## SECURITIES AND EXCHANGE COMMISSION

Washington, D.C.
20549

FORM 10-Q

QUARTERLY REPORT UNDER SECTION 13 or 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For Quarter Ended September 30, 2001
Commission File Number 1-3761

TEXAS INSTRUMENTS INCORPORATED
(Exact name of Registrant as specified in its charter)


> Registrant's telephone number, including area code 972-995-3773

Indicate by check mark whether the Registrant (1) has filed all reports required to be filed by Section 13 or $15(\mathrm{~d})$ of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the Registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes $X$ No

1,732,198,880
Number of shares of Registrant's common stock outstanding as of September 30, 2001

## PART I. - FINANCIAL INFORMATION

ITEM 1. Financial Statements
$\qquad$

TEXAS INSTRUMENTS INCORPORATED AND SUBSIDIARIES
Consolidated Financial Statements
(In millions of dollars, except per-share amounts.)
Operations

| Income (loss) before cumulative effect of an accounting change. |  | (117) |  | 676 |  | (85) |  | 2,422 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Cumulative effect of an accounting change |  |  |  | -- |  |  |  | (29) |
| Net income (loss). | \$ | (117) | \$ | 676 | \$ | (85) | \$ | 2,393 |
| Diluted earnings (loss) per common share: |  |  |  |  |  |  |  |  |
| Income (loss) before cumulative effect of an accounting change. | \$ | (.07) | \$ | . 38 | \$ | (.05) | \$ | 1.36 |
| Cumulative effect of an accounting change |  | -- |  | -- |  | -- |  | (.02) |
| Net income (loss) | \$ | (.07) | \$ | . 38 | \$ | (.05) | \$ | 1.34 |
| Basic earnings (loss) per common share: |  |  |  |  |  |  |  |  |
| Income (loss) before cumulative effect of an accounting change. | \$ | (.07) | \$ | . 39 | \$ | (.05) | \$ | 1.41 |
| Cumulative effect of an accounting change |  | -- |  | -- |  | -- |  | (.01) |
| Net income (loss) | \$ | (.07) | \$ | . 39 | \$ | (.05) | \$ | 1.40 |
| Cash dividends declared per share of common stock. | \$ | . 021 | \$ | . 021 | \$ | . 064 | \$ | . 064 |

## TEXAS INSTRUMENTS INCORPORATED AND SUBSIDIARIES

Consolidated Financial Statements
(In millions of dollars, except per-share amounts.)
Balance Sheet
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## TEXAS INSTRUMENTS INCORPORATED AND SUBSIDIARIES

Consolidated Financial Statements
(In millions of dollars, except per-share amounts.)

For Nine Months Ended

Sept. 30 2001

## Cash Flows

Cash flows from operating activities:
Income (loss) before cumulative effect of an accounting change. . . Depreciation.
Amortization of goodwill and other acquisition-related intangibles. Purchased in-process research and development
Deferred income taxes
Net currency exchange losses.
(Increase) decrease in working capital (excluding cash and cash equivalents, short-term investments, deferred income taxes, and loans payable and current portion long-term debt):

Accounts receivable. . . . . . . . . . . . . . . . . . . 7
Inventories. . . .
Accounts payable and accrued expenses.
Income taxes payable
Accrued retirement and profit sharing contributions
Gain on sale of Micron common stock
Increase in noncurrent accrued retirement costs
other.
Net cash provided by operating activities
Cash flows from investing activities:
Additions to property, plant and equipment.
Purchases of short-term investments
Sales and maturities of short-term investments.
Purchases of noncurrent investments
Sales of noncurrent investments
Acquisition of businesses, net of cash acquired
Net cash used in investing activities
Cash flows from financing activities:
Additions to loans payable.
Payments on loans payable Ad
Payments on long-term debt.
Dividends paid on common stock.
Sales and other common stock transactions
Common stock repurchase program
Net cash used in financing activities
Effect of exchange rate changes on cash
Net increase (decrease) in cash and cash equivalents. . . . . . . .
Cash and cash equivalents, January 1.
Cash and cash equivalents, September 30
\$ (85)
(85)

\$ 2,422
1,145 $\quad 869$
$173-92$

112 56 8

| $(1,554)$ | $(1,789)$ |
| ---: | ---: |
| $(2,373)$ | $(4,304)$ |
| 3,012 | 2,730 |
| $(194)$ | $(114)$ |
| 102 | 2,160 |
| -- | $(3)$ |
| --------- | $---1,320)$ |


|  | -- |  | 2 |
| :---: | :---: | :---: | :---: |
|  | (2) |  | (19) |
|  | 3 |  | 249 |
|  | (129) |  | (250) |
|  | (111) |  | (104) |
|  | 111 |  | 191 |
|  | (310) |  | (133) |
|  | (438) |  | (64) |
|  | 48 |  | (42) |
|  | (358) |  | 157 |
|  | 745 |  | 781 |
| \$ | 387 | \$ | 938 |

1. Diluted earnings (loss) per common share are based on average common and dilutive potential common shares outstanding (1,733.5 and 1,791.9 million shares for the third quarters of 2001 and 2000, and 1,734.6 and $1,788.3$ million shares for the nine months ended September 30, 2001 and 2000). For the third quarter of 2001 and nine months ended September 30, 2001, dilutive potential common shares have been excluded due to the net loss for the periods.
2. As of September 30, 2001, in millions of dollars, \$184 of the $\$ 290$ aggregate severance cost obligations for the first, second and third quarter 2001 worldwide cost reduction and restructuring actions affecting a total of 5724 employees had been paid. Loss for the third quarter of 2001 includes, in millions of dollars, net special charges of $\$ 37$, of which $\$ 19$ is severance cost for a worldwide cost reduction program affecting 285 employees and $\$ 16$ relates to the restructuring charges for the closing of three Semiconductor facilities (Santa Cruz, California; Merrimack, New Hampshire; and Tustin, California). Of the \$16, $\$ 15$ is for the acceleration of depreciation over the remaining service life of the facilities. Of the $\$ 37$ net special charges, $\$ 27$ is included in cost of revenues, $\$ 8$ is in selling, general and administrative expense and $\$ 2$ is in research and development expense.
3. Loss for the second quarter of 2001 includes, in millions of dollars net special charges of $\$ 252$, of which $\$ 214$ is severance cost for a worldwide cost-reduction program affecting 3778 employees and \$35 relates to the restructuring charges for the closing of three Semiconductor facilities (Merrimack, New Hampshire; Tustin, California; and Santa Cruz, California) affecting an additional 559 employees. Of the $\$ 35$, $\$ 14$ is for severance cost and $\$ 16$ is for the acceleration of depreciation over the remaining service life of the facilities. of the $\$ 252$ net special charges, $\$ 162$ is included in cost of revenues, $\$ 84$ is in selling, general and administrative expense and $\$ 6$ is in research and development expense. Also included in the second quarter of 2001 is a $\$ 68$ increase to the income tax provision to adjust to the expected tax rate for the year.
4. Income for the first quarter of 2001 includes, in millions of dollars net special charges of $\$ 50$, of which $\$ 11$ is severance cost for 241 first-quarter employee acceptances under the U.S. voluntary retirement program, $\$ 16$ is severance cost for restructuring actions affecting 261 employees in international Semiconductor locations and $\$ 25$ relates to the closing of a Semiconductor manufacturing facility in Santa Cruz, California. Of the $\$ 25$, $\$ 16$ is for severance cost for 600 employees and $\$ 5$ is for acceleration of depreciation over the remaining service life of the facility. Of the $\$ 50$ of net special charges, $\$ 44$ is included in cost of revenues, $\$ 7$ is in selling, general and administrative expense, $\$ 2$ is in research and development expense, and \$3 is in other income.
5. Income for the third quarter of 2000 includes, in millions of dollars,
investment gains of $\$ 425$, included in other income, from the sale of 5.6 million shares of Micron Technology, Inc. (Micron) common stock, and special charges of $\$ 163$, of which $\$ 112$ is for purchased in-process R\&D costs from the Dot Wireless, Inc. and Alantro Communications, Inc. acquisitions, $\$ 41$ is for pooling of interests transaction costs from the Burr-Brown Corporation acquisition, and \$10, net, is for several Semiconductor and Sensors \& Controls restructuring and other actions in the U.S., Japan and Europe affecting 432 employees. As of September 30, 2001, $\$ 13$ of the $\$ 19$ severance cost obligation had been paid. Of the $\$ 163, \$ 112$ is included in research and development expense, $\$ 46$ is in selling, general and administrative expense, $\$ 31$ is in cost of revenues, $\$ 15$ is in net revenues and $\$ 11$ is in other income.
6. Income for the second quarter of 2000 includes, in millions of dollars, an investment gain of $\$ 1211$ in other income from the sale of 20 million shares of Micron common stock.
7. Income for the first quarter of 2000 includes, in millions of dollars, special charges of $\$ 29$ associated with actions including the closing of the Sensors \& Controls manufacturing facility in Versailles, Kentucky, and TI's acquisition of Toccata Technology Aps. Of the $\$ 29$ charge, $\$ 12$ was for severance for 480 employees in Kentucky. As of September 30, 2001, $\$ 9$ of the severance cost obligation had been paid. Of the $\$ 29$, $\$ 20$ is included in cost of revenues, $\$ 6$ is in selling, general and administrative expense, and $\$ 3$ is in research and development expense.
8. Total comprehensive income (loss), i.e., net income plus investment and pension liability adjustments to stockholders' equity, for the third quarters of 2001 and 2000, in millions of dollars, was negative $\$ 991$ and negative \$1266. For the nine months ended September 30, 2001 and 2000, it was negative $\$ 849$ and positive $\$ 1991$.
9. There has been no significant change in the status of the audit investigation concerning grants from the Italian government.
10. Federal income taxes for the interim periods presented have been included in the accompanying financial statements on the basis of an estimated annual rate. The estimated annualized tax rate for 2001 is 46 percent. The primary reason the effective annualized tax rate for 2001 differs from the 35 percent statutory corporate tax rate is due to decreased profit combined with tax benefits such as the credit for research activities.
11. In June 2001, the Financial Accounting Standards Board issued Statements of Financial Accounting Standards No. 141, Business Combinations, and No. 142, Goodwill and Other Intangibles, effective for fiscal years beginning after December 15, 2001. Under the new rules, goodwill and intangible assets deemed to have indefinite lives will no longer be amortized but will be subject to annual impairment tests in accordance with the statements. Other intangible assets will continue to be amortized over their useful lives. The company will apply the new rules on accounting for goodwill and other intangible assets beginning in the first quarter of 2002. Application of the non-
12. The statements of operations and statements of cash flows for the periods ended September 30, 2001, and the balance sheet at September 30, 2001, are not audited but reflect all adjustments which are of a normal recurring nature and are, in the opinion of management, necessary for a fair statement of the results of the periods shown.

13. Year-to-date acquisition-related purchased in-process research and development (R\&D) charges were zero in 2001 and $\$ 112$ million in 2000. These charges are for R\&D from business purchase acquisitions. Values for acquired in-process R\&D (purchased R\&D) were determined at the acquisition date based upon the appraised value of the related developmental projects. Purchased R\&D projects were assessed, analyzed and valued within the context and framework articulated by the Securities and Exchange Commission herein described as the Exclusion Approach.

Major assumptions, detailed in the following table, used in determining the value of significant purchased R\&D included the discount rate, the estimated beginning date of projected operating cash flows, and the remaining cost and time, in engineer-months, to complete the R\&D projects. The term "engineer month" refers to the average amount of research work expected to be performed by an engineer in a month.

The relative stage of completion and projected operating cash flows of the underlying in-process projects acquired were the most significant and uncertain assumptions utilized in the valuation analysis of the purchased R\&D. Such uncertainties could give rise to unforeseen budget overruns and/or revenue shortfalls in the event that TI is unable to successfully complete and commercialize the projects. TI management is primarily responsible for estimating the value of the purchased R\&D in all acquisitions accounted for under the purchase method. TI expects to essentially meet its original return expectations for the projects.

|  |  |  |  |  | Deferred | Purchased in-process R\&D |  | R\&D | Discount | Cost/ti complet proj | me to <br> R R\&D <br> jects | Year cash flows projected |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| acquired | date | eration | Goodwill | intangibles | compensation | charge | method | focus | rate | At acquisition | $\text { Sept. } 2001$ | to begin |
| Alantro | Third | \$277 | \$148 | \$ 81 | \$ 32 | \$ 52 | Exclusion | Wireless | 24\% | \$4.1/ | \$1.7/66 | 2002 |
| Commun- | quarter |  |  |  |  |  | approach | networking |  | 256 | engineer |  |
| ications, | 2000 |  |  |  |  |  |  | technology |  | engineer | months |  |
| Inc. |  |  |  |  |  |  |  | for home |  | months |  |  |

15. The following is a reconciliation of individual restructuring accruals (in millions of dollars).


## *Abbreviations

SC = Semiconductor Business
S\&C = Sensors \& Controls Business
E\&PS $=$ Educational \& Productivity Solutions Business

ITEM 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

The Registrant (the "company" or "TI") announced third-quarter financial results that show the company's third-quarter revenue was $\$ 1849$ million, down 9 percent from the second quarter and slightly better than the company's outlook issued in July for a decline of 10 to 15 percent. Orders, which had fallen 10 percent sequentially in the second quarter, declined 4 percent sequentially in the third quarter to $\$ 1638$ million. Semiconductor orders were about even with the second-quarter level.

TI's overall book-to-bill for semiconductors continued to rise sequentially, and TI's DSP book-to-bill exceeded one for the second consecutive quarter. DSP revenue was up 10 percent sequentially and orders were up 11 percent sequentially. Orders for high-performance Analog turned the corner and increased 10 percent sequentially.

Inventory was reduced by $\$ 182$ million from the end of the second quarter. Despite the decline in revenue, days of inventory were reduced to 58 from 72 at the end of the second quarter. Cash flow from operations was \$334 million, and free cash flow was $\$ 22$ million. The company also repurchased $\$ 152$ million of company stock.

SUMMARY OF FINANCIAL RESULTS
For the third quarter of 2001, TI reported the following:

- Total revenue for TI was $\$ 1849$ million, down 41 percent from \$3149 million in the year-ago quarter and down 9 percent sequentially due to weakness in Semiconductor.

Cost of revenues in the third quarter was $\$ 1424$ million, compared with $\$ 1637$ million in the year-ago quarter. Cost of revenues decreased primarily due to decreased Semiconductor revenue.

- Research and development (R\&D) totaled \$358 million, down from \$533 million in the third quarter of 2000 primarily due to acquisitionrelated charges for in-process R\&D in the third quarter of 2000.

Selling, general and administrative expense in the quarter was \$312 million, down from $\$ 453$ million in the year-ago quarter due to savings resulting from restructuring activities and tight spending controls.

Other income (expense) net decreased from $\$ 565$ million in the third quarter of 2000 to $\$ 37$ million in the third quarter of 2001, primarily due to a gain on the sale of Micron stock in the third quarter of 2000.

The income tax rate for the quarter was 47 percent.
TI orders in the third quarter were $\$ 1638$ million, compared with $\$ 3250$ million in the year-ago quarter and $\$ 1704$ million in the second quarter.

Results for the third quarter of 2001 include net special charges of $\$ 37$ million, of which $\$ 19$ million is severance cost for a worldwide costreduction program and $\$ 16$ million relates to the restructuring charges for the closing of three Semiconductor facilities (Santa Cruz, California; Merrimack, New Hampshire; and Tustin, California). Of the $\$ 16$ million, $\$ 15$ million is for the acceleration of depreciation over the remaining service life of the facilities. Also included is amortization of goodwill and other acquisition-related intangibles of $\$ 56$ million.

For the second quarter of 2001, results include net special charges of $\$ 252$ million, of which $\$ 214$ million is severance cost for a worldwide cost-reduction program and $\$ 35$ million relates to the restructuring charges for the closing of three Semiconductor facilities (Merrimack, New Hampshire; Tustin, California; and Santa Cruz, California). In addition, TI recorded a $\$ 68$ million increase to the income tax provision to adjust to the expected tax rate for the year. Also included is amortization of goodwill and other acquisition-related intangibles of $\$ 58$ million.

For the first quarter of 2001, results include net special charges of $\$ 50$ million, of which $\$ 11$ million is severance cost for first-quarter employee acceptances under the U.S. voluntary retirement program, $\$ 16$ million is severance cost for restructuring actions in international Semiconductor locations, and $\$ 25$ million relates to the closing of a Semiconductor manufacturing facility in Santa Cruz, California. Also included is amortization of goodwill and other acquisition-related intangibles of $\$ 59$ million.

For the third quarter of 2000, results include investment gains of $\$ 425$ million, included in other income, from the sale of 5.6 million shares of Micron Technology, Inc. (Micron) common stock, and net special charges of $\$ 163$ million, of which $\$ 112$ million is for purchased in-process R\&D costs from the Dot Wireless, Inc. and Alantro Communications, Inc. acquisitions, $\$ 41$ million is for pooling of interests transaction costs from the BurrBrown Corporation acquisition, and $\$ 10$ million, net, is for several Semiconductor and Sensors \& Controls restructuring and other actions in the U.S., Japan and Europe. Also included is amortization of goodwill and other acquisition-related intangibles of $\$ 41$ million.

For the second quarter of 2000, results include an investment gain of \$1211 million, included in other income, from the sale of 20 million shares of Micron common stock. Also included is amortization of goodwill and other acquisition-related intangibles of $\$ 25$ million.

For the first quarter of 2000, results included net special charges of $\$ 29$ million for actions including the closing of a Sensors \& Controls manufacturing facility in Versailles, Kentucky, and TI's acquisition of Toccata Technology ApS. Also included is amortization of goodwill and other acquisition-related intangibles of $\$ 25$ million.

Additional information relating to these items appears below under the heading "Special Charges and Gains."

It appears that third quarter of 2001 will mark the bottom for semiconductor orders, and the floor for revenue should be set in the fourth quarter. Fourth-quarter TI revenue is expected to decline about 10 percent sequentially, mostly due to normal seasonal declines in Educational \& Productivity Solutions (E\&PS) as well as continued weakness in Semiconductor

Specifically, TI expects the following for the fourth quarter compared to the third quarter:

In Semiconductor, revenue will decline about 5 percent as continued growth in DSP is more than offset by declines in other products.

Sensors \& Controls revenue will be about even.

E\&PS revenue will decline by about $\$ 110$ million, or 60 percent, as the back-to-school season for educational products ends.

Operating margin will decline about 9 percentage points before the effect of special charges and amortization of goodwill and other acquisition-related intangibles, reflecting the lower revenue level and further reductions in inventory.

Non-operating income will decline about $\$ 10$ million reflecting lower interest rates

Loss per share will be about 6 cents more in the fourth quarter, compared with the third quarter, before the effect of special charges and amortization of goodwill and other acquisition-related intangibles.

For 2001, TI expects the following:
R\&D of \$1.5 billion, excluding acquisition-related amortization and purchased in-process R\&D, compared with the company's prior estimate of $\$ 1.6$ billion and last year's $\$ 1.6$ billion.

Capital expenditures of $\$ 1.8$ billion, unchanged from the prior estimate and down about 35 percent from last year.

Depreciation of $\$ 1.6$ billion, compared with the prior estimate of $\$ 1.5$ billion and up about 30 percent from last year.

## SEMICONDUCTOR

Semiconductor revenue in the third quarter was $\$ 1453$ million, down from $\$ 2692$ million in the year-ago period. Revenue was down from $\$ 1657$ million in the second quarter due to continued weakness across most Semiconductor products, excluding DSP.

As a result of lower revenue, Semiconductor had a $\$ 219$ million operating loss, compared with an operating profit of $\$ 681$ million in the year-ago period and an operating loss of $\$ 37$ million in the second quarter

Analog revenue was down 45 percent from the year-ago period and 16 percent sequentially due to broad based weakness in demand. In the first nine months of the year, about 40 percent of total Semiconductor revenue came from Analog.

DSP revenue decreased 37 percent from the year-ago quarter due to broad based weakness in demand but increased 10 percent sequentially due to strength in wireless. In the first nine months of the year, about 25 percent of total Semiconductor revenue came from DSP.

TI's remaining Semiconductor revenue decreased from the year-ago quarter and sequentially.

TI's Semiconductor revenue in key markets was as follows:

- Wireless revenue was down 42 percent from the year-ago period but increased 16 percent sequentially. In the first nine months of the year, about 20 percent of total Semiconductor revenue came from wireless.
- Revenue from TI's catalog products, comprised of high-performance Analog and DSP, declined 52 percent from the year-ago quarter and 16 percent sequentially. In the first nine months of the year, about 15 percent of total Semiconductor revenue came from catalog products.

Broadband communications revenue, which includes digital subscriber line (DSL) and cable modems, was up 8 percent from the year-ago quarter but declined 53 percent sequentially. In the first nine months of the year, about 5 percent of total Semiconductor revenue came from broadband communications.

Semiconductor orders were $\$ 1308$ million, compared with $\$ 2884$ in the year-ago period and $\$ 1321$ million in the second quarter.

SENSORS \& CONTROLS
Revenue was $\$ 222$ million, compared with $\$ 245$ million in the year-ago period due to overall market weakness, and down from $\$ 257$ million in the second quarter due to seasonal patterns in the heating and air conditioning industry and market weakness.

Operating profit was $\$ 45$ million, or 20.2 percent of revenue. Operating profit in the year-ago period was $\$ 43$ million, or 17.5 percent of revenue. Operating profit in the second quarter was $\$ 52$ million, or 20.2 percent of revenue.

E\&PS revenue was $\$ 179$ million, compared with $\$ 175$ million in the year-ago quarter. Sequentially, revenue increased by $\$ 50$ million due to back-toschool sales of educational products

Operating profit was $\$ 67$ million, or 37.3 percent of revenue, compared with $\$ 64$ million, or 36.3 percent of revenue in the year-ago quarter. Operating profit increased 76 percent from the second quarter's $\$ 38$ million due to seasonality.

FIRST NINE MONTHS OF 2001
For the first nine months of 2001 , TI reported the following:
TI revenue was $\$ 6414$ million, down from $\$ 8843$ million in the first nine months of 2000, due to Semiconductor. The decrease in Semiconductor revenue for the first nine months of 2001 was primarily due to weakness across most Semiconductor products. The decrease in Sensors \& Controls was primarily due to overall market weakness. E\&PS was up slightly due to strength of educational products.

Cost of revenues was $\$ 4452$ million compared with $\$ 4544$ million in the year-ago period. Cost of revenues decreased primarily due to decreased Semiconductor revenue.

R\&D totaled $\$ 1216$ million, compared with $\$ 1306$ million in the first nine months of 2000. The decrease was primarily due to acquisition-related charges for purchased in-process R\&D in the first nine months of 2000.

Selling, general and administrative expense was $\$ 1060$ million, down from $\$ 1268$ million in the year-ago period primarily due to cost reduction actions and reduced profit sharing.

- Other income (expense) net decreased from $\$ 2039$ million in the first nine months of 2000 to $\$ 201$ million for the first nine months of 2001, primarily due to the sale of Micron stock in 2000.
- The income tax rate was 46 percent.
- Orders were $\$ 5239$ million, down from $\$ 9601$ million for the same period a year ago, primarily due to weakness in Semiconductor. Semiconductor orders for the first nine months were down, primarily due to a combination of weak electronic end-equipment markets and excess customer inventories. Sensors \& Controls orders were down due to overall market weakness. E\&PS orders were up slightly due to strength of educational products.

FINANCIAL CONDITION

In the first nine months of 2001, cash and cash equivalents plus short-term investments decreased by $\$ 1011$ million to $\$ 2992$ million, primarily due to capital expenditures. During the third quarter of 2001, cash and cash equivalents plus short-term investments decreased by $\$ 22$ million due to the repurchase of the company's common stock.

Cash flow from operating activities was $\$ 1039$ million in the first three quarters of 2001.

Capital expenditures totaled $\$ 1554$ million in the first nine months of 2001, compared with $\$ 1789$ million in the first nine months of 2000. Capital expenditures totaled $\$ 312$ million in the third quarter of 2001 versus $\$ 585$ million in the year-ago quarter.

Depreciation for the first three quarters of 2001 was $\$ 1145$ million, compared with $\$ 869$ million in the same period a year ago. Depreciation for the third quarter of 2001 was $\$ 414$ million, versus $\$ 319$ million in the year-ago quarter.

Debt-to-total-capital ratio was 0.10 at the end of the third quarter, the same as at the end of 2000.

In June 2001, the Financial Accounting Standards Board issued Statements of Financial Accounting Standards No. 141, Business Combinations, and No. 142, Goodwill and Other Intangibles, effective for fiscal years beginning after December 15, 2001. Under the new rules, goodwill and intangible assets deemed to have indefinite lives will no longer be amortized but will be subject to annual impairment tests in accordance with the Statements. Other intangible assets will continue to be amortized over their useful lives. The company will apply the new rules on accounting for goodwill and other intangible assets beginning in the first quarter of 2002. Application of the nonamortization provisions of the Statement is expected to result in an increase in net income of $\$ 100$ million ( $\$ 0.06$ per share). During 2002, the company will perform the first of the required impairment tests of goodwill and indefinite lived intangible assets as of January 1, 2002 and has not yet determined what effect, if any, these tests will have on the earnings and financial position of the company.

SPECIAL CHARGES AND GAINS
Third Quarter of 2001
As of September 30, 2001, $\$ 184$ million of the $\$ 290$ million aggregate severance cost obligations for the first, second and third quarter 2001 worldwide cost reduction and restructuring actions affecting a total of 5724 employees had been paid. In total, these first, second and third quarter 2001 actions are expected to result in annualized savings of approximately $\$ 400$ million. In the third quarter of 2001 , pretax charges of $\$ 37$ million net were taken, of which $\$ 19$ million was severance cost for a worldwide costreduction program affecting 285 employees and $\$ 16$ million relates to the restructuring charges for the closing of three Semiconductor facilities (Santa Cruz, California; Merrimack, New Hampshire; and Tustin, California). Of the $\$ 16$ million, $\$ 15$ million was for the acceleration of depreciation over the remaining service life of the facilities. of the $\$ 37$ million, $\$ 27$ million is included in cost of revenues, $\$ 8$ million is in selling, general and administrative expense and $\$ 2$ million is in research and development expense.

In the second quarter of 2001, pretax charges of $\$ 252$ million net were taken, of which $\$ 214$ million was severance cost for a worldwide cost-reduction program affecting 3778 employees and $\$ 35$ million relates to the restructuring charges for the closing of three Semiconductor facilities (Merrimack, New Hampshire; Tustin, California; and Santa Cruz, California) affecting an additional 559 employees. Of the $\$ 35$ million charge, $\$ 14$ million was for severance cost and $\$ 16$ million was for the acceleration of depreciation over the remaining service life of the facilities. Of the $\$ 252$ million, $\$ 162$ million was included in cost of revenues, $\$ 84$ million is in selling, general and administrative expense and $\$ 6$ million is in research and development expense. Also included was a $\$ 68$ million increase to the income tax provision to adjust to the expected tax rate for the year.

First Quarter of 2001
In the first quarter of 2001, pretax charges of $\$ 50$ million net were taken, of which $\$ 11$ million was for severance cost for 241 first-quarter employee acceptances under the U.S. voluntary retirement program, $\$ 16$ million was for severance cost for restructuring actions affecting 261 employees in international Semiconductor locations, and $\$ 25$ million relates to the closing of a Semiconductor manufacturing facility in Santa Cruz, California. Of the $\$ 25$ million charge, $\$ 16$ million was for severance cost for 600 employees and \$5 million was for acceleration of depreciation over the remaining service life of the facility. Of the $\$ 50$ million, $\$ 44$ million was included in cost of revenues, $\$ 7$ million is in selling, general and administrative expense, $\$ 2$ million is in research and development expense, and $\$ 3$ million is in other income.

Third Quarter of 2000
In the third quarter of 2000, TI recorded investment gains of $\$ 425$ million from the sale of 5.6 million shares of Micron Technology, Inc. (Micron) common stock, offset by special charges of $\$ 163$ million net, of which $\$ 112$ million was for purchased in-process R\&D costs from the Dot Wireless, Inc. and Alantro Communications, Inc. acquisitions, $\$ 41$ million was for acquisition costs from the pooling of interests with Burr-Brown Corporation, and $\$ 10$ million, net, was for several Semiconductor and Sensors \& Controls restructuring and other actions in the U.S., Japan and Europe affecting 432 employees. Of the $\$ 163$ million, $\$ 112$ million was included in research and development expense, $\$ 46$ million is in selling, general and administrative expense, $\$ 31$ million is in cost of revenues, $\$ 15$ million is in net revenues and $\$ 11$ million is in other income. The primary benefit from the above actions is reduced personnel costs, which are estimated to reach $\$ 31$ million annually. The benefit began in the fourth quarter of 2000. As of September 30, 2001, $\$ 13$ million of the $\$ 19$ million severance cost obligation had been paid.

In the second quarter of 2000, an investment gain of $\$ 1211$ million, included in other income, was realized from the sale of 20 million shares of Micron common stock.

First Quarter of 2000
In the first quarter of 2000, pretax charges of $\$ 29$ million net were taken, associated with actions including the closing of the Sensors \& Controls manufacturing facility in Versailles, Kentucky, and TI's acquisition of Toccata Technology ApS. Of the $\$ 29$ million charge, $\$ 12$ million was for severance for the elimination of 480 jobs in Kentucky. Of the $\$ 29$ million, $\$ 20$ million was included in cost of revenues, $\$ 6$ million is in selling, general and administrative expense and $\$ 3$ million is in research and development expense. The primary benefit from the Kentucky action is reduced personnel costs, which are estimated to reach $\$ 10$ million annually. The benefit began in the fourth quarter of 2000. As of September 30, 2001, \$9 million of the severance cost obligation had been paid.

Purchased In-Process R\&D Charges
Year-to-date acquisition-related purchased in-process research and development (R\&D) charges were zero in 2001 and $\$ 112$ million in 2000. These charges are for R\&D from business purchase acquisitions. Values for acquired in-process R\&D (purchased R\&D) were determined at the acquisition date based upon the appraised value of the related developmental projects. Purchased R\&D projects were assessed, analyzed and valued within the context and framework articulated by the Securities and Exchange Commission herein described as the Exclusion Approach.

Major assumptions, detailed in the following table, used in determining the value of significant purchased R\&D included the discount rate, the estimated beginning date of projected operating cash flows, and the remaining cost and time, in engineer-months, to complete the R\&D projects. The term "engineer month" refers to the average amount of research work expected to be performed by an engineer in a month.

The relative stage of completion and projected operating cash flows of the underlying in-process projects acquired were the most significant and uncertain assumptions utilized in the valuation analysis of the purchased R\&D. Such uncertainties could give rise to unforeseen budget overruns and/or revenue shortfalls in the event that TI is unable to successfully complete and commercialize the projects. TI management is primarily responsible for estimating the value of the purchased R\&D in all acquisitions accounted for under the purchase method. TI expects to essentially meet its original return expectations for the projects.


ITEM 3. Quantitative and Qualitative Disclosures About Market Risk.

Information concerning market risk is contained on pages B-43 and B-44 of the Registrant's proxy statement for the 2001 annual meeting of stockholders and is incorporated by reference to such proxy statement.

PART II - OTHER INFORMATION
ITEM 6. Exhibits and Reports on Form 8-K.
(a) Exhibits

```
Designation of
    Exhibits in
    This Report
Description of Exhibit
    11
12
    Earnings (Loss) Per Common and Dilutive
    Potential Common Share
    Computation of Ratio of Earnings to
    Fixed Charges
```

(b) Reports on Form 8-K

During the quarter ended September 30, 2001, the Registrant filed reports on Form $8-\mathrm{K}$ dated August 14,2001 and September 5, 2001, each confirming its outlook for the third quarter of 2001 as set forth in the Outlook Section included in Item 2 of its Form $10-Q$ for the quarter ending June 30, 2001.
"Safe Harbor" Statement under the Private Securities Litigation Reform Act of 1995:

This Form 10-Q includes "forward-looking statements" intended to qualify for the safe harbor from liability established by the Private Securities Litigation Reform Act of 1995. These forward-looking statements generally can be identified by phrases such as TI or its management "believes," "expects," "anticipates," "foresees," "forecasts," "estimates" or other words or phrases of similar import. Similarly, such statements herein that describe the company's business strategy, outlook, objectives, plans, intentions or goals also are forward-looking statements. All such forwardlooking statements are subject to certain risks and uncertainties that could cause actual results to differ materially from those in forward-looking statements.

We urge you to carefully consider the following important factors that could cause actual results to differ materially from the expectations of the company or its management:

- Market demand for semiconductors, particularly for digital signal processors and analog chips in key markets, such as telecommunications and computers;

TI's ability to develop, manufacture and market innovative products in a rapidly changing technological environment;

- TI's ability to compete in products and prices in an intensely competitive industry;
- TI's ability to maintain and enforce a strong intellectual property portfolio and obtain needed licenses from third parties;
- Timely completion and successful integration of announced acquisitions;

Global economic, social and political conditions in the countries in which TI and its customers and suppliers operate, including fluctuations in foreign currency exchange rates;

- Losses or curtailments of purchases from key customers
- TI's ability to recruit and retain skilled personnel; and
- Availability of raw materials and critical manufacturing equipment.

For a more detailed discussion of these factors, see the text under the heading "Cautionary Statements Regarding Future Results of Operations" in Item 1 of the company's most recent Form 10-K. The forward-looking statements included in this Form 10-Q are made only as of the date of this Form 10-Q and the company undertakes no obligation to update the forward-looking statements to reflect subsequent events or circumstances.

SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

TEXAS INSTRUMENTS INCORPORATED

BY: /s/ WILLIAM A. AYLESWORTH
William A. Aylesworth
Senior Vice President,
Treasurer and
Chief Financial Officer
Date: October 24, 2001

## TEXAS INSTRUMENTS INCORPORATED AND SUBSIDIARIES EARNINGS (LOSS) PER COMMON AND DILUTIVE POTENTIAL COMMON SHARE

|  | For Three Months Ended |  | For Nine Months Ended |  |
| :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { Sept. } 30 \\ 2001 \end{gathered}$ | $\begin{gathered} \text { Sept. } 30 \\ 2000 \end{gathered}$ | $\begin{array}{r} \text { Sept. } 30 \\ 2001 \end{array}$ | $\begin{gathered} \text { Sept. } 30 \\ 2000 \end{gathered}$ |
| Income (loss) before cumulative effect of an accounting change. | \$ (117) | \$ 676 | \$ (85) | \$ 2,422 |
| Add: Interest, net of tax effect, on convertible debentures assumed converted. | -- | 2 | -- | 4 |
| Adjusted income (loss) before cumulative effect of an accounting change | (117) | 678 | (85) | 2,426 |
| Cumulative effect of an accounting change . . | -- | -- | -- | (29) |
| Adjusted net income (loss) in millions. | \$ (117) | \$ 678 | \$ (85) | \$ 2,397 |
| Diluted earnings(loss) per common and dilutive potential common share: |  |  |  |  |
| Weighted average common shares outstanding (in thousands) . . . . Weighted average dilutive potential common shares: Stock option and compensation plans | 1,733,511 | $1,720,890$ 65,358 | 1,734,555 | $1,712,804$ 71,049 |
| Convertible debentures. . . . . . . . | -- | 5,625 | -- | 4,496 |
| Weighted average common and dilutive potential common shares. | 1,733,511 | 1,791,873 | 1,734,555 | 1,788,349 |
| Diluted earnings (loss) per common share: |  |  |  |  |
| Income (loss) before cumulative effect of an accounting change. Cumulative effect of an accounting change | \$ (0.07) | \$ 0.38 | \$ (0.05) | $\$ \quad 1.36$ $(0.02)$ |
| Net income (loss) | \$ (0.07) | \$ 0.38 | \$ (0.05) | \$ 1.34 |
| Basic earnings (loss) per common share: |  |  |  |  |
| Weighted average common shares outstanding (in thousands) | ========== | - $\begin{array}{r}\text { 1, } 720,890 \\ ======~\end{array}$ | ========== | $1,712,804$ $=======$ |
| Basic earnings (loss) per common share: |  |  |  |  |
| Income (loss) before cumulative effect of an accounting change. | \$ (0.07) | \$ 0.39 | \$ (0.05) | \$ 1.41 |
| Cumulative effect of an accounting change . . . . . . . . . . | -- | -- | -- | (0.01) |
| Net income (loss) | \$ (0.07) | \$ 0.39 | \$ (0.05) | $\$ \quad 1.40$ |

TEXAS INSTRUMENTS INCORPORATED AND SUBSIDIARIES COMPUTATION OF RATIO OF EARNINGS TO FIXED CHARGES (Dollars in millions)

|  |  |  |  |  | For Ni Ended | Mon pt. |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1996 | 1997 | 1998 | 1999 | 2000 | 2000 | 2001 |
|  |  |  |  |  |  |  |

Earnings:
Income (loss) from continuing operations
before income taxes plus fixed
charges and amortization of
capitalized interest less
interest capitalized. . . . .

Fixed charges:


| Ratio of earnings to fixed charges. | 1.2 | 6.1 | 6.4 | 19.3 | 36.2 | $38.8 \quad *$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |

* Not meaningful. The coverage deficiency was $\$ 158$ million for the nine months ended September 30, 2001.

