#### SECURITIES AND EXCHANGE COMMISSION

Washington, D. C. 20549

FORM 10-K

ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the Fiscal Year Ended December 31, 1996 Commission File Number 1-3761

TEXAS INSTRUMENTS INCORPORATED

(Exact name of Registrant as specified in its charter)

Delaware

75-0289970

(State of Incorporation)

(I.R.S. Employer Identification No.)

13500 North Central Expressway, P.O. Box 655474, Dallas, Texas, 75265-5474 (Address of principal executive offices) (Zip Code)

Registrant's telephone number, including area code 972-995-3773

Securities registered pursuant to Section 12(b) of the Act:

Title of each class

Name of each exchange on

Common Stock, par value \$1.00

which registered New York Stock Exchange

London Stock Exchange Tokyo Stock Exchange The Swiss Exchange

New York Stock Exchange

Preferred Stock Purchase Rights

amendment to this Form 10-K.X

Indicate by check mark whether the Registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the Registrant was required to file such reports), and (2) has been subject to

Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K is not contained herein, and will not be contained, to the best of the Registrant's knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-K or any

The aggregate market value of voting stock held by non-affiliates of the Registrant was approximately \$14,825,000,000 as of January 31, 1997.

such filing requirements for the past 90 days. Yes X No

190,411,694

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(Number of shares of common stock outstanding as of January 31, 1997)

Parts I, II and IV hereof incorporate information by reference to the Registrant's 1996 annual report to stockholders. Part III hereof incorporates information by reference to the Registrant's proxy statement for the 1997 annual meeting of stockholders.

PART I

ITEM 1. Business.

General

Texas Instruments Incorporated (hereinafter the "Registrant," including subsidiaries except where the context indicates otherwise) is one of the world's foremost high technology companies, with sales or manufacturing operations in more than 30 countries. The Registrant is engaged in the development, manufacture, and sale of a variety of products in the commercial electronics and electrical industry primarily for industrial and consumer markets. These products consist of components, digital products and metallurgical materials. In addition, the Registrant's patent portfolio has been established as an ongoing contributor to the Registrant's revenues. The Registrant's business is based principally on its broad semiconductor technology and application of this technology to digital solutions for the networked society. The Registrant from time to time considers acquisitions and divestitures which may alter its business mix. The Registrant may effect one or more such transactions at such time or times as the Registrant determines to be appropriate. As discussed below, the Registrant and Raytheon Company ("Raytheon") entered into a definitive agreement as of January 4, 1997

under which Raytheon will purchase the Registrant's defense systems and electronics business. See "ITEM 1. Business, Discontinued Operations."

The information with respect to net revenues, profit and identifiable assets of the Registrant's industry segments and operations outside the United States, which is contained in the note to the financial statements captioned "Industry Segment and Geographic Area Operations" on pages 28-30 of the Registrant's 1996 annual report to stockholders, is incorporated herein by reference to such annual report.

# Components

Components consist of semiconductor integrated circuits (such as digital signal processors, mixed-signal and analog circuits, microprocessors/microcontrollers, applications processors, memories, and digital circuits), semiconductor discrete devices, semiconductor subassemblies (such as custom modules for specific applications), and electrical and electronic control devices (such as motor protectors, starting relays, circuit breakers, thermostats, sensors, and radio-frequency identification systems).

These components are used in a broad range of products for industrial end-use (such as computers and peripheral equipment, telecommunications, instrumentation, and industrial motor controls and automation equipment), consumer end-use (such as cellular phones, modems, televisions, cameras, automobiles, home appliances, and residential air conditioning and heating systems), and government end-use (such as defense and space equipment). The Registrant sells these components primarily to original equipment manufacturers principally through its own marketing organizations and to a lesser extent through distributors.

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# Digital Products

Digital products include electronic calculators, software productivity tools, mobile computing products and other electronic systems. In 1996, the Registrant sold substantially all of its custom manufacturing services business and its printer business. Subsequent to year-end 1996, the Registrant reached an agreement to sell its mobile computing business. Digital products are used in a broad range of enterprise-wide, work group and personal information-based applications. The Registrant markets these products through various channels, including system suppliers, business equipment dealers, distributors, retailers, and direct sales to end-users and original equipment manufacturers.

# Metallurgical Materials

Metallurgical materials include clad metals, precision-engineered parts and electronic connectors for use in a variety of applications such as appliances, automobiles, electronic components, and industrial and telecommunications equipment. These metallurgical materials are primarily sold directly to original equipment manufacturers.

# Discontinued Operations

The Registrant's defense systems and electronics business ("DSE") consists of radar systems, navigation systems, infrared surveillance and fire control systems, defense suppression missiles, other weapon systems (including antitank and interdiction weapons), missile guidance and control systems, electronic warfare systems, and other defense electronic equipment. Sales are made to the U.S. government (either directly or through prime contractors) and to international customers approved by the U.S. government.

The Registrant and Raytheon entered into a definitive agreement as of January 4, 1997 under which Raytheon will purchase DSE. In connection with the sale, and in accordance with generally accepted accounting principles, the Registrant has restated prior financial statements and financial information to segregate the results of DSE from detailed financial components. defense-related financial results are reported in the Registrant's consolidated financial statements on pages 18-21 of the Registrant's 1996 annual report to stockholders as discontinued operations. Operating results, net asset and other information for discontinued operations appears in the note to the financial statements captioned Discontinued Operations; unless otherwise indicated, the financial amounts in this Form 10-K have been adjusted to reflect continuing operations only.

# Competition

The Registrant is engaged in highly competitive businesses. Its competitors include several of the largest companies in the United States, Asia, and elsewhere abroad as well as many small, specialized companies. The Registrant is a significant competitor in each of its principal businesses. Generally, the Registrant's businesses are characterized by rapidly changing technology which has, throughout the Registrant's history, intensified the competitive factors, primarily performance and price.

# Backlog

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The dollar amount of backlog of orders believed by the Registrant to be firm was \$1623 million as of December 31, 1996 and \$2294 million as of December 31, 1995. The Registrant's backlog does not represent actual revenues and is only an indication of future revenues which may be entered on the books of account of the Registrant. Backlog orders are, under certain circumstances, subject to cancellation by the purchaser without penalty and generally do not reflect any potential adjustments for price decreases.

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#### Raw Materials

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The Registrant purchases materials, parts and supplies from a number of suppliers. The Registrant's silicon materials operation became part of a joint venture with MEMC Electronic Materials, Inc., in May 1995. The Registrant retains a minority ownership interest in the joint venture. The materials, parts and supplies essential to the Registrant's business are generally available at present and the Registrant believes at this time that such materials, parts and supplies will be available in the foreseeable future.

# Patents and Trademarks

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The Registrant owns many patents in the United States and other countries in fields relating to its business. The Registrant has developed a strong, broad-based patent portfolio. The Registrant also has several agreements with other companies involving license rights and anticipates that other licenses may be negotiated in the future. The Registrant does not consider its business materially dependent upon any one patent or patent license, although taken as a whole, the rights of the Registrant and the products made and sold under patents and patent licenses are important to the Registrant's business. As noted above, the Registrant's patent portfolio has been established as an ongoing contributor to the revenues of the Registrant. See "ITEM 7. Management's Discussion and Analysis of Financial Condition and Results of Operations."

The Registrant owns trademarks that are used in the conduct of its business. These trademarks are valuable assets, the most important of which are "Texas Instruments" and the Registrant's corporate monogram.

# Research and Development

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The Registrant's research and development expense was \$1181 million in 1996, compared with \$842 million in 1995 and \$578 million in 1994, and included a one-time charge in 1996 of \$192 million for the value of acquired in-process research and development as a result of the acquisition of Silicon Systems, Inc.

# Seasonality

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The Registrant's revenues are subject to some seasonal variation.

# Employees

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The information concerning the number of persons employed by the Registrant, including persons employed in the Registrant's defense business, at December 31, 1996 on page 32 of the Registrant's 1996 annual report to stockholders is incorporated herein by reference to such annual report.

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Central Expressway, Dallas, Texas. The Registrant owns and leases plants in the United States and 15 other countries for manufacturing and related purposes. The following table indicates the general location of the principal plants of the Registrant and the industry segments which make major use of them. Except as otherwise indicated, the principal plants are owned by the Registrant.

|  | Coi | mponents | Digital<br>Products |   |   |
|--|-----|----------|---------------------|---|---|
| Dallas, Texas(4)                       | Х   |          | Х                   |   | X |
| Austin, Texas(1)                       | Χ   |          |                     |   | Χ |
| Houston, Texas                         |     | X        |                     |   |   |
| Lewisville, Texas(4)                   |     |          |                     |   | Χ |
| Lubbock, Texas                         |     | X        |                     |   |   |
| McKinney, Texas(4)                     |     |          |                     |   | X |
| Plano, Texas(1)                        |     |          | Χ                   |   | X |
| Sherman, $Texas(1)(4)$ X               |     |          |                     |   | X |
| Temple, Texas                          |     |          | X                   |   |   |
| Santa Cruz, California                 |     | X        |                     |   |   |
| Attleboro,<br>Massachusetts            |     | X        |                     | Х |   |
| Almelo, Netherlands                    |     | X        |                     |   |   |
| Freising, Germany                      |     | Χ        |                     |   |   |
| Avezzano, Italy(2)                     | Χ   |          |                     |   |   |
| Baguio, Philippines(3)                 |     | X        |                     |   |   |
| Hiji, Japan                            |     | X        |                     |   |   |
| <pre>Kuala Lumpur,   Malaysia(1)</pre> |     | X        |                     |   |   |
| Miho, Japan                            |     | X        |                     |   |   |
| Singapore(3)                           | Χ   |          |                     |   |   |
| Taipei, Taiwan                         |     | X        |                     |   |   |

<sup>(1)</sup>Leased or primarily leased.

The Registrant's facilities in the United States contained approximately 19,600,000 square feet as of December 31, 1996, of which approximately 5,400,000 square feet were leased. The Registrant's facilities outside the United States contained approximately 7,000,000 square feet as of December 31, 1996, of which approximately 1,800,000 square feet were leased.

The Registrant believes that its existing properties are in good condition and suitable for the manufacture of its products. At the end of 1996, the Registrant utilized substantially all of the space in its facilities.

Leases covering the Registrant's leased facilities expire at varying dates generally within the next 10 years. The Registrant anticipates no difficulty in either retaining occupancy through lease renewals, month-to-month occupancy or purchases of leased facilities, or replacing the leased facilities with equivalent facilities.

# ITEM 3. Legal Proceedings.

As indicated in the Registrant's Current Report on Form 8-K dated November 26, 1996, the Registrant reached agreement on a broad 10-year cross license agreement with Samsung Electronics Co., Ltd., of Korea, which settled all pending litigation between the companies, including the litigation discussed in ITEM 3 of the Registrant's Annual Report on Form 10-K for the year ended December 31, 1995 and ITEM 1 of the Registrant's Quarterly Reports on Form 10-Q for the quarters ended March 31 and September 30, 1996.

On July 19, 1991, the Registrant filed a lawsuit in Tokyo District Court against Fujitsu Limited of Japan ("Fujitsu") seeking injunctive relief, alleging that Fujitsu's manufacture and sale of certain DRAMs infringe the Registrant's Japanese patent on the invention of the integrated circuit (the "Kilby" patent). Concurrently, Fujitsu brought a lawsuit in the same court against the Registrant, seeking a declaration that Fujitsu is not infringing the Kilby patent. On August 31, 1994, the district court ruled that Fujitsu's production of 1-megabit and 4-megabit DRAMs and 32K EPROMs does not infringe the Kilby patent. The Registrant has appealed the court's decision to the Tokyo High Court.

The Registrant is involved in various investigations and proceedings conducted by the federal Environmental Protection Agency and certain state environmental agencies regarding disposal of waste materials. Although the factual situations and the progress of each of these matters differ, the Registrant believes that the amount of its liability will not have a material adverse effect upon its financial position or results of operations and, in

<sup>(2)</sup>Owned, subject to mortgage.

<sup>(3)</sup>Owned on leased land.

<sup>(4)</sup>The Lewisville and McKinney plants will be sold and certain plants or portions thereof in Dallas and Sherman will be leased to Raytheon or Raytheon-related entities in connection with the sale of DSE.

most cases, the Registrant's liability will be limited to sharing clean-up or other remedial costs with other potentially responsible parties.

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ITEM 4. Submission of Matters to a Vote of Security Holders.

Not applicable.

Executive Officers of the Registrant

| Name                  | Age | Position   |
|-----------------------|-----|--|
| James R. Adams        | 57  | Director; Chairman of the Board  |
| Richard J. Agnich     | 53  | Senior Vice President, Secretary and General Counsel   |
| William A. Aylesworth | 54  | Senior Vice President,<br>Treasurer and Chief Financial<br>Officer (Chief Accounting<br>Officer) |
| Gary D. Clubb         | 50  | Executive Vice President (President, Digital Imaging)  |
| Thomas J. Engibous    | 44  | Director; President and<br>Chief Executive<br>Officer  |
| David D. Martin       | 57  | Executive Vice President   |
| Charles F. Nielson    | 59  | Vice President   |
| Elwin L. Skiles, Jr.  | 55  | Vice President   |
| Richard K. Templeton  | 38  | Executive Vice President (President, Semiconductor Group)  |
| William P. Weber      | 56  | Director; Vice Chairman  |
| David W. Welp         | 56  | Executive Vice President (President<br>Systems Group and Defense Systems &<br>Electronics)       |

The term of office of each of the above listed officers is from the date of his election until his successor shall have been elected and qualified. Messrs. Adams, Engibous and Templeton were elected June 20, 1996 and Mr. Welp was elected on September 19, 1996 to their respective offices of the Registrant; the most recent date of election of the other officers was April 18, 1996. Mr. Adams, who has been a director of the Registrant since 1989; was Group President of SBC Communications Inc. from 1992 until his

retirement in 1995, and President and Chief Executive Officer of Southwestern Bell Telephone Company from 1988 to 1992. Messrs. Agnich, Aylesworth, Martin, Nielson, Skiles and Weber have served as officers of the Registrant for more than five years. Messrs. Clubb and Engibous have served as officers of the Registrant since 1993; and they and Messrs. Templeton and Welp have been employees of the Registrant for more than five years.

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#### PART II

ITEM 5. Market for Registrant's Common Equity and Related Stockholder Matters.

The information which is contained in the note to the financial statements captioned "Common Stock Prices and Dividends" on page 35 of the Registrant's 1996 annual report to stockholders, and the information concerning the number of stockholders of record at December 31, 1996 on page 32 of such annual report, are incorporated herein by reference to such annual report.

ITEM 6. Selected Financial Data.

The "Summary of Selected Financial Data" for the years 1992 through 1996 which appears on page 32 of the Registrant's 1996 annual report to stockholders is incorporated herein by reference to such annual report.

ITEM 7. Management's Discussion and Analysis of Financial Condition and Results of Operations.

The first two paragraphs of the Letter to the Stockholders on page 2 of the Registrant's 1996 annual report to stockholders and the information contained under the caption "Management Discussion and Analysis of Financial Condition and Results of Operations" on pages 33-35 of such annual report are incorporated herein by reference to such annual report.

ITEM 8. Financial Statements and Supplementary Data.

The consolidated financial statements of the Registrant at December 31, 1996 and 1995 and for each of the three years in the period ended December 31, 1996 and the report thereon of the independent auditors, on pages 18-31 of the Registrant's 1996 annual report to stockholders, are incorporated herein by reference to such annual report.

The "Quarterly Financial Data" on page 35 of the Registrant's 1996 annual report to stockholders is also incorporated herein by reference to such annual report.

ITEM 9. Changes in and Disagreements with Accountants on Accounting and Financial Disclosure.

Not applicable.

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# PART III

ITEM 10. Directors and Executive Officers of the Registrant.

The information with respect to directors' names, ages, positions, term of office and periods of service, which is contained under the caption "Nominees for Directorship" in the Registrant's proxy statement for the 1997 annual meeting of stockholders is incorporated herein by reference to such

proxy statement.

Information concerning executive officers is set forth in Part I hereof under the caption "Executive Officers of the Registrant."

ITEM 11. Executive Compensation.

The information which is contained under the captions "Directors Compensation" and "Executive Compensation" in the Registrant's proxy statement for the 1997 annual meeting of stockholders is incorporated herein by reference to such proxy statement.

ITEM 12. Security Ownership of Certain Beneficial Owners and Management.

The information concerning (a) the only persons that have reported beneficial ownership of more than 5% of the common stock of the Registrant, and (b) the ownership of the Registrant's common stock by the Chief Executive Officer and the four other most highly compensated executive officers, and all executive officers and directors as a group, which is contained under the caption "Voting Securities" in the Registrant's proxy statement for the 1997 annual meeting of stockholders, is incorporated herein by reference to such proxy statement. The information concerning ownership of the Registrant's common stock by each of the directors, which is contained under the caption "Nominees for Directorship" in such proxy statement, is also incorporated herein by reference to such proxy statement.

The aggregate market value of voting stock held by non-affiliates of the Registrant shown on the cover page hereof excludes the shares held by the Registrant's directors, some of whom disclaim affiliate status, executive vice presidents and senior vice presidents. These holdings were considered to include shares credited to certain individuals' profit sharing accounts.

ITEM 13. Certain Relationships and Related Transactions.

Not applicable.

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# PART IV

- ITEM 14. Exhibits, Financial Statement Schedules, and Reports on Form 8-K.
  - (a) 1 and 2. Financial Statements and Financial Statement Schedules:

The financial statements and financial statement schedules are listed in the index on page 16 hereof.

3. Exhibits:

| Designation of<br>Exhibit in<br>this Report | Description of Exhibit   |
|---|--|
| 2   | Asset Purchase Agreement dated as of January 4, 1997 between the Registrant and Raytheon Company (exhibits and schedules omitted) (incorporated by reference to Exhibit 2.1 to the Registrant's Current Report on Form 8-K dated January 4, 1997). |
| 3(a)  | Restated Certificate of Incorporation of the<br>Registrant (incorporated by reference to Exhibit<br>3(a) to the Registrant's Annual Report on Form<br>10-K for the year 1993).   |
| 3(b)  | Certificate of Amendment to Restated Certificate   |

of Incorporation of the Registrant (incorporated by reference to Exhibit 3(b) to the Registrant's Annual Report on Form 10-K for the year 1993).

- 3(c) Certificate of Amendment to Restated Certificate of Incorporation of the Registrant (incorporated by reference to Exhibit 3(c) to the Registrant's Annual Report on Form 10-K for the year 1993).
- 3(d) Certificate of Amendment to Restated Certificate of Incorporation of the Registrant (incorporated by reference to Exhibit 3 to the Registrant's Quarterly Report on Form 10-Q for the quarter ended June 30, 1996).
- 3(e) Certificate of Designations relating to the Registrant's Participating Cumulative Preferred Stock (incorporated by reference to Exhibit 3(d) to the Registrant's Annual Report on Form 10-K for the year 1993).
- 3(f) Certificate of Ownership Merging Texas
  Instruments Automation Controls, Inc. into the
  Registrant (incorporated by reference to Exhibit
  3(e) to the Registrant's Annual Report on Form
  10-K for the year 1993).
- 3(g) Certificate of Elimination of Designations of Preferred Stock of the Registrant (incorporated by reference to Exhibit 3(f) to the Registrant's Annual Report on Form 10-K for the year 1993).

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- 3(h) By-Laws of the Registrant (incorporated by reference to Exhibit 3 to the Registrant's Quarterly Report on Form 10-Q for the quarter ended June 30, 1993).
- 4(a)(i) Rights Agreement dated as of June 17, 1988 between the Registrant and First Chicago Trust Company of New York, formerly Morgan Shareholder Services Trust Company, as Rights Agent, which includes as Exhibit B the form of Rights Certificate (incorporated by reference to Exhibit 4(a)(i) to the Registrant's Annual Report on Form 10-K for the year 1993).
- 4(a)(ii) Assignment and Assumption Agreement dated as of September 24, 1992 among the Registrant, First Chicago Trust Company of New York, formerly Morgan Shareholder Services Trust Company, and Harris Trust and Savings Bank (incorporated by reference to Exhibit 4(a)(i) to the Registrant's Quarterly Report on Form 10-Q for the quarter ended September 30, 1992).
- 4(b) The Registrant agrees to provide the Commission, upon request, copies of instruments defining the rights of holders of long-term debt of the Registrant and its subsidiaries.
- 10(a) Texas Instruments Annual Incentive Plan as amended November 30, 1995 (incorporated by reference to Exhibit 10(a) to the Registrant's Annual Report on Form 10-K for the year 1995).\*
- 10(b)(i) TI Deferred Compensation Plan (incorporated by reference to Exhibit 10(a)(ii) to the Registrant's Annual Report on Form 10-K for the year 1994).\*
- 10(b)(ii) Amendment No. 1 to TI Deferred Compensation Plan (incorporated by reference to Exhibit 10(a)(iii) to the Registrant's Annual Report on Form 10-K for the year 1994).\*
- 10(d) Texas Instruments 1996 Long-Term Incentive Plan (incorporated by reference to Exhibit 10 to the Registrant's Quarterly Report on Form 10-Q for the quarter ended June 30, 1996).\*
- 10(e) Texas Instruments Restricted Stock Unit Plan for

Directors (incorporated by reference to Exhibit 10(c) to the Registrant's Quarterly Report on Form 10-Q for the quarter ended June 30, 1996).

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| 10(f) | Statement of Policy of Registrant's Board of<br>Directors on Top Officer and Board Member<br>Retirement Practices (incorporated by reference<br>to Exhibit 10(b)(vi) to the Registrant's Annual<br>Report on Form 10-K for the year 1993).*   |
|-------|---|
| 11    | Computation of earnings per common and common equivalent share.   |
| 12    | Computation of Ratio of Earnings to Fixed Charges and Ratio of Earnings to Combined Fixed Charges and Preferred Stock Dividends.  |
| 13    | Registrant's 1996 Annual Report to Stockholders. (With the exception of the items listed in the index to financial statements and financial statement schedules herein, and the items referred to in ITEMS 1, 5, 6, 7 and 8 hereof, the 1996 Annual Report to Stockholders is not to be deemed filed as part of this report.) |
| 21    | List of subsidiaries of the Registrant.   |
| 23    | Consent of Ernst & Young LLP.   |
| 24    | Powers of Attorney.   |
| 27    | Financial Data Schedule.  |
|       |   |

\*Executive Compensation Plans and Arrangements:

Texas Instruments Annual Incentive Plan as amended November 30, 1995 (incorporated by reference to Exhibit 10(a) to the Registrant's Annual Report on Form 10-K for the year 1995).

TI Deferred Compensation Plan (incorporated by reference to Exhibit 10(a)(ii) to the Registrant's Annual Report on Form 10-K for the year 1994).

Amendment No. 1 to TI Deferred Compensation Plan (incorporated by reference to Exhibit 10(a)(iii) to Registrant's Annual Report on Form 10-K for the year 1994).

Texas Instruments Long-Term Incentive Plan (incorporated by reference to Exhibit 10(a)(ii) to the Registrant's Annual Report on Form 10-K for the year 1993).

Texas Instruments 1996 Long-Term Incentive Plan (incorporated by reference to Exhibit 10 to the Registrant's Quarterly Report on Form 10-Q for the quarter ended June 30, 1996).

Statement of Policy of Registrant's Board of Directors on Top Officer and Board Member Retirement Practices (incorporated by reference to Exhibit 10(b)(vi) to the Registrant's Annual Report on Form 10-K for the year 1993).

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# (b) Reports on Form 8-K:

The Registrant filed with the Securities and Exchange Commission during the quarter ended December 31, 1996 a Form 8-K dated November 26, 1996, which included a news release regarding the Registrant's patent license agreement with Samsung.

"Safe Harbor" Statement under the Private Securities Litigation Reform Act of 1995:

With the exception of historical information, the matters discussed or incorporated by reference in this Report on Form 10-K are forward-looking statements that involve risks and uncertainties including, but not limited to,

economic conditions, product demand and industry capacity, competitive products and pricing, manufacturing efficiencies, new product development, timely completion of announced asset sales, ability to enforce patents, availability of raw materials and critical manufacturing equipment, new plant startups, the regulatory and trade environment, and other risks indicated in filings with the Securities and Exchange Commission.

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# SIGNATURE

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the Registrant has duly caused this Report to be signed on its behalf by the undersigned, thereunto duly authorized.

TEXAS INSTRUMENTS INCORPORATED

By: /s/ WILLIAM A. AYLESWORTH

William A. Aylesworth Senior Vice President, Treasurer and Chief Financial Officer

Date: February 24, 1997

Pursuant to the requirements of the Securities Exchange Act of 1934, this Report has been signed below by the following persons on behalf of the Registrant and in the capacities indicated on the 24th day of February, 1997.

| Signature                 | Title  |
|---------------------------|--|
| *JAMES R. ADAMS           | Chairman of the Board; Director                      |
| James R. Adams            |  |
| *DAVID L. BOREN           | Director   |
| David L. Boren            |  |
| *JAMES B. BUSEY IV        | Director   |
| James B. Busey IV         |  |
| *THOMAS J. ENGIBOUS       | President; Chief Executive Officer;                  |
| Thomas J. Engibous        | Director   |
| *GERALD W. FRONTERHOUSE   | Director   |
| Gerald W. Fronterhouse    |  |
| *DAVID R. GOODE           | Director   |
| David R. Goode            |  |
| *GLORIA M. SHATTO         | Director   |
| Gloria M. Shatto          |  |
| *WILLIAM P. WEBER         | Vice Chairman; Director                              |
| William P. Weber          |  |
| *CLAYTON K. YEUTTER       | Director   |
| Clayton K. Yeutter        |  |
| /s/ WILLIAM A. AYLESWORTH | Senior Vice President; Treasurer;                    |
| William A. Aylesworth     | Chief Financial Officer; Chief<br>Accounting Officer |
| *By:                      |  |
| /s/ WILLIAM A. AYLESWORTH |  |

William A. Aylesworth Attorney-in-fact

# TEXAS INSTRUMENTS INCORPORATED AND SUBSIDIARIES

# INDEX TO FINANCIAL STATEMENTS AND FINANCIAL STATEMENT SCHEDULES (Item 14(a))

Page Reference

|   |  |  | Annual<br>Report to<br>Stockholders |
|---|--|--|-------------------------------------|
| Information incorporated by reference<br>to the Registrant's 1996 Annual Report<br>to Stockholders: |  |  |                                     |
| Consolidated Financial Statements:  |  |  |                                     |
| Income for each of the three<br>years in the period ended<br>December 31, 1996                      |  |  | 18                                  |
| Balance sheet at December 31,<br>1996 and 1995  |  |  | 19                                  |
| Cash flows for each of the<br>three years in the period<br>ended December 31, 1996                  |  |  | 20                                  |
| Stockholders' equity for each of<br>the three years in the period<br>ended December 31, 1996        |  |  | 21                                  |
| Notes to financial statements   |  |  | 22-30                               |
| Report of Independent Auditors  |  |  | 31                                  |
| Consolidated Schedule for each of the three years in the period ended December 31, 1996:            |  |  |                                     |

> II. Allowance for losses 17

All other schedules have been omitted since the required information is not present or not present in amounts sufficient to require submission of the schedule, or because the information required is included in the consolidated financial statements or the notes thereto.

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Schedule II

TEXAS INSTRUMENTS INCORPORATED AND SUBSIDIARIES ALLOWANCE FOR LOSSES (In Millions of Dollars) Years Ended December 31, 1996, 1995, and 1994

|            | Additions  |            |         |
|------------|------------|------------|---------|
| Balance at | Charged to |            | Balance |
| Beginning  | Costs and  |            | at End  |
| of Year    | Expenses   | Deductions | of Year |
|            |            |            |         |

1996 \$45 \$163 \$118 \$90

|      | ====         | ====          | ====          | ====         |
|------|--------------|---------------|---------------|--------------|
| 1995 | \$37<br>==== | \$113<br>==== | \$105<br>==== | \$45<br>==== |
| 1994 | \$42<br>     | \$80          | \$85<br>      | \$37<br>     |

Allowances for losses from uncollectible accounts, returns, etc., are deducted from accounts receivable in the balance sheet.

# 17 EXHIBIT INDEX

| Designation of Exhibit in this Report | Description of Exhibit   | Paper (P) or<br>Electronic (E) |
|---------------------------------------|--|--------------------------------|
| 2                                     | Asset Purchase Agreement dated as of January 4, 1997 between the Registrant and Raytheon Company (exhibits and schedules omitted) (incorporated by reference to Exhibit 2.1 to the Registrant's Current Report on Form 8-K dated January 4, 1997). |                                |
| 3(a)                                  | Restated Certificate of Incorporation of the<br>Registrant (incorporated by reference to<br>Exhibit 3(a) to the Registrant's Annual<br>Report on Form 10-K for the year 1993).   |                                |
| 3(b)                                  | Certificate of Amendment to Restated<br>Certificate of Incorporation of the<br>Registrant (incorporated by reference to<br>Exhibit 3(b) to the Registrant's Annual<br>Report on Form 10-K for the year 1993).                                      |                                |
| 3(c)                                  | Certificate of Amendment to Restated<br>Certificate of Incorporation of the<br>Registrant (incorporated by reference to<br>Exhibit 3(c) to the Registrant's Annual<br>Report on Form 10-K for the year 1993).                                      |                                |
| 3(d)                                  | Certificate of Amendment to Restated<br>Certificate of Incorporation of the<br>Registrant (incorporated by reference to<br>Exhibit 3 to the Registrant's Quarterly<br>Report on Form 10-Q for the quarter ended<br>June 30, 1996).                 |                                |
| 3(e)                                  | Certificate of Designations relating to<br>the Registrant's Participating Cumulative<br>Preferred Stock (incorporated by reference   |                                |

to Exhibit 3(d) to the Registrant's Annual Report on Form 10-K for the year 1993).

- 3(f) Certificate of Ownership Merging Texas
  Instruments Automation Controls, Inc. into
  the Registrant (incorporated by reference to
  Exhibit 3(e) to the Registrant's Annual
  Report on Form 10-K for the year 1993).
- 3(g) Certificate of Elimination of Designations of Preferred Stock of the Registrant (incorporated by reference to Exhibit 3(f) to the Registrant's Annual Report on Form 10-K for the year 1993).
- 3(h) By-Laws of the Registrant (incorporated by reference to Exhibit 3 to the Registrant's Quarterly Report on Form 10-Q for the quarter ended June 30, 1993).
- 4(a)(i) Rights Agreement dated as of June 17, 1988 between the Registrant and First Chicago Trust Company of New York, formerly Morgan Shareholder Services Trust Company, as Rights Agent, which includes as Exhibit B the form of Rights Certificate (incorporated by reference to Exhibit 4(a)(i) to the Registrant's Annual Report on Form 10-K for the year 1993).
- 4(a)(ii) Assignment and Assumption Agreement dated as of September 24, 1992 among the Registrant, First Chicago Trust Company of New York, formerly Morgan Shareholder Services Trust Company, and Harris Trust and Savings Bank (incorporated by reference to Exhibit 4(a)(i) to the Registrant's Quarterly Report on Form 10-Q for the quarter ended September 30, 1992).
- 4(b) The Registrant agrees to provide the Commission, upon request, copies of instruments defining the rights of holders of long-term debt of the Registrant and its subsidiaries.
- 10(a) Texas Instruments Annual Incentive Plan as amended November 30, 1995 (incorporated by reference to Exhibit 10(a) to the Registrant's Annual Report on Form 10-K for the year 1995).\*
- 10(b)(i) TI Deferred Compensation Plan (incorporated by reference to Exhibit 10(a)(ii) to the Registrant's Annual Report on Form 10-K for the year 1994).\*
- 10(b)(ii) Amendment No. 1 to TI Deferred Compensation Plan (incorporated by reference to Exhibit 10(a)(iii) to the Registrant's Annual Report on Form 10-K for the year 1994).\*
- 10(c) Texas Instruments Long-Term Incentive Plan (incorporated by reference to Exhibit 10(a)(ii) to the Registrant's Annual Report on Form 10-K for the year 1993).\*
- 10(d) Texas Instruments 1996 Long-Term Incentive Plan (incorporated by reference to Exhibit 10 to the Registrant's Quarterly Report on Form 10-Q for the quarter ended June 30, 1996).\*
- 10(e) Texas Instruments Restricted Stock Unit Plan for Directors (incorporated by reference to Exhibit 10(c) to the Registrant's Quarterly Report on Form 10-Q for the quarter ended June 30, 1996).
- 10(f) Statement of Policy of Registrant's Board of Directors on Top Officer and Board Member Retirement Practices (incorporated by reference to Exhibit 10(b)(vi) to the Registrant's Annual Report on Form 10-K for the year 1993).\*
- 11 Computation of earnings per common and common equivalent share.
- 12 Computation of Ratio of Earnings to Fixed Charges and Ratio of Earnings to Combined Fixed Charges and Preferred Stock Dividends.

| 13 | Registrant's 1996 Annual Report to Stockholders. (With the exception of the items listed in the index to financial statements and financial statement schedules herein, and the items referred to in ITEMS 1, 5, 6, 7 and 8 hereof, the 1996 Annual Report to Stockholders is not to be deemed filed as part of this report.) |
|----|---|
| 21 | List of subsidiaries of the Registrant.   |
| 23 | Consent of Ernst & Young LLP.   |
| 24 | Powers of Attorney.   |
| 27 | Financial Data Schedule.  |

<sup>\*</sup>Executive Compensation Plans and Arrangements:

Texas Instruments Annual Incentive Plan as amended November 30, 1995 (incorporated by reference to Exhibit 10(a) to the Registrant's Annual Report on Form 10-K for the year 1995).

TI Deferred Compensation Plan (incorporated by reference to Exhibit 10(a)(ii) to the Registrant's Annual Report on Form 10-K for the year 1994).

Amendment No. 1 to TI Deferred Compensation Plan (incorporated by reference to Exhibit 10(a)(iii) to Registrant's Annual Report on Form 10-K for the year 1994).

Texas Instruments Long-Term Incentive Plan (incorporated by reference to Exhibit 10(a)(ii) to the Registrant's Annual Report on Form 10-K for the year 1993).

Texas Instruments 1996 Long-Term Incentive Plan (incorporated by reference to Exhibit 10 to the Registrant's Quarterly Report on Form 10-Q for the quarter ended June 30, 1996).

Statement of Policy of Registrant's Board of Directors on Top Officer and Board Member Retirement Practices (incorporated by reference to Exhibit 10(b)(vi) to the Registrant's Annual Report on Form 10-K for the year 1993).

Years ended December 31

# TEXAS INSTRUMENTS INCORPORATED AND SUBSIDIARIES PRIMARY AND FULLY DILUTED EARNINGS PER COMMON AND COMMON EQUIVALENT SHARE (In thousands, except per-share amounts.)

-----1996 1995 1994 -----------------Income (loss) from continuing operations..... \$ (46,774) \$ 996,226 \$ 592,128 Add: Interest, net of tax and profit sharing effect, on convertible debentures assumed converted..... 1.582 2.413 -----------------Adjusted income (loss) from continuing operations..... (46,774)997,808 594,541 Income from discontinued operations..... 91,875 109,397 98,774 Adjusted net income..... \$ 62,623 \$1,089,683 \$ 693,315 ======== ======== Earnings (loss) per Common and Common Equivalent Share: -----Weighted average common shares outstanding..... 189,694 187,644 184,124 Weighted average common equivalent shares: Stock option and compensation plans..... 2,423 3,127 2,379 Convertible debentures..... 2,860 4,352 Weighted average common and common equivalent shares..... 193,631 190,855 192,117 ======== ======== ======== Earnings (loss) per Common and Common Equivalent Share: Income (loss) from continuing operations..... (.24) 5.15 3.12 . 48 Income from discontinued operations..... .57 .51 Net Income.... . 33 5.63 3.63 ======== ======== ======== Earnings (loss) per Common Share Assuming Full Dilution: Weighted average common shares outstanding..... 189,694 187,644 184,124 Weighted average common equivalent shares: Stock option and compensation plans..... 3,309 3,215 2,399 Convertible debentures..... 2,860 4,352 Weighted average common and common equivalent shares..... 193,003 193,719 190,875 ======== Earnings (loss) per Common Share Assuming Full Dilution: Income (loss) from continuing operations..... (.24) 5.15 3.11 Income from discontinued operations..... . 56 . 48 .52 . 32 \$ 5.63 \$ Net income..... \$ 3.63

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# TEXAS INSTRUMENTS INCORPORATED AND SUBSIDIARIES COMPUTATION OF RATIO OF EARNINGS TO FIXED CHARGES AND RATIO OF EARNINGS TO COMBINED FIXED CHARGES AND PREFERRED STOCK DIVIDENDS (Dollars in millions)

|  | 1996             | 1995       | 1994            | 1993            | 1992            |
|--|------------------|------------|-----------------|-----------------|-----------------|
| Income before income taxes and fixed charges: Income before cumulative effect of accounting changes, interest expense on loans, capitalized interest amortized, and provision for income taxes Add interest attributable to rental and lease expense | \$ 65<br>44      | 41         | 40              | \$ 561<br>38    | \$ 242<br>42    |
|  | \$ 109<br>=====  | . , -      | \$ 983<br>===== | \$ 599<br>===== | \$ 284<br>===== |
| Fixed charges: Total interest on loans (expensed and capitalized) Interest attributable to rental and lease expense  | \$ 108<br>44<br> | 41         | \$ 58           | \$ 55           | \$ 57<br>42     |
| Fixed charges  | \$ 152<br>=====  |            | \$ 98<br>=====  | \$ 93<br>=====  | \$ 99<br>=====  |
| Combined fixed charges and preferred stock dividends: Fixed charges Preferred stock dividends (adjusted as appropriate to a pretax equivalent basis)   | \$ 152<br>       | \$ 110<br> | \$ 98           | \$ 93           | \$ 99           |
| Combined fixed charges and preferred stock dividends   | \$ 152<br>=====  |            | \$ 98<br>=====  | \$ 122<br>===== | \$ 154<br>===== |
| Ratio of earnings to fixed charges   | *<br>=====       | 14.3       | 10.0            | 6.4             | 2.9             |
| Ratio of earnings to combined fixed charges and preferred stock dividends  | *<br>=====       | 14.3       | 10.0            | 4.9             | 1.8             |

 $<sup>^{\</sup>star}$  Not meaningful. The coverage deficiency was \$43 million in 1996.

# TO OUR STOCKHOLDERS

At Texas Instruments, 1996 was a year of challenge.

Net revenues from continuing operations were \$9.9 billion in 1996, down from \$11.4 billion in 1995. PFO from continuing operations, excluding special charges for cost reduction actions and in-process R&D, was \$374 million, down from \$1439 million in 1995. As a result of the announced sale of TI's defense business to Raytheon Company, financial figures throughout this report have been adjusted to reflect defense as a discontinued business. We have also announced the sale of our mobile computing business to The Acer Group.

In TI's continuing operations, most of the decrease in revenues was due to a precipitous drop in dynamic random access memory (DRAM) prices. From the fourth quarter of 1995 to the fourth quarter of 1996, DRAM prices dropped about 80 percent. In our differentiated semiconductor business, however, revenues for digital signal processing solutions (DSPS), comprised of digital signal processors plus mixed-signal/analog products, continued to establish new records. Revenues for all differentiated semiconductor products were nearly two-thirds of the company's total semiconductor revenues in fourth-quarter 1996.

As an extended family, Texas Instruments faced its greatest challenge of the year in the sudden death of our leader and our friend, Jerry Junkins. A tribute to Jerry immediately follows this letter.

Our vision. In last year's annual report, we introduced a new vision for Texas Instruments. That vision is World Leadership in Digital Solutions for the Networked Society. There are three very significant global trends shaping the networked society.

Number one is the continuing personalization of electronics across computing, communication and entertainment. The second trend is digitalization. While unknown to most users, this digitalization trend means that for the first time all personal electronics will be speaking a common digital language. The third trend is connectivity, brought on primarily by computer networking and the recent emergence of the Internet in the public domain, and by the growing wireless networks of the world.

Personalized electronics for computing, communication and entertainment - all speaking a common language - all connected together. These trends will create a networked society, with its profound impact on the way we live, learn, work and play. The networked society is still more talk than reality right now. At TI, we will be a leader in creating the digital solutions that shape the networked society. It's the companies who get out in front today that will lead that society forward. TI will be one of those companies.

Our strategic direction. 1996 was a year of strategy development at TI, providing a company direction that will help us realize our vision. It has three elements - value, growth and improved financial stability.

Value. First, we will deliver high-quality, value-added solutions to our customers and to end-users - solutions that provide sustainable differentiation. Technology and market understanding are at the core of a value-added solution. At TI, we want to have architectural leadership in every major market where we compete. Then

Texas Instruments Incorporated and Subsidiaries 1996 Annual Report

CONSOLIDATED FINANCIAL STATEMENTS (In millions of dollars, except per-share amounts)

For the years ended December 31

| Income                                | 1996     | 1995     | 1994     |
|---------------------------------------|----------|----------|----------|
|                                       |          |          |          |
| Net revenues                          | \$ 9,940 | \$11,409 | \$ 8,608 |
| Operating costs and expenses:         |          |          |          |
| Cost of revenues                      | 7,146    | 7,401    | 5,725    |
| Research and development              | 1,181    | 842      | 578      |
| Marketing, general and administrative | 1,639    | 1,727    | 1,379    |
|                                       |          |          |          |
| Total                                 | 9,966    | 9,970    | 7,682    |
|                                       |          |          |          |
| Profit (loss) from operations         | (26)     | 1,439    | 926      |
| Other income (expense) net            | 76       | 79       | 6        |
| Interest on loans                     | 73       | 48       | 45       |
|                                       |          |          |          |
|                                       |          |          |          |

| Income (loss) before provision for income taxes                               | (23)     | 1,470    | 887     |
|---|----------|----------|---------|
|   | 23       | 474      | 295     |
| Income (loss) from continuing operations Income from discontinued operations  | (46)     | 996      | 592     |
|   | 109      | 92       | 99      |
| Net income  | \$ 63    | \$ 1,088 | \$ 691  |
|   | ======   | ======   | ======  |
| Earnings (loss) per common and common equivalent share: Continuing operations | \$ (.24) | \$ 5.15  | \$ 3.12 |
|   | .57      | .48      | .51     |
| Net income  | \$ .33   | \$ 5.63  | \$ 3.63 |

See accompanying notes.

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# December 31

| December  | 31  |   |
|---|---|---|
| Balance Sheet   | 1996                                      | 1995<br>                                  |
| Assets  |   |   |
| Current assets: Cash and cash equivalents   | \$ 964<br>14                              | \$1,364<br>189                            |
| \$90 million in 1996 and \$45 million in 1995  Inventories  | 1,799<br>703<br>50                        | 2,079<br>978<br>57                        |
| Deferred income taxes   | 395<br>529                                | 357<br>421                                |
| Total current assets  | 4,454                                     | 5,445                                     |
| Property, plant and equipment at cost   | 6,712<br>(2,550)                          | 4,880<br>(1,986)                          |
| Property, plant and equipment (net)   | 4,162                                     | 2,894                                     |
| Deferred income taxes   | 192<br>552                                | 175<br>234                                |
| Total assets  | \$9,360<br>=====                          | \$8,748<br>=====                          |
| Liabilities and Stockholders' Equity  |   |   |
| Current liabilities: Loans payable and current portion long-term debt Accounts payable and accrued expenses | \$ 314<br>1,940<br>163<br>69<br><br>2,486 | \$ 27<br>2,313<br>170<br>369<br><br>2,879 |
| . Court current liabilities   |   |   |

| Long-term debt Accrued retirement costs Deferred credits and other liabilities   | 1,697<br>719<br>361 | 804<br>643<br>327 |
|--|---------------------|-------------------|
| Stockholders' equity:<br>Preferred stock, \$25 par value. Authorized - 10,000,000<br>shares.   |                     |                   |
| Participating cumulative preferred. None issued<br>Common stock, \$1 par value. Authorized - 500,000,000<br>shares. Shares issued: 1996 - 190,396,797; |                     |                   |
| 1995 - 189,526,939   | 190                 | 190               |
| Paid-in capital  | 1,116               | 1,081             |
| Retained earningsLess treasury common stock at cost.   | 2,814               | 2,881             |
| Shares: 1996 - 143,525; 1995 - 138,129<br>Other  | • • •               | (12)<br>(45)      |
| Total stockholders' equity   | 4,097               | 4,095             |
| Total liabilities and stockholders' equity   | \$9,360<br>=====    |                   |

See accompanying notes.

1996 Annual Report Texas Instruments Incorporated and Subsidiaries 19

CONSOLIDATED FINANCIAL STATEMENTS (In millions of dollars, except per-share amounts)

|  |   | ears ended De                               |   |
|--|---|---|---|
| Cash Flows   | 1996                                      | 1995  | 1994  |
| Continuing operations: Cash flows from operating activities: Income (loss) from continuing operations Depreciation Deferred income taxes Net currency exchange losses (Increase) decrease in working capital (excluding cash and cash equivalents, short-term investments, deferred income taxes, and loans payable and current portion long-term debt): | . \$ (46)<br>. 904<br>. (51)              | \$ 996<br>681<br>(54)<br>6                  | \$ 592<br>580<br>(32)<br>3                    |
| Accounts receivable Inventories Prepaid expenses Accounts payable and accrued expenses Income taxes payable Accrued retirement and profit sharing  | . 245<br>. 9<br>. (404)                   | (795)<br>(221)<br>9<br>691<br>112           | (227)<br>(74)<br>(11)<br>331<br>(67)          |
| contributions  | . 79                                      | 155<br>48<br>65                             | 106<br>(3)<br>82                              |
| Net cash provided by operating activities  | . 798                                     | 1,693                                       | 1,280   |
| Cash flows from investing activities: Additions to property, plant and equipment Purchases of short-term investments Sales and maturities of short-term investments Acquisition of business, net of cash acquired Proceeds from sale of businesses   | (27)<br>202<br>(313)<br>150               | (1,351)<br>(733)<br>1,076                   | (1,020)<br>(779)<br>732<br>                   |
| Net cash used in investing activities  | . (2,051)                                 | (1,008)                                     | (1,067)                                       |
| Cash flows from financing activities: Additions to loans payable Payments on loans payable Additions to long-term debt Payments on long-term debt Dividends paid on common stock Sales and other common stock transactions Other   | (2)<br>871<br>(199)<br>(129)<br>35<br>(1) | 12<br><br>24<br>(12)<br>(111)<br>111<br>(1) | 40<br>(41)<br>1<br>(88)<br>(79)<br>110<br>(2) |
| Net cash provided by (used in) financing activities  | . 863                                     | 23  | (59)  |
| Effect of exchange rate changes on cash  |   | 10  | 6   |
| Cash provided by (used in) continuing operations .   | (406)                                     | 718   | 160   |
| Discontinued operations:   |   |   |   |

| Operating activities                                 |                 | (26)<br>(88)     | 252<br>(56)     |
|--|-----------------|------------------|-----------------|
| Cash provided by (used in) discontinued operations   | 6               | (114)            | 196             |
| Net increase (decrease) in cash and cash equivalents | (400)           | 604              | 356             |
| Cash and cash equivalents at beginning of year       | 1,364           | 760              | 404             |
| Cash and cash equivalents at end of year             | \$ 964<br>===== | \$1,364<br>===== | \$ 760<br>===== |
| See accompanying notes.                              |                 |                  |                 |

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| Stockholders' Equity  | Common<br>Stock | Paid-In<br>Capital | Retained<br>Earnings | Treasury<br>Common<br>Stock | Other             |
|---|-----------------|--------------------|----------------------|-----------------------------|-------------------|
| Balance, December 31, 1993  | \$ 91           | \$ 932             | \$1,307              | \$ (5)                      | \$ (10)           |
| 1994  |                 |                    |                      |                             |                   |
| Net income  Dividends declared on common  stock (\$.47 per share)  Common stock issued:   |                 |                    | 691<br>(86)          |                             |                   |
| To profit sharing trusts On exercise of stock options Other stock transactions, net Pension liability adjustment Cash investments adjustment    | 2               | 31<br>60<br>18     |                      | 3<br>(4)                    | 10<br>(1)         |
| Balance, December 31, 1994  | 93              | 1,041              | 1,912                | (6)                         | (1)               |
| 1995  |                 |                    |                      |                             |                   |
| Net income  Dividends declared on common  |                 |                    | 1,088                |                             |                   |
| stock (\$.64 per share)<br>Two-for-one common stock split<br>Common stock issued:   | 94              | (94)               | (119)                |                             |                   |
| On exercise of stock options On conversion of debentures Other stock transactions, net Pension liability adjustment Cash investments adjustment | 3               | 81<br>20<br>33     |                      | 6<br>(12)                   | (45)<br>1         |
| Balance, December 31, 1995  | 190             | 1,081              | 2,881                | (12)                        | (45)              |
| 1996  |                 |                    |                      |                             |                   |
| Net income  |                 |                    | 63                   |                             |                   |
| Dividends declared on common stock (\$.68 per share)  |                 |                    | (130)                |                             |                   |
| of stock options  |                 | 28<br>7            |                      |                             | 6<br>28           |
| Balance, December 31, 1996  | \$ 190<br>===== | \$1,116<br>=====   | \$2,814<br>=====     | \$ (12)<br>======           | \$ (11)<br>====== |

See accompanying notes.

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# Accounting Policies and Practices

The consolidated financial statements include the accounts of all

subsidiaries. The preparation of financial statements requires the use of estimates from which final results may vary. Intercompany balances and transactions have been eliminated. The U.S. dollar is the functional currency for financial reporting. With regard to accounts recorded in currencies other than U.S. dollars, current assets (except inventories), deferred income taxes, other assets, current liabilities and long-term liabilities are remeasured at exchange rates in effect at year end. Inventories, property, plant and equipment and depreciation thereon are remeasured at historic exchange rates. Revenue and expense accounts other than depreciation for each month are remeasured at the appropriate month-end rate of exchange. Net currency exchange gains and losses from remeasurement and forward currency exchange contracts to hedge net balance sheet exposures are charged or credited on a current basis to other income (expense) net. Gains and losses from forward currency exchange contracts and interest rate swaps to hedge specific transactions are included in the measurement of the related transactions.

As discussed in the Discontinued Operations footnote, the consolidated financial statements have been restated to classify TI's Defense Systems and Electronics business as discontinued operations. Also, beginning in 1996, the company has made reclassifications to its statement of income to conform with current industry practices. Research and development expense, which was previously included in cost of revenues, is now presented separately. Also, employees' retirement and profit sharing plans expense, previously separately reported, is now allocated throughout operating costs and expenses, consistent with other employee benefit costs. Prior year amounts have been reclassified to conform with the 1996 presentation.

Inventories are stated at the lower of cost, current replacement cost or estimated realizable value. Cost is generally computed on a currently adjusted standard (which approximates current average costs) or average basis.

Revenues are generally recognized as products are shipped or services are rendered. Royalty revenue is recognized by the company upon fulfillment of its contractual obligations and determination of a fixed royalty amount, or, in the case of ongoing royalties, upon sale by the licensee of royalty-bearing products, as estimated by the company.

Substantially all depreciation is computed by either the declining-balance method (primarily 150 percent declining method) or the sum-of-the-years-digits method. Fully depreciated assets are written off against accumulated depreciation.

Advertising costs are expensed as incurred. Advertising expense was \$124 million in 1996, \$131 million in 1995 and \$87 million in 1994.

Earnings per common and common equivalent share are based on average common and common equivalent shares outstanding (192,117,119 shares, 193,630,826 shares and 190,854,565 shares for 1996, 1995 and 1994). Shares issuable upon exercise of dilutive stock options and upon conversion of dilutive convertible debentures are included in average common and common equivalent shares outstanding. In computing per-share earnings, net income is increased by \$2 million in both 1995 and 1994 for interest (net of tax and profit sharing effect) on the convertible debentures considered dilutive common stock equivalents.

# Discontinued Operations

On January 6, 1997, TI and Raytheon Company announced that their boards of directors had approved a definitive agreement dated as of January 4, 1997, for Raytheon to purchase TI's Defense Systems and Electronics business (DSE) for \$2.95 billion in cash. The transaction is subject to Hart-Scott-Rodino antitrust review and is expected to close in the second quarter of 1997. The consolidated financial statements of TI have been restated to present the DSE operations, assets and liabilities as discontinued operations.

The assets and liabilities of DSE have been classified on the balance sheet as net assets of discontinued operations and consist of the following:

|   | Millions o | f dollars |
|---|------------|-----------|
|   | 1996       | 1995      |
| Accounts receivable                                     | \$278      | \$240     |
| Inventories (net of progress billings) Prepaid expenses | 221<br>1   | 157<br>   |
|   |            |           |

| Current deferred income taxes                                  | 91<br>296<br>62<br>40 | 96<br>293<br>54<br>47 |
|--|-----------------------|-----------------------|
| Total assets of DSE  | 989                   | 887                   |
| Accounts payable and accrued expenses Accrued retirement costs | 234<br>226            | 259<br>207            |
| Total liabilities of DSE                                       | 460                   | 466                   |
| Net assets of discontinued operations                          | \$529<br>====         | \$421<br>====         |

The net income from operations of DSE has been classified on the statement of income as income from discontinued operations. Summarized results of discontinued operations are as follows:

|  | Millions of dollars |         |         |
|--|---------------------|---------|---------|
|  | 1996                | 1995    | 1994    |
|  |                     |         |         |
| Net revenues                                       | \$1,773             | \$1,720 | \$1,707 |
| Income before provision for income taxes           | 175                 | 149     | 155     |
| Provision for income taxes                         | 66                  | 57      | 56      |
| Income from discontinued operations $\ldots\ldots$ | 109                 | 92      | 99      |

The Defense Systems and Electronics business includes products such as radar systems, navigation systems, infrared surveillance and fire control systems, defense suppression missiles, missile guidance and control systems, and electronic warfare systems, which are sold to the U.S. government (either directly or through prime contractors) and to international customers approved by the U.S. government. TI has provided various ongoing services to DSE including, but not limited to, facilities management, data processing, security, payroll and employee benefits administration, insurance administration, duplicating and telecommunications services. Their inclusion in discontinued operations is based upon TI's intercorporate allocation procedures for such services. The allocation basis of these

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expenses and all other central operating costs is first on the basis of direct usage when identifiable, with the remainder allocated among DSE and other TI businesses on the basis of their respective revenues, headcount or other measures. These expenses allocated to DSE totaled \$163 million in 1996, \$167 million in 1995 and \$161 million in 1994. It is expected that TI will reach agreements for payments from Raytheon to continue to provide certain of these services on an ongoing basis and others on a transition basis to DSE following Raytheon's acquisition.

Income from discontinued operations for 1996 includes the effect of a fourth quarter pretax charge of \$32 million for voluntary and involuntary severance actions in the United States. These actions were essentially completed by year-end 1996 and affected approximately 700 DSE employees.

# Cash Equivalents and Investments

Debt securities with original maturities within three months are considered cash equivalents. Debt securities with original maturities beyond three months have remaining maturities within 13 months and are considered short-term investments. These cash equivalent and short-term investment debt securities are available for sale and stated at fair value, which approximates their specific amortized cost. As of December 31, 1996, these debt securities consisted primarily of the following types: U.S. government (\$9 million), corporate (\$413 million), and asset-backed commercial paper (\$300 million). At December 31, 1995, these debt securities consisted primarily of the following types: U.S. government (\$205 million), corporate (\$667 million), and asset-backed commercial paper (\$405 million). Gross realized and unrealized gains and losses for each of these security types were immaterial in 1996, 1995 and 1994. Proceeds from sales of these cash equivalent and short-term investment debt securities in 1996, 1995 and 1994 were \$10 million, \$190 million and \$75 million.

Adjustments to fair value of cash equivalent and short-term investments as well as noncurrent publicly traded equity investments are recorded as an increase or decrease in stockholders' equity. At December 31, 1996, this adjustment, net of a deferred tax effect of \$15 million, was an increase of \$28 million (zero for cash equivalent and short-term investments and \$28 million for noncurrent equity investments). At year-end 1995 and 1994, this adjustment was zero and a decrease of \$1 million. Gross realized and unrealized holding gains and losses and proceeds from sales of equity investments were immaterial in 1996, 1995 and 1994. The aggregate fair value of these noncurrent equity investments at December 31, 1996 was \$63 million compared to their original cost of \$20 million. Similar amounts for 1995 were immaterial.

# Inventories

|                                   | Mil      | lions (           | of Dol   | .lars             |
|-----------------------------------|----------|-------------------|----------|-------------------|
|                                   | 1        | 996               | 1<br>    | 995               |
| Raw materials and purchased parts |          | 111<br>361<br>231 | \$       | 209<br>341<br>428 |
| Inventories                       | \$<br>== | 703<br>====       | \$<br>== | 978               |

To secure access to additional semiconductor plant capacity, TI participates in several joint ventures formed to construct and operate DRAM semiconductor manufacturing facilities. Upon formation of the ventures TI contributed technology and cash to acquire minority interests and entered into long-term inventory purchase commitments with each joint venture. Under the agreements, TI purchases the output of the ventures at prices based upon percentage discounts from TI's average selling prices. This pricing method is designed to help reduce the effect of market volatility on TI, although it may not be able to fully comprehend a sharp decline in average unit prices. Certain co-venturers have the right to buy a portion of the output from TI. Under the ventures' financing arrangements, the venturers have provided certain debt and other guarantees. At December 31, 1996 and 1995, TI was contingently liable for an aggregate of \$25 million and \$40 million of such

guarantees. Inventory purchases from the ventures aggregated \$1176 million in 1996, \$1779 million in 1995 and \$908 million in 1994. Receivables from and payables to the ventures were \$43 million and \$66 million at December 31, 1996, and \$25 million and \$223 million at December 31, 1995.

The purpose of the joint ventures is to provide semiconductor output for TI and other co-venturers. As a result, TI expects to recover its cost of the ventures through sale of the semiconductor output, and is amortizing its cost of the ventures over the expected initial output period of 3 to 5 years, and recognizing its share of any cumulative venture net losses in excess of amortization. The related expense charged to operations was \$33 million in 1996, \$15 million in 1995 and \$15 million in 1994.

Property, Plant and Equipment at Cost

|   |                          | Millions o              | f Dollars               |
|---|--------------------------|-------------------------|-------------------------|
|   | Depreciable Lives        | 1996                    | 1995                    |
| Land Buildings and improvements Machinery and equipment | 5-40 years<br>3-10 years | \$ 89<br>2,372<br>4,251 | \$ 71<br>1,711<br>3,098 |
| Total   |                          | \$6,712<br>=====        | \$4,880<br>=====        |

Authorizations for property, plant and equipment expenditures in future years were approximately \$795 million at December 31, 1996 and \$1620 million at December 31, 1995.

# Accounts Payable and Accrued Expenses

|   | Millions of Dolla |                  |
|---|-------------------|------------------|
|   | 1996              | 1995             |
| Accounts payable                                    | \$ 775            | \$1,044          |
| Advance payments                                    | 84                | 144              |
| Accrued salaries, wages, severance and vacation pay | 309               | 368              |
| Other accrued expenses and liabilities              | 772               | 757<br>          |
| Total   | \$1,940<br>=====  | \$2,313<br>===== |

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# NOTES TO FINANCIAL STATEMENTS (continued)

Debt and Lines of Credit

| <br> |  |
|------|--|
|      |  |

|   | Millions o                                    | of Dollars  |
|---|---|---|
| Long-Term Debt  | 1996  | 1995  |
| 9.0% notes due 1999 6.75% notes due 1999 6.875% notes due 2000 9.0% notes due 2001 6.65% notes, due in installments through 2001 9.25% notes due 2003 6.125% notes due 2006 8.75% notes due 2007 3.98% to 6.10% Italian lira mortgage notes (17% swapped for 1.60% U.S. dollar obligation) 2.75% convertible subordinated debentures due 2002 Other | 200<br>200<br>150<br>200<br>150<br>300<br>150 | \$ 150<br><br>150<br><br>150<br><br>150<br>104<br>103<br>10 |
| Less current portion long-term debt   | 15  | 13  |
| Total   | \$1,697<br>=====                              | \$ 804<br>=====   |

In the first quarter of 1996, the company issued \$300 million of 6.125% notes due 2006 and, in the third quarter, redeemed, at par, \$150 million of 9.0% notes due 1999. In July 1996, the company acquired Silicon Systems, Inc., via a stock purchase agreement for \$340 million in cash plus the assumption of \$235 million 4.0% long-term notes (\$217 million, as imputed to the then prevailing market interest rate of 6.65%) to TDK Corp. of Japan. The cash payment, initially financed by a draw down on TI's existing line of bank credit, was permanently financed through the company's issuance on July 26 of \$400 million of notes due 1999 and 2000.

The convertible subordinated debentures may be redeemed at the company's option at specified prices. The debentures are convertible at the holder's option into an aggregate 2,493,031 shares of TI common stock at a common stock conversion price of \$41.4375 per share.

A portion of the coupon rates for the notes due 2001 and 2007 (in 1995, notes due 1999, 2001, 2003 and 2007) have been swapped for commercial-paper-based or LIBOR-based variable rates through March 1997, resulting in a combination of fixed plus short-term variable rates for an effective interest rate of approximately 9.1% and 9.5% as of December 31, 1996 and 1995. The Italian lira mortgage notes, and related swaps, are due in installments through 2005. The mortgage notes are collateralized by real estate and building equipment.

Interest incurred on loans in 1996, 1995 and 1994 was \$108 million, \$69 million and \$58 million. Of these amounts, \$35 million in 1996, \$21 million in 1995 and \$13 million in 1994 were capitalized as a component of capital asset construction costs. Interest paid on loans (net of amounts capitalized) was \$54 million in 1996, \$48 million in 1995 and \$53 million in 1994.

Aggregate maturities of long-term debt due during the four years subsequent to December 31, 1997, are as follows:

| 1998 | <br>. \$ 60 |
|------|-------------|
| 1999 | <br>. 267   |
| 2000 | <br>. 314   |
| 2001 | <br>. 229   |

Millions of Dollars

The company maintains lines of credit to support commercial paper borrowings and to provide additional liquidity. These lines of credit totaled \$696 million at December 31, 1996 and \$538 million at December 31, 1995. Of these amounts, at December 31, 1996 and 1995, \$600 million and \$440 million exist to support outstanding and future commercial paper borrowings or short-term bank loans. At December 31, 1996, outstanding commercial paper borrowings of \$299 million with a weighted-average interest rate of 5.49% are included in current loans payable.

Financial Instruments and Risk Concentration

Financial instruments: In addition to the swaps discussed in the preceding note, as of December 31, 1996, the company had forward currency exchange contracts outstanding of \$333 million to hedge net balance sheet exposures (including \$82 million to buy deutsche mark, \$48 million to sell yen, and \$36 million to sell French francs). At December 31, 1995, the company had forward currency exchange contracts outstanding of \$303 million to hedge net balance sheet exposures (including \$78 million to buy deutsche mark, \$40 million to buy Singapore dollars, and \$36 million to buy yen). As of December 31, 1996 and 1995, the carrying amounts and current market settlement values of these swaps and forward contracts were not significant.

The company uses forward currency exchange contracts, including the lira note swaps, to minimize the adverse impacts from the effect of exchange rate fluctuations on the company's underlying non-U.S. net balance sheet exposures. The interest rate swaps for the company's notes due 2001 and 2007 (in 1995, notes due 1999, 2001, 2003 and 2007) are used to change the characteristics of the interest rate stream on the debt from fixed rates to a combination of fixed plus short-term variable rates in order to achieve a mix of interest rates which, over time, is expected to moderate financing costs. The effect of these interest rate swaps was to increase interest expense by \$2 million and \$6 million in 1996 and 1995 and reduce interest expense by \$8 million in 1994. These interest rate swaps are sensitive to interest rate changes. If short-term interest rates increase (decrease) by one percentage point from year-end 1996 rates, annual interest expense would increase (decrease) by \$3 million.

In order to minimize its exposure to credit risk, the company limits its counterparties on the forward currency exchange contracts and interest rate swaps to investment-grade rated financial institutions.

As of December 31, 1996, and 1995, the fair value of long-term debt, based on current interest rates, was approximately \$1759 million and \$902 million, compared with the carrying amount of \$1712 million and \$817 million.

Risk concentration: Financial instruments which potentially subject the company to concentrations of credit risk are primarily cash investments and accounts receivable. The company places its cash investments in investment-grade, short-term debt securities and limits the amount of credit exposure to any one commercial issuer. Concentrations of credit risk with respect to the receivables are limited due to the large number of customers in the company's

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customer base, and their dispersion across different industries and geographic areas. The company maintains an allowance for losses based upon the expected collectibility of accounts receivable.

# Stockholders' Equity

The company is authorized to issue 10,000,000 shares of preferred stock. None are currently outstanding.

Each outstanding share of the company's common stock carries half a stock purchase right. Under certain circumstances, each right may be exercised to purchase one one-hundredth of a share of the company's participating cumulative preferred stock for \$200. Under certain circumstances following the acquisition of 20% or more of the company's outstanding common stock by an acquiring person (as defined in the rights agreement), each right (other than rights held by an acquiring person) may be exercised to purchase common stock of the company or a successor company with a market value of twice the \$200 exercise price. The rights, which are redeemable by the company at 1 cent per right, expire in June 1998.

Research and Development Expense

Research and development expense, which totaled \$1181 million in 1996, \$842 million in 1995 and \$578 million in 1994, included a one-time charge in 1996 of \$192 million for the value of acquired in-process research and development as a result of the acquisition of Silicon Systems, Inc., a semiconductor enterprise. There was no tax offset associated with this one-time charge.

Other Income (Expense) Net

|                            | Millions of Dollars |            |          |            |      |           |      |  |
|----------------------------|---------------------|------------|----------|------------|------|-----------|------|--|
|                            | 1996                |            | 1995     |            | 1994 |           | 94   |  |
| Interest income            | \$                  | 62         | \$       | 87         | 5    | \$        | 51   |  |
| Other income (expense) net |                     | 14         |          | (8)        |      |           | (45) |  |
| Total                      | \$                  | 76<br>==== | \$<br>== | 79<br>==== | :    | \$<br>=== | 6    |  |

# Stock Options

The company has stock options outstanding to participants under the Texas Instruments 1996 Long-Term Incentive Plan, approved by stockholders on April 18, 1996. Options are also outstanding under the 1984 and 1988 Stock Option Plans and the Texas Instruments Long-Term Incentive Plan; however, no further options may be granted under these plans. Under all these stockholder-approved plans, the exercise price per share may not be less than 100 percent of the fair market value on the date of the grant. Substantially all the options have a 10-year term and do not become exercisable until after

eight years, although exercisability may be accelerated to the extent that earnings per share goals are achieved.

Under the 1996 Long-Term Incentive Plan, the company may grant stock options, including incentive stock options; restricted stock and restricted stock units; performance units; and other stock-based awards, including stock appreciation rights. The plan provides for the issuance of 18,500,000 shares of the company's common stock; in addition, if any award under the 1984 or 1988 Stock Option Plans or the Long-Term Incentive Plan terminates, then any unissued shares subject to the terminated award become available for granting awards under the 1996 Long-Term Incentive Plan. No more than 2,000,000 shares of common stock may be awarded as restricted stock, restricted stock units or other stock-based awards under the plan. In 1996, 55,014 shares of restricted stock units, which vest over 1 to 5 years, were granted (weighted-average award-date value of \$45.31 per share). In addition, 34,906 previously unissued shares were issued as Annual Incentive Plan stock awards in 1996 (weighted-average award-date value of \$46.56 per share). Compensation expense for restricted stock units and annual stock awards totaled \$1.6 million in

The company also has stock options outstanding under an Employees Stock Option Purchase Plan approved by stockholders in 1988. The plan provides for options to be offered to all eligible employees in amounts based on a percentage of the employee's prior year's compensation. If the optionee authorizes and does not cancel payroll deductions which, with interest, will be equal to or greater than the purchase price, options granted become exercisable 14 months, and expire not more than 27 months, from date of grant.

Stock option transactions during 1996, 1995 and 1994 were as follows:

|   | and Stock<br>Option    |                    |                           | Average<br>Exercise |
|---|------------------------|--------------------|---------------------------|---------------------|
| Balance, Dec. 31, 1993<br>Granted                         |                        | \$20.51            |                           |                     |
| Forfeited Expired Exercised** (2,3                        | (99, 202)              | 26.51              | (141, 958)                | 35.27<br>           |
| Exercised (2,3  |                        | 19.20              | (030,990)                 | 20.10               |
| Balance, Dec. 31, 1994 Granted Forfeited Expired          | 2,911,760<br>(118,364) | 35.68<br>33.68     | 982,948*<br>(110,485)<br> | 59.32<br>48.45      |
| Exercised** (3,6  | 070,378)               | 20.97              | (687,536)                 | 37.41               |
| Balance, Dec. 31, 1995<br>Granted<br>Forfeited<br>Expired | 2,663,375<br>(198,739) | 45.84<br>26.16<br> | 848,546*<br>(399,909)<br> | 56.25<br>58.43      |
| Exercised** (4  | 134,660)               | 25.80              | (386, 162)                | 50.36               |
| Balance, Dec. 31, 1996                                    |                        | \$33.91            | 1,196,184                 | \$57.31             |

- \* Excludes options offered but not accepted.
- \*\* Includes previously unissued shares and treasury shares of 820,822 and zero; 3,656,872 and 101,042; and 2,938,686 and 57,550 for 1996, 1995 and 1994.

In accordance with the terms of APB No. 25, the company records no compensation expense for its stock option awards. As required by SFAS No. 123, the company provides the following disclosure of hypothetical values for these awards. The weighted-average grant-date value of options granted during 1996 was estimated to be \$18.47 under the Long-Term Incentive Plans (Long-Term Plans) and \$12.10 under the Employees Stock Option Purchase Plan (Employees Plan). These values were estimated using the Black-Scholes option-pricing model with the following weighted-average assumptions: expected

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dividend yields of 1.48% (Long-Term Plans) and 1.21% (Employees Plan), expected volatility of 39%, risk-free interest rates of 5.42% (Long-Term Plans) and 6.15% (Employees Plan); and expected lives of 6 years (Long-Term Plans) and 1.5 years (Employees Plan). Had compensation expense been recorded based on these hypothetical values, the company's 1996 net income would have been \$40 million, or \$0.21 per share. A similar computation for 1995 would have resulted in net income of \$1078 million, or \$5.57 per share. Because options vest over several years and additional option grants are expected, the effects of these hypothetical calculations are not likely to be representative of similar future calculations.

### Options Exercisable Options Outstanding Weighted- Weighted- Number WeightedNumber Average Average Exercisable Average Range of Outstanding Remaining Exercise at Dec. 31, Exercise Exercise Prices at Dec. 31, 1996 Contractual Life Price 1996 Price \$21.63 35.51 66.93 35,500 72.31 7.0 ==== -----\$16.41 to 81.19 9,912,548

At December 31, 1996, the stock options outstanding under the Employees Plan have exercise prices of \$56.25 or \$59.32, depending on the year of grant, and a weighted-average remaining contractual life of 1.3 years. Of the total outstanding options, 412,022 are exercisable at year-end 1996.

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In connection with the purchase of DSE by Raytheon Company, vested TI options held by DSE employees under the Long-Term Plans and Stock Option Plans will be modified by TI to retain their full contractual life instead of expiring within three months of the DSE transaction. As a result, an expense charge to discontinued operations will be recorded at the time of the transaction closing. Unvested Long-Term Plan options will be canceled and replaced by Raytheon Company with Raytheon options. Vested Employees Plan options will expire three months after closing. Unvested Employees Plan options will be canceled and payroll deductions, with interest, will be refunded. At December 31, 1996, options held by DSE employees were as follows:

|          | Long-Term and<br>Stock Option Plans | Employee Plan |
|----------|-------------------------------------|---------------|
| Vested   | 489,337                             | 113,868       |
| Unvested | 279,363                             | 214,806       |

At year-end 1996, 18,415,865 shares were available for future grants under the 1996 Long-Term Incentive Plan and 2,237,858 shares under the Employees Stock Option Purchase Plan. As of year-end 1996, 28,765,675 shares were reserved for issuance under the company's stock option and incentive plans and

3,434,042 shares were reserved for issuance under the Employees Stock Option Purchase Plan.

The company acquires its common stock from time to time for use in connection with exercise of stock options and other stock transactions. Treasury shares acquired in 1996, 1995 and 1994 were 7,730 shares, 135,001 shares and 59,198 shares. Previously unissued common shares issued under the Long-Term Incentive Plan and the Annual Incentive Plan in 1996, 1995 and 1994 were 49,036 shares, 16,386 shares and 46,330 shares. Treasury shares issued under the Texas Instruments Restricted Stock Unit Plan for Directors in 1996 were 2,334 shares.

Profit Sharing and Retirement Plans -----

The company provides various incentive plans for employees, including general profit sharing and savings programs as well as an Annual Incentive Plan for key employees. The company also provides pension and retiree health care benefit plans in the U.S. and pension plans in certain non-U.S. locations.

Profit sharing: There was no profit sharing expense in 1996. Profit sharing expense was \$257 million in 1995 and \$133 million in 1994. Under the plans, unless otherwise provided by local law, the company and certain of its subsidiaries contribute a portion of their net profits equal to 25% of the amount by which consolidated income (as defined) before profit sharing and income taxes exceeds 8% of the company's consolidated average assets for the year. Effective 1995, the majority of the profit sharing plans worldwide provide that, depending on the individual plan, from 50% to 100% of the profit sharing earned by employees is paid in cash to the eligible participants with the balance contributed to a deferred plan. For non-U.S. employees, contributions to a deferred plan generally are invested in TI common stock. For U.S. employees, several investment options, including TI common stock, are available.

Except in the event of company contributions in stock, investments in TI common stock are made by the trustees through purchases of outstanding shares or through purchases of shares offered from time to time by the company. The board of directors has authorized the issuance of previously unissued shares for purposes of the plans; 4,616,918 of such shares were available for future issuance at December 31, 1996.

The trustees of the profit sharing plans purchased 3,123,905 outstanding shares of TI common stock in 1996 (4,762,460 shares in 1995 and 1,881,815 shares in 1994) and no previously unissued shares in 1996 and 1995 (403,945 shares in 1994) for use in the profit sharing plans and savings program.

Savings program: The company provides a matched savings program whereby U.S. employees' contributions of up to 4% of their salary are matched by the company at the rate of 50 cents per dollar. Contributions are subject to statutory limitations. The contributions may be invested in several investment funds including TI common stock. The company's expense under this program was \$17 million in 1996, \$14 million in 1995 and \$13 million in 1994.

U.S. pension plan: The company has a defined benefit plan covering most U.S. employees with benefits based on years of service and employee's compensation. The plan is a career-average-pay plan which has been amended periodically in the past to produce approximately the same results as a final-pay type plan. The board of directors of the company has expressed an intent to make such amendments in the future, circumstances permitting, and the

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expected effects of such amendments have been considered in calculating U.S. pension expense. The company's funding policy is to contribute to the plan at least the minimum amount required by ERISA. Plan assets consist primarily of common stock, U.S. government obligations, commercial paper and real estate.

As noted in the Discontinued Operations footnote, accrued retirement costs of \$226 million at year-end 1996 and \$207 million at year-end 1995, consisting primarily of the U.S. pension plan and the retiree health care benefit plan obligations and assets related to DSE employees, is included in discontinued operations. The following information on pension and retiree health care benefit plans excludes discontinued operations amounts.

Pension expense of the U.S. plan includes the following components:

|                                      | Millions of Dollars |                  |       |  |  |
|--------------------------------------|---------------------|------------------|-------|--|--|
|                                      | 1996                | 1995             | 1994  |  |  |
|                                      |                     |                  |       |  |  |
| Service cost - benefits earned       |                     |                  |       |  |  |
|                                      | \$ 40               | \$ 31            | \$ 35 |  |  |
| Interest cost on projected benefit   | F4                  | 4.4              | 40    |  |  |
| obligation<br>Return on plan assets: | 51                  | 44               | 42    |  |  |
| Actual return                        | (123)               | (95)             | 10    |  |  |
| Deferral                             | ` 82 <sup>^</sup>   | `57 <sup>^</sup> | (47)  |  |  |
| Net amortization                     | (2)                 | (5)              | (4)   |  |  |
|                                      |                     |                  |       |  |  |
| U.S. pension expense                 | \$ 48               | \$ 32            | \$ 36 |  |  |
|                                      | ======              | ======           | ===== |  |  |

Millions of Dollars

The funded status of the U.S. plan was as follows:

|  | MITITIONS OF DOTTALS |                    |  |  |
|--|----------------------|--------------------|--|--|
|  | 1996                 |                    |  |  |
| Actuarial present value at Dec. 31 of: Vested benefit obligation | \$ (540)<br>======   | \$ (434)<br>====== |  |  |
| Accumulated benefit obligation                                   | \$ (595)<br>======   | \$ (493)<br>====== |  |  |
| Projected benefit obligationPlan assets at fair value            | \$ (819)<br>611      | \$ (750)<br>546    |  |  |
| Projected benefit obligation in excess of plan assets            | (208)                | (204)              |  |  |
| application of SFAS 87   | (20)<br>8            | (42)<br>60         |  |  |
| Unrecognized prior service cost                                  |                      |                    |  |  |
| Accrued pension at Dec. 31  Less current portion                 | ` ,                  | 43                 |  |  |
| Accrued U.S. pension costs                                       | \$ (157)<br>======   |                    |  |  |

The projected benefit obligations for 1996 and 1995 were determined using assumed discount rates of 7.25% and 7.0% and an assumed average long-term pay

progression rate of 4.25%. The assumed long-term rate of return on plan assets was 9.0%.

Non-U.S. pension plans: Retirement coverage for non-U.S. employees of the company is provided, to the extent deemed appropriate, through separate plans. Retirement benefits are based on years of service and employee's compensation, generally during a fixed number of years immediately prior to retirement. Funding policies are based on local statutes. Plan assets consist primarily of common stock, government obligations and corporate bonds.

Pension expense of the non-U.S. plans includes the following components:

|  | Millions of Dollars |                 |                |  |  |
|--|---------------------|-----------------|----------------|--|--|
|  | 1996                | 1995            | 1994           |  |  |
|  |                     |                 |                |  |  |
| Service cost - benefits earned during the period | \$ 64               | \$ 59           | \$ 56          |  |  |
| Interest cost on projected benefit obligations   | 34                  | 38              | 32             |  |  |
| Return on plan assets: Actual return             | (49)                | (32)            | (15)           |  |  |
| Deferral Net amortization                        | 14<br>13            | (3)<br>10       | (15)<br>11     |  |  |
| Non-U.S. pension expense                         | \$ 76<br>=====      | \$ 72<br>====== | \$ 69<br>===== |  |  |

The funded status of the non-U.S. plans was as follows:

|  | Millions of Dollars        |                            |  |
|--|----------------------------|----------------------------|--|
|  | 1996                       | 1995                       |  |
| Actuarial present value at Sept. 30 of:<br>Vested benefit obligations  | \$ (535)<br>=====          | \$ (523)<br>=====          |  |
| Accumulated benefit obligations  | \$ (696)<br>=====          | \$ (619)<br>=====          |  |
| Projected benefit obligations  | \$ (940)<br>500            | \$ (873)<br>448            |  |
| Projected benefit obligations in excess of plan assets   | (440)<br>18<br>236<br>12   | (425)<br>21<br>253<br>5    |  |
| Accrued non-U.S. pension at Sept. 30 Additional minimum liability Adjustments from Sept. 30 to Dec. 31 Less prepaid pension costs at Dec. 31 | (174)<br>(48)<br>(3)<br>13 | (146)<br>(56)<br>(5)<br>12 |  |

| Accrued pension at Dec. 31     | (238)    | (219)    |
|--------------------------------|----------|----------|
| Less current portion           | 4        | 12       |
|                                |          |          |
| Accrued non-U.S. pension costs | \$ (234) | \$ (207) |
|                                | =====    | ======   |

The range of assumptions used for the non-U.S. plans reflects the different economic environments within the various countries. The projected benefit obligations were determined using a range of assumed discount rates of 3.25% to 8.0% in 1996 and 1995 and a range of assumed average long-term pay progression rates of 3.0% to 6.0% in 1996 and 3.5% to 6.0% in 1995. The range of assumed long-term rates of return on plan assets was 7.0% to 9.0%. Accrued pension at December 31 includes approximately \$111 million in 1996 and \$101 million in 1995 for two non-U.S. plans that are not funded. Pension accounting rules require recognition in the balance sheet of an additional minimum pension liability equal to the excess of the accumulated benefit obligation over the fair value of the plan assets. A corresponding amount is recognized as an intangible asset, not to exceed the amount of unrecognized prior service cost, with the balance recorded as a reduction of stockholders' equity. As of December 31, 1996 and 1995, the company has recorded an additional non-U.S. minimum pension liability of \$48 million and \$56 million and an equity reduction of \$39 million and \$45 million.

Retiree health care benefit plan: The company's U.S. employees are currently eligible to receive, during retirement, specified company-paid medical benefits. The plan is contributory and premiums

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# NOTES TO FINANCIAL STATEMENTS (continued)

are adjusted annually. For employees retiring on or after January 5, 1993, the company has specified a maximum annual amount per retiree, based on years of service, that it will pay toward retiree medical premiums. For employees who retired prior to that date, the company maintains a consistent level of cost sharing between the company and the retiree. Any funding of the plan obligation will be at amounts determined at the discretion of management.

Expense of the retiree health care benefit plan includes the following components:

|  | Millions of Dollars |            |    |            |           |            |  |
|--|---------------------|------------|----|------------|-----------|------------|--|
|  | 19                  | 96         | 19 | 995<br>    | 19<br>    | 994        |  |
| Service cost - benefits earned during the period | \$                  | 4          | \$ | 4          | \$        | 3          |  |
| postretirement benefit obligation                |                     | 22         |    | 23         |           | 24         |  |
| Retiree health care benefit expense              | \$                  | 26<br>==== | \$ | 27<br>==== | \$<br>==: | 27<br>==== |  |

The funded status of the plan was as follows:

|  | Millions of Dollars      |                          |
|--|--------------------------|--------------------------|
|  | 1996                     | 1995                     |
| Actuarial present value at Dec. 31 of accumulated postretirement benefit obligation: Retirees              | \$ (239)<br>(11)<br>(62) | \$ (235)<br>(16)<br>(76) |
| Accumulated postretirement benefit obligation Unrecognized net (gain) loss Unrecognized prior service cost | (312)<br>(23)<br>(7)     | (327)<br>6<br>(7)        |
| Accrued at Dec. 31   | (342)<br>14              | (328)                    |
| Accrued retiree health care benefit costs  | \$ (328)<br>=====        | \$ (316)<br>======       |

Retiree health care benefit amounts were determined using health care cost

trend rates of 7.3% for 1997 decreasing to 5.0% by 2000, and assumed discount rates of 7.25% for 1996 and 7.0% for 1995. Increasing the health care cost trend rates by 1% would have increased the accumulated postretirement benefit obligation at December 31, 1996, by \$16 million and 1996 plan expense by \$2 million.

Special actions: In the fourth quarter of 1996, the company took a pretax charge of \$208 million, of which \$91 million was for severance for cost reduction actions consisting of a voluntary retirement program in the United States and selected involuntary employment reductions worldwide. These actions, which primarily involved the components and digital products segments were essentially completed by year-end 1996 and affected approximately 2,600 employees. The balance of the charge, \$117 million, was for asset write-downs on several product lines, primarily the mobile computing business. In 1994, the company took a pretax charge of \$126 million for restructuring of its European operations and divestiture of certain non-strategic product lines. These actions were essentially completed by year-end 1995.

# Industry Segment and Geographic Area Operations

The company is engaged in the development, manufacture and sale of a variety of products in the commercial electronic and electrical industry primarily for industrial and consumer markets. These products and their markets consist of the following: components (semiconductors, such as integrated circuits, discrete devices and subassemblies, and electrical and electronic control devices) which are sold primarily to original equipment manufacturers principally through the company's own marketing organizations and to a lesser extent through distributors; digital products (such as electronic calculators, software productivity tools, mobile computing products and other electronic systems) which are marketed through various channels, including system suppliers, business equipment dealers, distributors, retailers and direct sales to end-users and original equipment manufacturers. In 1996, the company sold substantially all of its custom manufacturing services business and its printer business, which were part of the digital products segment. Subsequent to year-end 1996, the company entered into an agreement to sell its mobile computing business. The company also produces metallurgical materials (including clad metals, precision-engineered parts and electronic connectors) which are primarily sold directly to original equipment manufacturers.

The company's business is based principally on its broad semiconductor technology and application of this technology to digital solutions for the networked society.

Industry segment and geographic area profit (loss) is not equivalent to income (loss) before provision for income taxes due to exclusion of general corporate expenses, net interest, currency exchange gains and losses, and other items along with elimination of unrealized profit in assets. Profit sharing expense is allocated to segment results based on payroll costs. Beginning the fourth quarter of 1995, for geographic area purposes responsibility for certain interarea product transfers was changed consistent with the company's pan-European operations approach. The effect of this change on 1995 geographic area results was to increase Europe profits and decrease U.S. profits by approximately \$70 million. Additionally, prior to 1995, for geographic area purposes U.S. interarea product transfers for further processing were recorded as cost credits. In 1995, such transfers are recorded as interarea revenues. The effect of this change was to increase 1995 U.S. interarea revenues by approximately \$960 million. Royalty revenue from patent license agreements is included in the U.S. geographic net revenues and (except for royalty revenue from microcomputer system patent license agreements, which is included in the digital products segment) is principally included in the components segment.

Identifiable assets are those associated with segment or geographic area operations, excluding unallocated cash and short-term investments, internal company receivables and deferred income taxes. Generally, revenues between industry segments and between geographic areas are based on prevailing market prices or an approximation thereof.

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# Industry Segment Net Revenues

|                  | Millions of Dollars |         |         |
|------------------|---------------------|---------|---------|
|                  | 1996 1995           |         | 1994    |
|                  |                     |         |         |
| Components       |                     |         |         |
| Trade            | \$ 8,008            | \$9,419 | \$6,787 |
| Intersegment     | 63                  | 60      | 56      |
|                  |                     |         |         |
|                  | 8,071               | 9,479   | 6,843   |
|                  |                     |         |         |
| Digital Products |                     |         |         |
| Trade            | 1,717               | 1,829   | 1,661   |
| Intersegment     | 7                   | 23      | 1       |

|                         | 1,724    | 1,852        | 1,662    |
|-------------------------|----------|--------------|----------|
|                         |          |              |          |
| Metallurgical Materials |          |              |          |
| Trade                   | 172      | 160          | 152      |
| Intersegment            | 12       | 23           | 25       |
|                         |          |              |          |
|                         | 184      | 183          | 177      |
|                         |          |              |          |
| Eliminations and other  | (39)     | (105)        | (74)     |
|                         |          |              |          |
| Total                   | \$ 9,940 | \$11,409<br> | \$ 8,608 |

# Industry Segment Profit (Loss)

|   | Millions of Dollars            |                               |                               |
|---|--------------------------------|-------------------------------|-------------------------------|
|   | 1996                           | 1995                          | 1994                          |
|   |                                |                               |                               |
| Components  Digital Products  Metallurgical Materials  Eliminations and corporate items | \$ 559<br>(207)<br>17<br>(392) | \$1,840<br>(55)<br>2<br>(317) | \$1,107<br>62<br>(8)<br>(274) |
| _   |                                |                               |                               |
| Income (loss) before provision for income taxes   | \$ (23)<br>=====               | \$1,470<br>=====              | \$ 887<br>=====               |

# Industry Segment Identifiable Assets

|   | Millions of Dollars |         |         |              |      |
|---|---------------------|---------|---------|--------------|------|
|   | 1996 1995           |         | 1996    | 1996 1995 19 | 1994 |
|   |                     |         |         |              |      |
| Components                              | \$6,287             | \$5,192 | \$3,650 |              |      |
| Digital Products                        | 642                 | 930     | 756     |              |      |
| Metallurgical Materials                 | 76                  | 88      | 76      |              |      |
| Eliminations and corporate items        | 1,826               | 2,117   | 1,764   |              |      |
| Net assets of discontinued operations . | 529                 | 421     | 222     |              |      |
|   |                     |         |         |              |      |
| Total                                   | \$9,360             | \$8,748 | \$6,468 |              |      |
|   | =====               | =====   | =====   |              |      |

# Industry Segment Property, Plant and Equipment

|   | Millions of Dollars |        |        |  |
|---|---------------------|--------|--------|--|
| Depreciation  | 1996                | 1995   | 1994   |  |
| Components  Digital Products  Metallurgical Materials  Eliminations and corporate items | \$ 851              | \$ 612 | \$ 514 |  |
|   | 20                  | 23     | 24     |  |
|   | 9                   | 11     | 10     |  |
|   | 24                  | 35     | 32     |  |
| Total   | \$ 904              | \$ 681 | \$ 580 |  |
|   | =====               | =====  | =====  |  |

# Millions of Dollars

| Additions  | 1996    | 1995    | 1994   |
|------------|---------|---------|--------|
|            |         |         |        |
| Components | \$1,898 | \$1,207 | \$ 888 |

|                                  | ======  | ======  | ======  |
|----------------------------------|---------|---------|---------|
| Total                            | \$2,063 | \$1,351 | \$1,020 |
|                                  |         |         |         |
| Eliminations and corporate items | 141     | 98      | 81      |
| Metallurgical Materials          | 7       | 14      | 9       |
| Digital Products                 | 17      | 32      | 42      |
|                                  |         |         |         |

The following geographic area data include revenues, costs and expenses generated by and assets employed in operations located in each area:  $\frac{1}{2} \left( \frac{1}{2} \right) \left( \frac$ 

# Geographic Area Net Revenues

|                 | Millions of Dollars |                  |                |
|-----------------|---------------------|------------------|----------------|
|                 | 1996                | 1995             | 1994           |
|                 |                     |                  |                |
| United States   |                     |                  |                |
| TradeInterarea  | \$ 4,489<br>1,605   | \$5,055<br>1,467 | \$4,253<br>457 |
| 2               |                     |                  |                |
|                 | 6,094               | 6,522            | 4,710          |
| Europe          |                     |                  |                |
| Trade           | 2,091               | 2,165            | 1,557          |
| Interarea       | 462                 | 389              | 253            |
|                 | 2,553               | 2,554            | 1,810          |
| Foot Agin       |                     |                  |                |
| East Asia Trade | 3,280               | 4,122            | 2,729          |
| Interarea       | 2,171               | 1,822            | 1,525          |
|                 | 5,451               | 5,944            | 4,254          |
|                 |                     |                  |                |
| Other Areas     | 00                  | 67               | 60             |
| TradeInterarea  | 80<br>80            | 67<br>59         | 69<br>50       |
|                 |                     |                  |                |
|                 | 160                 | 126              | 119            |
| Eliminations    |                     | (3,737)          | (2,285)        |
| Total           | \$ 9,940            | \$11,409         | \$ 8,608       |
|                 | ======              | =====            | =====          |

# Geographic Area Profit (Loss)

|  | Millions of Dollars         |                              |                            |
|--|-----------------------------|------------------------------|----------------------------|
|  | 1996                        | 1995                         | 1994                       |
|  |                             |                              |                            |
| United States Europe East Asia Other Areas | \$ (350)<br>159<br>335<br>4 | \$1,082<br>203<br>287<br>(2) | \$ 879<br>(28)<br>219<br>5 |
| Eliminations and corporate items           | (171)                       | (100)                        | (188)                      |
| Income (loss) before provision             | ф (22)                      | ¢1 470                       | ф 007                      |
| for income taxes                           | \$ (23)<br>=====            | \$1,470<br>=====             | \$ 887<br>=====            |

# Geographic Area Identifiable Assets

| <br> | <br> |              |      |
|------|------|--------------|------|
|      | Mill | ions of Doll | ars. |
|      | 1996 | 1995         | 1994 |
|      |      |              |      |

| United States                           | \$4,392 | \$3,071 | \$2,222 |  |
|---|---------|---------|---------|--|
| Europe                                  | 1,238   | 1,299   | 889     |  |
| East Asia                               | 1,896   | 2,163   | 1,616   |  |
| Other Areas                             | 49      | 46      | 43      |  |
| Eliminations and corporate items        | 1,256   | 1,748   | 1,476   |  |
| Net assets of discontinued operations . | 529     | 421     | 222     |  |
|   |         |         |         |  |
| Total                                   | \$9,360 | \$8,748 | \$6,468 |  |
|   | ======  | ======  | ======  |  |

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NOTES TO FINANCIAL STATEMENTS (continued)

Income Taxes

- ------

## Income (Loss) before Provision for Income Taxes

|      |                          | lars.                |    |                         |                         |
|------|--------------------------|----------------------|----|-------------------------|-------------------------|
|      |                          | hic area<br>(loss)   |    |                         |                         |
|      | U.S.                     | Non-U.S.             |    | ms. &<br>items          | Total                   |
| 1996 | \$ (350)<br>1,082<br>879 | \$ 498<br>488<br>196 | \$ | (171)<br>(100)<br>(188) | \$ (23)<br>1,470<br>887 |

With the exception of interarea elimination of unrealized profit in assets, which increased \$3 million in 1996, increased \$5 million in 1995 and increased \$18 million in 1994, the remaining corporate items consist primarily of general corporate expenses which are applicable to both U.S. and non-U.S. operations. These expenses are generally deductible for tax purposes in the U.S.

Provision (Credit) for Income Taxes

# Millions of Dollars

|                  | U.S. Federal | Non-U.S. | U.S. State | Total  |
|------------------|--------------|----------|------------|--------|
| 1996             |              |          |            |        |
| Current Deferred | \$(125)      | \$ 202   | \$ (3)     | \$ 74  |
|                  | (44)         | (6)      | (1)        | (51)   |
| Total            | \$(169)      | \$ 196   | \$ (4)     | \$ 23  |
|                  | =====        | =====    | =====      | =====  |
| 1995             |              |          |            |        |
| Current Deferred | \$ 319       | \$ 182   | \$ 27      | \$ 528 |
|                  | (36)         | (19)     | 1          | (54)   |
| Total            | \$ 283       | \$ 163   | \$ 28      | \$ 474 |
|                  | =====        | =====    | =====      | =====  |
| 1994             |              |          |            |        |
| Current          | \$ 217       | \$ 94    | \$ 16      | \$ 327 |
|                  | (16)         | (18)     | 2          | (32)   |
| Total            | \$ 201       | \$ 76    | \$ 18      | \$ 295 |
|                  | =====        | =====    | =====      | =====  |

Principal reconciling items from income tax computed at the statutory federal rate follow.

|                                  | Millions of Dollars |        |        |  |  |  |
|----------------------------------|---------------------|--------|--------|--|--|--|
|                                  | 1996                | 1995   | 1994   |  |  |  |
| Computed tax at statutory rate   | \$ (8)              | \$ 515 | \$ 310 |  |  |  |
|                                  | 67                  |        |        |  |  |  |
|                                  | (3)                 | (89)   | (43)   |  |  |  |
|                                  | (11)                | (5)    | (2)    |  |  |  |
|                                  | (3)                 | 17     | 12     |  |  |  |
|                                  | (19)                | 36     | 18     |  |  |  |
| Total provision for income taxes | \$ 23               | \$ 474 | \$ 295 |  |  |  |
|                                  | =====               | =====  | =====  |  |  |  |

Included in the effect of non-U.S. rates for 1996, 1995 and 1994 is a \$4 million, a \$93 million and a \$69 million benefit from tax loss carryforward utilization reduced by certain non-U.S. taxes and losses for which no benefit was recognized. Provision has been made for deferred taxes on undistributed earnings of non-U.S. subsidiaries to the extent that dividend payments from such companies are expected to result in additional tax liability. The remaining undistributed earnings (approximately \$760 million at December 31, 1996) have been indefinitely reinvested; therefore, no provision has been made for taxes due upon remittance of these earnings. Determination of the amount of unrecognized deferred tax liability on these unremitted earnings is not practicable.

Millions of Dollars

The primary components of deferred income tax assets and liabilities at December 31 were as follows:

| I <sup>N</sup>  | illilions of                      | illions of Dollars                |  |  |  |
|---|-----------------------------------|-----------------------------------|--|--|--|
| -   | 1996                              | 1995                              |  |  |  |
| Deferred income tax assets: Accrued retirement costs (pension and retiree health care) Inventories and related reserves Accrued expenses Loss carryforwards Other | \$ 220<br>193<br>186<br>44<br>197 | \$ 201<br>228<br>197<br>46<br>170 |  |  |  |
| Less valuation allowance  | 840<br><br>(134)<br><br>706       | 842<br><br>(192)<br><br>650       |  |  |  |
| Deferred income tax liabilities: Property, plant and equipment  | (96)                              | (123)                             |  |  |  |

| Other                         | (155)             | (89)      |
|-------------------------------|-------------------|-----------|
|                               | <br>(251)         | <br>(212) |
| Net deferred income tax asset | \$<br>455<br>==== | \$<br>438 |

As of December 31, 1996 and 1995, the net deferred income tax asset of \$455 million and \$438 million was presented in the balance sheet, based on tax jurisdiction, as deferred income tax assets of \$587 million and \$532 million and deferred income tax liabilities of \$132 million and \$94 million. The valuation allowance shown above reflects the company's ongoing assessment regarding the realizability of certain non-U.S. deferred income tax assets. The balance of the deferred income tax assets is considered realizable based on carryback potential, existing taxable temporary differences, and expectation of future income levels comparable to recent results. Such future income levels are not assured because of the nature of the company's businesses, which are generally characterized by rapidly changing technology and intense competition.

The company has aggregate non-U.S. tax loss carryforwards of approximately \$95 million. Of this amount, \$38 million expires through the year 2006 and \$57 million has no expiration.

Income taxes paid were \$240 million, \$384 million and \$399 million for 1996, 1995 and 1994.

#### Rental Expense and Lease Commitments

Rental and lease expense was \$175 million in 1996, \$151 million in 1995 and \$143 million in 1994. The company conducts certain operations in leased facilities and also leases a portion of its data processing and other equipment. The lease agreements frequently include purchase and renewal provisions and require the company to pay taxes, insurance and maintenance costs.

At December 31, 1996, the company was committed under non-cancelable leases with minimum rentals in succeeding years as follows:

#### Non-Cancelable Leases

- ------

Millions of Dollars

| 1997        | \$ 113 |
|-------------|--------|
| 1998        | 79     |
| 1999        | 52     |
| 2000        | 38     |
| 2001        | 24     |
| Later years | 158    |

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## REPORT OF ERNST & YOUNG LLP, INDEPENDENT AUDITORS

The Board of Directors Texas Instruments Incorporated

We have audited the accompanying consolidated balance sheets of Texas Instruments Incorporated and subsidiaries (the Company) at December 31, 1996 and 1995, and the related consolidated statements of income, stockholders' equity, and cash flows for each of the three years in the period ended December 31, 1996. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with generally accepted auditing standards. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial

statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of Texas Instruments Incorporated and subsidiaries at December 31, 1996 and 1995, and the results of its operations and cash flows for each of the three years in the period ended December 31, 1996, in conformity with generally accepted accounting principles.

Ernst & Young LLP

Dallas, Texas January 22, 1997

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### SUMMARY OF SELECTED FINANCIAL DATA

Years ended December 31

| rear 3 chaca becomber 31   | 1990       | 1995              | 1334           | 1990            | 1332           |
|--|------------|-------------------|----------------|-----------------|----------------|
| Millions of Dollars  |            |                   |                |                 |                |
| Net revenues Operating costs and expenses  | 9,966      | 9,970             |                | 6,157           | 5,233          |
| Profit (loss) from operations Other income (expense) net Interest on loans   | (26)<br>76 | 1,439<br>79<br>48 | 926<br>6<br>45 | 530<br>19<br>47 | 223<br>6<br>51 |
| Income (loss) before provision for income taxes  | (23)       | 1,470<br>474      |                | 502<br>147      | 178<br>51      |
| Income (loss) from continuing operations before cumulative effect of accounting changes  | ======     | ======            | ======         | ======          | ======         |
| Earnings (loss) per common and common equivalent share from continuing operations before cumulative effect of accounting changes | \$ (.24)   |                   | \$ 3.12        |                 | \$ .55         |
| Dividends declared per common share  |            |                   | \$ .47         | \$ .36          |                |
| Average common and common equivalent shares outstanding during year, in thousands  | 192,117    | 193,631           |                | 187,211         | 170,621        |
|  |            |                   |                |                 |                |
| As of December 31  | 1996       | 1995              | 1994           | 1993            | 1992           |
| Millions of Dollars  |            |                   |                |                 |                |
| Working capital<br>Property, plant and   | \$ 1,968   | \$2,566           | \$1,965        | \$1,499         | \$1,219        |

1996

1995

1994

1993

1992

| equipment (net)                 | 4,162  | 2,894  | 2,277  | 1,870  | 1,804  |
|---------------------------------|--------|--------|--------|--------|--------|
|                                 | 9,360  | 8,748  | 6,468  | 5,471  | 4,847  |
|                                 | 1,697  | 804    | 808    | 694    | 909    |
|                                 | 4,097  | 4,095  | 3,039  | 2,315  | 1,947  |
| EmployeesStockholders of record | 59,927 | 59,574 | 56,333 | 59,048 | 60,577 |
|                                 | 32,804 | 30,034 | 28,740 | 29,129 | 31,479 |

Employees include persons employed in the company's Defense Systems and Electronics business.

See Notes to Financial Statements and Management Discussion and Analysis of Financial Condition and Results of Operations.

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#### SUPPLEMENTAL FINANCIAL INFORMATION

Management Discussion and Analysis of Financial Condition and Results of Operations

The management discussion and analysis of the company's financial condition

The management discussion and analysis of the company's financial condition and results of operations consists of the first two paragraphs of the letter to stockholders set forth on page 2 of this report and the following additional information:

| Segment                     | orders,<br>1996 vs. 1995 | Change in<br>net revenues,<br>1996 vs. 1995 |
|-----------------------------|--------------------------|---|
| Components Digital Products | Down 13%                 | Down 7%                                     |
| Total                       | Down 23%                 |   |
| Segment                     | orders,<br>4Q96 vs. 4Q95 | Change in<br>net revenues,<br>4Q96 vs. 4Q95 |
| Components Digital Products |                          |   |
| Total                       | Down 20%                 | Down 22%                                    |

1996 Results of Operations Compared with 1995

TI's orders for continuing operations for 1996 were \$9.3 billion, down 23 percent from \$12.1 billion in 1995. Significantly reduced DRAM prices in the components segment were the primary contributor to the change.

TI's net revenues for continuing operations for 1996 were \$9.9 billion, down 13 percent from \$11.4 billion in 1995. The decrease in the components segment was due to significantly lower DRAM prices and reduced royalties. Digital signal processors and mixed-signal/analog products grew strongly in 1996. In the digital products segment, the sale of substantially all the Custom Manufacturing Services (CMS) business in the first quarter and the sale of the printer business in the third quarter accounted for most of the decrease.

PFO from continuing operations for 1996, excluding the special charges, was \$374 million, down from \$1439 million in 1995 primarily because of significantly lower DRAM prices and reduced royalties. Including the special charges, loss from operations was \$26 million.

The special charges for continuing operations during 1996 include \$192 million for in-process R&D associated with the purchase of Silicon Systems, Inc. (SSi) in the third quarter, and \$91 million in the fourth quarter for severance costs related to voluntary retirement and involuntary actions, as well as \$117 million for asset write-downs on certain product lines, principally mobile computing.

Net loss from continuing operations including special charges in 1996 was \$46 million, and loss per share was \$0.24. Net income for the year from continuing operations, excluding the special charges, was \$281 million, compared with \$996 million in 1995. Earnings per share from continuing operations, excluding the special charges, were \$1.46, compared with \$5.15 in 1995.

Results from continuing operations for 1995 included \$257 million of profit sharing. There was no profit sharing in 1996.

Net income including discontinued operations for the year was \$63 million, and earnings per share were \$0.33.

Royalty revenues were \$300 million lower in 1996 than the record royalties received in 1995. The decrease is primarily due to a reduction in royalty rates in exchange for longer-term agreements, expired licenses that have not yet been renewed, and licensees' lower DRAM revenues. Also, first-quarter 1995 royalty revenues included a favorable adjustment of \$36 million related to higher-than-estimated licensee shipments in the second half of 1994.

Payments that licensees will make over the next five years under the recently negotiated ten-year agreements with Samsung Electronics Co., Ltd., Fujitsu Limited, Oki Ltd. and Matsushita Electric Industrial Co., Ltd. are expected to exceed payments made under the expired five-year licenses. Negotiations continue with NEC Corporation and several smaller firms, including firms not previously licensed. TI continues to expect a significant ongoing stream of royalty revenue into the next century.

The Tokyo High Court has not yet decided TI's appeal of a ruling that Fujitsu's production of certain memory products does not infringe TI's Kilby patent. The decision should not have any significant effect on existing licenses.

For 1997, the estimated effective tax rate for continuing operations is about 35 percent.

TI's backlog of unfilled orders for continuing operations as of December 31, 1996, was \$1623 million, down \$671 million from the end of 1995, due primarily to decreases in semiconductors and the CMS sale.

R&D for continuing operations was \$1181 million for 1996, compared with \$842 million for 1995. The 1996 R&D includes the \$192 million charge associated with the SSi acquisition.

Capital expenditures for continuing operations were \$2063 million in 1996, compared with \$1351 million in 1995.

Depreciation for continuing operations for 1996 was \$904 million, compared with \$681 million in 1995. Depreciation in 1997 is expected to be about \$1.2 billion.

Components Segment: For 1996, orders in the components segment were down 27 percent, and revenues were down 15 percent from 1995, primarily because of the precipitous drop in DRAM prices and lower royalties. TI's semiconductor orders for the fourth quarter were up solidly from the third quarter of 1996. Fourth quarter orders for DSPS, comprised of digital signal processors plus mixed-signal/analog products, grew more than 30 percent over the fourth quarter of 1995, with particular strength in wireless communications and mass storage applications. TI's semiconductor revenues for the fourth quarter of 1996 were up sequentially from the prior quarter. DSPS revenues in 1996 increased strongly from 1995 and exceeded 40 percent of the company's total semiconductor revenues during the fourth quarter.

Components segment profits for 1996 were down from 1995 because of sharply lower DRAM prices and lower royalties. Results for the components segment include a charge of \$192 million in the third quarter of 1996 related to the SSi acquisition and a charge of \$61 million in the fourth quarter of 1996 for cost reduction actions. Excluding charges, semiconductor operating profit in the fourth quarter of 1996 was up significantly from the third quarter as all product groups showed improvement. Memory, while improved,

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SUPPLEMENTAL FINANCIAL INFORMATION (continued)

operated at a loss in the fourth quarter due to continued lower prices and the high level of fixed investment.

TI's plans for 1997 are based on a moderate recovery in the world semiconductor market, with sustainable growth in electronic end equipment. Customer inventories of semiconductors are at historically low levels. DRAM prices remain volatile and the near-term memory market environment is expected to be difficult, although the bit growth rate remains strong.

Digital Products Segment: Orders in TI's digital products segment were down 13 percent in 1996, and revenues were down seven percent, compared with 1995. Excluding the CMS and printer businesses, which were sold during the year, revenues were up 37 percent. The segment operated at a loss during the year, due to the high level of marketing expense and intense price competition in mobile computing, as well as continued investments and new product development in the software business and in communications and electronics systems. Fourth quarter operations include the impact of sharply lower mobile computing revenues, compared with the third quarter of 1996, which negatively impacted fourth quarter earnings per share by about \$0.08 per share from the running rate of the prior quarter. Results for the digital products segment include a charge of \$125 million in the fourth quarter for cost reduction actions and asset write-downs. As expected, calculators operated at break-even in the fourth quarter after achieving substantial seasonal profits in the second and third quarters.

In addition to the charge for asset write-downs taken in the fourth quarter, TI expects to take a charge in the first quarter of 1997 for severance and other costs associated with the sale of the mobile computing business. As a result of the sale agreement, TI will not reflect operating results of the mobile computing business subsequent to 1996.

Emerging Opportunities: TI's digital imaging products continue to make steady progress in the transition from R&D to initial production, targeted at the very competitive commercial projection display market. The major long-term challenge continues to be cost reduction to levels that will permit participation in several markets. The company remains positive about the opportunity to build a high-growth business and expects to continue significant investments in 1997.

Discontinued Operations: For discontinued operations, a special pretax charge of \$32 million was taken for voluntary and involuntary severance actions during the fourth quarter of 1996.

Financial Condition: TI's financial condition remains sound. During the year, cash and cash equivalents plus short-term investments decreased by \$575 million to \$978 million. Net cash provided by operating activities was negatively impacted by the payout of 1995 profit sharing in the first quarter. Investments in property, plant and equipment were \$2063 million for the year, and the sale of TI's CMS business generated \$132 million of cash in the first half of 1996.

In the third quarter, TI acquired Silicon Systems, Inc. via a stock purchase agreement for \$340 million in cash plus the assumption of a \$235 million long-term note to TDK Corp. of Japan. The cash payment, initially financed by a draw down on TI's existing line of bank credit, was permanently financed through the company's issuance on July 26 of \$400 million of threeand four-year notes.

On January 6, 1997, TI and Raytheon Company announced that their boards of directors had approved a definitive agreement for Raytheon to purchase the assets of TI's defense operations for \$2.95 billion in cash. The transaction is subject to Hart-Scott-Rodino antitrust review and is expected to close in the second quarter of 1997. II plans to use the net proceeds from the sale to strengthen its focus on digital solutions for the networked society.

The outstanding balance of commercial paper was \$299 million at the end of the year, up from zero at the end of 1995. Other financing activities included the first quarter issuance of \$300 million of 6.125% notes due in 2006, the balance increase of Italian lira mortgage notes of \$102 million in the second quarter, and the August 28 redemption, at par, of \$150 million of 9.0% notes due in 1999. At year-end, the debt-to-total-capital ratio was .33, up from .17 at the end of 1995.

Unused authorizations for future capital expenditures were \$795 million at December 31, 1996. Capital expenditures are planned to be about \$1.1 billion in 1997, compared with \$2.1 billion in 1996. Excluding the one-time charge associated with the SSi acquisition, R&D will be increased to about \$1.1 billion in 1997, up from \$1.0 billion in 1996, primarily to support digital signal processing solutions and other advanced semiconductor technology.

The company maintains lines of credit to support commercial paper borrowings and to provide additional liquidity. These lines of credit totaled \$696 million at December 31, 1996. Of this amount, \$600 million exists to support outstanding and future commercial paper borrowings or short-term bank

The company believes that its financial condition provides the foundation for continued support of the programs essential to TI's future.

1995 Results of Operations Compared with 1994

TI's orders for 1995 were \$12.1 billion, up 39 percent from \$8.7 billion in 1994. Significantly higher semiconductor orders in the components segment were the primary contributor to the change.

TI's net revenues for 1995 were \$11.4 billion, up 33 percent from \$8.6 billion in 1994. The increase was due primarily to higher semiconductor revenues in the components segment, resulting from increased shipments and new products. Demand was particularly strong for digital signal processors, mixed-signal products and memory. Profit from operations was \$1439 million, up 55 percent from \$926 million in 1994. Higher semiconductor operating profits accounted for much of the increase; higher royalties also contributed. Results for 1995 included a profit sharing accrual of \$257 million compared with \$133 million accrued in 1994. Results for 1994 included \$126 million in pretax restructuring and divestiture charges taken in the first quarter.

Net income from continuing operations for 1995 was \$996 million, compared with \$592 million in 1994, an increase of 68 percent. Earnings per share from continuing operations were \$5.15,

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versus \$3.12 for 1994. Consistent with its goal of increasing shareholder value, TI posted a return on invested capital (ROIC) of 24.8 percent, up from 19.5 percent in 1994 (including the effect of discontinued operations).

Results for 1995 included significantly higher royalty revenues.

TI's backlog of unfilled orders as of December 31, 1995, was \$2294 million, up \$678 million from the end of 1994, due to an increase in semiconductor backlog.

TI R&D was \$842 million for 1995 compared with \$578 million in 1994. Capital expenditures were \$1351 million in 1995, compared with \$1020 million in 1994.

Depreciation for 1995 was \$681 million, compared with \$580 million in 1994.

Components Segment: Orders in the components segment were up 45 percent for 1995, and revenues up 39 percent from 1994, with particular strength in semiconductors, which grew faster than the segment. Components segment profits were up 66 percent, primarily due to improved semiconductor manufacturing productivity and higher royalties.

Semiconductor revenues reached record levels in 1995, primarily due to growth in memory and application specific products. Profits, up substantially in 1995 over 1994, also reached record levels. Semiconductor operating margins improved in 1995, primarily due to increased manufacturing productivity.

Digital Products Segment: Orders in TI's digital products segment were up 14 percent in 1995, and revenues up 11 percent, compared with 1994. The segment operated at a loss during 1995, due to increased marketing expenses and intense price competition in notebook computers, as well as continued investments and new product development in communications and electronic systems, and in the software business.

TI significantly increased marketing investments in the notebook computer business to increase brand awareness and aggressively communicate a strategic shift that emphasized mobility and connectivity in the networked society. These investments, coupled with intense price competition, caused the business to operate at a loss for 1995. TI software also operated at a loss for 1995.

#### Common Stock Prices and Dividends

TI common stock is listed on the New York Stock Exchange and traded principally in that market. In addition, TI common stock is listed on the London, Tokyo and Swiss stock exchanges. The table below shows the high and low prices of TI common stock on the composite tape as reported by The Wall Street Journal and the dividends paid per common share for each quarter during the past two years, adjusted for the two-for-one stock split in 1995.

|                 | Quarter     |         |         |         |  |  |  |
|-----------------|-------------|---------|---------|---------|--|--|--|
|                 | 1st 2nd 3rd |         |         |         |  |  |  |
| Stock prices:   |             |         |         |         |  |  |  |
| 1996 High       | \$55.75     | \$59.63 | \$59.25 | \$68.38 |  |  |  |
| Low             | 42.75       | 48.63   | 40.50   | 47.50   |  |  |  |
| 1995 High       | 49.00       | 72.00   | 83.75   | 81.25   |  |  |  |
| Low             | 34.38       | 43.38   | 66.50   | 46.00   |  |  |  |
| Dividends paid: |             |         |         |         |  |  |  |
| 1996            | \$ .17      | \$ .17  | \$ .17  | \$ .17  |  |  |  |
| 1995            | \$ .125     | \$ .125 | \$ .17  | \$ .17  |  |  |  |

## Quarterly Financial Data

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|                  |                       |                         | Millions (<br>995       | of Dollars,             | , Except Per-Sha      |                      | s<br>996                |                        |
|------------------|-----------------------|-------------------------|-------------------------|-------------------------|-----------------------|----------------------|-------------------------|------------------------|
| -<br>-           | 1st                   | 2nd                     | 3rd                     | 4th                     | 1st                   | 2nd                  | 3rd                     | 4th                    |
| Net revenues     | \$2,450<br>875<br>303 | \$2,807<br>1,003<br>364 | \$3,005<br>1,014<br>401 | \$3,147<br>1,116<br>371 | \$2,675<br>786<br>146 | \$2,399<br>677<br>40 | \$2,407<br>664<br>(177) | \$2,459<br>667<br>(35) |
| for income taxes | 308                   | 372                     | 398                     | 392                     | 190                   | 37                   | (185)                   | (65)                   |
| operations       | 205                   | 255                     | 268                     | 268                     | 132                   | 41                   | (179)                   | (40)                   |

| Net income (loss)   | \$ 1.21 | \$ 1.44 | \$ 1.48 | \$ 1.50<br>======= | \$<br>.84<br>===== | \$.<br>===== | 39 \$       | (.78)          | \$ (.15)        |
|---|---------|---------|---------|--------------------|--------------------|--------------|-------------|----------------|-----------------|
| Earnings (loss) per common and common equivalent share: Continuing operations |         |         |         | \$ 1.38<br>.12     | \$<br>.68<br>.16   |              | 21 \$<br>18 | 5 (.95)<br>.17 | \$ (.21)<br>.06 |
| Income from discontinued operations   | 25<br>  | 23<br>  | 21      | 23<br>             | <br>31<br>         |              | 35          | 32             | 11<br>          |

As a result of the 1996 acquisition of Silicon Systems, Inc., the company took a one-time charge of \$192 million in the third quarter for the value of acquired in-process research and development. In the fourth quarter of 1996, the company accrued \$105 million for catch-up royalty revenues due under the new cross-license agreement with Samsung Electronics Co., Ltd. Also in the fourth quarter, the company took a pretax charge of \$208 million for cost reduction actions.

Earnings (loss) per common and common equivalent share are based on average common and common equivalent shares outstanding (190,076,427 shares and 194,676,703 shares for the fourth quarters of 1996 and 1995).

1996 Annual Report Texas Instruments Incorporated and Subsidiaries 35

Exhibit 21

## TEXAS INSTRUMENTS INCORPORATED AND SUBSIDIARIES LIST OF SUBSIDIARIES OF THE REGISTRANT

The following are current subsidiaries of the Registrant.

Subsidiary and Name Under Which Business is Done Where Organized Silicon Systems, Inc. Delaware Texas Instruments Deutschland G.m.b.H. Germany Texas Instruments France S.A. France Texas Instruments Holland B.V. Netherlands Texas Instruments Hong Kong Limited Hong Kong Itaľy Texas Instruments Italia S.p.A. Texas Instruments Japan Limited Japan Texas Instruments Limited United Kingdom Texas Instruments Malaysia Sdn. Bhd. Malaysia Texas Instruments (Philippines) Incorporated Delaware Texas Instruments Singapore (Pte) Limited Singapore Texas Instruments Taiwan Limited Taiwan Texas Instruments Software Limited United Kingdom

Note: The names of other subsidiaries of the Registrant are not listed herein since the additional subsidiaries considered in the aggregate as a single subsidiary do not constitute a significant subsidiary as defined by Rule 1.02(v) of Regulation S-X.

#### CONSENT OF INDEPENDENT AUDITORS

We consent to the incorporation by reference in this Annual Report on Form 10-K of Texas Instruments Incorporated of our report dated January 22, 1997, included in the 1996 Annual Report to Stockholders of Texas Instruments Incorporated.

Our audits also included the financial statement schedule of Texas Instruments Incorporated listed in Item 14(a). This schedule is the responsibility of the Registrant's management. Our responsibility is to express an opinion based on our audits. In our opinion, the financial statement schedule referred to above, when considered in relation to the basic financial statements taken as a whole, presents fairly in all material respects the information set forth therein.

We also consent to the incorporation by reference in the following registration statements, and in the related prospectuses thereto, of our report dated January 22, 1997 with respect to the consolidated financial statements and consolidated schedule of Texas Instruments Incorporated, included in or incorporated by reference in this Annual Report on Form 10-K for the year ended December 31, 1996: Registration Statement No. 33-61154 on Form S-8, Registration Statement No. 33-21407 on Form S-8, Registration Statement No. 33-42172 on Form S-8, Registration Statement No. 33-54615 on Form S-8, Registration Statement No. 33-18509 on Form S-3 and Registration Statement No. 33-03571 on Form S-3.

ERNST & YOUNG LLP

Dallas, Texas February 21, 1997

Exhibit 24

#### POWER OF ATTORNEY

The undersigned hereby constitutes and appoints THOMAS J. ENGIBOUS, WILLIAM A. AYLESWORTH and RICHARD J. AGNICH, and each of them, with full power to act without the others, his true and lawful attorneys-in-fact and agents, with full and several power of substitution, for him and in his name, place and stead, in any and all capacities, to sign the Annual Report on Form 10-K of Texas Instruments Incorporated for the year ended December 31, 1996, and to file the same, with all exhibits thereto, and other documents in connection therewith, with the Securities and Exchange Commission, granting unto said attorneys-in-fact and agents, and each of them, full power and authority to do and perform each and every act and thing requisite and necessary to be done in and about the premises, as fully to all intents and purposes as they or he might or could do in person, hereby ratifying and confirming all that said attorneys-in-fact and agents or any of them, or their or his substitute or substitutes, may lawfully do or cause to be done by virtue hereof.

IN WITNESS WHEREOF, the undersigned has executed this Power of Attorney on this 20th day of February, 1997.

/s/ JAMES R. ADAMS James R. Adams

Exhibit 24

#### POWER OF ATTORNEY

The undersigned hereby constitutes and appoints JAMES R. ADAMS, THOMAS J. ENGIBOUS, WILLIAM A. AYLESWORTH and RICHARD J. AGNICH, and each of them, with full power to act without the others, his true and lawful attorneys-in-fact and agents, with full and several power of substitution, for him and in his name, place and stead, in any and all capacities, to sign the Annual Report on Form 10-K of Texas Instruments Incorporated for the year ended December 31, 1996, and to file the same, with all exhibits thereto, and other documents in connection therewith, with the Securities and Exchange Commission, granting unto said attorneys-in-fact and agents, and each of them, full power and authority to do and perform each and every act and thing requisite and necessary to be done in and about the premises, as fully to all intents and purposes as they or he might or could do in person, hereby ratifying and confirming all that said attorneys-in-fact and agents or any of them, or their or his substitute or substitutes, may lawfully do or cause to be done by virtue hereof

IN WITNESS WHEREOF, the undersigned has executed this Power of Attorney on this 20th day of February, 1997.

/s/ DAVID L. BOREN David L. Boren

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/s/ JAMES B. BUSEY IV James B. Busey IV

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/s/THOMAS J. ENGIBOUS Thomas J. Engibous

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IN WITNESS WHEREOF, the undersigned has executed this Power of Attorney on this  $20 \, \text{th}$  day of February, 1997.

/s/ GERALD W. FRONTERHOUSE Gerald W. Fronterhouse

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IN WITNESS WHEREOF, the undersigned has executed this Power of Attorney on this 20th day of February, 1997.

/s/ DAVID R. GOODE David R. Goode

Exhibit 24

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IN WITNESS WHEREOF, the undersigned has executed this Power of Attorney on this 20th day of February, 1997.

/s/ GLORIA M. SHATTO Gloria M. Shatto

Exhibit 24

POWER OF ATTORNEY

WILLIAM A. AYLESWORTH and RICHARD J. AGNICH, and each of them, with full power to act without the others, his true and lawful attorneys-in-fact and agents, with full and several power of substitution, for him and in his name, place and stead, in any and all capacities, to sign the Annual Report on Form 10-K of Texas Instruments Incorporated for the year ended December 31, 1996, and to file the same, with all exhibits thereto, and other documents in connection therewith, with the Securities and Exchange Commission, granting unto said attorneys-in-fact and agents, and each of them, full power and authority to do and perform each and every act and thing requisite and necessary to be done in and about the premises, as fully to all intents and purposes as they or he might or could do in person, hereby ratifying and confirming all that said attorneys-in-fact and agents or any of them, or their or his substitute or substitutes, may lawfully do or cause to be done by virtue hereof.

IN WITNESS WHEREOF, the undersigned has executed this Power of Attorney on this  $20 \, \text{th}$  day of February, 1997.

/s/ WILLIAM P. WEBER William P. Weber

Exhibit 24

## POWER OF ATTORNEY

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IN WITNESS WHEREOF, the undersigned has executed this Power of Attorney on this 20th day of February, 1997.

/s/ CLAYTON K. YEUTTER Clayton K. Yeutter

THIS SCHEDULE CONTAINS SUMMARY FINANCIAL INFORMATION EXTRACTED FROM THE CONSOLIDATED FINANCIAL STATEMENTS OF TEXAS INSTRUMENTS INCORPORATED AND SUBSIDIARIES AS OF DECEMBER 31, 1996, AND FOR THE YEAR THEN ENDED, AND IS QUALIFIED IN ITS ENTIRETY BY REFERENCE TO SUCH FINANCIAL STATEMENTS.

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