Index and the S&P Information Technology Index



	12/16	12/17	12/18	12/19	12/20	12/21
Texas Instruments Incorporated	100.00	146.77	136.21	190.10	250.43	294.36
S&P 500	100.00	121.83	116.49	153.17	181.35	233.41
S&P Information Technology	100.00	138.83	138.43	208.05	299.37	402.73

### Notice regarding forward-looking statements

This annual report includes forward-looking statements intended to qualify for the safe harbor from liability established by the Private Securities Litigation Reform Act of 1995. These forward-looking statements generally can be identified by phrases such as TI or its management “believes,” “expects,” “anticipates,” “foresees,” “forecasts,” “estimates” or other words or phrases of similar import. Similarly, statements herein that describe TI’s business strategy, ability to generate free cash flow in the future, outlook, objectives, plans, intentions or goals also are forward-looking statements. All such forward-looking statements are subject to certain risks and uncertainties that could cause actual results to differ materially from those in forward-looking statements. For a more detailed discussion of these factors, see the risk factors discussion that begins on page 9 of this report. Forward-looking statements in this report are made only as of the date of this report, and we undertake no obligation to update them to reflect subsequent events or circumstances.

# Board of directors, leadership

## Directors

**Richard K. Templeton**  
Chairman of the Board,  
President and  
Chief Executive Officer,  
Texas Instruments Incorporated

**Mark A. Blinn**  
Retired President and  
Chief Executive Officer,  
Flowserve Corporation

**Todd M. Bluedorn**  
Chairman of the Board and  
Chief Executive Officer,  
Lennox International Inc.

**Janet F. Clark**  
Retired Executive Vice President  
and Chief Financial Officer,  
Marathon Oil Corporation

**Carrie S. Cox**  
Retired Chairman of the Board  
and Chief Executive Officer,  
Humacyte, Inc.

**Martin S. Craighead**  
Retired Chairman of the Board  
and Chief Executive Officer,  
Baker Hughes Inc.

**Jean M. Hobby**  
Retired Partner,  
PricewaterhouseCoopers LLP

**Michael D. Hsu**  
Chairman of the Board and  
Chief Executive Officer,  
Kimberly-Clark Corporation

**Haviv Ilan**  
Executive Vice President  
and Chief Operating Officer,  
Texas Instruments Incorporated

**Ronald Kirk**  
Senior Of Counsel,  
Gibson, Dunn & Crutcher LLP

**Pamela H. Patsley**  
Retired Chairman of the Board  
and Chief Executive Officer,  
MoneyGram International, Inc.

**Robert E. Sanchez**  
Chairman of the Board and  
Chief Executive Officer,  
Ryder System, Inc.

## Leadership

**Richard K. Templeton**  
Chairman of the Board,  
President and Chief  
Executive Officer

**Haviv Ilan**  
Executive Vice President  
and Chief Operating Officer

**Ahmad S. Bahai**  
Senior Vice President  
and Chief Technology Officer

**Gurshaman S. Baweja**  
Senior Vice President

**Kyle M. Flessner**  
Senior Vice President

**Mark S. Gary**  
Senior Vice President

**Hagop H. Kozanian**  
Senior Vice President

**Rafael R. Lizardi**  
Senior Vice President  
and Chief Financial  
Officer

**Keith C. Ogboenyiya**  
Senior Vice President

**Krunali Patel**  
Senior Vice President  
and Chief Information  
Officer

**Mark T. Roberts**  
Senior Vice President

**Amichai Ron**  
Senior Vice President

**Cynthia Hoff Trochu**  
Senior Vice President,  
Secretary and  
General Counsel

**Darla H. Whitaker**  
Senior Vice President

**Christine A. Witzsche**  
Senior Vice President

**Mohammad Yunus**  
Senior Vice President

## TI Fellows

TI Fellows are engineers, scientists or technologists who are recognized by peers and TI management for outstanding performance. Fellows are elected or re-elected every five years based on their exceptional leadership in driving deeper levels of innovation that make TI stronger.

Announced in 2021: Anand Dabak, Anthony Hill, Manoj Jain, Sreenivasan Koduri, Viswanathan Nagarajan and Bob Neidorff were named Fellows.

## Stockholder and other information

### Stockholder records information

Stockholder correspondence:  
Computershare  
P.O. Box 505000  
Louisville, KY 40233-5000

**Toll free:** 800-981-8676

**Phone:** 312-360-5151

**Website:** [www.computershare.com/investor](http://www.computershare.com/investor)

**Online inquiries:** [www-us.computershare.com/investor/contact](http://www-us.computershare.com/investor/contact)

### SEC Form 10-K

A copy of the company's annual report to the Securities and Exchange Commission on Form 10-K is available on the Investor Relations website at [www.ti.com/ir](http://www.ti.com/ir).

Copies of the Form 10-K, including a list of exhibits and any exhibit specifically requested, are available without charge by writing to:

Texas Instruments Investor Relations  
P.O. Box 660199, MS 8657  
Dallas, TX 75266-0199

